

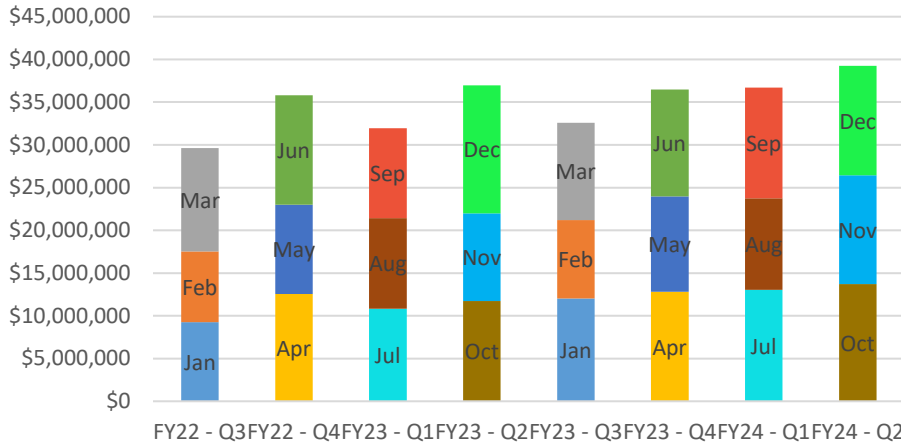
Quarterly Economic Summary Guadalupe County

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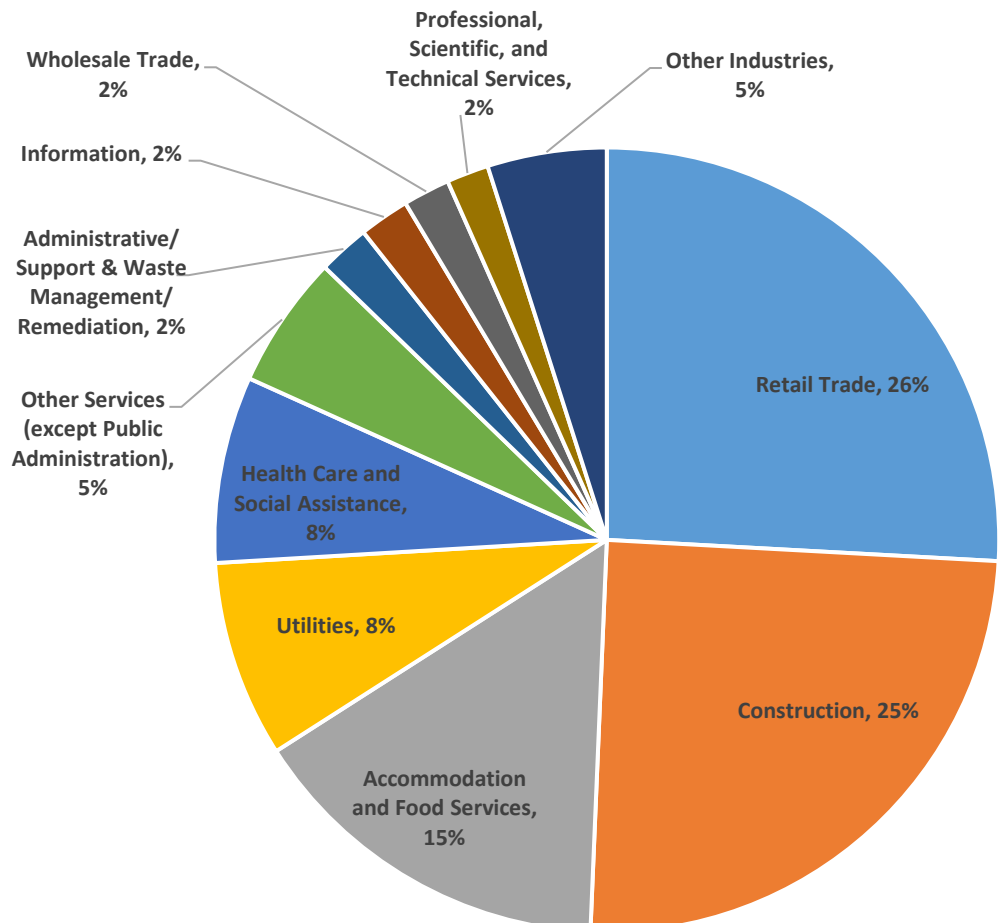
Chart 1. Matched Taxable Gross Receipts Per Quarter



