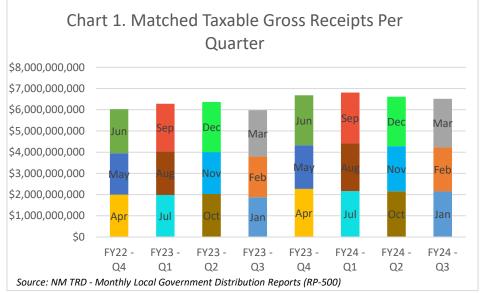
ECONOMIC DEVELOPMENT DEPARTMENT

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In the third quarter of FY24, 27 out of 33 counties reported positive yearover-year (YOY) economic growth, with a statewide 8.5% increase in matched taxable gross receipts (MTGR). Statewide growth was seen across most industry sectors, with construction and professional, scientific, and technical services inflation leading. As remains stubborn, employment, wages, and the number of establishments are up YOY in New Mexico.

Bernalillo County's MTGR in Q3 FY24 totaled \$6.5B. While MTGR decreased by 1.5% (or \$97.5M) from Q2 FY24, it represents a \$541M or 9% YOY increase compared to Q3 FY23 and is also \$108M larger than the eight-quarter average, as seen in Chart 1. The largest industry by percentage of MTGR was the retail trade industry, accounting for 24% (Chart 2). Retail trade was also the largest industry in the previous quarter, comprising 25% of MTGR.

Matched Taxable Gross Receipts (MTGR) are the best tax data available to show underlying economic activity. The data collection process matches a tax payment with reported receipts for each taxpayer by industry.

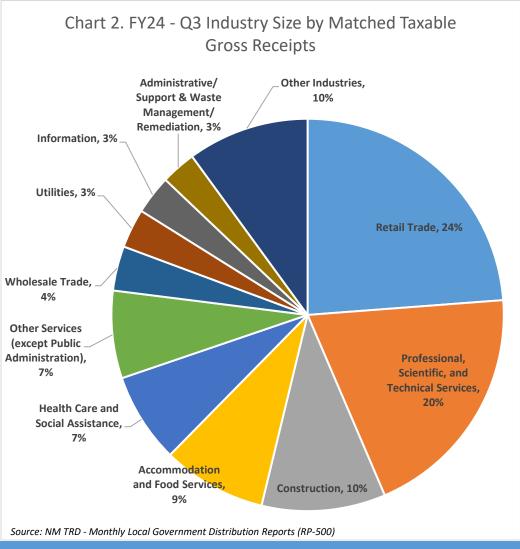
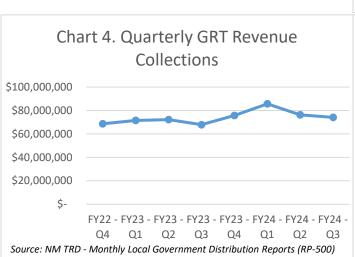
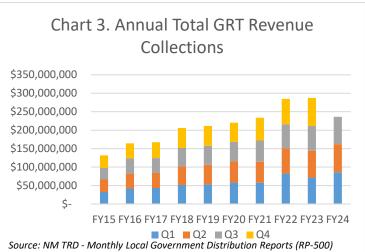


