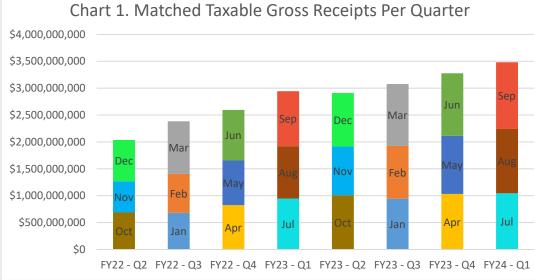


Released: February 2024

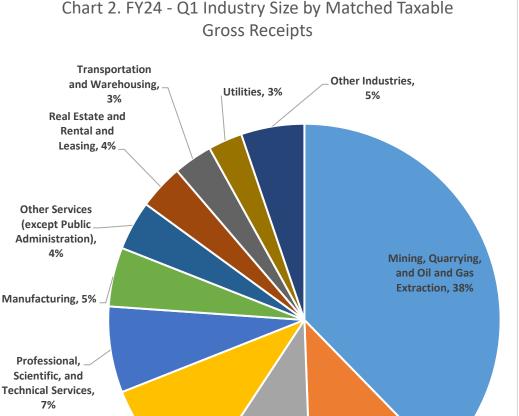
Prepared by: Joel Salas, Economist



In the first quarter of FY24, 28 of 33 counties saw year-over-year economic growth, with 9.1% growth statewide in matched taxable gross receipts (MTGR). State gross receipts increased from the fourth quarter of FY23, bringing it to the highest ever quarterly total in MTGR for the state.

Over the last eight quarters matched taxable (MTGR) gross receipts have \$2.8B, averaged which is \$645M less than the amount reported during Q1 FY24 (\$3.5B). From Q4 FY23 to Q1 FY24 MTGR increased by 6.3% or just over \$207M. With MTGR this increase in Eddy County has an upward trend. As seen in Chart 2, the oil and gas and retail trade industries accounted for 50% of Eddy County's total MTGR.

Matched Taxable Gross Receipts (MTGR) are the best tax data available to show underlying economic activity. The data collection process matches a tax payment with reported receipts for each taxpayer by industry.



Construction, 10%

Retail Trade, 12%

SOURCES: NEW MEXICO TAXATION AND REVENUE DEPT, NEW MEXICO DEPARTMENT OF WORKFORCE SOLUTIONS, U.S. BUREAU OF LABOR STATISTICS, U.S. BUREAU OF ECONOMIC ANALYSIS AND EDD CALCULATIONS

Wholesale Trade.

