

Quarterly Economic Summary

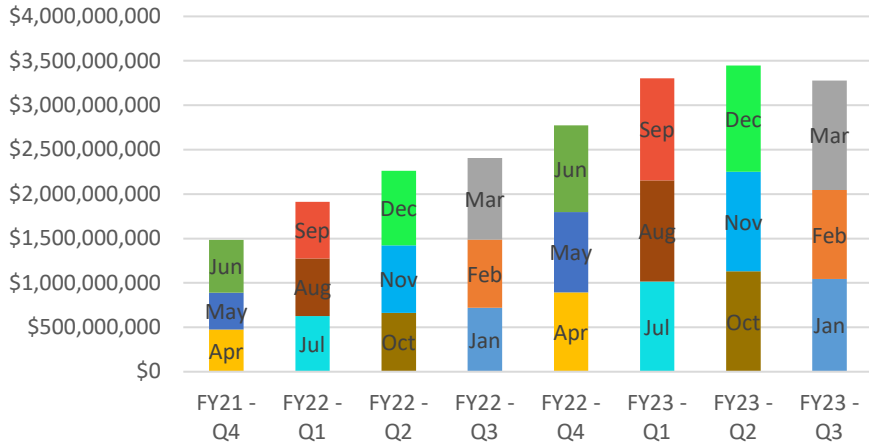
Lea County



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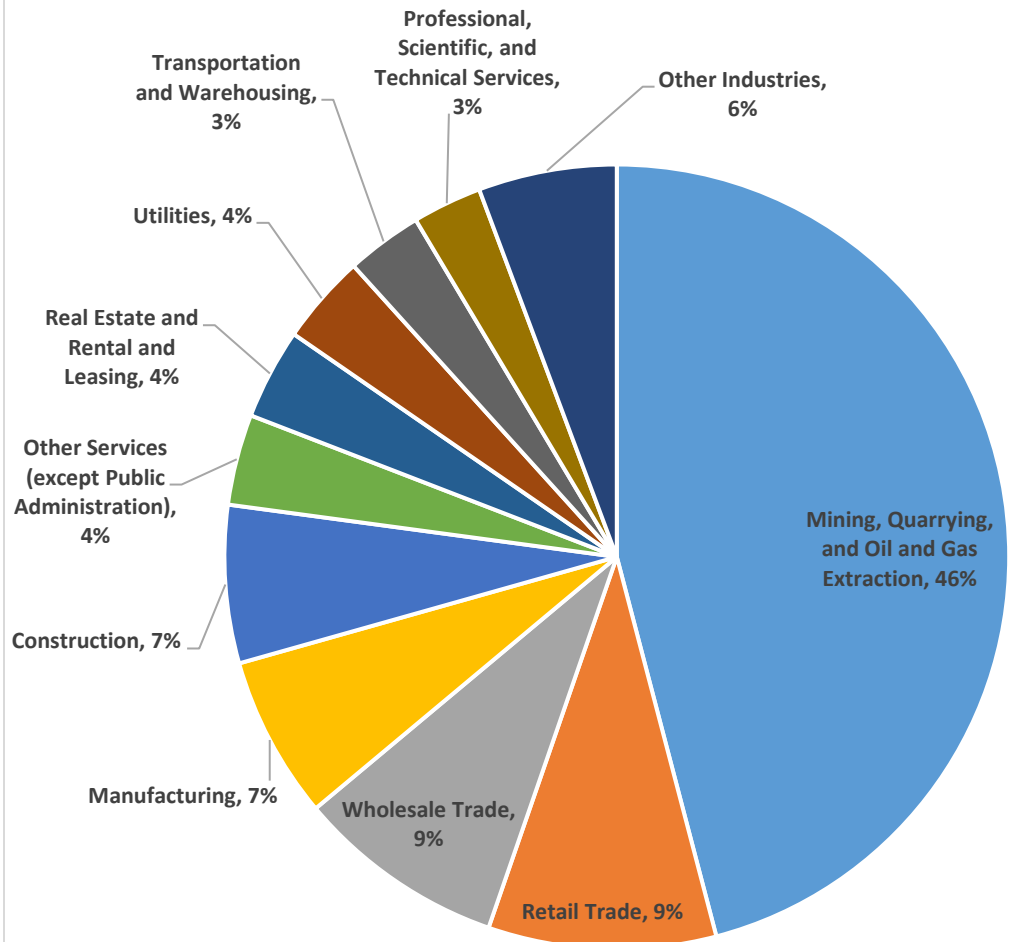
Chart 1. Matched Taxable Gross Receipts Per Quarter



