

Quarterly Economic Summary

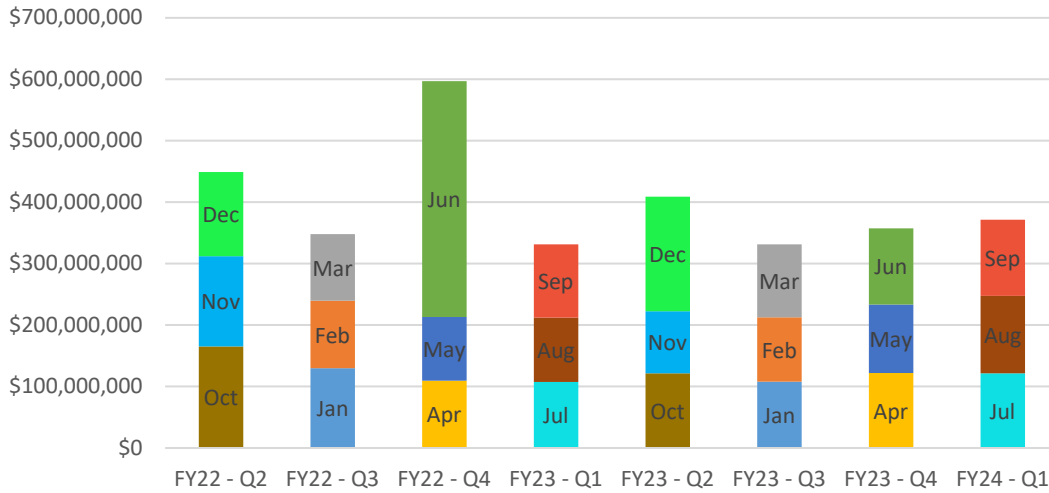
Otero County



Released: February 2024

Prepared by: Joel Salas, Economist

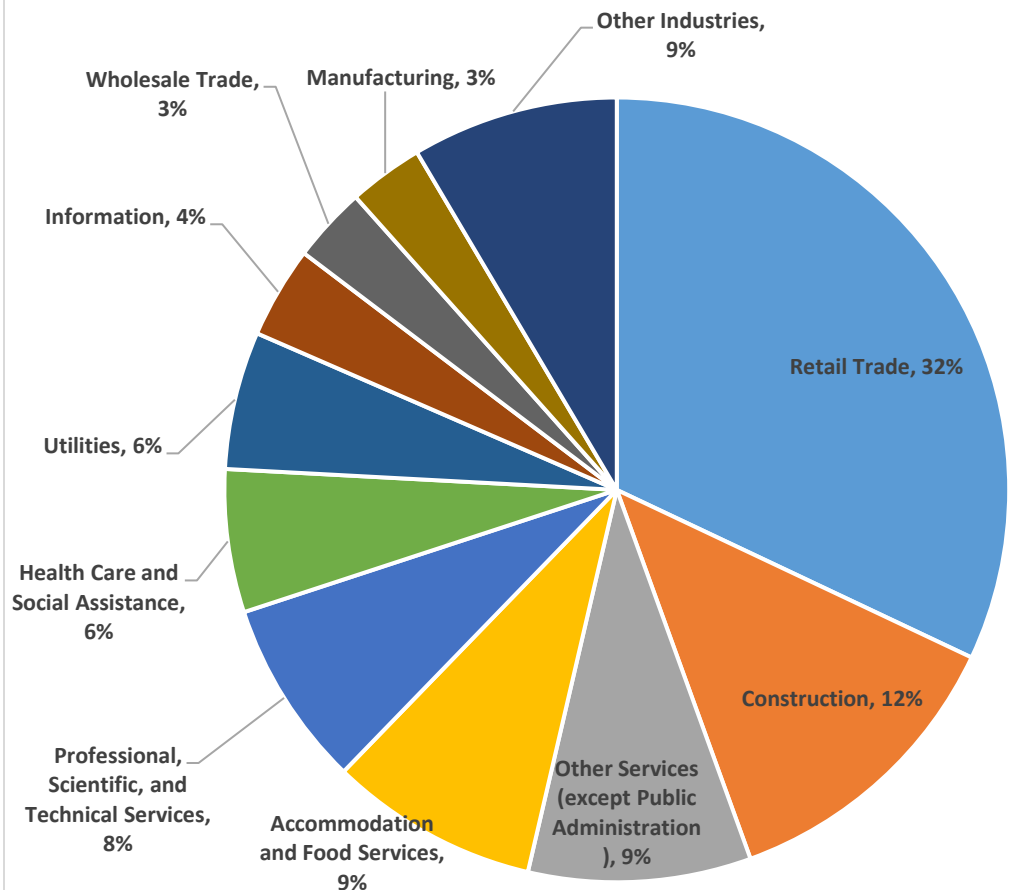
Chart 1. Matched Taxable Gross Receipts Per Quarter