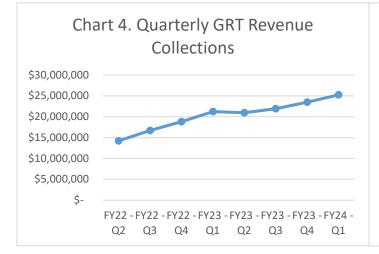
10%



Table 1. Matched Taxable Gross Receipts by Industry

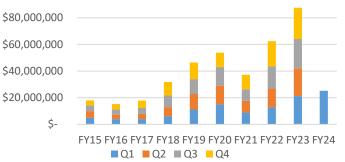
Industries	FY23 - Q1	•	FY24 - Q1	Growth	Year over y	ear Change
Accommodation and Food Services	\$ 62,853,760	\$	73,243,062	\$ 10,389,301		17%
Administrative/Support & Waste Management/Remediation	\$ 147,934,501	\$	24,170,966	\$ (123,763,534)		-84%
Agriculture, Forestry, Fishing, and Hunting	\$ 5,290,695	\$	12,007,291	\$ 6,716,597		127%
Arts, Entertainment, and Recreation	\$ 714,872	\$	1,381,474	\$ 666,602		93%
Construction	\$ 318,435,310	\$	343,282,879	\$ 24,847,569		8%
Educational Services	\$ 2,313,103	\$	1,317,161	\$ (995,942)		-43%
Finance and Insurance	\$ 12,736,081	\$	4,178,397	\$ (8,557,683)		-67%
Health Care and Social Assistance	\$ 15,369,556	\$	15,242,846	\$ (126,709)		-1%
Information	\$ 18,646,124	\$	19,492,835	\$ 846,711		5%
Management of Companies and Enterprises	\$ 18,611	\$	161,853	\$ 143,243		770%
Manufacturing	\$ 151,624,318	\$	169,709,988	\$ 18,085,669		12%
Mining, Quarrying, and Oil and Gas Extraction	\$ 1,113,276,085	\$	1,313,547,015	\$ 200,270,930		18%
Other Services (except Public Administration)	\$ 118,946,501	\$	141,493,954	\$ 22,547,453		19%
Professional, Scientific, and Technical Services	\$ 102,083,417	\$	247,251,494	\$ 145,168,077		142%
Public Administration	\$ 12,065	\$	-	\$ (12,065)		-100%
Real Estate and Rental and Leasing	\$ 96,021,107	\$	129,154,897	\$ 33,133,790		35%
Retail Trade	\$ 309,517,850	\$	407,821,455	\$ 98,303,605		32%
Transportation and Warehousing	\$ 96,481,641	\$	112,192,573	\$ 15,710,931		16%
Unclassified Establishments	\$ 23,256,778	\$	30,472,938	\$ 7,216,160		31%
Utilities	\$ 100,100,402	\$	98,209,115	\$ (1,891,287)		-2%
Wholesale Trade	\$ 249,126,195	\$	339,363,902	\$ 90,237,707		36%
All Industries	\$ 2,944,822,393	\$	3,484,021,017	\$ 539,198,624		18%

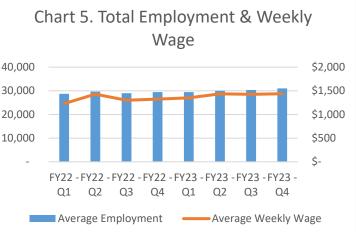
Table 1 shows that when comparing year-over-year (YOY) MTGR growth the largest contribution came from the oil and gas industry, which posted a YOY increase of \$200M. The largest decline came from the administrative/support & waste management/ remediation industry, which posted a YOY decrease of \$124M. The amount of quarterly gross receipts tax (GRT) collected during Q1 FY24 (\$25.2M) was 7.4% more than the amount collected during Q4 FY23 (\$23.5M), as seen in Chart 4. Over the last eight quarters GRT collections have averaged \$20.3M and have an upward trend.



SOURCES: NEW MEXICO TAXATION AND REVENUE DEPT, NEW MEXICO DEPARTMENT OF WORKFORCE SOLUTIONS, U.S. BUREAU OF LABOR STATISTICS, U.S. BUREAU OF ECONOMIC ANALYSIS AND EDD CALCULATIONS











An **establishment**, as used in the QCEW and subsequently Chart 6 and Table 2, is an economic unit, such as a farm, factory, or store, which produces goods or provides services at a single physical worksite and engaged, predominantly, in one type of economic activity.

Gross Domestic Product (GDP) is the value of all goods and services produced in an area. The percentage that GDP grew (or shrank) from one period to another is an important indicator as to how the economy is performing. Table 2, below, shows the percentage of GDP each industry accounts for in the total GDP, in a specific county and the state. The chart also compares the county to the entire state of New Mexico, by showing the impact of specific industry sectors on the county's GDP compared to that of the whole state.