In the second quarter of FY24, 25 of 33 counties saw year-over-year economic growth, with 5.1% growth statewide in matched taxable gross receipts (MTGR). State MTGR was the second highest quarterly total, trailing only the previous quarter, Q1 FY24. As inflation remains stubborn, employment, wages, and number of establishments are up year-over-year in New Mexico.

Over the last eight quarters, matched taxable gross receipts (MTGR) have averaged \$34.9M which is \$4.3M less than the amount reported during Q2 FY24 (\$39.3M). From Q1 FY24 to Q2 FY24 MTGR increased by nearly 7% or just under \$2.6M. With this increase MTGR in Guadalupe County have an upward trend. As seen in Chart 2, the retail trade and construction industries accounted for 51% of Guadalupe County's total MTGR.

Chart 2. FY24 - Q2 Industry Size by Matched Taxable Gross Receipts



Matched Taxable Gross Receipts (MTGR) are the best tax data available to show underlying economic activity. The data collection process matches a tax payment with reported receipts for each taxpayer by industry.

Quarterly Economic Summary

Guadalupe County



Table 1. Matched Taxable Gross Receipts by Industry

Industries	FY23 - Q2	FY24 - Q2	Growth	Year over year Change
Accommodation and Food Services	\$ 5,692,122	\$ 5,989,791	\$ 297,669	5%
Administrative/Support & Waste Management/Remediation	\$ 868,555	\$ 830,202	\$ (38,352)	-4%
Agriculture, Forestry, Fishing, and Hunting	\$ 118,787	\$ 254,802	\$ 136,015	115%
Arts, Entertainment, and Recreation	\$ 8,170	\$ 3,939	\$ (4,232)	-52%
Construction	\$ 9,096,262	\$ 9,719,421	\$ 623,158	7%
Educational Services	\$ 30,006	\$ 13,114	\$ (16,892)	-56%
Finance and Insurance	\$ 26,010	\$ 59,543	\$ 33,532	129%
Health Care and Social Assistance	\$ 2,085,932	\$ 3,013,804	\$ 927,872	44%
Information	\$ 628,486	\$ 812,675	\$ 184,190	29%
Management of Companies and Enterprises	\$ -	\$ -	\$ -	N/A
Manufacturing	\$ 217,614	\$ 183,586	\$ (34,027)	-16%
Mining, Quarrying, and Oil and Gas Extraction	\$ 258,940	\$ 14,822	\$ (244,118)	-94%
Other Services (except Public Administration)	\$ 1,946,316	\$ 2,147,418	\$ 201,102	10%
Professional, Scientific, and Technical Services	\$ 423,455	\$ 679,450	\$ 255,995	60%
Public Administration	\$ 14,612	\$ -	\$ (14,612)	-100%
Real Estate and Rental and Leasing	\$ 514,716	\$ 494,552	\$ (20,164)	-4%
Retail Trade	\$ 9,654,914	\$ 10,136,381	\$ 481,468	5%
Transportation and Warehousing	\$ 240,525	\$ 264,969	\$ 24,444	10%
Unclassified Establishments	\$ 606,243	\$ 636,068	\$ 29,824	5%
Utilities	\$ 3,260,313	\$ 3,178,797	\$ (81,516)	-3%
Wholesale Trade	\$ 1,233,562	\$ 756,727	\$ (476,835)	-39%
All Industries	\$ 36,973,298	\$ 39,252,349	\$ 2,279,051	6%

Table 1 shows that, when comparing year-over-year (YOY) MTGR growth, the largest contribution came from the health care and social assistance industry, which posted a YOY increase of \$928K. The largest decline came from the wholesale trade industry, which posted a YOY decrease of \$477K.

