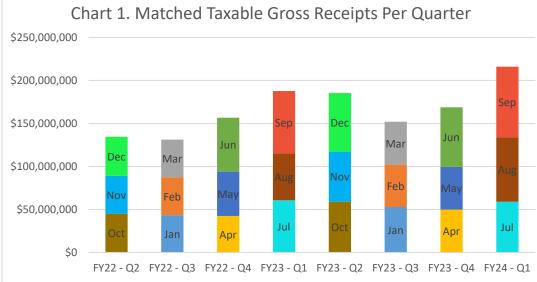


Released: February 2024

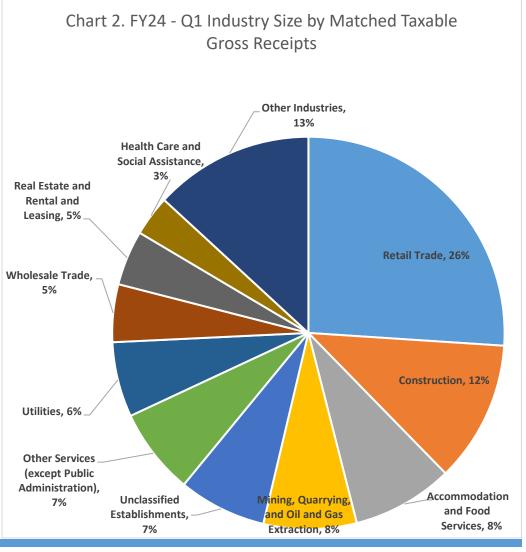
#### Prepared by: Joel Salas, Economist



In the first quarter of FY24, 28 of 33 counties saw year-over-year economic growth, with 9.1% growth statewide in matched taxable gross receipts (MTGR). State gross receipts increased from the fourth quarter of FY23, bringing it to the highest ever quarterly total in MTGR for the state.

Rio Arriba County's matched taxable gross receipts (MTGR) increased by \$47.3M from Q4 FY23 to Q1 of FY24. Retail trade. construction. and accommodation and food services were the top three industries bv total MTGR in Q1 FY24, as seen in Chart 2. Table 1, on the next page, shows a year-overyear (YOY) increase in Q1 FY24 of 15%, or \$28.4M, compared Q1 FY23. The largest to contributor to this increase unclassified was establishments sector.

Matched Taxable Gross Receipts (MTGR) are the best tax data available to show underlying economic activity. The data collection process matches a tax payment with reported receipts for each taxpayer by industry.



SOURCES: NEW MEXICO TAXATION AND REVENUE DEPT, NEW MEXICO DEPARTMENT OF WORKFORCE SOLUTIONS, U.S. BUREAU OF LABOR STATISTICS, U.S. BUREAU OF ECONOMIC ANALYSIS AND EDD CALCULATIONS

