

Quarterly Economic Summary

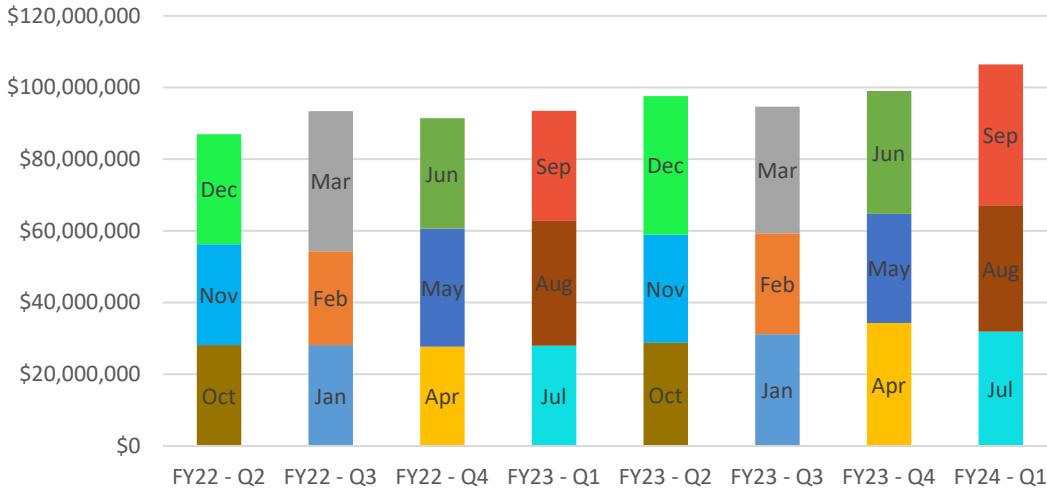
Roosevelt County



Released: February 2024

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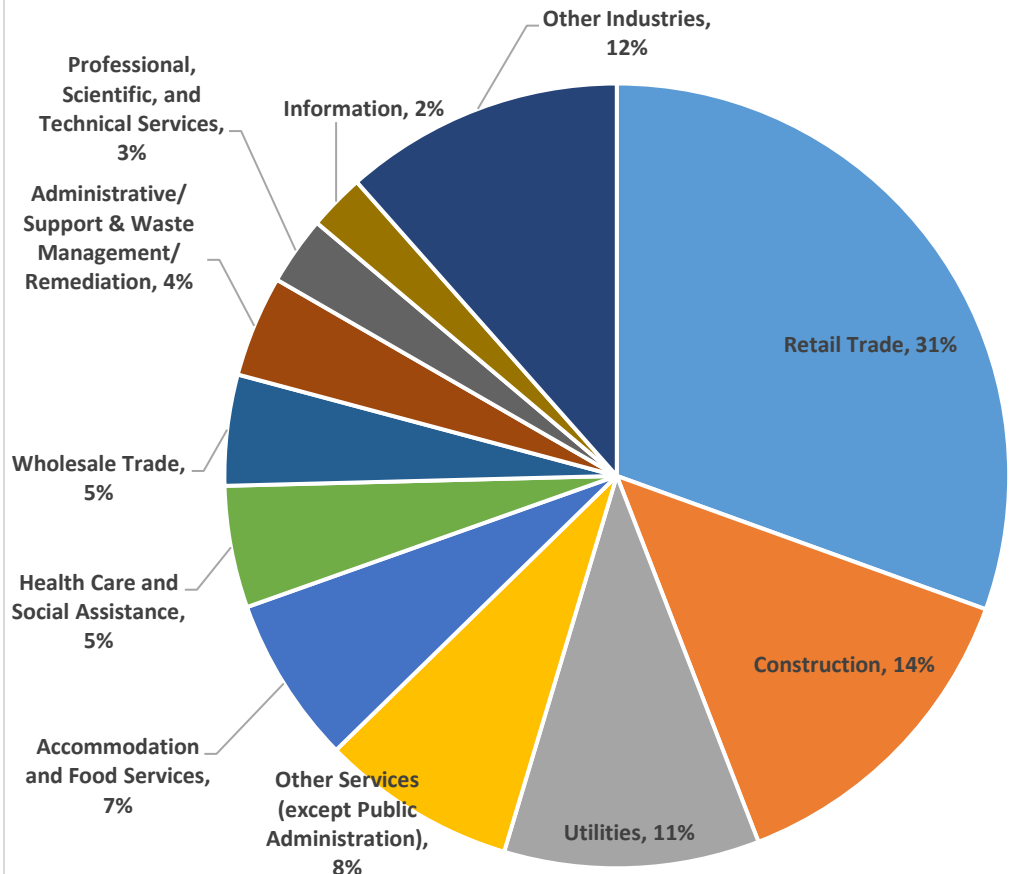
Chart 1. Matched Taxable Gross Receipts Per Quarter



