

Quarterly Economic Summary

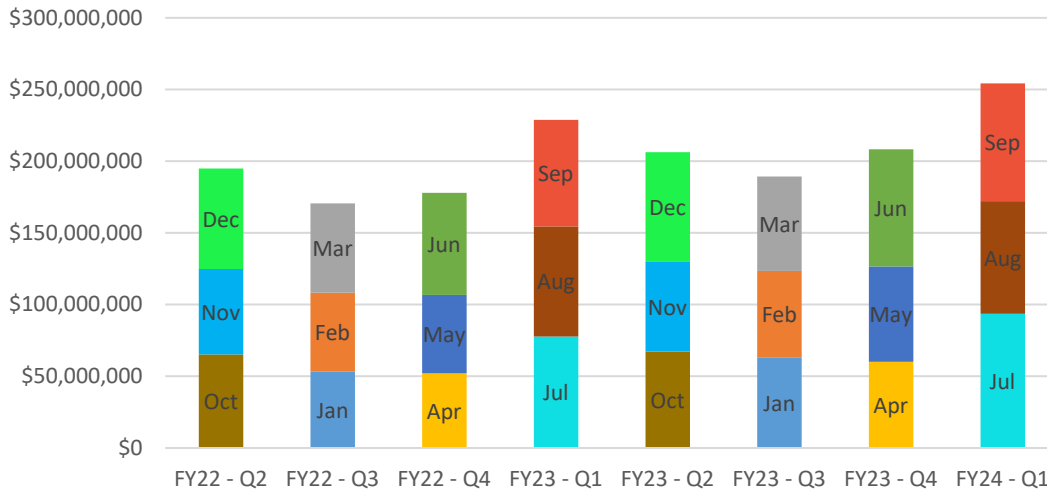
Lincoln County

Released: February 2024



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Chart 1. Matched Taxable Gross Receipts Per Quarter