In the third quarter of FY23, 26 of 33 counties saw year-over-year economic growth, averaging 12% growth statewide in matched taxable gross receipts. State gross receipts decreased from the second quarter of FY23. This, however, follows the seasonal trend that the state has experienced historically in Q3. As growth in New Mexico continues, national concerns remain regarding inflation and rising interest rates while labor markets continue to adjust post pandemic.

Lea County's matched taxable gross receipts (MTGR) declined in Q3 FY23 for the first time after experiencing quarter-over-quarter growth for nine consecutive quarters. From Q2 FY23 to Q3 FY23 MTGR declined by \$170.5M or nearly 5%. Over the last nine quarters MTGR has averaged \$2.3B or \$900M less than the reported amount in Q3 FY23 (\$3.2B). Table 1, on the next page, shows an increase of \$872.7M from Q3 in FY22

Chart 2. FY23 - Q3 Industry Size by Matched Taxable Gross Receipts



Matched Taxable Gross Receipts (MTGR) are the best tax data available to show underlying economic activity. The data collection process matches a tax payment with reported receipts for each taxpayer by industry.

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Table 1. Matched Taxable Gross Receipts by Industry

Industries	FY22 - Q3	FY23 - Q3	Growth	Year over year Change
Accommodation and Food Services	\$ 40,544,169	\$ 50,325,129	\$ 9,780,960	24%
Administrative/Support & Waste Management/Remediation	\$ 30,466,030	\$ 43,207,411	\$ 12,741,382	42%
Agriculture, Forestry, Fishing, and Hunting	\$ 875,818	\$ 5,461,971	\$ 4,586,154	524%
Arts, Entertainment, and Recreation	\$ 2,082,602	\$ 3,754,692	\$ 1,672,090	80%
Construction	\$ 220,921,887	\$ 213,152,179	\$ (7,769,707)	-4%
Educational Services	\$ 437,026	\$ 494,640	\$ 57,614	13%
Finance and Insurance	\$ 3,378,164	\$ 3,023,294	\$ (354,870)	-11%
Health Care and Social Assistance	\$ 31,361,307	\$ 28,302,015	\$ (3,059,292)	-10%
Information	\$ 17,574,254	\$ 18,647,103	\$ 1,072,849	6%
Management of Companies and Enterprises	\$ -	\$ 335,132	\$ 335,132	N/A
Manufacturing	\$ 176,551,639	\$ 219,618,192	\$ 43,066,553	24%
Mining, Quarrying, and Oil and Gas Extraction	\$ 948,650,476	\$ 1,504,537,811	\$ 555,887,335	59%
Other Services (except Public Administration)	\$ 100,798,861	\$ 122,567,095	\$ 21,768,234	22%
Professional, Scientific, and Technical Services	\$ 92,202,727	\$ 93,629,653	\$ 1,426,925	2%
Public Administration	\$ 125,953	\$ 998,854	\$ 872,901	693%
Real Estate and Rental and Leasing	\$ 79,275,925	\$ 122,511,083	\$ 43,235,158	55%
Retail Trade	\$ 248,454,909	\$ 307,440,066	\$ 58,985,157	24%
Transportation and Warehousing	\$ 54,119,693	\$ 102,957,367	\$ 48,837,674	90%
Unclassified Establishments	\$ 29,744,641	\$ 32,319,185	\$ 2,574,545	9%
Utilities	\$ 101,719,851	\$ 120,819,742	\$ 19,099,891	19%
Wholesale Trade	\$ 225,565,642	\$ 282,607,378	\$ 57,041,735	25%
All Industries	\$ 2,404,889,257	\$ 3,277,614,545	\$ 872,725,289	36%

