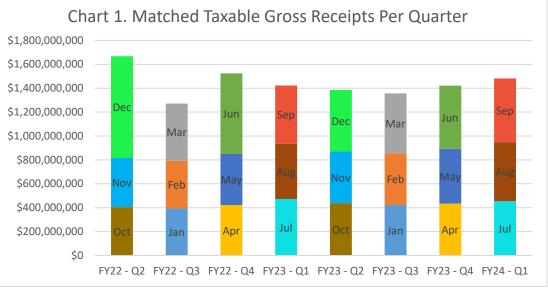


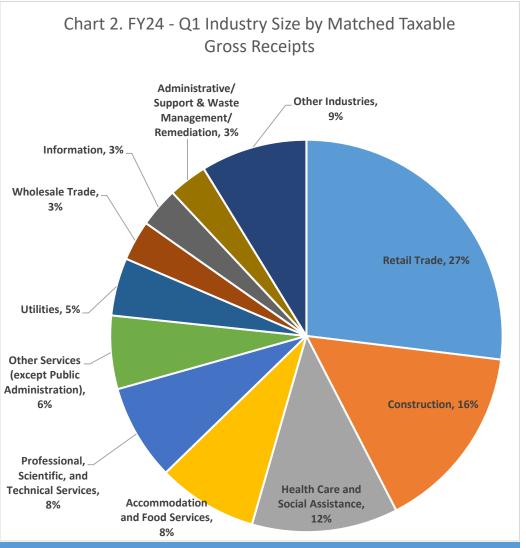
Released: February 2024



In the first quarter of FY24, 28 of 33 counties saw year-over-year economic growth, with 9.1% growth statewide in matched taxable gross receipts (MTGR). State gross receipts increased from the fourth quarter of FY23, bringing it to the highest ever quarterly total in MTGR for the state.

Doña Ana County's matched taxable gross receipts (MTGR) increased by nearly \$60M, or 4.3%, from Q4 FY23 to Q1 FY24, as seen in Chart 1. The amount reported during Q1 FY24 (\$1.48B) was \$40M larger than the eight-quarter average (\$1.44M). As seen in Chart 2, the largest industry as a percentage of MTGR was the retail trade industry, which accounted for 27% of the total MTGR during Q1 FY24. Last quarter, the industry accounted for 29%.

Matched Taxable Gross Receipts (MTGR) are the best tax data available to show underlying economic activity. The data collection process matches a tax payment with reported receipts for each taxpayer by industry.



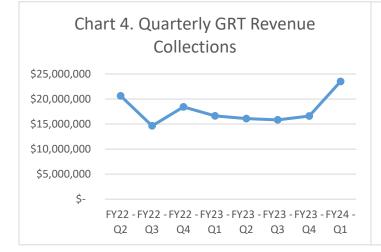
SOURCES: NEW MEXICO TAXATION AND REVENUE DEPT, NEW MEXICO DEPARTMENT OF WORKFORCE SOLUTIONS, U.S. BUREAU OF LABOR STATISTICS, U.S. BUREAU OF ECONOMIC ANALYSIS AND EDD CALCULATIONS