The amount of quarterly gross receipts tax (GRT) collected during Q2 FY24 (\$360K) was 27.1% less than the amount collected during Q1 FY24 (\$494K), as seen in Chart 4. Over the last eight quarters GRT collections have averaged \$398K and have an upward trend.

Chart 3. Annual Total GRT Revenue Collections

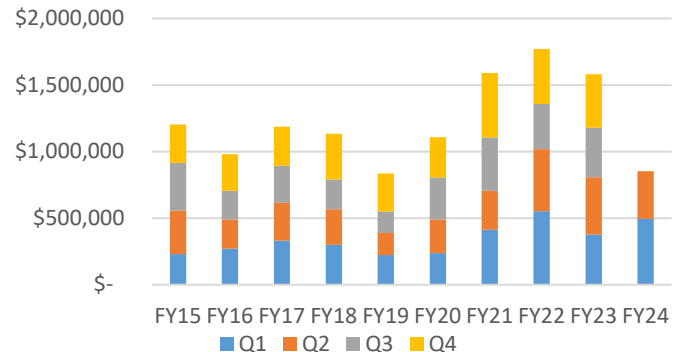


Chart 4. Quarterly GRT Revenue Collections

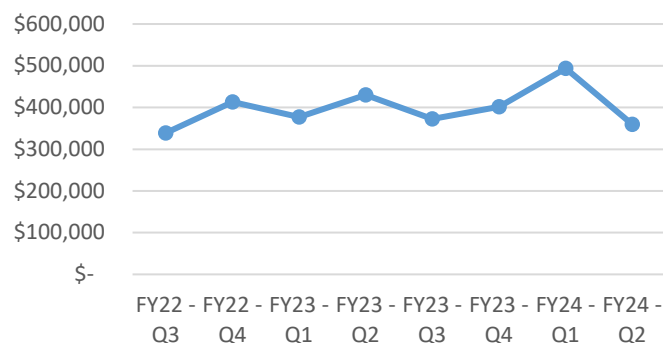
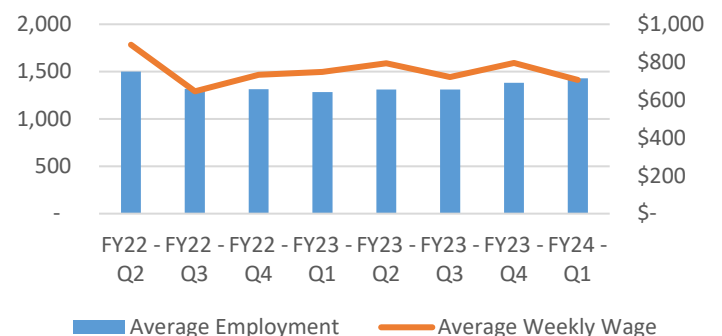


