

Quarterly Economic Summary

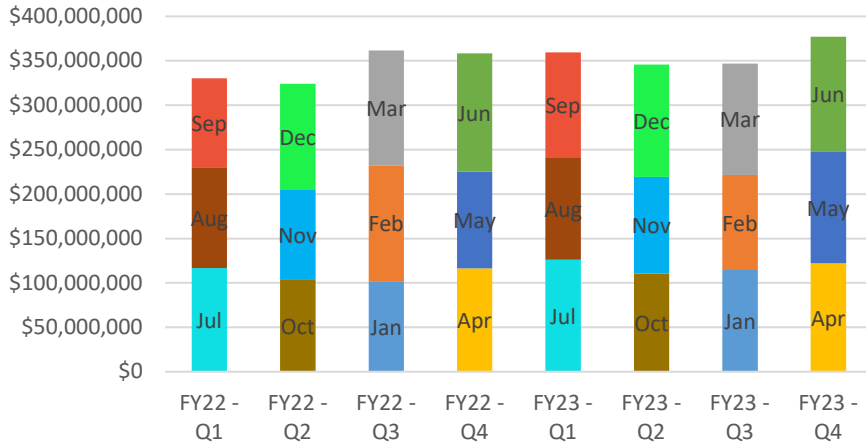
McKinley County



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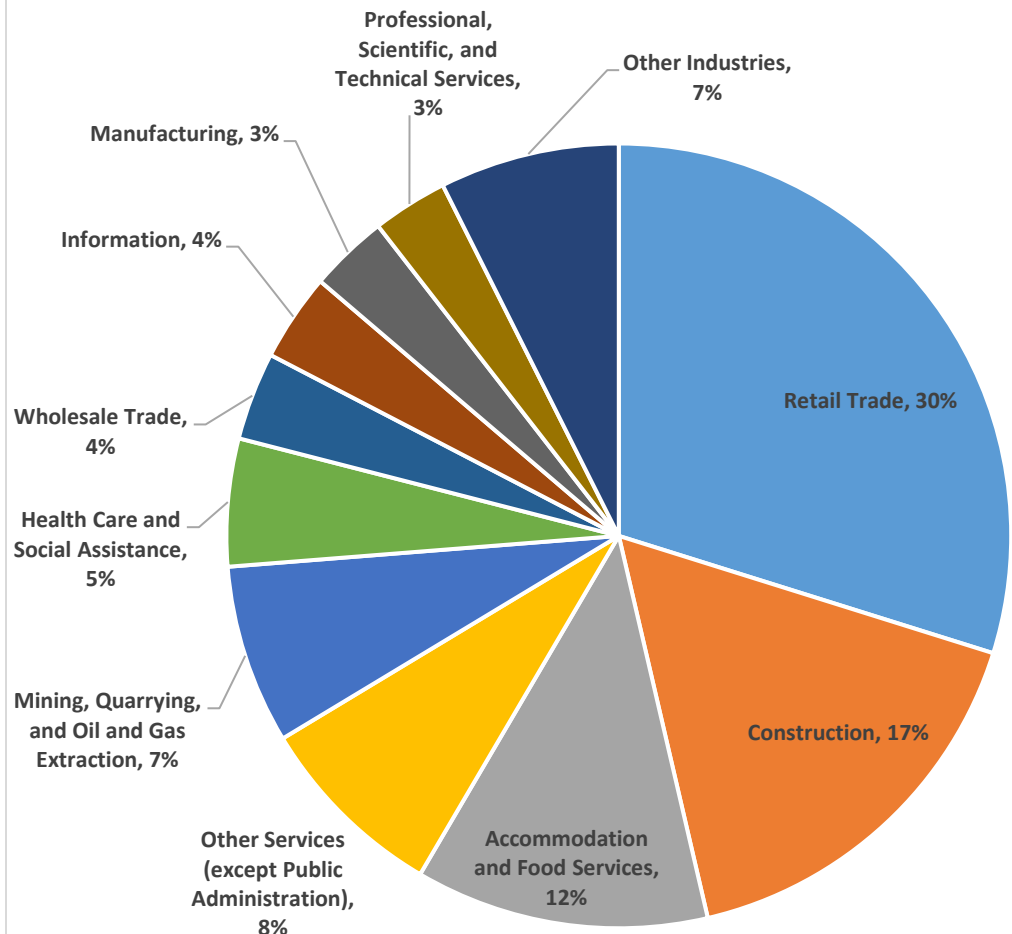
Chart 1. Matched Taxable Gross Receipts Per Quarter



