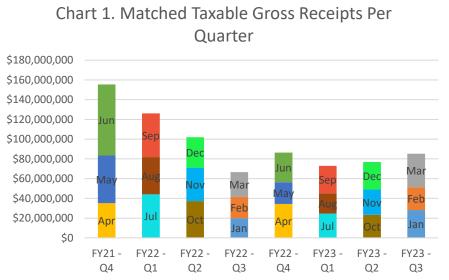


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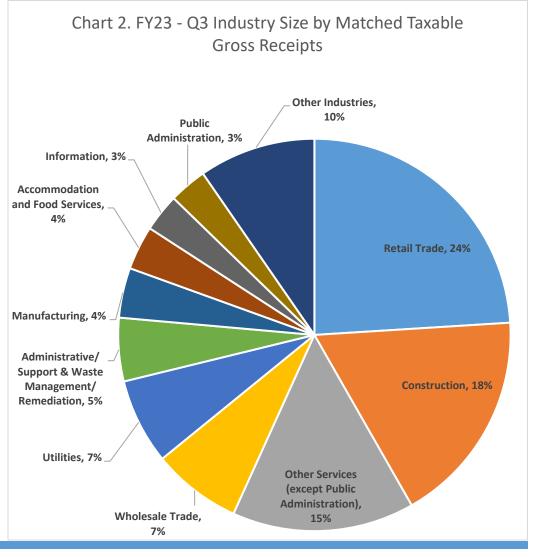
Prepared by: Joel Salas, Economist; Ryan Eustice, Economist



In the third quarter of FY23, 26 of 33 counties saw year-over-year economic growth, averaging 12% growth statewide in matched taxable gross receipts. State gross receipts decreased from the second quarter of FY23. This, however, follows the seasonal trend that the state has experienced historically in Q3. As growth in New Mexico continues, national concerns remain regarding inflation and rising interest rates while labor markets continue to adjust post pandemic.

Torrance County's matched taxable gross receipts (MTGR) increased in Q3 FY23 as compared to Q2 FY23, seen in Chart 1. From Q2 FY23 to Q3 FY23, MTGR increased by \$8.5M or 11.1%. When comparing MTGR, Q3 of FY23 is most comparable to Q4 FY22, when Torrance County reported \$1.2M higher in MTGR. Table 1, on the next page, shows an increase of \$18.7M from Q3 in FY22 to FY23 of the same period. Table 1 also shows 14

Matched Taxable Gross Receipts (MTGR) are the best tax data available to show underlying economic activity. The data collection process matches a tax payment with reported receipts for each taxpayer by industry.



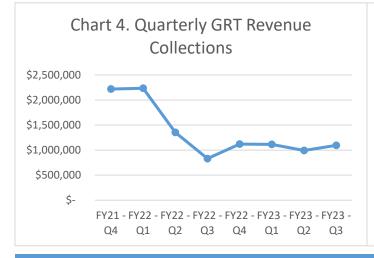
SOURCES: NEW MEXICO TAXATION AND REVENUE DEPT, NEW MEXICO DEPARTMENT OF WORKFORCE SOLUTIONS, U.S. BUREAU OF LABOR STATISTICS, U.S. BUREAU OF ECONOMIC ANALYSIS AND EDD CALCULATIONS