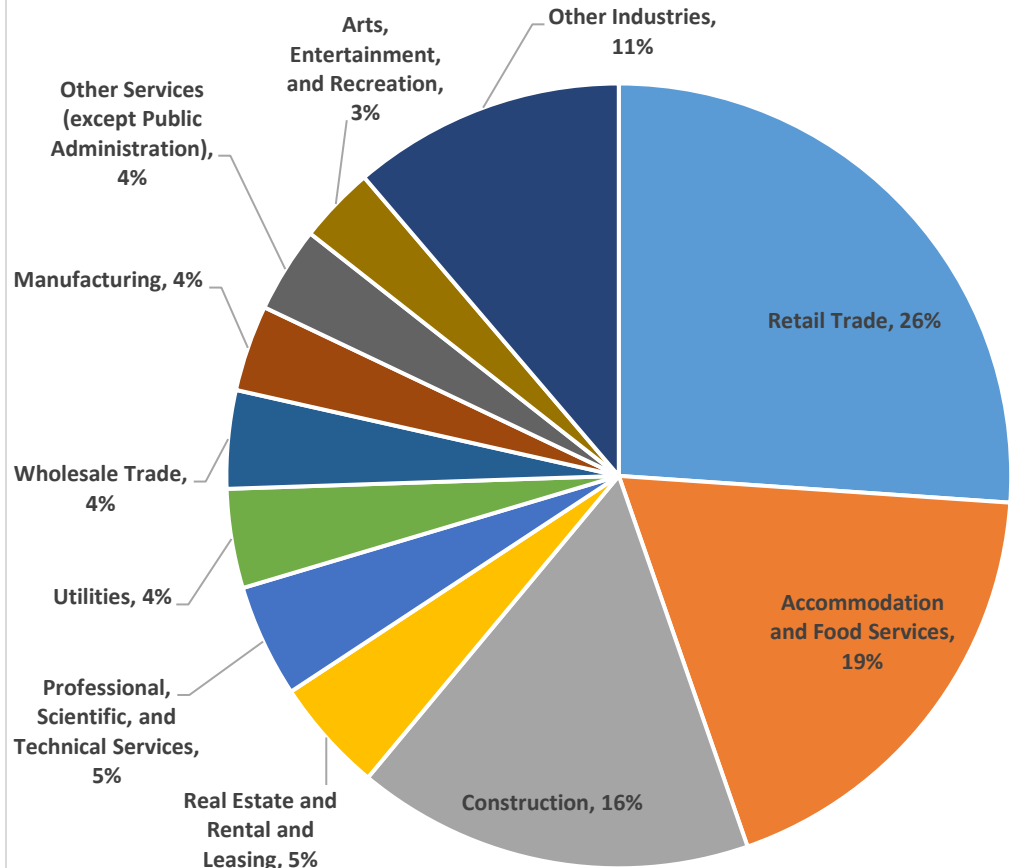


In the first quarter of FY24, 28 of 33 counties saw year-over-year economic growth, with 9.1% growth statewide in matched taxable gross receipts (MTGR). State gross receipts increased from the fourth quarter of FY23, bringing it to the highest ever quarterly total in MTGR for the state.

Over the last eight quarters matched taxable gross receipts (MTGR) have averaged \$203.8M, which is \$50.5M less than the amount reported during Q1 FY24 (\$254.4M). From Q4 FY23 to Q1 FY24 MTGR increased by 22.2% or just over \$46.1M. With this increase MTGR in Lincoln County, has an upward trend. The retail trade and accommodation and food services industries accounted for 45% of Lincoln County's total MTGR (Chart 2).

Matched Taxable Gross Receipts (MTGR) are the best tax data available to show underlying economic activity. The data collection process matches a tax payment with reported receipts for each taxpayer by industry.

Chart 2. FY24 - Q1 Industry Size by Matched Taxable Gross Receipts



Quarterly Economic Summary

Lincoln County



Table 1. Matched Taxable Gross Receipts by Industry

| Industries | FY23 - Q1 | FY24 - Q1 | Growth | Year over year Change |
|---|-----------------------|-----------------------|----------------------|-----------------------|
| Accommodation and Food Services | \$ 35,589,601 | \$ 47,052,106 | \$ 11,462,505 | 32% |
| Administrative/Support & Waste Management/Remediation | \$ 3,403,646 | \$ 4,203,097 | \$ 799,451 | 23% |
| Agriculture, Forestry, Fishing, and Hunting | \$ 1,434,483 | \$ 3,568,087 | \$ 2,133,604 | 149% |
| Arts, Entertainment, and Recreation | \$ 8,360,457 | \$ 8,002,162 | \$ (358,295) | -4% |
| Construction | \$ 41,595,391 | \$ 41,405,978 | \$ (189,413) | 0% |
| Educational Services | \$ 441,068 | \$ 615,784 | \$ 174,716 | 40% |
| Finance and Insurance | \$ 1,820,907 | \$ 1,435,805 | \$ (385,101) | -21% |
| Health Care and Social Assistance | \$ 2,502,492 | \$ 3,065,646 | \$ 563,154 | 23% |
| Information | \$ 6,491,016 | \$ 7,383,086 | \$ 892,070 | 14% |
| Management of Companies and Enterprises | \$ 1,307 | \$ 1,565 | \$ 258 | 20% |
| Manufacturing | \$ 8,867,658 | \$ 8,982,671 | \$ 115,012 | 1% |
| Mining, Quarrying, and Oil and Gas Extraction | \$ 100,983 | \$ 353,489 | \$ 252,507 | 250% |
| Other Services (except Public Administration) | \$ 9,255,286 | \$ 8,942,989 | \$ (312,296) | -3% |
| Professional, Scientific, and Technical Services | \$ 9,872,178 | \$ 11,771,830 | \$ 1,899,652 | 19% |
| Public Administration | \$ 110,860 | \$ - | \$ (110,860) | -100% |
| Real Estate and Rental and Leasing | \$ 11,292,521 | \$ 11,885,705 | \$ 593,184 | 5% |
| Retail Trade | \$ 63,712,735 | \$ 66,022,708 | \$ 2,309,973 | 4% |
| Transportation and Warehousing | \$ 1,338,052 | \$ 2,231,600 | \$ 893,548 | 67% |
| Unclassified Establishments | \$ 5,354,720 | \$ 5,585,126 | \$ 230,405 | 4% |
| Utilities | \$ 8,863,774 | \$ 10,340,942 | \$ 1,477,168 | 17% |
| Wholesale Trade | \$ 7,574,959 | \$ 10,232,201 | \$ 2,657,242 | 35% |
| All Industries | \$ 228,954,077 | \$ 254,381,841 | \$ 25,427,763 | 11% |

Table 1 shows that, when comparing year-over-year (YOY) MTGR growth, the largest contribution came from the accommodation and food services industry, which posted a YOY increase of \$11.5M. The largest decline came from the arts, entertainment, and recreation industry, which posted a YOY decrease of \$358K. The amount of quarterly gross receipts tax (GRT) collected during Q1 FY24 (\$902K) was 50.7% more than the amount collected during Q4 FY23 (\$598K), as seen in Chart 4. Over the last eight quarters GRT collections have averaged \$599K and have a upward trend.