In the fourth quarter of FY23, 26 of 33 counties saw year-over-year economic growth, with 10.6% growth statewide in matched taxable gross receipts (MTGR). State gross receipts increased from the third quarter of FY23 bringing it to the highest ever quarterly total in MTGR for the state. As growth in New Mexico continues, the nation keeps an eye on the direction of inflation and rising interest rates while labor markets continue to adjust post pandemic.

McKinley County's matched taxable gross receipts (MTGR) increased by \$30.2M from Q3 to Q4 of FY23. Retail trade, accommodation and food services, and construction were the top three industries by MTGR in Q4 FY23, shown in Chart 2. Table 1, on the next page, shows a year-over-year (YOY) increase for Q4 FY23 of 5%, or \$18.9M, compared to Q4 FY22. The largest contributor to this increase came from the construction industry.

Chart 2. FY23 - Q4 Industry Size by Matched Taxable Gross Receipts



Matched Taxable Gross Receipts (MTGR) are the best tax data available to show underlying economic activity. The data collection process matches a tax payment with reported receipts for each taxpayer by industry.

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Table 1. Matched Taxable Gross Receipts by Industry

Industries	FY22 - Q4	FY23 - Q4	Growth	Year over year Change
Accommodation and Food Services	\$ 48,047,337	\$ 45,129,149	\$ (2,918,188)	-6%
Administrative/Support & Waste Management/Remediation	\$ 5,367,653	\$ 5,808,597	\$ 440,944	8%
Agriculture, Forestry, Fishing, and Hunting	\$ 1,364,724	\$ 590,285	\$ (774,439)	-57%
Arts, Entertainment, and Recreation	\$ 494,831	\$ 691,291	\$ 196,461	40%
Construction	\$ 37,206,355	\$ 61,673,947	\$ 24,467,592	66%
Educational Services	\$ 2,762,930	\$ 1,163,562	\$ (1,599,368)	-58%
Finance and Insurance	\$ 1,641,359	\$ 1,356,302	\$ (285,057)	-17%
Health Care and Social Assistance	\$ 16,154,456	\$ 19,613,210	\$ 3,458,754	21%
Information	\$ 13,411,544	\$ 13,491,765	\$ 80,221	1%
Management of Companies and Enterprises	\$ 8,468	\$ 3,754	\$ (4,715)	-56%
Manufacturing	\$ 9,186,552	\$ 12,127,050	\$ 2,940,499	32%
Mining, Quarrying, and Oil and Gas Extraction	\$ 21,383,644	\$ 27,545,348	\$ 6,161,704	29%
Other Services (except Public Administration)	\$ 20,100,147	\$ 29,543,326	\$ 9,443,179	47%
Professional, Scientific, and Technical Services	\$ 21,929,942	\$ 11,582,035	\$ (10,347,906)	-47%
Public Administration	\$ -	\$ 540	\$ 540	N/A
Real Estate and Rental and Leasing	\$ 6,463,037	\$ 9,079,962	\$ 2,616,926	40%
Retail Trade	\$ 122,279,459	\$ 111,339,794	\$ (10,939,665)	-9%
Transportation and Warehousing	\$ 932,498	\$ 812,278	\$ (120,220)	-13%
Unclassified Establishments	\$ 3,371,082	\$ 2,936,719	\$ (434,362)	-13%
Utilities	\$ 9,124,833	\$ 5,196,055	\$ (3,928,779)	-43%
Wholesale Trade	\$ 12,774,287	\$ 13,531,290	\$ 757,003	6%
All Industries	\$ 358,397,786	\$ 377,274,873	\$ 18,877,087	5%

Gross receipts tax (GRT) revenue collections increased by \$275.2K, or 6%, from Q3 to Q4 of FY23, as seen in Chart 4. Over the last eight quarters GRT collections have averaged \$4.95M.