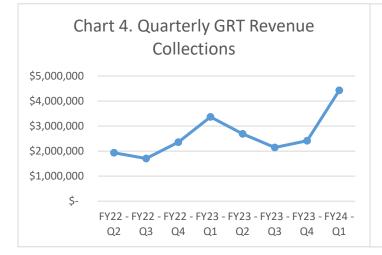


Table 1. Matched Taxable Gross Receipts by Industry											
Industries		FY23 - Q1		FY24 - Q1		Growth	Year over year Change				
Accommodation and Food Services	\$	16,246,102	\$	17,966,663	\$	1,720,561			11%		
Administrative/Support & Waste Management/Remediation	\$	2,034,258	\$	3,414,153	\$	1,379,895			68%		
Agriculture, Forestry, Fishing, and Hunting	\$	(1,449,138)	\$	1,001,645	*		*				
Arts, Entertainment, and Recreation	\$	2,004,701	\$	2,248,347	\$	243,646			12%		
Construction	\$	24,468,079	\$	25,092,162	\$	624,083			3%		
Educational Services	\$	425,682	\$	597,014	\$	171,332			40%		
Finance and Insurance	\$	499,937	\$	545,365	\$	45,428			9%		
Health Care and Social Assistance	\$	5,297,203	\$	7,174,562	\$	1,877,359			35%		
Information	\$	6,188,151	\$	7,016,069	\$	827,918			13%		
Management of Companies and Enterprises	\$	7,782	\$	8,881	\$	1,099			14%		
Manufacturing	\$	6,670,592	\$	5,003,791	\$	(1,666,800)			-25%		
Mining, Quarrying, and Oil and Gas Extraction	\$	24,662,362	\$	16,519,842	\$	(8,142,520)			-33%		
Other Services (except Public Administration)	\$	10,762,161	\$	15,329,943	\$	4,567,782			42%		
Professional, Scientific, and Technical Services	\$	5,239,929	\$	5,866,977	\$	627,048			12%		
Public Administration	\$	233,394	\$	-	\$	(233,394)		-:	100%		
Real Estate and Rental and Leasing	\$	9,636,915	\$	9,750,647	\$	113,732			1%		
Retail Trade	\$	54,181,713	\$	56,099,359	\$	1,917,646			4%		
Transportation and Warehousing	\$	1,934,266	\$	2,614,702	\$	680,436			35%		
Unclassified Establishments	\$	3,961,488	\$	15,606,859	\$	11,645,371			294%		
Utilities	\$	8,642,104	\$	13,331,713	\$	4,689,610			54%		
Wholesale Trade	\$	5,604,201	\$	10,240,979	\$	4,636,778			83%		
All Industries	\$	187,657,788	\$	216,036,410	\$	28,378,622			15%		

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The agriculture, forestry, fishing, and hunting industry, in Table 1, shows negative MTGR in Q1 FY23. This could be due to amended tax filings with TRD. Gross receipts tax (GRT) revenue collections increased by \$2M, or 83.2%, from Q4 FY23 to Q1 of FY24, as seen in Chart 4. Over the last eight quarters GRT collections have averaged \$2.6M.

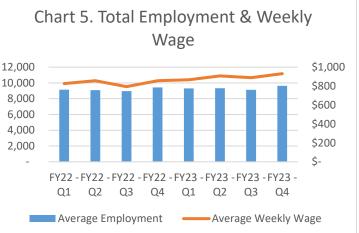
Shown in Chart 5, Q4 FY23 total average employment in the county grew by 211, YOY, which equates to a percentage increase of 2.2%. Average weekly wages in Q4 FY23 experienced a YOY increase of \$74 or 8.6%.



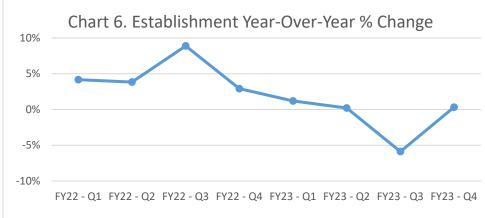
SOURCES: NEW MEXICO TAXATION AND REVENUE DEPT, NEW MEXICO DEPARTMENT OF WORKFORCE SOLUTIONS, U.S. BUREAU OF LABOR STATISTICS, U.S. BUREAU OF ECONOMIC ANALYSIS AND EDD CALCULATIONS







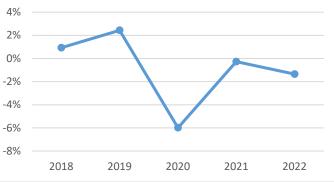




An **establishment**, as used in the QCEW and subsequently Chart 6 and Table 2, is an economic unit, such as a farm, factory, or store, which produces goods or provides services at a single physical worksite and engaged, predominantly, in one type of economic activity.

**Gross Domestic Product (GDP)** is the value of all goods and services produced in an area. The percentage that GDP grew (or shrank) from one period to another is an important indicator as to how the economy is performing. Table 2, below, shows the percentage of GDP each industry accounts for in the total GDP, in a specific county and the state. The chart also compares the county to the entire state of New Mexico, by showing the impact of specific industry sectors on the county's GDP compared to that of the whole state.