In the first quarter of FY24, 28 of 33 counties saw year-over-year economic growth, with 9.1% growth statewide in matched taxable gross receipts (MTGR). State gross receipts increased from the fourth quarter of FY23, bringing it to the highest ever quarterly total in MTGR for the state.

Roosevelt County's matched taxable gross receipts (MTGR) increased by \$7.4M, or 7.5%, from Q4 FY23 to Q1 FY24, as seen in Chart 1. The amount reported during Q1 FY24 (\$106M) was \$11M more than the eight-quarter average (\$95M). In Chart 2 the largest industry as a percentage of total MTGR was the retail trade industry, which accounted for 31% during Q1 FY24. Last quarter the industry accounted for 29%.

Chart 2. FY24 - Q1 Industry Size by Matched Taxable Gross Receipts



Matched Taxable Gross Receipts (MTGR) are the best tax data available to show underlying economic activity. The data collection process matches a tax payment with reported receipts for each taxpayer by industry.

SOURCES: NEW MEXICO TAXATION AND REVENUE DEPT, NEW MEXICO DEPARTMENT OF WORKFORCE SOLUTIONS, U.S. BUREAU OF LABOR STATISTICS, U.S. BUREAU OF ECONOMIC ANALYSIS AND EDD CALCULATIONS

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Table 1. Matched Taxable Gross Receipts by Industry

Industries	FY23 - Q1	FY24 - Q1	Growth	Year over year Change
Accommodation and Food Services	\$ 7,149,589	\$ 7,330,934	\$ 181,345	3%
Administrative/Support & Waste Management/Remediation	\$ 3,925,271	\$ 4,439,125	\$ 513,854	13%
Agriculture, Forestry, Fishing, and Hunting	\$ 847,377	\$ 688,625	\$ (158,752)	-19%
Arts, Entertainment, and Recreation	\$ 124,303	\$ 123,705	\$ (598)	0%
Construction	\$ 9,486,685	\$ 14,473,252	\$ 4,986,567	53%
Educational Services	\$ 193,894	\$ 182,331	\$ (11,563)	-6%
Finance and Insurance	\$ 882,221	\$ 908,752	\$ 26,531	3%
Health Care and Social Assistance	\$ 6,015,715	\$ 5,344,843	\$ (670,871)	-11%
Information	\$ 2,356,118	\$ 2,468,794	\$ 112,676	5%
Management of Companies and Enterprises	\$ -	\$ -	\$ -	N/A
Manufacturing	\$ 1,709,511	\$ 2,410,284	\$ 700,773	41%
Mining, Quarrying, and Oil and Gas Extraction	\$ 1,550,987	\$ 1,295,296	\$ (255,690)	-16%
Other Services (except Public Administration)	\$ 6,275,104	\$ 8,568,091	\$ 2,292,988	37%
Professional, Scientific, and Technical Services	\$ 2,869,558	\$ 3,003,995	\$ 134,437	5%
Public Administration	\$ 15,569	\$ 12,232	\$ (3,338)	-21%
Real Estate and Rental and Leasing	\$ 1,908,567	\$ 1,986,995	\$ 78,427	4%
Retail Trade	\$ 29,131,125	\$ 32,482,648	\$ 3,351,524	12%
Transportation and Warehousing	\$ 2,094,236	\$ 2,464,595	\$ 370,359	18%
Unclassified Establishments	\$ 1,976,448	\$ 2,193,771	\$ 217,324	11%
Utilities	\$ 12,410,751	\$ 11,189,509	\$ (1,221,242)	-10%
Wholesale Trade	\$ 2,566,241	\$ 4,857,942	\$ 2,291,700	89%
All Industries	\$ 93,500,755	\$ 106,439,889	\$ 12,939,134	14%