to FY23 of the same period. Table 1 also shows that three industries reported a year-over-year (YOY) loss. The largest decline came from the construction industry, which posted a YOY decline of \$7.8M or 4%. The largest increase came from the oil and gas industry, which reported a \$556M or 59% YOY increase. The oil and gas industry accounted for 64% of the county's total YOY increase. The second largest increase came from the retail trade industry, which posted a YOY growth of \$59M or 24%. Gross receipts tax (GRT) revenue collections decreased by \$575K, or 5%, from Q2 FY23 to Q3 FY23, shown in Chart 4.

Chart 3. Annual Total GRT Revenue Collections

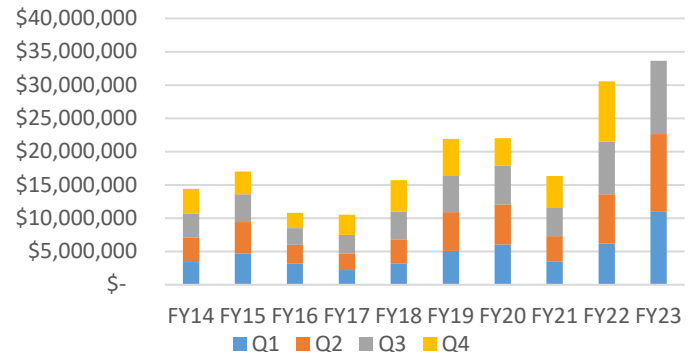


Chart 4. Quarterly GRT Revenue Collections

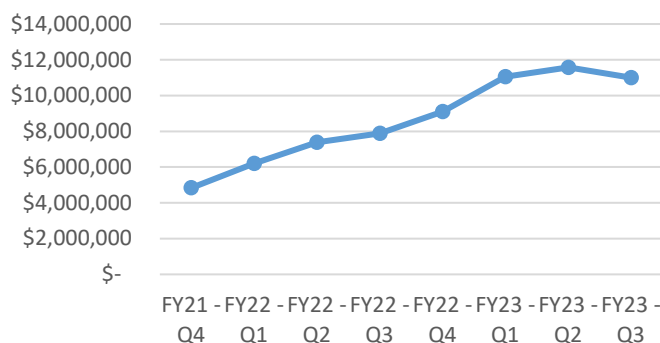
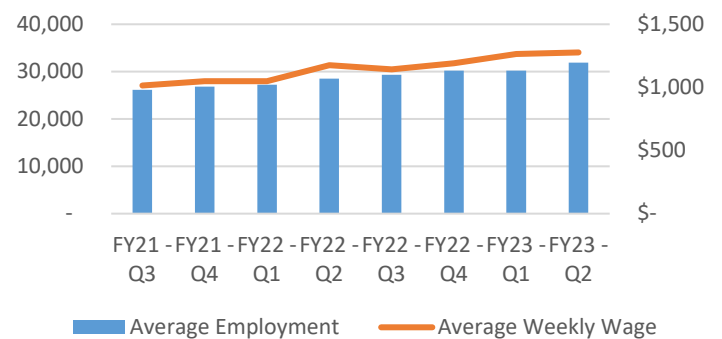


