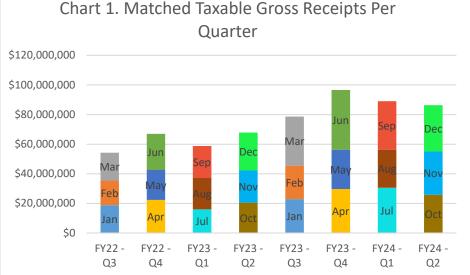


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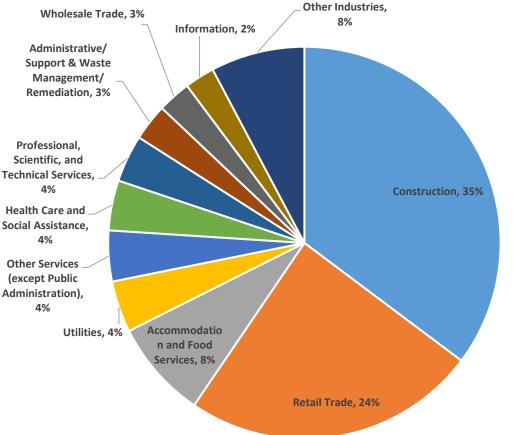


In the second quarter of FY24, 25 of 33 counties saw year-overyear economic growth, with 5.1% growth statewide in matched taxable gross receipts (MTGR). State MTGR was the second highest quarterly total, trailing only the previous quarter, Q1 FY24. As inflation remains stubborn, employment, wages, and number of establishments are up year-over-year in New Mexico.

Over the last eight quarters, matched taxable gross receipts (MTGR) have averaged \$74.8M which is \$11.5M less than the amount reported during Q2 FY24 (\$86.3M). From Q1 FY24 to Q2 FY24 MTGR decreased by -3.1% or nearly \$3M. Despite this decline, MTGR in Sierra County has an upward trend over the last 8 quarters. As seen in Chart 2, the construction and retail trade industries accounted for 59% of Sierra County's total MTGR.

Matched Taxable Gross Receipts (MTGR) are the best tax data available to show underlying economic activity. The data collection process matches a tax payment with reported receipts for each taxpayer by industry.

Chart 2. FY24 - Q2 Industry Size by Matched Taxable Gross Receipts

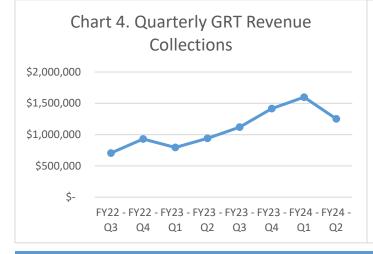




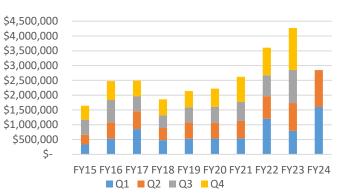
Industries	FY23 - Q2	FY24 - Q2	Growth	Year over y	ear Change
Accommodation and Food Services	\$ 6,559,516	\$ 6,868,432	\$ 308,917		5%
Administrative/Support & Waste Management/Remediation	\$ 2,663,582	\$ 2,567,977	\$ (95,604)		-4%
Agriculture, Forestry, Fishing, and Hunting	\$ (72,793)	\$ 862,283	\$ 935,076		-1285%
Arts, Entertainment, and Recreation	\$ 886,817	\$ 411,042	\$ (475,775)		-54%
Construction	\$ 15,444,854	\$ 29,906,784	\$ 14,461,931		94%
Educational Services	\$ 71,663	\$ 116,085	\$ 44,423		62%
Finance and Insurance	\$ 101,521	\$ 118,534	\$ 17,013		17%
Health Care and Social Assistance	\$ 1,906,247	\$ 3,501,278	\$ 1,595,032		84%
Information	\$ 1,890,164	\$ 2,094,429	\$ 204,265		11%
Management of Companies and Enterprises	\$ 8,293	\$ 26,652	\$ 18,359		221%
Manufacturing	\$ 1,391,651	\$ 1,760,033	\$ 368,382		26%
Mining, Quarrying, and Oil and Gas Extraction	\$ 32,638	\$ 27,057	\$ (5,581)		-17%
Other Services (except Public Administration)	\$ 3,944,444	\$ 3,552,232	\$ (392,212)		-10%
Professional, Scientific, and Technical Services	\$ 2,361,054	\$ 3,294,570	\$ 933,516		40%
Public Administration	\$ 784,895	\$ -	\$ (784,895)		-100%
Real Estate and Rental and Leasing	\$ 1,633,643	\$ 1,472,541	\$ (161,102)		-10%
Retail Trade	\$ 19,771,482	\$ 20,587,406	\$ 815,924		4%
Transportation and Warehousing	\$ 233,251	\$ 341,532	\$ 108,281		46%
Unclassified Establishments	\$ 1,150,827	\$ 1,433,575	\$ 282,748		25%
Utilities	\$ 2,777,584	\$ 3,604,143	\$ 826,559		30%
Wholesale Trade	\$ 2,145,910	\$ 2,318,392	\$ 172,482		8%
All Industries	\$ 67,807,732	\$ 86,281,928	\$ 18,474,196		27%

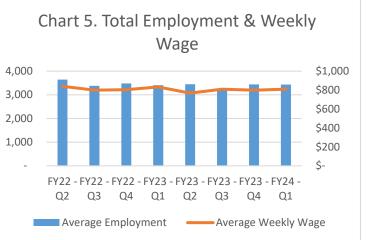
Table 1 shows that, when comparing year-over-year (YOY) MTGR growth, the largest contribution came from the construction industry, which posted a YOY increase of \$14.5M. The agriculture, forestry, fishing, and hunting industry shows negative MTGR in Q2 FY23. This could be due to amended tax filings with TRD.

