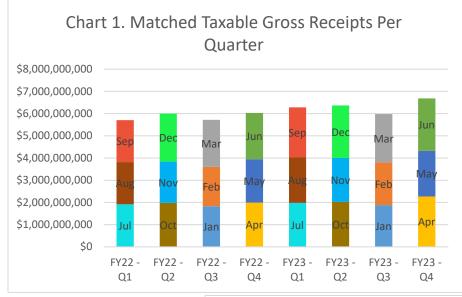
ECONOMIC DEVELOPME DEPARTMEN

Released: September 2023

Prepared by: Joel Salas, Economist; Ryan Eustice, Economist



In the fourth quarter of FY23, 26 of 33 counties saw year-over-year economic growth, with 10.6% growth statewide in matched taxable gross receipts (MTGR). State gross receipts increased from the third quarter of FY23 bringing it to the highest ever quarterly total in MTGR for the state. As growth in New Mexico continues, the nation keeps an eye on the direction of inflation and rising interest rates while labor markets continue to adjust post pandemic.

Bernalillo County's matched taxable gross receipts (MTGR) increased by nearly \$707M or 12% from Q3 FY23 to Q4 FY23, as seen in Chart 1. The amount reported during Q4 FY23 (\$6.7B) was \$589M larger than the eight-quarter average (\$6.1B). As seen in Chart 2, the largest industry as a percentage of MTGR was the retail trade industry, which accounted for 24% of the total MTGR during Q4 FY23. Last quarter, the industry accounted for 25%.

Matched Taxable Gross
Receipts (MTGR) are the
best tax data available to
show underlying economic
activity. The data
collection process matches
a tax payment with
reported receipts for each
taxpayer by industry.

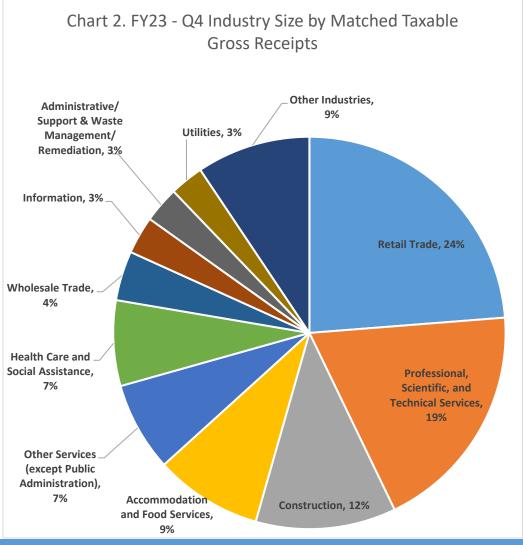
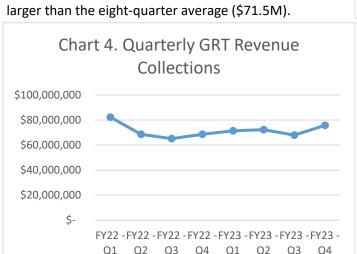