Chart 3. Annual Total GRT Revenue Collections

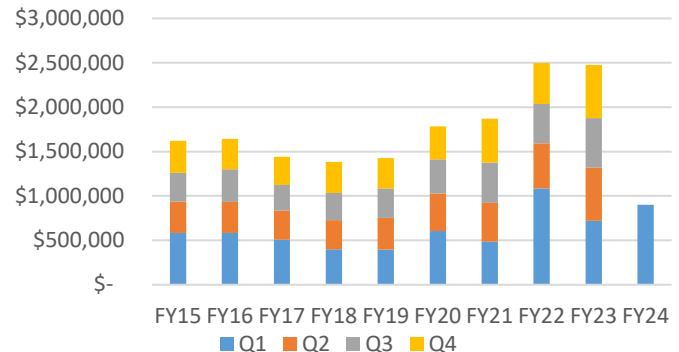


Chart 4. Quarterly GRT Revenue Collections

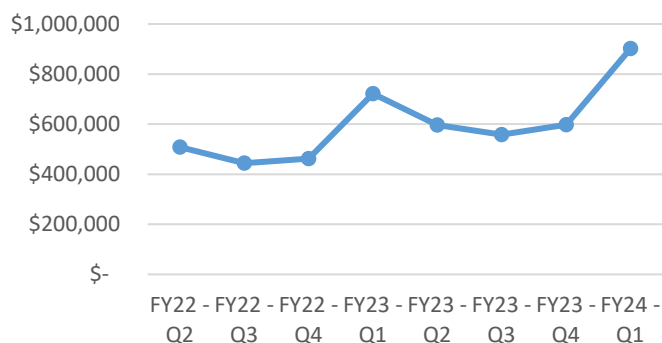
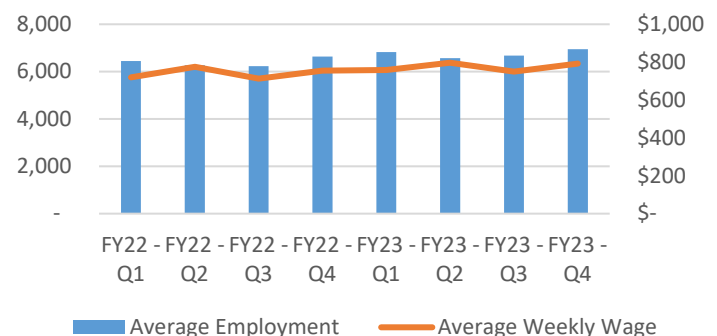


Chart 5. Total Employment & Weekly Wage

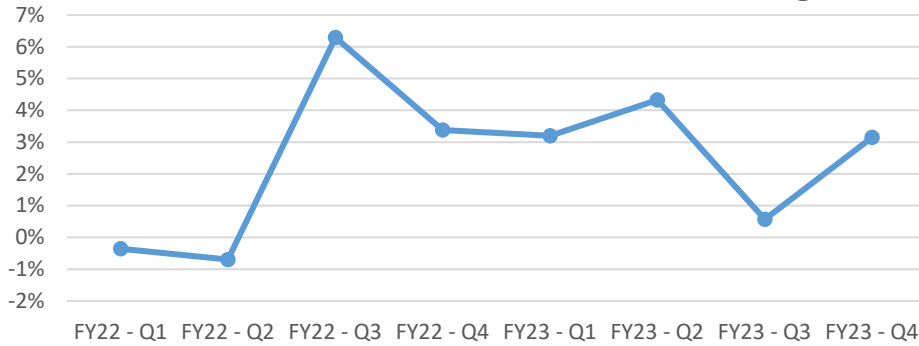


Quarterly Economic Summary

Lincoln County



Chart 6. Establishment Year-Over-Year % Change



An **establishment**, as used in the QCEW and subsequently Chart 6 and Table 2, is an economic unit, such as a farm, factory, or store, which produces goods or provides services at a single physical worksite and engaged, predominantly, in one type of economic activity.