Chart 7. Calendar Year % Change In Real GDP Year-Over-Year



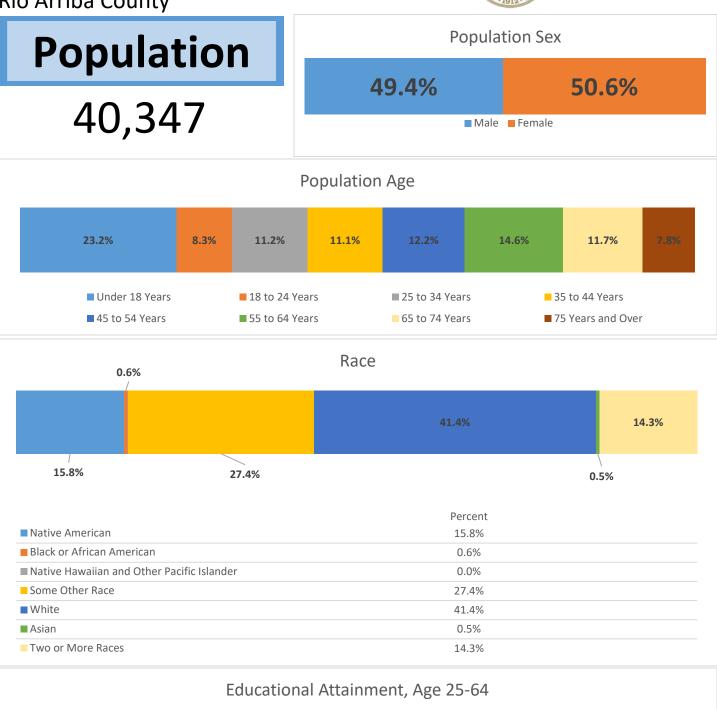
Industry		2022	Industry % of Total	2021-2022 Growth	YOY % Change
Accommodation and Food Services	\$	36,886,000	3.72%	\$ 1,167,000	3%
Administrative/Support & Waste Management/Remediation	\$	30,172,000	3.05%	\$ 4,620,000	18%
Agriculture, Forestry, Fishing, and Hunting	\$	12,270,000	1.24%	\$ 2,628,000	27%
Arts, Entertainment, and Recreation	\$	8,852,000	0.89%	\$ 738,000	9%
Construction	\$	24,173,000	2.44%	\$ (8,955,000)	-27%
Educational Services	\$	3,413,000	0.34%	\$ (38,000)	-1%
Finance and Insurance	\$	19,609,000	1.98%	\$ 1,226,000	7%
Health Care and Social Assistance	\$	107,281,000	10.83%	\$ 5,250,000	5%
Information	\$	16,497,000	1.67%	\$ 1,601,000	11%
Management of Companies and Enterprises	\$	4,471,000	0.45%	\$ (1,239,000)	-22%
Manufacturing	\$	9,508,000	0.96%	\$ 111,000	1%
Mining, Quarrying, and Oil and Gas Extraction	\$	108,210,000	10.93%	\$ (16,566,000)	-13%
Other Services (except Public Administration)	\$	25,475,000	2.57%	\$ 207,000	1%
Professional, Scientific, and Technical Services	\$	25,343,000	2.56%	\$ 1,959,000	8%
Public Administration	\$	316,455,000	31.96%	\$ 9,182,000	3%
Real Estate and Rental and Leasing	*		*	* *	
Retail Trade	\$	51,122,000	5.16%	\$ (7,295,000)	-12%
Transportation and Warehousing	\$	11,840,000	1.20%	\$ (1,144,000)	-9%
Utilities	*		*	* *	_
Wholesale Trade	\$	7,649,000	0.77%	\$ (225,000)	-3%
All Industries	\$	990,265,000		\$ (13,495,000)	-1%

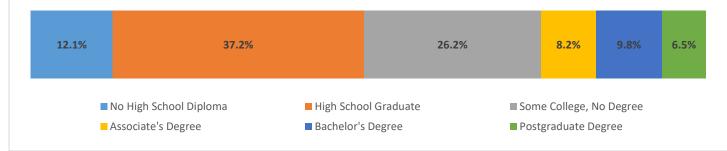
-This historical look at GDP data represents the most recent county GDP data available

SOURCES: NEW MEXICO TAXATION AND REVENUE DEPT, NEW MEXICO DEPARTMENT OF WORKFORCE SOLUTIONS, U.S. BUREAU OF LABOR STATISTICS, U.S. BUREAU OF ECONOMIC ANALYSIS AND EDD CALCULATIONS

#### able 2. Historical Glance: 2022 Gross Domestic Product by Industry







Page 4 Source: JobsEQ - American Community Survey 2021 5-year estimates, unless noted otherwise

SOURCES: NEW MEXICO TAXATION AND REVENUE DEPT, NEW MEXICO DEPARTMENT OF WORKFORCE SOLUTIONS, U.S. BUREAU OF LABOR STATISTICS, U.S. BUREAU OF ECONOMIC ANALYSIS AND EDD CALCULATIONS