In the first quarter of FY24, 28 of 33 counties saw year-over-year economic growth, with 9.1% growth statewide in matched taxable gross receipts (MTGR). State gross receipts increased from the fourth quarter of FY23, bringing it to the highest ever quarterly total in MTGR for the state.

Otero County's matched taxable gross receipts (MTGR) increased by nearly \$14M or 3.9% from Q4 FY23 to Q1 FY24, as seen in Chart 1. The amount reported during Q1 FY24 (\$372M) was \$28M less than the eight-quarter average (\$399M). As seen in Chart 2, the largest industry as a percentage of MTGR was the retail trade industry, which accounted for 32% of the total MTGR during Q1 FY24. Last quarter, the industry accounted for 33%.

Chart 2. FY24 - Q1 Industry Size by Matched Taxable Gross Receipts



Matched Taxable Gross Receipts (MTGR) are the best tax data available to show underlying economic activity. The data collection process matches a tax payment with reported receipts for each taxpayer by industry.

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Table 1. Matched Taxable Gross Receipts by Industry

Industries	FY23 - Q1	FY24 - Q1	Growth	Year over year Change
Accommodation and Food Services	\$ 30,173,509	\$ 31,978,439	\$ 1,804,930	6%
Administrative/Support & Waste Management/Remediation	\$ 9,090,930	\$ 9,312,814	\$ 221,884	2%
Agriculture, Forestry, Fishing, and Hunting	\$ (7,805,307)	\$ 1,135,698	*	*
Arts, Entertainment, and Recreation	\$ 736,894	\$ 790,889	\$ 53,995	7%
Construction	\$ 41,861,035	\$ 46,181,731	\$ 4,320,696	10%
Educational Services	\$ 3,636,746	\$ 2,299,146	\$ (1,337,600)	-37%
Finance and Insurance	\$ 1,140,720	\$ 1,033,362	\$ (107,358)	-9%
Health Care and Social Assistance	\$ 20,317,434	\$ 21,878,054	\$ 1,560,620	8%
Information	\$ 13,212,276	\$ 14,024,743	\$ 812,467	6%
Management of Companies and Enterprises	\$ -	\$ 54,029	\$ 54,029	N/A
Manufacturing	\$ 10,502,889	\$ 11,441,877	\$ 938,988	9%
Mining, Quarrying, and Oil and Gas Extraction	\$ 687,488	\$ 718,339	\$ 30,851	4%
Other Services (except Public Administration)	\$ 33,422,775	\$ 34,059,340	\$ 636,565	2%
Professional, Scientific, and Technical Services	\$ 16,169,149	\$ 28,586,603	\$ 12,417,454	77%
Public Administration	\$ 413,119	\$ 241,864	\$ (171,255)	-41%
Real Estate and Rental and Leasing	\$ 8,389,044	\$ 8,050,446	\$ (338,598)	-4%
Retail Trade	\$ 114,007,956	\$ 118,873,912	\$ 4,865,956	4%
Transportation and Warehousing	\$ 625,101	\$ 791,192	\$ 166,091	27%
Unclassified Establishments	\$ 6,405,382	\$ 7,154,542	\$ 749,160	12%
Utilities	\$ 18,657,653	\$ 21,089,825	\$ 2,432,171	13%
Wholesale Trade	\$ 9,717,523	\$ 11,501,816	\$ 1,784,293	18%
All Industries	\$ 331,511,741	\$ 371,596,684	\$ 40,084,944	12%