Chart 5. Total Employment & Weekly Wage

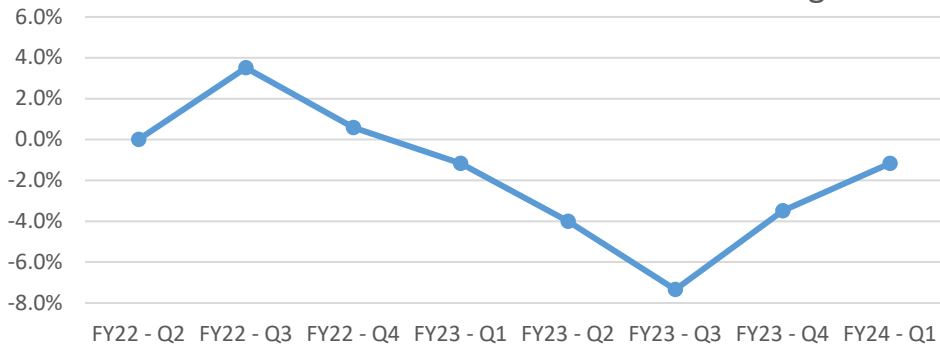


Quarterly Economic Summary

Guadalupe County



Chart 6. Establishment Year Over Year % Change



An **establishment**, as used in the QCEW and subsequently Chart 6 and Table 2, is an economic unit, such as a farm, factory, or store, which produces goods or provides services at a single physical worksite and is engaged, predominantly, in one type of economic activity.

The **Quarterly Census of Employment and Wages**, or the **QCEW**, used in Charts 5-6 and Table 2, produces comprehensive data on the number of establishments, monthly employment and quarterly wages for workers covered by state unemployment insurance (UI) laws and federal workers covered by the Unemployment Compensation for Federal Employees (UCFE) program. These data are aggregated to many different levels, starting at the 6-digit NAICS industry level, to higher industry levels (NAICS industry groups, sectors, and supersectors), and to higher geographic levels (MSA, state and national).

Data are based on information reported by New Mexico employers, covering 97% of nonfarm wage and salary workers. Data are published every quarter. Considered the gold standard for its reliability of industry data, the QCEW data are the most complete universe of monthly employment and quarterly wage information by detailed industry.

Table 2. FY24 - Q1 Employment Data and Establishments by Industry

Industry	Average Employment	YOY Change in Average Employment	Average Weekly Wage	YOY change in Average Weekly Wage	Number of Establishments	YOY Change in Establishments
Accommodation and Food Services	297	11.7%	\$ 435	12.1%	23	4.5%
Administrative/Support & Waste Management/Remediation	10	66.7%	\$ 1,032	9.3%	3	0.0%
Agriculture, Forestry, Fishing, and Hunting	11	0.0%	\$ 673	8.4%	5	0.0%
Arts, Entertainment, and Recreation	*	*	*	*	3	-25.0%
Construction	78	16.4%	\$ 831	-8.1%	17	0.0%
Educational Services	*	*	*	*	4	0.0%
Finance and Insurance	9	-10.0%	\$ 772	16.1%	4	0.0%
Health Care and Social Assistance	209	18.8%	\$ 907	-14.5%	37	0.0%
Information	20	185.7%	\$ 866	151.7%	6	50.0%
Mining, Quarrying, and Oil and Gas Extraction	*	*	*	*	1	-50.0%
Other Services (except Public Administration)	19	11.8%	\$ 1,285	7.6%	4	0.0%
Professional, Scientific, and Technical Services	*	*	*	*	3	0.0%
Public Administration	207	19.0%	\$ 944	-14.9%	22	-8.3%
Real Estate and Rental and Leasing	7	40.0%	\$ 862	-19.3%	3	0.0%
Retail Trade	282	6.0%	\$ 515	-14.2%	15	-6.3%
Transportation and Warehousing	38	-19.1%	\$ 772	9.0%	11	0.0%
Utilities	20	-4.8%	\$ 1,017	1.3%	6	0.0%
Wholesale Trade	*	*	*	*	1	0.0%
All Industries	1,431	11.5%	\$ 706	-5.6%	168	-1.2%

*Some data may be withheld to avoid disclosure of confidential information.