Table 1. Matched	<b>Taxable Gross</b>	Receipts by	/ Industry
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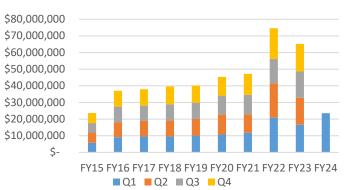
Industries	FY23 - Q1	FY24 - Q1		Growth	Year over ye	ear Change
Accommodation and Food Services	\$ 116,310,443	\$ 121,975,619	\$	5,665,176		5%
Administrative/Support & Waste Management/Remediation	\$ 36,490,188	\$ 47,350,986	\$	10,860,798		30%
Agriculture, Forestry, Fishing, and Hunting	\$ (2,342,257)	\$ 6,340,619	*		*	
Arts, Entertainment, and Recreation	\$ 7,671,590	\$ 8,517,107	\$	845,516		11%
Construction	\$ 187,741,364	\$ 229,212,564	\$	41,471,201		22%
Educational Services	\$ 14,545,340	\$ 15,685,547	\$	1,140,207		8%
Finance and Insurance	\$ 8,898,466	\$ 10,084,159	\$	1,185,693		13%
Health Care and Social Assistance	\$ 184,294,552	\$ 178,083,412	\$	(6,211,140)		-3%
Information	\$ 42,824,417	\$ 48,549,048	\$	5,724,631		13%
Management of Companies and Enterprises	\$ 729,430	\$ 496,007	\$	(233,423)		-32%
Manufacturing	\$ 29,159,536	\$ 30,845,781	\$	1,686,245		6%
Mining, Quarrying, and Oil and Gas Extraction	\$ 1,318,144	\$ 2,319,256	\$	1,001,111		76%
Other Services (except Public Administration)	\$ 87,097,875	\$ 89,437,031	\$	2,339,156		3%
Professional, Scientific, and Technical Services	\$ 128,249,737	\$ 116,745,298	\$	(11,504,439)		-9%
Public Administration	\$ 19,809	\$ -	\$	(19,809)		-100%
Real Estate and Rental and Leasing	\$ 28,878,600	\$ 27,268,334	\$	(1,610,265)		-6%
Retail Trade	\$ 375,102,181	\$ 398,137,750	\$	23,035,569		6%
Transportation and Warehousing	\$ 8,609,073	\$ 5,772,135	\$	(2,836,938)		-33%
Unclassified Establishments	\$ 35,591,678	\$ 22,199,766	\$	(13,391,911)		-38%
Utilities	\$ 79,542,252	\$ 70,416,649	\$	(9,125,602)		-11%
Wholesale Trade	\$ 47,482,670	\$ 49,000,996	\$	1,518,326		3%
All Industries	\$ 1,423,149,473	\$ 1,481,591,524	\$	58,442,051		4%

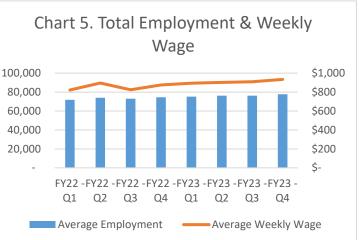
Table 1 shows that all but eight industries reported a year-over-year (YOY) increase. The largest increase came from the construction industry, which posted a YOY increase of \$41M. The largest decline came from the unclassified establishments sector, which posted a YOY decrease of \$13M. The agriculture, forestry, fishing, and hunting industry, in Table 1, shows negative MTGR in Q1 FY23. This could be due to amended tax filings with TRD. The amount of quarterly gross receipts tax (GRT) collections during Q1 FY24 (\$23.5M), as seen in Chart 4, is an increase of \$6.9M, or 41.7%, as compared to Q4 FY23.



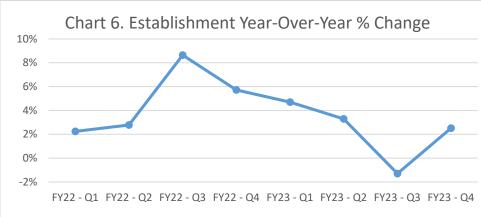
SOURCES: NEW MEXICO TAXATION AND REVENUE DEPT, NEW MEXICO DEPARTMENT OF WORKFORCE SOLUTIONS, U.S. BUREAU OF LABOR STATISTICS, U.S. BUREAU OF ECONOMIC ANALYSIS AND EDD CALCULATIONS





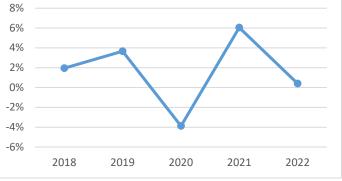






An **establishment**, as used in the QCEW and subsequently Chart 6 and Table 2, is an economic unit, such as a farm, factory, or store, which produces goods or provides services at a single physical worksite and engaged, predominantly, in one type of economic activity.