Table 1 shows that all but seven industries reported a year-over-year (YOY) increase. The largest increase came from the construction industry, which posted a YOY increase of \$5M. The largest decline came from the mining, quarrying, and oil and gas extraction industry, which posted a YOY decrease of \$256K.

The amount of quarterly gross receipts tax (GRT) collections during Q1 FY24 (\$2.1M), as seen in Chart 4, represents an increase of \$757K, or 54.6%, as compared to Q4 FY23. The amount collected during Q1 FY24 is \$710K more than the eight-quarter average of \$1.4M.

Chart 3. Annual Total GRT Revenue Collections

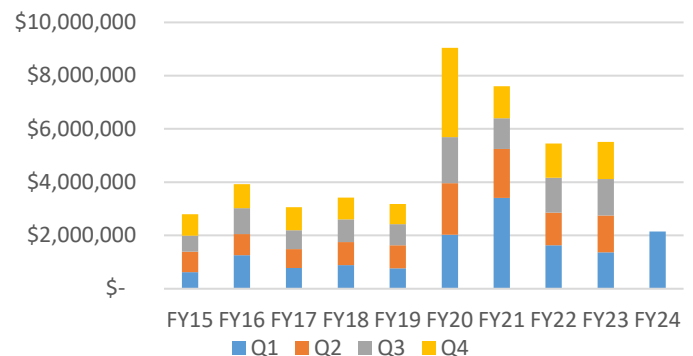


Chart 4. Quarterly GRT Revenue Collections

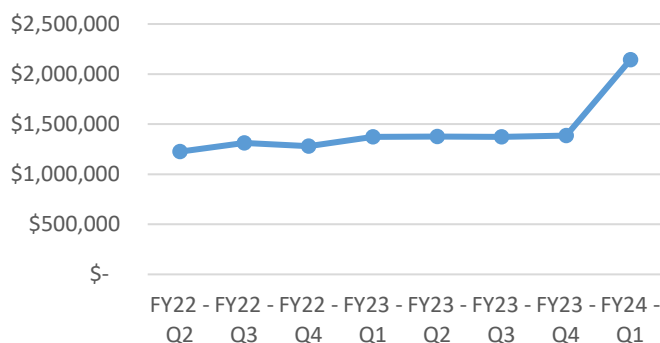
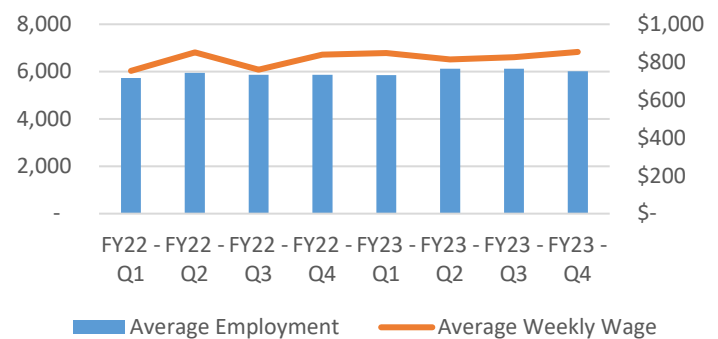