Gross Domestic Product (GDP) is the value of all goods and services produced in an area. The percentage that GDP grew (or shrank) from one period to another is an important indicator as to how the economy is performing. Table 2, below, shows the percentage of GDP each industry accounts for in the total GDP, in a specific county and the state. The chart also compares the county to the entire state of New Mexico, by showing the impact of specific industry sectors on the county's GDP compared to that of the whole state.

Chart 7. Calendar Year % Change In Real GDP Year-Over-Year

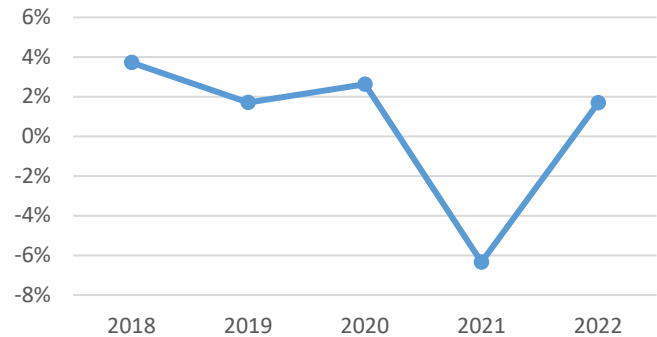


Table 2. Historical Glance: 2022 Gross Domestic Product by Industry

| Industry | 2022 | Industry % of Total | 2021-2022 Growth | YOY % Change |
|---|-----------------------|---------------------|----------------------|--------------|
| Accommodation and Food Services | \$ 55,119,000 | 8.51% | \$ 1,272,000 | 2% |
| Administrative/Support & Waste Management/Remediation | \$ 17,654,000 | 2.72% | \$ 604,000 | 4% |
| Agriculture, Forestry, Fishing, and Hunting | \$ 11,176,000 | 1.72% | \$ 1,037,000 | 10% |
| Arts, Entertainment, and Recreation | \$ 41,271,000 | 6.37% | \$ 7,897,000 | 24% |
| Construction | \$ 26,160,000 | 4.04% | \$ (4,765,000) | -15% |
| Educational Services | * | * | * | * |
| Finance and Insurance | \$ 28,483,000 | 4.40% | \$ 43,000 | 0% |
| Health Care and Social Assistance | * | * | * | * |
| Information | \$ 8,908,000 | 1.37% | \$ 1,826,000 | 26% |
| Management of Companies and Enterprises | \$ 3,122,000 | 0.48% | * | * |
| Manufacturing | \$ 9,588,000 | 1.48% | \$ 1,829,000 | 24% |
| Mining, Quarrying, and Oil and Gas Extraction | \$ 1,754,000 | 0.27% | \$ 1,498,000 | 585% |
| Other Services (except Public Administration) | \$ 19,606,000 | 3.03% | \$ 485,000 | 3% |
| Professional, Scientific, and Technical Services | \$ 17,317,000 | 2.67% | * | * |
| Public Administration | \$ 113,920,000 | 17.58% | \$ 7,497,000 | 7% |
| Real Estate and Rental and Leasing | \$ 159,318,000 | 24.58% | \$ (2,627,000) | -2% |
| Retail Trade | \$ 61,171,000 | 9.44% | \$ (7,014,000) | -10% |
| Transportation and Warehousing | \$ 6,394,000 | 0.99% | \$ 1,034,000 | 19% |
| Utilities | \$ 5,206,000 | 0.80% | \$ (414,000) | -7% |
| Wholesale Trade | \$ 5,586,000 | 0.86% | \$ (140,000) | -2% |
| All Industries | \$ 648,065,000 | | \$ 10,775,000 | 2% |

*Not shown to avoid disclosure of confidential information

-This historical look at GDP data represents the most recent county GDP data available