Quarterly Economic Summary

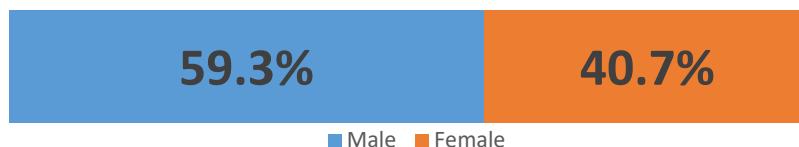
Guadalupe County



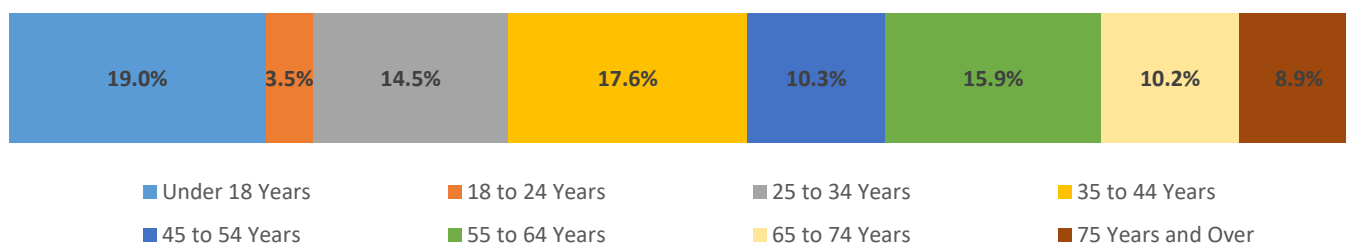
Population

4,465

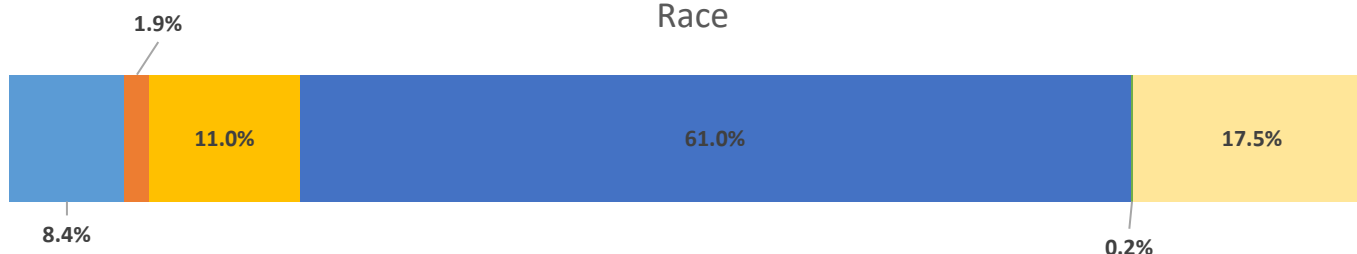
Population Sex



Population Age



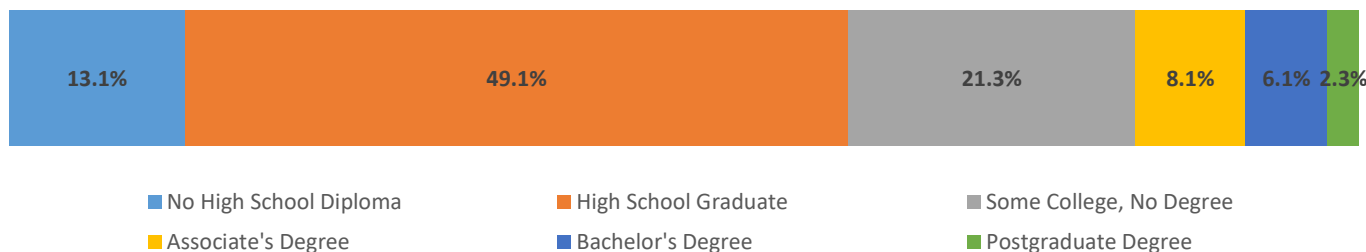
Race



Percent

Native American	8.4%
Black or African American	1.9%
Native Hawaiian and Other Pacific Islander	0.0%
Some Other Race	11.0%
White	61.0%
Asian	0.2%
Two or More Races	17.5%

Educational Attainment, Age 25-64



Page 4 Source: JobsEQ - American Community Survey 2021 5-year estimates, unless noted otherwise