Chart 5. Total Employment & Weekly Wage

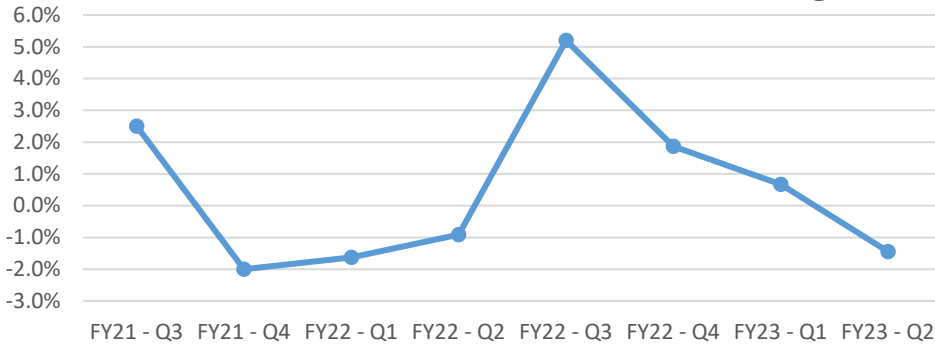


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Chart 6. Establishment Year-Over-Year % Change



An **establishment**, as used in the QCEW and subsequently Chart 6 and Table 2, is an economic unit, such as a farm, factory, or store, which produces goods or provides services at a single physical worksite and is engaged, predominantly, in one type of economic activity.

The **Quarterly Census of Employment and Wages**, or the **QCEW**, used in Charts 5-6 and Table 2, produces comprehensive data on the number of establishments, monthly employment and quarterly wages for workers covered by state unemployment insurance (UI) laws and federal workers covered by the Unemployment Compensation for Federal Employees (UCFE) program. These data are aggregated to many different levels, starting at the 6-digit NAICS industry level, to higher industry levels (NAICS industry groups, sectors, and supersectors), and to higher geographic levels (MSA, state and national).

Data are based on information reported by New Mexico employers, covering 97% of nonfarm wage and salary workers. Data are published every quarter. Considered the gold standard for its reliability of industry data, the QCEW data are the most complete universe of monthly employment and quarterly wage information by detailed industry.

Table 2. FY23 - Q2 Employment Data and Establishments by Industry

Industry	Average Employment	YOY Change in Average Employment	Average Weekly Wage	YOY Change in Average Weekly Wage	Number of Establishments	YOY Change in Establishments
Accommodation and Food Services	3,514	12.4%	\$ 442	-3.1%	171	1.8%
Administrative/Support & Waste Management/Remediation	1,470	-0.4%	\$ 982	1.0%	93	0.0%
Agriculture, Forestry, Fishing, and Hunting	398	3.9%	\$ 1,142	40.1%	36	-2.7%
Arts, Entertainment, and Recreation	247	-16.3%	\$ 670	13.2%	20	5.3%
Construction	2,903	2.3%	\$ 1,449	1.8%	193	-1.5%
Educational Services	2,679	36.1%	\$ 1,003	4.6%	14	0.0%
Finance and Insurance	640	0.2%	\$ 1,568	25.1%	158	0.0%
Health Care and Social Assistance	2,662	1.4%	\$ 956	1.2%	161	-0.6%
Information	199	3.1%	\$ 1,103	0.3%	25	8.7%
Management of Companies and Enterprises	164	-1.2%	\$ 1,802	-6.6%	11	0.0%
Manufacturing	534	-0.4%	\$ 1,904	8.7%	35	0.0%
Mining, Quarrying, and Oil and Gas Extraction	7,377	5.2%	\$ 1,838	-2.6%	358	-0.6%
Other Services (except Public Administration)	627	-2.8%	\$ 1,047	-0.7%	119	-3.3%
Professional, Scientific, and Technical Services	787	6.6%	\$ 1,225	2.9%	145	1.4%
Public Administration	917	0.1%	\$ 1,346	-1.5%	63	0.0%
Real Estate and Rental and Leasing	489	2.9%	\$ 1,684	20.5%	91	-2.2%
Retail Trade	3,128	2.3%	\$ 741	0.0%	213	0.5%
Transportation and Warehousing	1,823	2.6%	\$ 1,736	-0.6%	197	-2.0%
Utilities	475	1.1%	\$ 2,051	23.5%	28	0.0%
Wholesale Trade	866	0.6%	\$ 1,670	10.5%	113	0.9%
All Industries	31,899	5.6%	\$ 1,277	0.9%	2,244	-0.3%

*Some data may be withheld to avoid disclosure of confidential information.