Table 1 shows that all but 4 industries reported a year-over-year (YOY) increase. The largest increase came from the professional, scientific, and technical services industry, which posted a YOY increase of \$12.4M. The largest decline came from the education services industry, which posted a YOY decrease of \$1.3M. The agriculture, forestry, fishing, and hunting industry, in Table 1 shows negative MTGR in Q1 FY23. This could be due to amended tax filings with TRD. The amount of quarterly gross receipts tax (GRT) collections during Q1 FY24 (\$5.4M), as seen in Chart 4, is an increase of \$2.3M or 75.2% as compared to Q4 FY23.

Chart 3. Annual Total GRT Revenue Collections

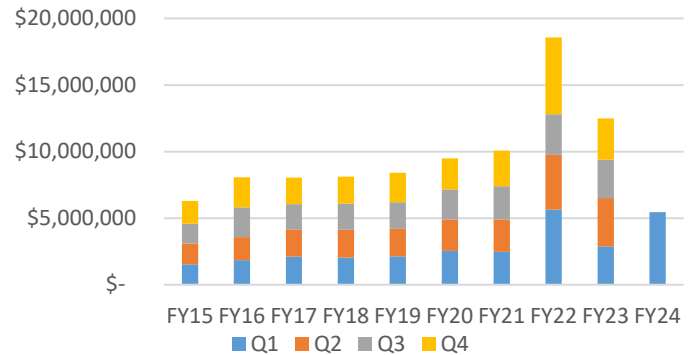


Chart 4. Quarterly GRT Revenue Collections

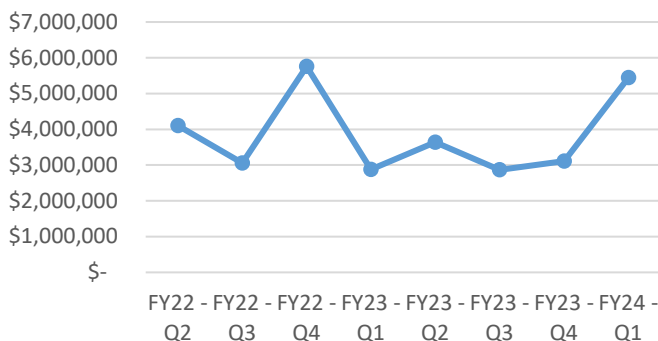
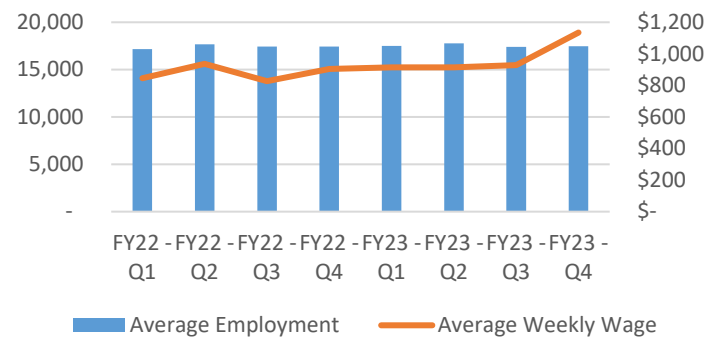


Chart 5. Total Employment & Weekly Wage

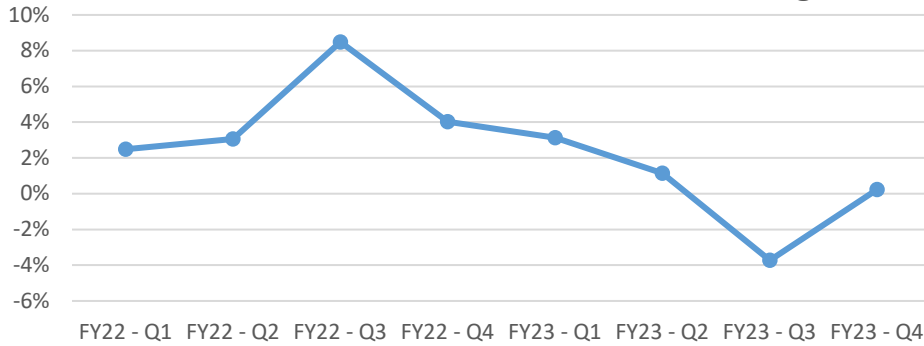


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Chart 6. Establishment Year Over Year % Change