The amount of quarterly gross receipts tax (GRT) collected during Q2 FY24 (\$1.3M) was 21.6% less than the amount collected during Q1 FY24 (\$1.6M), as seen in Chart 4. Over the last eight quarters, GRT collections have averaged \$1.1M.













An **establishment**, as used in the QCEW and subsequently Chart 6 and Table 2, is an economic unit, such as a farm, factory, or store, which produces goods or provides services at a single physical worksite and is engaged, predominantly, in one type of economic activity.

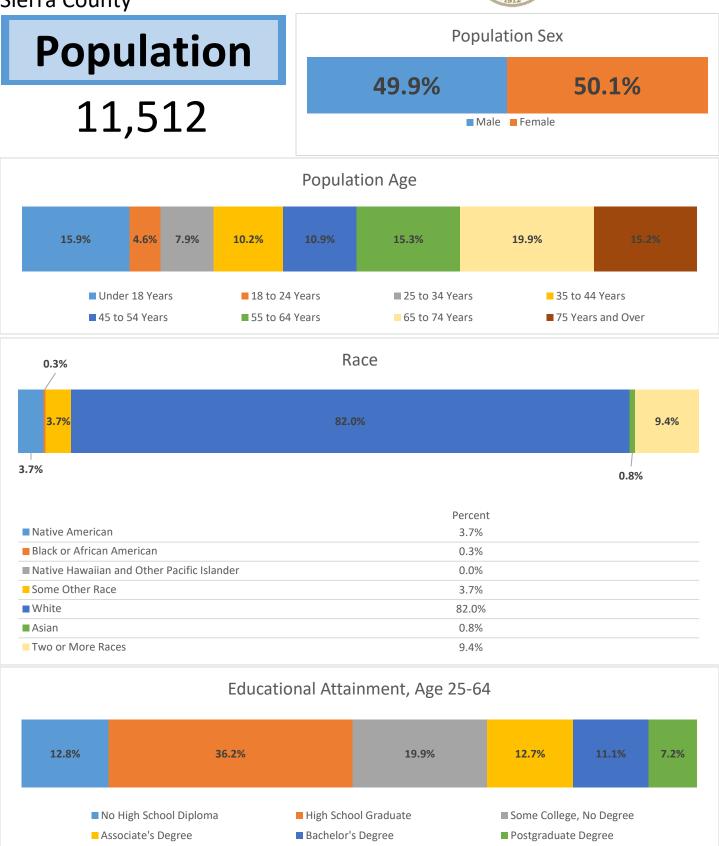
The **Quarterly Census of Employment and Wages,** or the **QCEW**, used in Charts 5-6 and Table 2, produces comprehensive data on the number of establishments, monthly employment and quarterly wages for workers covered by state unemployment insurance (UI) laws and federal workers covered by the Unemployment Compensation for Federal Employees (UCFE) program. These data are aggregated to many different levels, starting at the 6-digit NAICS industry level, to higher industry levels (NAICS industry groups, sectors, and supersectors), and to higher geographic levels (MSA, state and national).

Data are based on information reported by New Mexico employers, covering 97% of nonfarm wage and salary workers. Data are published every quarter. Considered the gold standard for its reliability of industry data, the QCEW data are the most complete universe of monthly employment and quarterly wage information by detailed industry.

Table 2. FY24 - Q1 Employment Data and Establishments by Industry												
	YOY Change in		YOY change in									
	Average	Average		Average Av		Average		Number of	YOY Change in			
Industry	Employment	Employ	ment	Weekly V	Vage	Weekly	Wage	Establishments	Establishments			
Accommodation and Food Services	479		2.4%	\$	417		12.4%	45	4.7%			
Administrative/Support & Waste												
Management/Remediation	91		-9.9%	\$	882		-12.8%	19	18.8%			
Agriculture, Forestry, Fishing, and Hunting	207		-9.2%	\$	679		6.4%	20	-13.0%			
Arts, Entertainment, and Recreation	108		27.1%	\$	686		11.0%	11	10.0%			
Construction	215		-1.8%	\$	1,087		8.4%	36	-7.7%			
Educational Services	*		*		*		*	2	0.0%			
Finance and Insurance	68		6.3%	\$	771		4.2%	18	20.0%			
Health Care and Social Assistance	868		2.0%	\$	876		2.6%	78	1.3%			
Information	20		33.3%	\$	1,115		30.4%	10	66.7%			
Manufacturing	94		6.8%	\$	769		8.9%	6	20.0%			
Mining, Quarrying, and Oil and Gas Extraction	*		*		*		*	1	0.0%			
Other Services (except Public Administration)	73		-1.4%	\$	469		9.8%	20	11.1%			
Professional, Scientific, and Technical Services	41		-48.1%	\$	1,124		-10.0%	23	0.0%			
Public Administration	315		4.0%	\$	1,179		3.5%	31	-6.1%			
Real Estate and Rental and Leasing	6		20.0%	\$	727		-12.5%	6	-14.3%			
Retail Trade	483		4.1%	\$	539		-2.5%	38	5.6%			
Transportation and Warehousing	96		-17.2%	\$	1,621		-42.4%	17	6.3%			
Utilities	43		0.0%	\$	1,244		3.8%	6	0.0%			
Wholesale Trade	11		22.2%	\$	723		7.4%	7	0.0%			
All Industries	3,434		0.8%	\$	809		-2.9%	394	2.9%			
*Some data may be withheld to avoid disclosure of confide	ential information.											

Table 2. FY24 - Q1 Employment Data and Establishments by Industry





Page 4 Source: JobsEQ - American Community Survey 2021 5-year estimates, unless noted otherwise