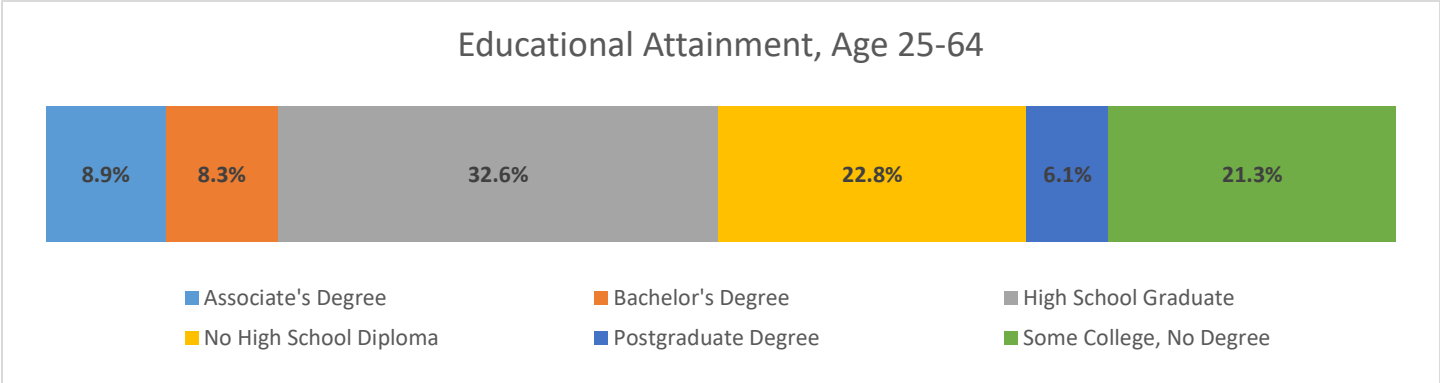
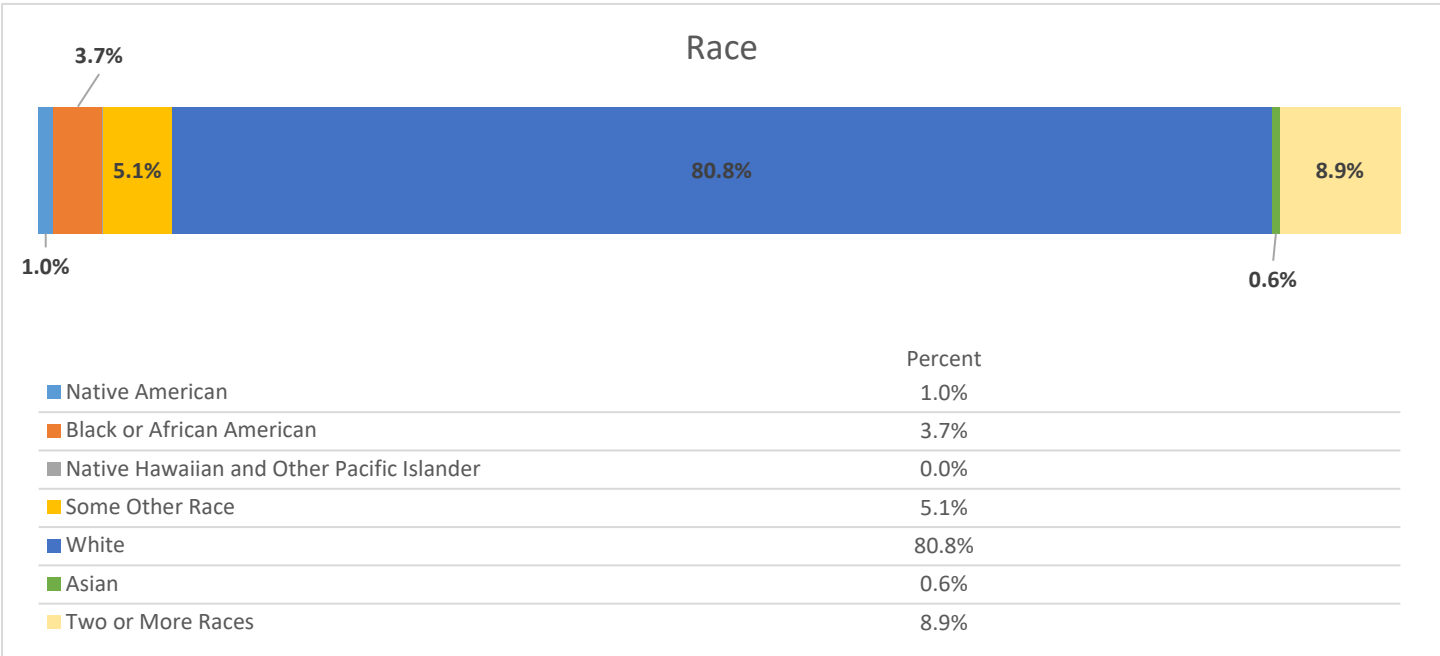
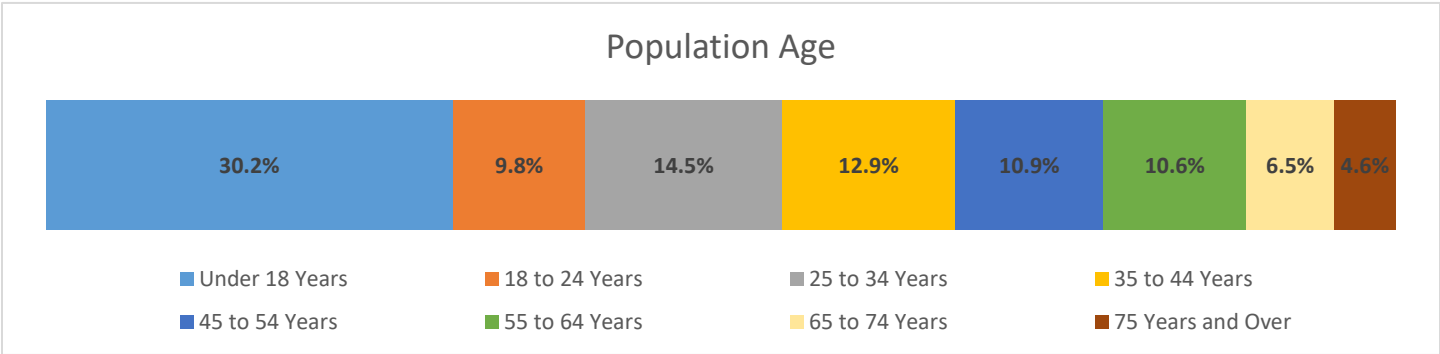
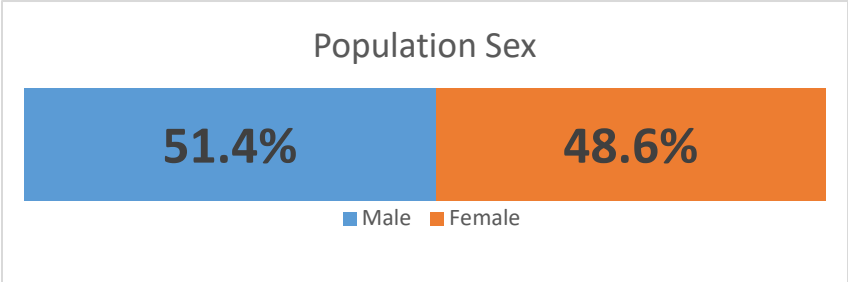
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Population

70,359



Page 4 Source: JobsEQ - American Community Survey 2016-2020, unless noted otherwise