Table 1. Matched Taxable Gross Receipts by Industry											
Industries		FY22 - Q3		FY23 - Q3		Growth	Year over year Change				
Accommodation and Food Services	\$	2,970,569	\$	2,986,045	\$	15,476		0.5%			
Administrative/Support & Waste Management/Remediation	\$	6,148,148	\$	4,305,215	\$	(1,842,933)		-30.0%			
Agriculture, Forestry, Fishing, and Hunting	\$	254,814	\$	253,816	\$	(998)		-0.4%			
Arts, Entertainment, and Recreation	\$	32,101	\$	16,549	\$	(15,553)		-48.4%			
Construction	\$	8,546,265	\$	14,607,981	\$	6,061,716		70.9%			
Educational Services	\$	193,331	\$	64,428	\$	(128,903)		-66.7%			
Finance and Insurance	\$	102,342	\$	109,669	\$	7,327		7.2%			
Health Care and Social Assistance	\$	598,341	\$	649,121	\$	50,780		8.5%			
Information	\$	2,196,809	\$	2,568,060	\$	371,251		16.9%			
Management of Companies and Enterprises	\$	-	\$	-	\$	-	N/A				
Manufacturing	\$	1,468,521	\$	3,385,128	\$	1,916,607		130.5%			
Mining, Quarrying, and Oil and Gas Extraction	\$	102,319	\$	176,897	\$	74,578		72. <mark></mark> 9%			
Other Services (except Public Administration)	\$	4,539,049	\$	12,376,801	\$	7,837,753		172.7%			
Professional, Scientific, and Technical Services	\$	2,811,943	\$	2,517,718	\$	(294,225)	[-10.5%			
Public Administration	\$	-	\$	2,565,405	\$	2,565,405	N/A				
Real Estate and Rental and Leasing	\$	1,890,318	\$	1,664,620	\$	(225,697)		-11.9%			
Retail Trade	\$	19,486,851	\$	19,770,206	\$	283,355		1.5%			
Transportation and Warehousing	\$	777,622	\$	1,118,611	\$	340,989		43.9%			
Unclassified Establishments	\$	1,012,712	\$	1,351,026	\$	338,314		33.4%			
Utilities	\$	5,522,245	\$	5,812,388	\$	290,143		5.3%			
Wholesale Trade	\$	5,644,773	\$	6,061,331	\$	416,558		7.4%			
All Industries	\$	66,553,933	\$	85,241,233	\$	18,687,300		28.1%			

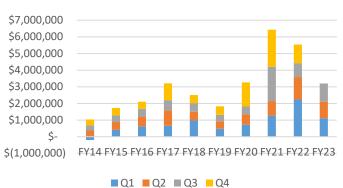
industries that reported year-over-year (YOY) growth. The largest increase came from the other services (except public administration) industry, which posted a YOY increase of \$7.8M or 173%. The construction industry followed behind with YOY growth of \$6M. The largest decline was in the administrative/support & waste management/remediation industry, which saw a total YOY decline of \$1.8M in MTGR.

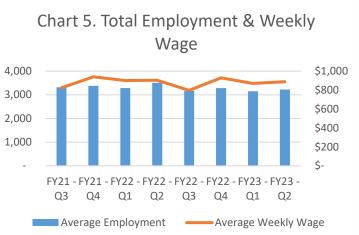
Gross receipts tax (GRT) revenue collections increased by \$103K, or 10.3%, from Q2 FY23 to Q3 FY23, shown in Chart 4. YOY, GRT collections increased by \$263K, or 31.7%, in Q3 FY23.



SOURCES: NEW MEXICO TAXATION AND REVENUE DEPT, NEW MEXICO DEPARTMENT OF WORKFORCE SOLUTIONS, U.S. BUREAU OF LABOR STATISTICS, U.S. BUREAU OF ECONOMIC ANALYSIS AND EDD CALCULATIONS











An establishment, as used in the QCEW and subsequently Chart 6 and Table 2, is an economic unit, such as a farm, factory, or store, which produces goods or provides services at a single physical worksite engaged, and is predominantly, in one type of economic activity.

The Quarterly Census of Employment and Wages, or the QCEW, used in Charts 5-6 and Table 2, produces comprehensive data on the number of establishments, monthly employment and quarterly wages for workers covered by state unemployment insurance (UI) laws and federal workers covered by the Unemployment Compensation for Federal Employees (UCFE) program. These data are aggregated to many different levels, starting at the 6-digit NAICS industry level, to higher industry levels (NAICS industry groups, sectors, and supersectors), and to higher geographic levels (MSA, state and national).