Shown in Chart 3, annual GRT revenue collections increased by \$158K, or just under 1%, when compared to FY22. The largest difference between the two fiscal years came from quarter 2, which when compared to the same period a year ago, was \$366K more. Over the last 10 fiscal years annual GRT collections have averaged \$15.5M and have trended upward.

Chart 3. Annual Total GRT Revenue Collections

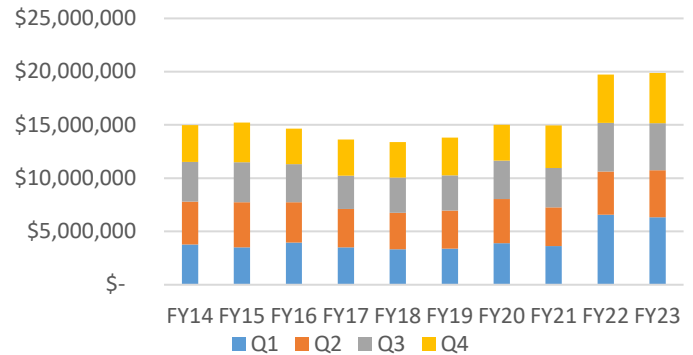


Chart 4. Quarterly GRT Revenue Collections

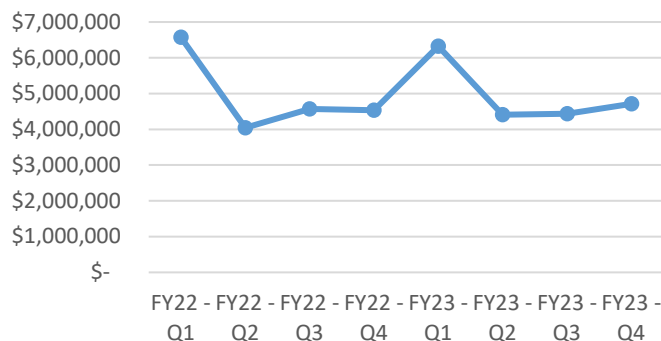
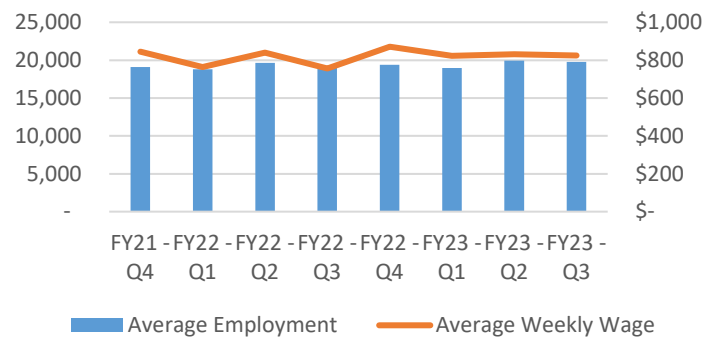