Chart 7. Calendar Year % Change In Real GDP Year-Over-Year

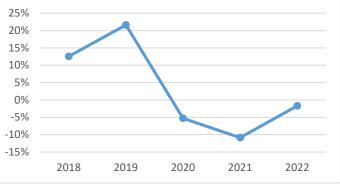
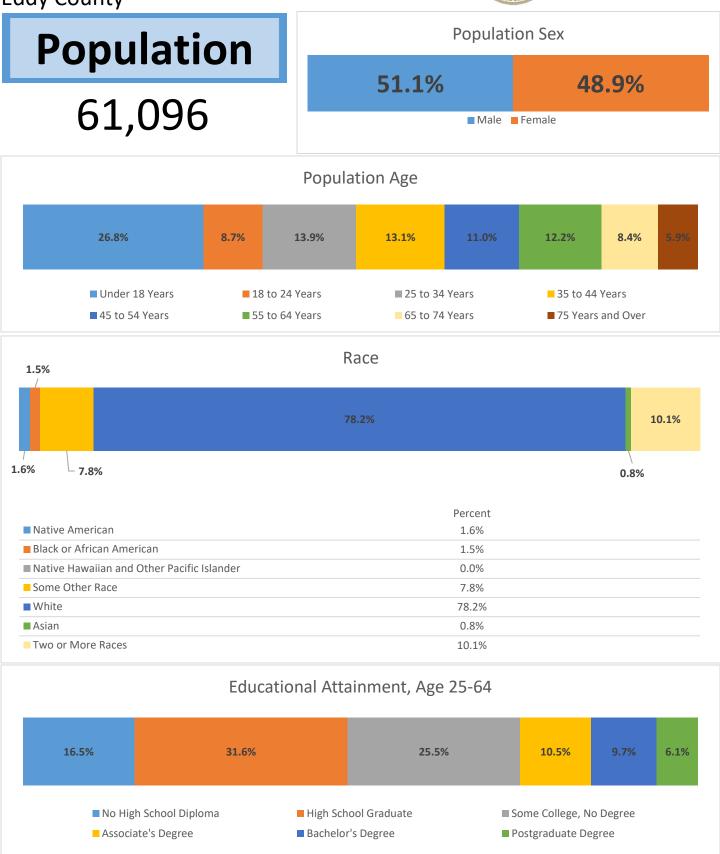


Table 2. Historical Glance: 2022 Gross Domestic Product by Industry										
Industry		2022	Industry % of Total	2021-2022 Growth	YOY % Change					
Accommodation and Food Services	\$	108,146,000	1.77%	\$ 7,125,000	7%					
Administrative/Support & Waste Management/Remediation	\$	241,126,000	3.94%	\$ 7,619,000	3%					
Agriculture, Forestry, Fishing, and Hunting	\$	47,402,000	0.77%	\$ 386,000	1%					
Arts, Entertainment, and Recreation	\$	6,106,000	0.10%	\$ 1,290,000	27%					
Construction	\$	212,749,000	3.47%	\$ (14,884,000)	-7%					
Educational Services	\$	17,121,000	0.28%	\$ 3,180,000	23%					
Finance and Insurance	\$	85,802,000	1.40%	\$ (1,063,000)	-1%					
Health Care and Social Assistance	\$	173,970,000	2.84%	\$ 2,084,000	1%					
Information	\$	47,322,000	0.77%	\$ 4,305,000	10%					
Management of Companies and Enterprises	\$	19,416,000	0.32%	\$ 90,000	0%					
Manufacturing	\$	206,557,000	3.37%	\$ (90,688,000)	-31%					
Mining, Quarrying, and Oil and Gas Extraction	\$	2,889,602,000	47.19%	\$ (15,592,000)	-1%					
Other Services (except Public Administration)	\$	99,365,000	1.62%	\$ 10,854,000	12%					
Professional, Scientific, and Technical Services	\$	127,188,000	2.08%	\$ (4,316,000)	-3%					
Public Administration	\$	490,119,000	8.00%	\$ 1,555,000	0%					
Real Estate and Rental and Leasing	\$	474,892,000	7.76%	\$ 44,984,000	10%					
Retail Trade	\$	200,125,000	3.27%	\$ (33,945,000)	-15%					
Transportation and Warehousing	\$	328,310,000	5.36%	\$ 9,146,000	3%					
Utilities	\$	39,764,000	0.65%	\$ (2,166,000)	-5%					
Wholesale Trade	\$	334,568,000	5.46%	\$ (17,485,000)	-5%					
All Industries	\$	6,123,644,000		\$ (103,910,000)	-2%					
*Not shown to avoid disclosure of confidential information										

-This historical look at GDP data represents the most recent county GDP data available





Page 4 Source: JobsEQ - American Community Survey 2021 5-year estimates, unless noted otherwise

SOURCES: NEW MEXICO TAXATION AND REVENUE DEPT, NEW MEXICO DEPARTMENT OF WORKFORCE SOLUTIONS, U.S. BUREAU OF LABOR STATISTICS, U.S. BUREAU OF ECONOMIC ANALYSIS AND EDD CALCULATIONS