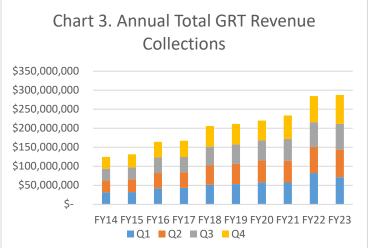


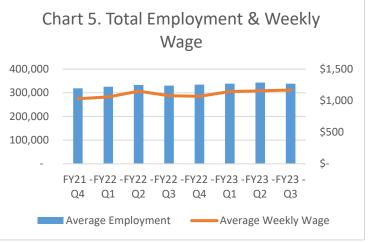
Table 1. Matched Taxable Gross Receipts by Industry												
Industries		FY22 - Q4 FY23 - Q		FY23 - Q4		Growth	Year over year Change					
Accommodation and Food Services	\$	546,977,984	\$	591,457,194	\$	44,479,210			8%			
Administrative/Support & Waste Management/Remediation	\$	175,862,393	\$	197,654,614	\$	21,792,221			12%			
Agriculture, Forestry, Fishing, and Hunting	\$	(13,766,919)	\$	10,807,576	\$	24,574,496			-179%			
Arts, Entertainment, and Recreation	\$	58,299,134	\$	62,489,733	\$	4,190,600			7%			
Construction	\$	636,874,178	\$	771,779,853	\$	134,905,675			21%			
Educational Services	\$	44,876,667	\$	34,313,542	\$	(10,563,125)			-24%			
Finance and Insurance	\$	59,624,754	\$	56,774,880	\$	(2,849,875)			-5%			
Health Care and Social Assistance	\$	458,931,643	\$	470,266,331	\$	11,334,688			2%			
Information	\$	195,008,961	\$	206,975,417	\$	11,966,456			6%			
Management of Companies and Enterprises	\$	7,273,812	\$	5,607,766	\$	(1,666,045)			-23%			
Manufacturing	\$	125,970,852	\$	148,394,850	\$	22,423,999			18%			
Mining, Quarrying, and Oil and Gas Extraction	\$	3,729,452	\$	5,709,306	\$	1,979,854			53%			
Other Services (except Public Administration)	\$	466,764,304	\$	490,585,627	\$	23,821,323			5%			
Professional, Scientific, and Technical Services	\$	1,049,419,597	\$	1,274,180,982	\$	224,761,385			21%			
Public Administration	\$	3,233,956	\$	1,894,486	\$	(1,339,470)			-41%			
Real Estate and Rental and Leasing	\$	145,939,851	\$	148,175,787	\$	2,235,936			2%			
Retail Trade	\$	1,525,820,126	\$	1,584,919,433	\$	59,099,307			4%			
Transportation and Warehousing	\$	40,516,430	\$	47,613,277	\$	7,096,847			18%			
Unclassified Establishments	\$	101,054,258	\$	104,307,765	\$	3,253,507			3%			
Utilities	\$	151,203,832	\$	186,059,472	\$	34,855,640			23%			
Wholesale Trade	\$	245,350,131	\$	272,308,219	\$	26,958,087			11%			
All Industries	\$	6,029,412,225	\$	6,684,182,300	\$	654,770,075			11%			

Table 1 shows that all but 4 industries reported a year-over-year (YOY) increase. The largest increase came from the professional, scientific, and technical services industry, which posted a YOY increase of \$224M. The largest decline came from the educational services industry, which posted a YOY decrease of \$10.5M.

The amount of quarterly gross receipts tax (GRT) collections during Q4 FY23 (\$75.7M), shown in Chart 4, is an increase of \$7.8 or 12% as compared to Q3 FY23. The amount collected during Q4 FY23 is \$4.2M larger than the eight-quarter average (\$71.5M).











An establishment, as used in the QCEW and subsequently Chart 6 and Table 2, is an economic unit such as a farm, factory, or store, which produces goods or provides services at a single physical worksite and is engaged, predominantly, in one type of economic activity.

The **Quarterly Census of Employment and Wages**, or the **QCEW**, used in Charts 5-6 and Table 2, produces comprehensive data on the number of establishments, monthly employment and quarterly wages for workers covered by state unemployment insurance (UI) laws and federal workers covered by the Unemployment Compensation for Federal Employees (UCFE) program. These data are aggregated to many different levels, starting at the 6-digit NAICS industry level, to higher industry levels (NAICS industry groups, sectors, and supersectors), and to higher geographic levels (MSA, state, and national).

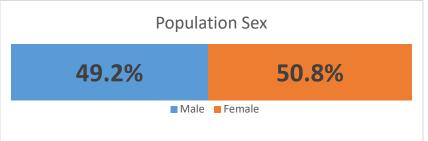
Data are based on information reported by New Mexico employers, covering 97% of nonfarm wage and salary workers. Data are published every quarter. Considered the gold standard for its reliability of industry data, the QCEW data are the most complete universe of monthly employment and quarterly wage information by detailed industry.