An **establishment**, as used in the QCEW and subsequently Chart 6 and Table 2, is an economic unit, such as a farm, factory, or store, which produces goods or provides services at a single physical worksite and engaged, predominantly, in one type of economic activity.

Gross Domestic Product (GDP) is the value of all goods and services produced in an area. The percentage that GDP grew (or shrank) from one period to another is an important indicator as to how the economy is performing. Table 2, below, shows the percentage of GDP each industry accounts for in the total GDP, in a specific county and the state. The chart also compares the county to the entire state of New Mexico, by showing the impact of specific industry sectors on the county's GDP compared to that of the whole state.

Chart 7. Calendar Year % Change In Real GDP Year Over Year

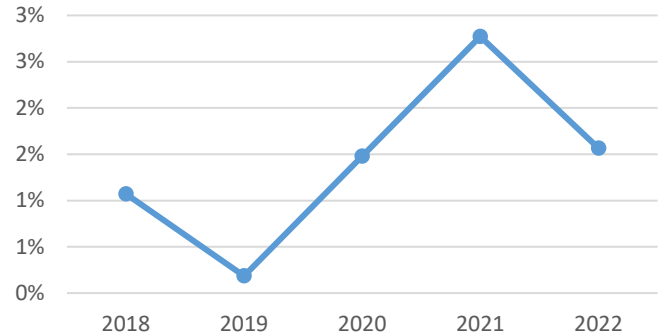


Table 2. Historical Glance: 2022 Gross Domestic Product by Industry

Industry	2022	Industry % of Total	2021-2022 Growth	YOY % Change
Accommodation and Food Services	\$ 54,280,000	1.89%	\$ 4,044,000	8%
Administrative/Support & Waste Management/Remediation	\$ 109,014,000	3.79%	\$ (11,193,000)	-9%
Agriculture, Forestry, Fishing, and Hunting	\$ 10,227,000	0.36%	\$ (608,000)	-6%
Arts, Entertainment, and Recreation	\$ 4,109,000	0.14%	*	*
Construction	\$ 68,187,000	2.37%	\$ (7,329,000)	-10%
Educational Services	\$ 40,472,000	1.41%	\$ (1,040,000)	-3%
Finance and Insurance	\$ 39,185,000	1.36%	\$ (961,000)	-2%
Health Care and Social Assistance	\$ 195,494,000	6.79%	\$ 257,000	0%
Information	\$ 46,469,000	1.61%	\$ 3,237,000	7%
Management of Companies and Enterprises	*	*	*	*
Manufacturing	\$ 10,063,000	0.35%	\$ 1,494,000	17%
Mining, Quarrying, and Oil and Gas Extraction	*	*	*	*
Other Services (except Public Administration)	\$ 44,198,000	1.54%	\$ 823,000	2%
Professional, Scientific, and Technical Services	\$ 63,802,000	2.22%	\$ (127,000)	0%
Public Administration	\$ 1,764,339,000	61.30%	\$ 80,236,000	5%
Real Estate and Rental and Leasing	*	*	*	*
Retail Trade	\$ 114,273,000	3.97%	\$ (15,943,000)	-12%
Transportation and Warehousing	\$ 37,505,000	1.30%	\$ (624,000)	-2%
Utilities	\$ 9,414,000	0.33%	*	*
Wholesale Trade	\$ 11,147,000	0.39%	\$ (811,000)	-7%
All Industries	\$ 2,878,269,000		\$ 44,342,000	2%

*Not shown to avoid disclosure of confidential information

-This historical look at GDP data represents the most recent county GDP data available