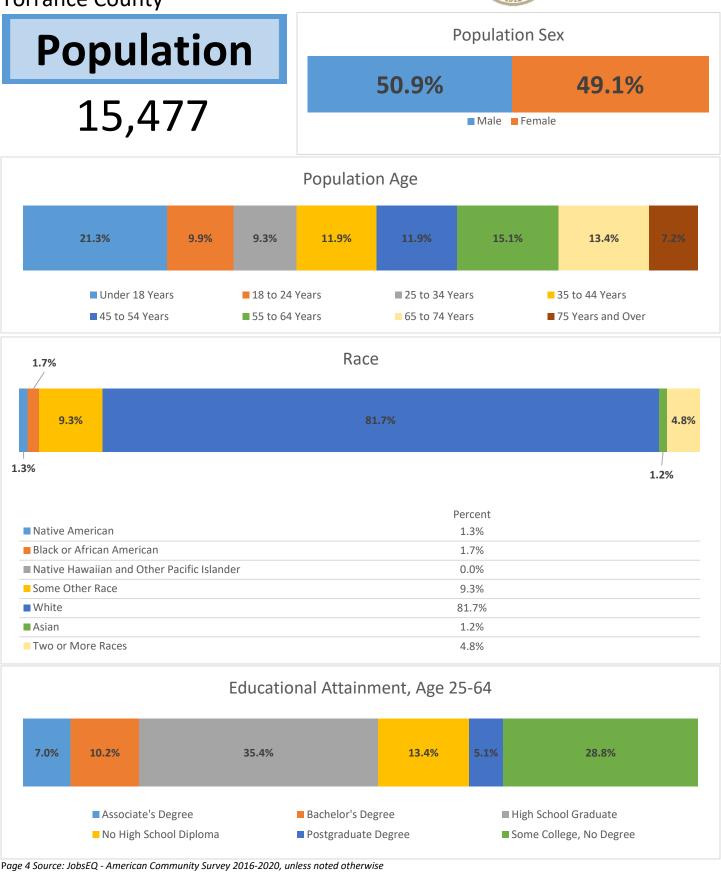
Data are based on information reported by New Mexico employers, covering 97% of nonfarm wage and salary workers. Data are published every quarter. Considered the gold standard for its reliability of industry data, the QCEW data are the most complete universe of monthly employment and quarterly wage information by detailed industry.

		YOY Change in				YOY Cha	ange in			
	Average	Average		Average		Average		Number of	YOY Change in	
Industry	Employment	Employ	ment	We	ekly Wage	Weekly	Wage	Establishments	Establishments	
Accommodation and Food Services	157	,	5.4%	\$	614		58.2%	19	0.0%	
Administrative/Support & Waste										
Management/Remediation	204		-3.8%	\$	925		-13.3%	9	0.0%	
Agriculture, Forestry, Fishing, and Hunting	78		-17.0%	\$	607		0.0%	17	0.0%	
Arts, Entertainment, and Recreation	27		-48.1%	\$	948		56.4%	8	0.0%	
Construction	194		-4.9%	\$	1,003		-5.0%	40	5.3%	
Educational Services	735		35.4%	\$	832		5.9%	11	0.0%	
Finance and Insurance	29		-9.4%	\$	1,144		-3.5%	11	0.0%	
Health Care and Social Assistance	438		-6.6%	\$	847		-3.3%	70	-1.4%	
Information	46		-4.2%	\$	902		13.0%	8	0.0%	
Management of Companies and Enterprises	*		*		*		*	3	0.0%	
Manufacturing	153		10.9%	\$	1,728		6.8%	14	0.0%	
Mining, Quarrying, and Oil and Gas Extraction	*		*		*		*	4	33.3%	
Other Services (except Public Administration)	62		0.0%	\$	1,198		-3.6%	17	0.0%	
Professional, Scientific, and Technical Services	44		10.0%	\$	806		3.9%	18	0.0%	
Public Administration	205		-4.7%	\$	1,039		0.7%	28	3.7%	
Real Estate and Rental and Leasing	*		*		*		*	1	0.0%	
Retail Trade	515		-0.6%	\$	607		-5.0%	46	-2.1%	
Transportation and Warehousing	65		10.2%	\$	931		-1.4%	22	0.0%	
Utilities	94		-6.0%	\$	1,146		-10.6%	8	0.0%	
Wholesale Trade	152		-17.8%	\$	941		30.5%	9	0.0%	
All Industries	3,225		2.4%	\$	888		2.1%	363	0.6%	
*Some data may be withheld to avoid disclosure of confid	lential information.									

Table 2. FY23 - O2 Employment Data and Establishments by Industry

some aata may be witnneia to avoia aisciosure of confidential information.





SOURCES: NEW MEXICO TAXATION AND REVENUE DEPT, NEW MEXICO DEPARTMENT OF WORKFORCE SOLUTIONS, U.S. BUREAU OF LABOR STATISTICS, U.S. BUREAU OF ECONOMIC ANALYSIS AND EDD CALCULATIONS