Chart 5. Total Employment & Weekly Wage

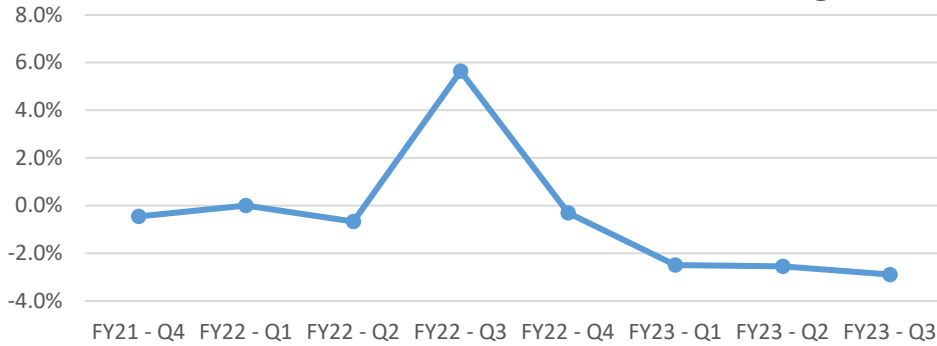


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Chart 6. Establishment Year-Over-Year % Change



An **establishment**, as used in the QCEW and subsequently Chart 6 and Table 2, is an economic unit such as a farm, factory, or store, which produces goods or provides services at a single physical worksite and is engaged, predominantly, in one type of economic activity.

The **Quarterly Census of Employment and Wages**, or the **QCEW**, used in Charts 5-6 and Table 2, produces comprehensive data on the number of establishments, monthly employment, and quarterly wages for workers covered by state unemployment insurance (UI) laws and federal workers covered by the Unemployment Compensation for Federal Employees (UCFE) program. These data are aggregated to many different levels, starting at the 6-digit NAICS industry level, to higher industry levels (NAICS industry groups, sectors, and supersectors), and to higher geographic levels (MSA, state and national).

Data are based on information reported by New Mexico employers, covering 97% of nonfarm wage and salary workers. Data are published every quarter. Considered the gold standard for its reliability of industry data, the QCEW data are the most complete universe of monthly employment and quarterly wage information by detailed industry.

Table 2. FY23 - Q3 Employment Data and Establishments by Industry

Industry	Average Employment	YOY Change in Average Employment	Average Weekly Wage	YOY change in Average Weekly Wage	Number of Establishments	YOY Change in Establishments
Accommodation and Food Services	2,659	-0.3%	\$ 391	8.3%	146	-1.4%
Administrative/Support & Waste Management/Remediation	702	84.3%	\$ 545	-37.8%	64	16.4%
Agriculture, Forestry, Fishing, and Hunting	*	*	*	*	4	33.3%
Arts, Entertainment, and Recreation	426	8.4%	\$ 741	14.0%	12	-7.7%
Construction	747	0.8%	\$ 790	10.0%	77	-2.5%
Educational Services	2,769	5.0%	\$ 988	19.6%	22	0.0%
Finance and Insurance	296	-16.9%	\$ 879	2.0%	58	-10.8%
Health Care and Social Assistance	4,883	1.4%	\$ 1,038	10.5%	306	-8.9%
Information	127	0.0%	\$ 661	1.4%	22	-8.3%
Management of Companies and Enterprises	24	-7.7%	\$ 980	-7.5%	10	11.1%
Manufacturing	441	-6.4%	\$ 1,009	23.2%	28	-6.7%
Mining, Quarrying, and Oil and Gas Extraction	*	*	*	*	4	0.0%
Other Services (except Public Administration)	469	-2.9%	\$ 636	3.8%	90	-3.2%
Professional, Scientific, and Technical Services	210	7.1%	\$ 886	-0.9%	64	10.3%
Public Administration	1,757	-1.8%	\$ 1,111	9.2%	66	-5.7%
Real Estate and Rental and Leasing	150	1.4%	\$ 708	5.2%	37	-7.5%
Retail Trade	3,196	2.5%	\$ 584	3.9%	201	0.5%
Transportation and Warehousing	309	-0.3%	\$ 1,142	27.5%	48	-5.9%
Utilities	104	0.0%	\$ 1,840	4.8%	12	0.0%
Wholesale Trade	454	8.9%	\$ 793	6.2%	39	5.4%
All Industries	19,751	2.7%	\$ 825	9.1%	1,310	-2.9%

*Some data may be withheld to avoid disclosure of confidential information.