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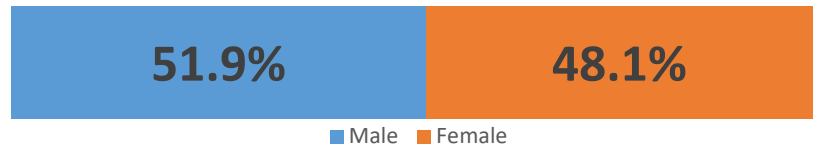
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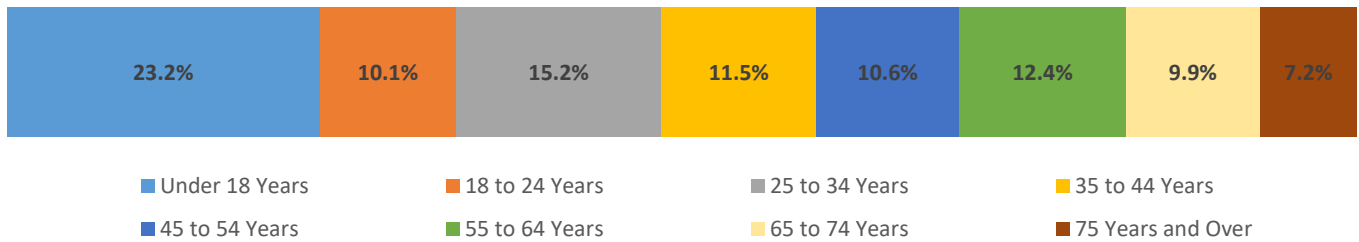
Population

67,298

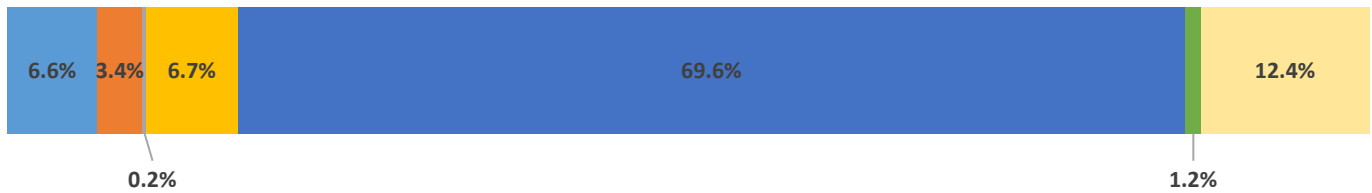
Population Sex



Population Age



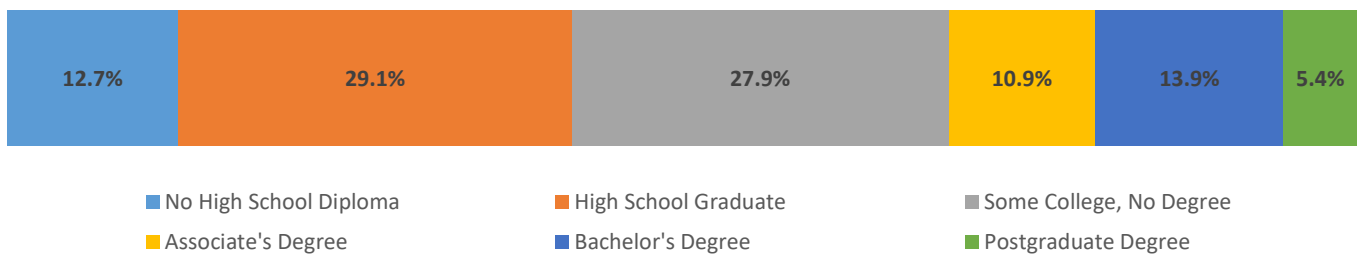
Race



Percent

Native American	6.6%
Black or African American	3.4%
Native Hawaiian and Other Pacific Islander	0.2%
Some Other Race	6.7%
White	69.6%
Asian	1.2%
Two or More Races	12.4%

Educational Attainment, Age 25-64



Page 4 Source: JobsEQ - American Community Survey 2021 5-year estimates, unless noted otherwise