Quarterly Economic Summary

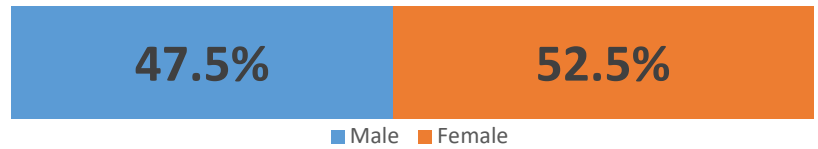
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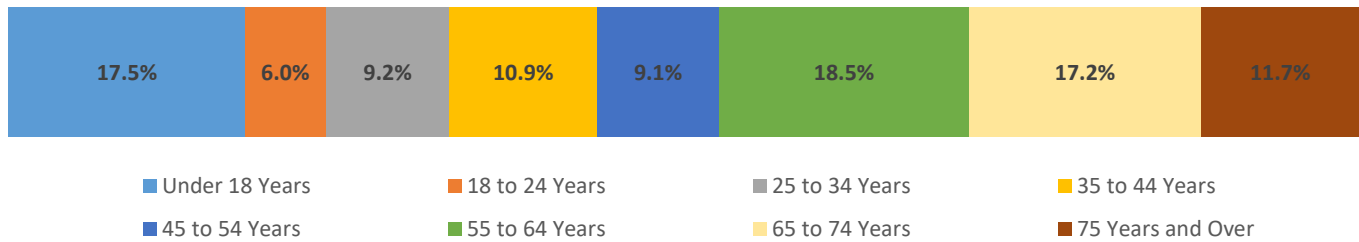
Population

20,084

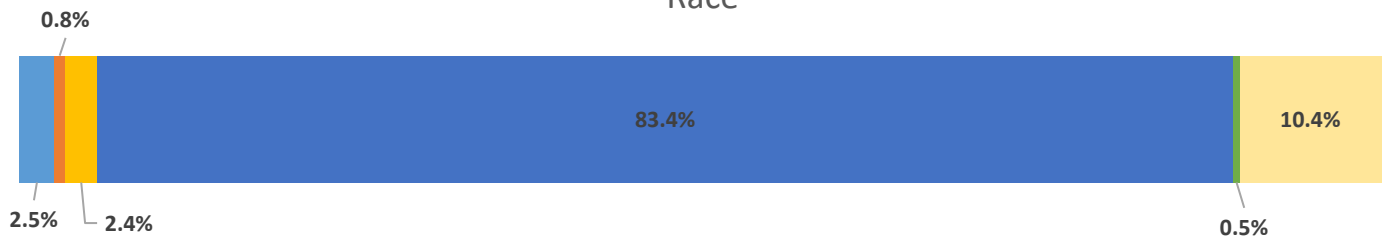
Population Sex



Population Age



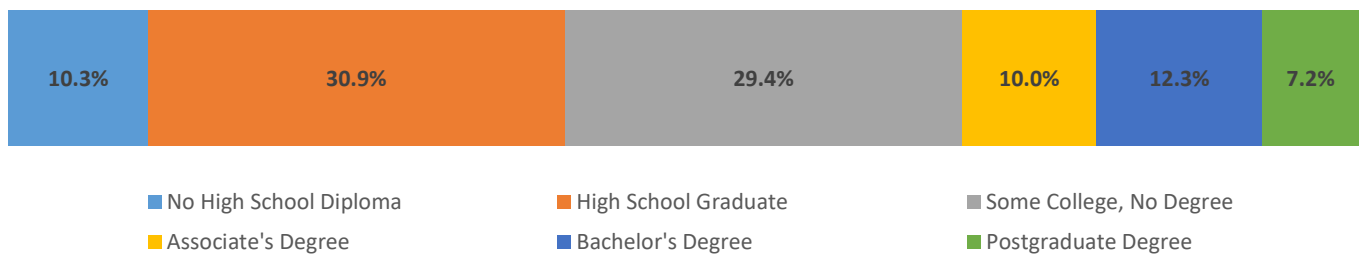
Race



Percent

| | |
|--|-------|
| Native American | 2.5% |
| Black or African American | 0.8% |
| Native Hawaiian and Other Pacific Islander | 0.0% |
| Some Other Race | 2.4% |
| White | 83.4% |
| Asian | 0.5% |
| Two or More Races | 10.4% |

Educational Attainment, Age 25-64



Page 4 Source: JobsEQ - American Community Survey 2011 5-year estimates, unless noted otherwise