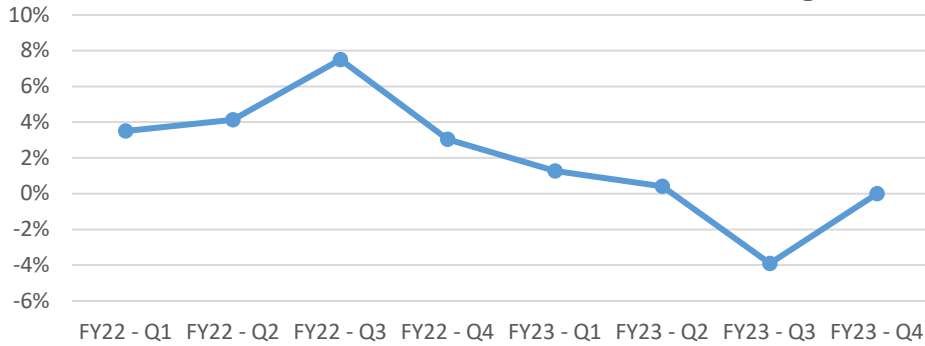
Chart 5. Total Employment & Weekly Wage



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Chart 6. Establishment Year-Over-Year % Change



An **establishment**, as used in the QCEW and subsequently Chart 6 and Table 2, is an economic unit, such as a farm, factory, or store, which produces goods or provides services at a single physical worksite and engaged, predominantly, in one type of economic activity.

Gross Domestic Product (GDP) is the value of all goods and services produced in an area. The percentage that GDP grew (or shrank) from one period to another is an important indicator as to how the economy is performing. Table 2, below, shows the percentage of GDP each industry accounts for in the total GDP, in a specific county and the state. The chart also compares the county to the entire state of New Mexico, by showing the impact of specific industry sectors on the county's GDP compared to that of the whole state.

Chart 7. Calendar Year % Change In Real GDP Year-Over-Year

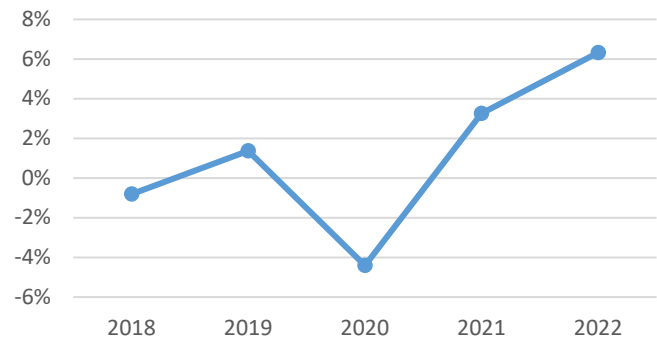


Table 2. Historical Glance: 2022 Gross Domestic Product by Industry

Industry	2022	Industry % of Total	2021-2022 Growth	YOY % Change
Accommodation and Food Services	\$ 16,157,000	2.28%	\$ 673,000	4%
Administrative/Support & Waste Management/Remediation	*	*	*	*
Agriculture, Forestry, Fishing, and Hunting	\$ 152,214,000	21.48%	\$ 60,798,000	67%
Arts, Entertainment, and Recreation	\$ 2,753,000	0.39%	\$ 826,000	43%
Construction	\$ 9,165,000	1.29%	\$ (1,489,000)	-14%
Educational Services	*	*	*	*
Finance and Insurance	\$ 13,266,000	1.87%	\$ (1,924,000)	-13%
Health Care and Social Assistance	*	*	*	*
Information	\$ 8,661,000	1.22%	\$ 581,000	7%
Management of Companies and Enterprises	*	*	*	*
Manufacturing	\$ 36,548,000	5.16%	\$ 1,255,000	4%
Mining, Quarrying, and Oil and Gas Extraction	\$ 4,564,000	0.64%	\$ (490,000)	-10%
Other Services (except Public Administration)	\$ 11,486,000	1.62%	\$ (1,000)	0%
Professional, Scientific, and Technical Services	\$ 10,115,000	1.43%	\$ 3,915,000	63%
Public Administration	\$ 166,916,000	23.55%	\$ 11,633,000	7%
Real Estate and Rental and Leasing	\$ 73,391,000	10.36%	\$ 1,231,000	2%
Retail Trade	\$ 32,582,000	4.60%	\$ (4,531,000)	-12%
Transportation and Warehousing	\$ 27,616,000	3.90%	\$ (3,763,000)	-12%
Utilities	\$ 96,481,000	13.61%	\$ (33,614,000)	-26%
Wholesale Trade	\$ 11,034,000	1.56%	\$ (857,000)	-7%
All Industries	\$ 708,693,000		\$ 42,184,000	6%