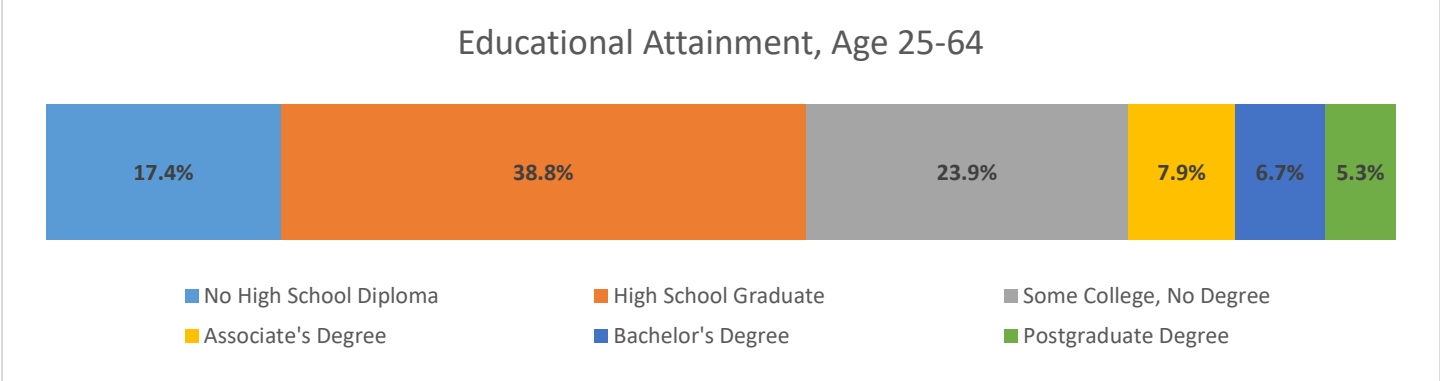
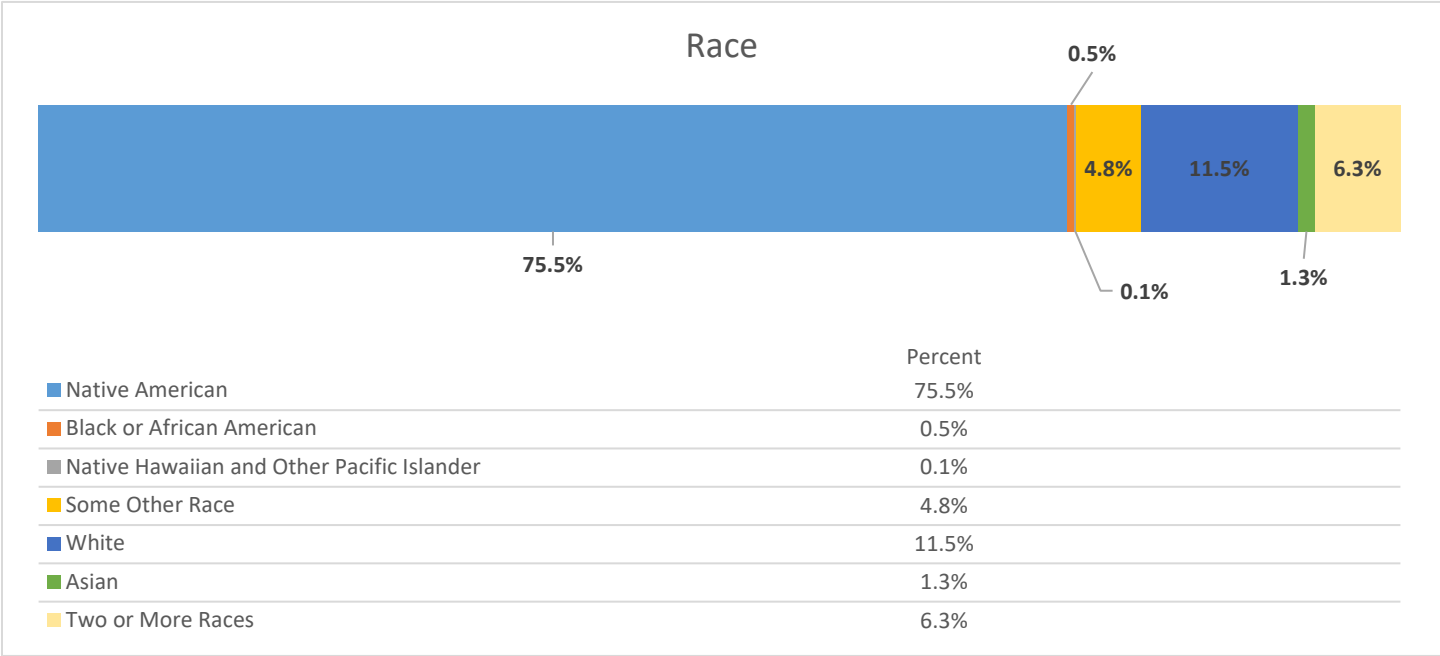
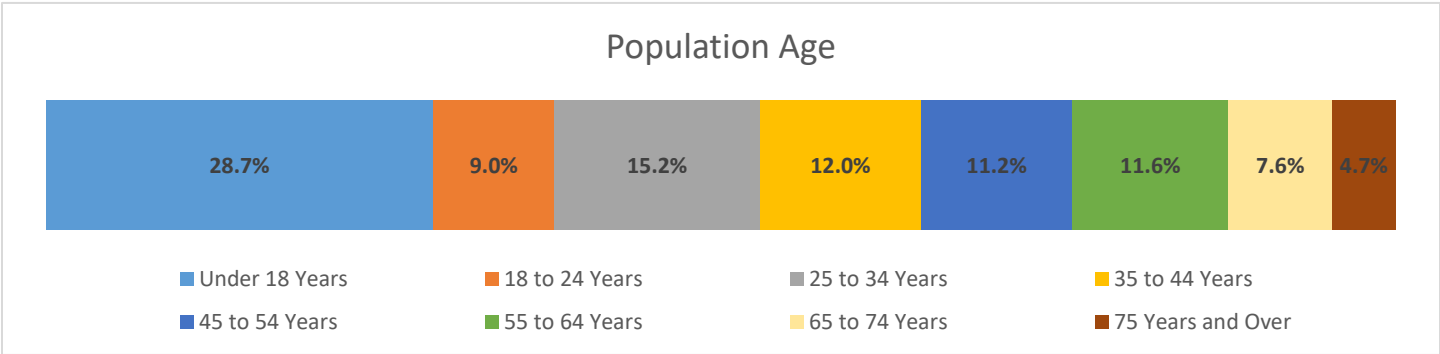
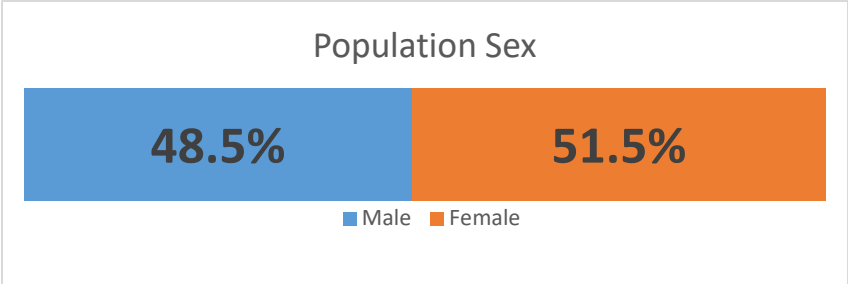
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Population

72,946



Page 4 Source: JobsEQ - American Community Survey 2021 5-year estimates, unless noted otherwise