Chart 7. Calendar Year % Change In Real GDP Year-Over-Year

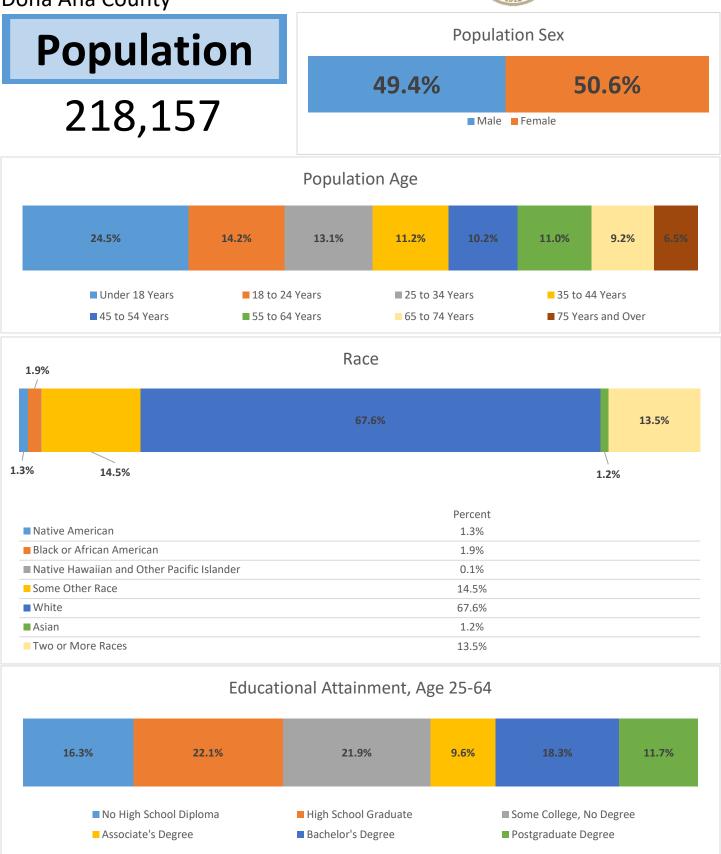


#### **Gross Domestic Product (GDP)** is the value of all goods and services produced in an area. The percentage that GDP grew (or shrank) from one period to another is an important indicator as to how the economy is performing. Table 2, below, shows the percentage of GDP each industry accounts for in the total GDP, in a specific county and the state. The chart also compares the county to the entire state of New Mexico, by showing the impact of specific industry sectors on the county's GDP compared to that of the whole state.

Industry	2022	Industry % of Total	2021-2022 Growth	YOY % Change
Accommodation and Food Services	\$ 468,133,000	5.92%	\$ (60,309,000)	-11%
Administrative/Support & Waste Management/Remediation	\$ 234,524,000	2.97%	* *	
Agriculture, Forestry, Fishing, and Hunting	\$ 89,794,000	1.14%	\$ (58,635,000)	-40%
Arts, Entertainment, and Recreation	\$ 105,286,000	1.33%	\$ 30,734,000	41%
Construction	\$ 309,023,000	3.91%	\$ (45,117,000)	-13%
Educational Services	\$ 56,839,000	0.72%	\$ 1,935,000	4%
Finance and Insurance	\$ 222,606,000	2.82%	\$ 2,088,000	1%
Health Care and Social Assistance	\$ 943,131,000	11.94%	\$ 58,191,000	7%
Information	\$ 217,855,000	2.76%	\$ 21,623,000	11%
Management of Companies and Enterprises	\$ 11,344,000	0.14%	* *	
Manufacturing	\$ 364,183,000	4.61%	\$ 43,840,000	14%
Mining, Quarrying, and Oil and Gas Extraction	\$ 7,346,000	0.09%	\$ (610,000)	-8%
Other Services (except Public Administration)	\$ 167,707,000	2.12%	\$ 6,423,000	4%
Professional, Scientific, and Technical Services	\$ 412,491,000	5.22%	\$ 24,360,000	6%
Public Administration	\$ 2,327,433,000	29.46%	\$ 66,924,000	3%
Real Estate and Rental and Leasing	\$ 1,101,873,000	13.95%	\$ 54,760,000	5%
Retail Trade	\$ 428,927,000	5.43%	\$ (57,941,000)	-12%
Transportation and Warehousing	\$ 224,325,000	2.84%	\$ (4,703,000)	-2%
Utilities	\$ 67,601,000	0.86%	\$ (16,894,000)	-20%
Wholesale Trade	\$ 171,856,000	2.17%	\$ (4,635,000)	-3%
All Industries	\$ 7,901,515,000		\$ 32,113,000	0%

-This historical look at GDP data represents the most recent county GDP data available





Page 4 Source: JobsEQ - American Community Survey 2021 5-year estimates, unless noted otherwise

SOURCES: NEW MEXICO TAXATION AND REVENUE DEPT, NEW MEXICO DEPARTMENT OF WORKFORCE SOLUTIONS, U.S. BUREAU OF LABOR STATISTICS, U.S. BUREAU OF ECONOMIC ANALYSIS AND EDD CALCULATIONS