*Not shown to avoid disclosure of confidential information

-This historical look at GDP data represents the most recent county GDP data available

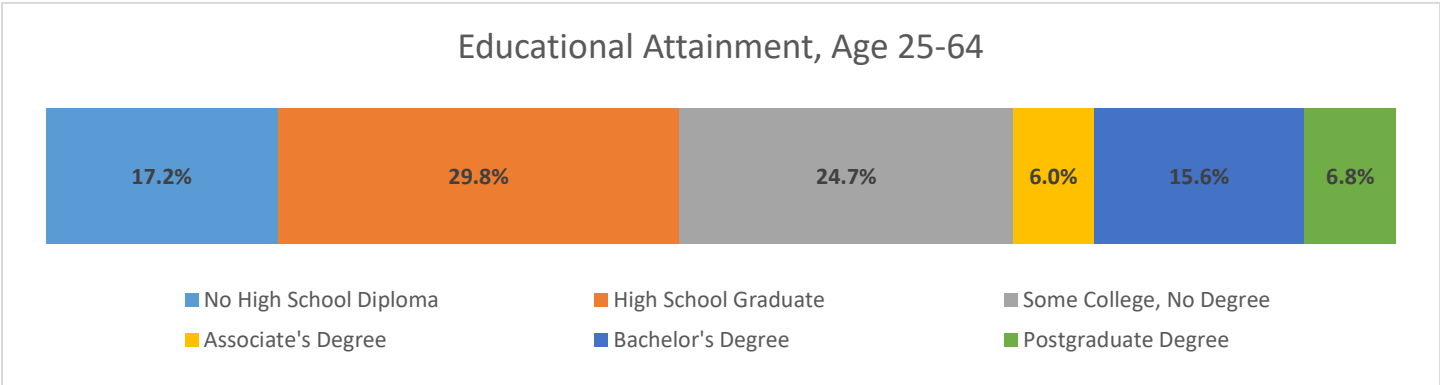
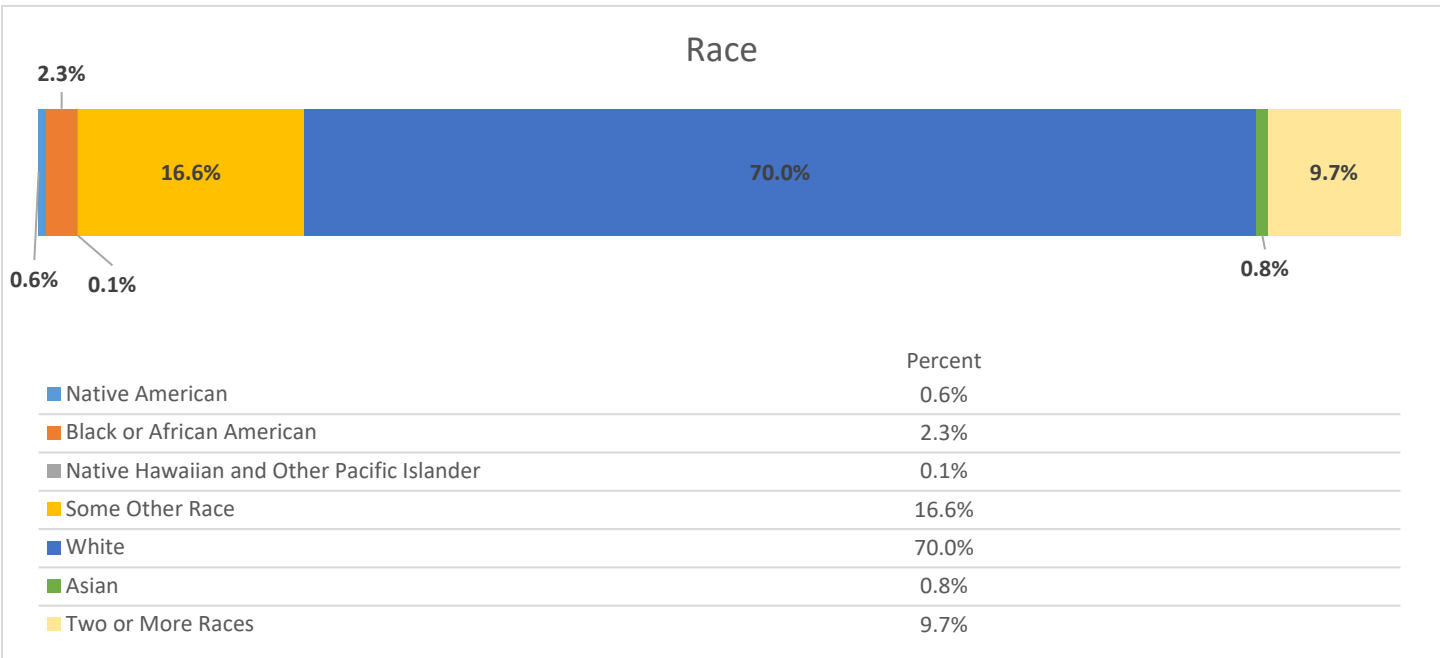