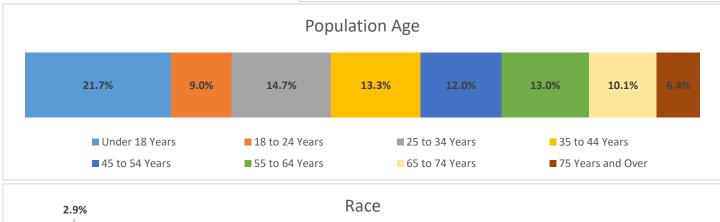
	YOY Ch		ange in		YOY change in	1		
	Average	Average	•	Average	Average	Number of	YOY Change in Establishments	
Industry	Employment	<b>Employ</b>	ment	Weekly Wage	Weekly Wage	Establishments		
Accommodation and Food Services	35,533		7.1%	\$ 512	12.3	% 1,545	-1.5%	
Administrative/Support & Waste								
Management/Remediation	22,114		-0.3%	\$ 884	8.3	% 1,433	8.1%	
Agriculture, Forestry, Fishing, and Hunting	240		-41.7%	\$ 706	6.0	62	0.0%	
Arts, Entertainment, and Recreation	6,202		8.9%	\$ 598	12.8	% 333	1.2%	
Construction	22,081		2.4%	\$ 1,178	13.9	% 1,773	-1.3%	
Educational Services	25,042		0.7%	\$ 1,207	15.2	628	2.4%	
Finance and Insurance	12,320		1.2%	\$ 1,715	0.9	% 1,290	2.0%	
Health Care and Social Assistance	63,562		3.5%	\$ 1,112	7.1	% 3,998	1.3%	
Information	5,626		3.2%	\$ 1,454	7.3	647	28.1%	
Management of Companies and Enterprises	2,999		-16.0%	\$ 2,255	-39.3	% 215	-9.3%	
Manufacturing	12,568		1.2%	\$ 1,110	8.8	% 703	-2.4%	
Mining, Quarrying, and Oil and Gas Extraction	121		17.5%	\$ 1,379	25.8	% 20	-16.7%	
Other Services (except Public Administration)	8,880		6.6%	\$ 854	9.1	% 1,807	2.2%	
Professional, Scientific, and Technical Services	34,133		4.2%	\$ 2,172	15.5	% 3,506	2.3%	
Public Administration	20,562		1.4%	\$ 1,535	15.8	% 169	0.0%	
Real Estate and Rental and Leasing	5,032		5.3%	\$ 936	3.8	% 1,098	-0.7%	
Retail Trade	35,730		1.6%	\$ 739	4.7	% 2,030	2.1%	
Transportation and Warehousing	14,170		-5.3%	\$ 1,057	15.4	% 469	0.6%	
Utilities	1,157		7.0%	\$ 2,136	9.3	% 25	13.6%	
Wholesale Trade	10,735		4.6%	\$ 1,464	7.3	% 1,166	1.4%	
All Industries	338,807		2.5%	\$ 1,170	8.4	% 22,917	1.9%	

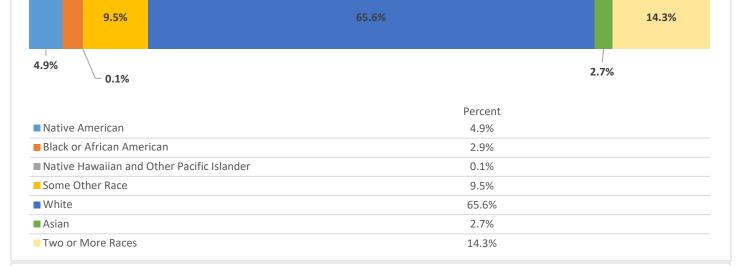


#### **Population**

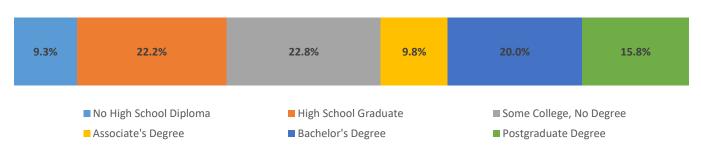
674,919











Page 4 Source: JobsEQ - American Community Survey 2021 5-year estimates, unless noted otherwise