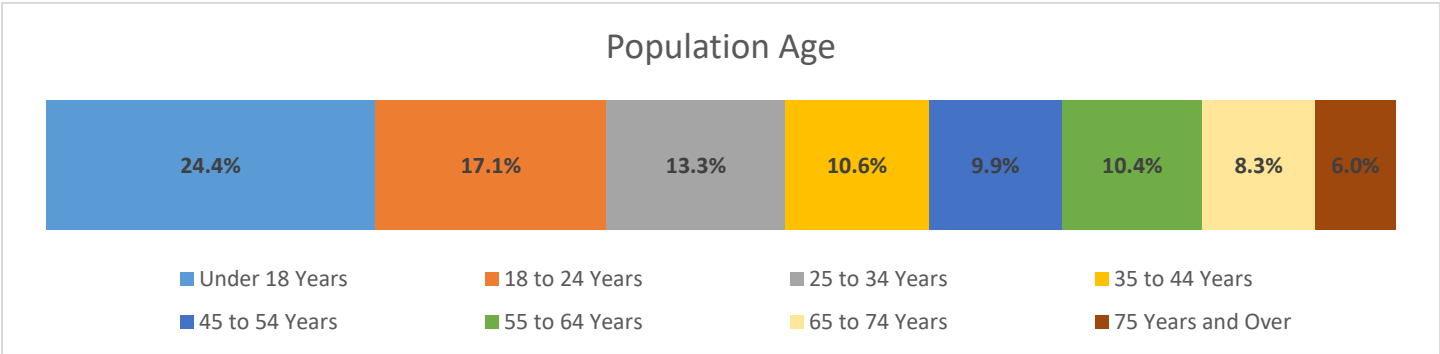
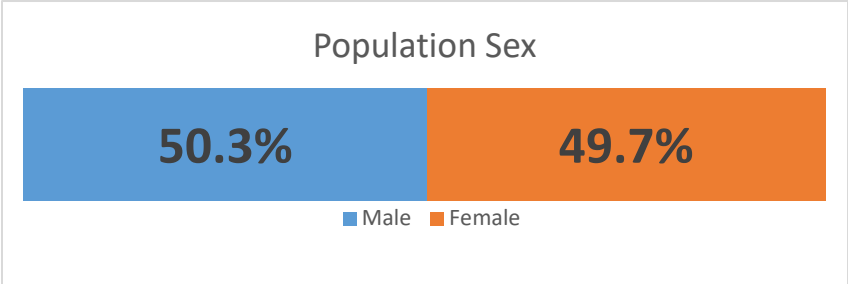
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Population

19,223



Page 4 Source: JobsEQ - American Community Survey 2021 5-year estimates, unless noted otherwise