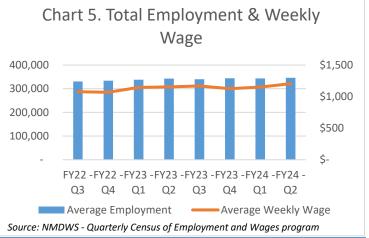


Table 1. Matched Taxable Gross Receipts by Industry										
Industries	FY23 - Q3 FY24 - Q3			Growth Year over year Change						
Accommodation and Food Services	\$	544,934,752	\$	559,462,247	\$	14,527,494		3%		
Administrative/Support & Waste Management/Remediation	\$	199,143,803	\$	187,638,208	\$	(11,505,595)		-6%		
Agriculture, Forestry, Fishing, and Hunting	\$	9,242,065	\$	8,269,274	\$	(972,790)		-11%		
Arts, Entertainment, and Recreation	\$	57,676,076	\$	57,541,223	\$	(134,854)		0%		
Construction	\$	623,951,608	\$	665,730,334	\$	41,778,726		7%		
Educational Services	\$	47,775,655	\$	33,619,803	\$	(14,155,852)		-30%		
Finance and Insurance	\$	62,089,743	\$	58,471,496	\$	(3,618,247)		-6%		
Health Care and Social Assistance	\$	432,448,204	\$	483,269,179	\$	50,820,975		12%		
Information	\$	201,043,236	\$	208,781,690	\$	7,738,454		4%		
Management of Companies and Enterprises	\$	5,585,660	\$	5,867,290	\$	281,630		5%		
Manufacturing	\$	125,771,817	\$	155,708,878	\$	29,937,061		24%		
Mining, Quarrying, and Oil and Gas Extraction	\$	3,058,254	\$	1,050,088	\$	(2,008,166)		-66%		
Other Services (except Public Administration)	\$	449,045,960	\$	470,565,400	\$	21,519,440		5%		
Professional, Scientific, and Technical Services	\$	1,001,332,267	\$	1,288,366,972	\$	287,034,705		29%		
Public Administration	\$	1,587,562	\$	9,124,900	\$	7,537,338		475%		
Real Estate and Rental and Leasing	\$	129,196,499	\$	148,089,615	\$	18,893,116		15%		
Retail Trade	\$	1,466,107,605	\$	1,551,069,642	\$	84,962,037		6%		
Transportation and Warehousing	\$	60,194,339	\$	55,169,031	\$	(5,025,308)		-8%		
Unclassified Establishments	\$	101,782,454	\$	120,278,095	\$	18,495,641		18%		
Utilities	\$	225,268,800	\$	210,354,864	\$	(14,913,936)		-7%		
Wholesale Trade	\$	227,378,857	\$	239,503,151	\$	12,124,293		5%		
All Industries Source: NM TRD - Monthly Local Government Distribution Reports (RP-500) and	\$ EDD (	<b>5,977,530,044</b> Calculations	\$	6,518,458,978	\$	540,928,934		9%		

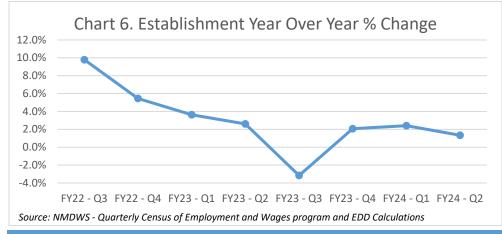
Table 1 shows that, when comparing YOY MTGR growth, the largest contribution came from the professional, scientific, and technical services industry (\$287M), which accounted for 53% of the overall growth of \$540M. The quarterly gross receipts tax (GRT) collected during Q3 FY24 (\$74.2M) was 2.8% less than the amount collected during Q2 FY24 (\$76.3M), as seen in Chart 4. Over the last eight quarters, GRT collections averaged \$74M. Chart 6 on the next page shows that the YOY change in establishments posted a 1.3% increase in Q2 FY24, with the number of establishments reaching 23K.











An **establishment**, as used in the QCEW and subsequently Chart 6 and Table 2, is an economic unit, such as a farm, factory, or store, which produces goods or provides services at a single physical worksite and is engaged, predominantly in one type of economic activity.

The **Quarterly Census of Employment and Wages**, or the **QCEW**, used in Charts 5-6 and Table 2, produces comprehensive data on the number of establishments, monthly employment, and quarterly wages for workers covered by state unemployment insurance (UI) laws and federal workers covered by the Unemployment Compensation for Federal Employees (UCFE) program. These data are aggregated to many different levels, starting at the 6-digit NAICS industry level, to higher industry levels (NAICS industry groups, sectors, and supersectors), and to higher geographic levels (MSA, state, and national).

Data are based on information reported by New Mexico employers, covering 97% of nonfarm wage and salary workers. Data are published every quarter. Considered the gold standard for its reliability of industry data, the QCEW data are the most complete universe of monthly employment and quarterly wage information by detailed industry.

Table 2. FY24 - Q2 Employment Data and Establishments by Industry											
	YOY Change in		YC		YOY cha	nge in					
	Average	Average		Average		Average		Number of	YOY Change in		
Industry	Employment	<b>Employ</b>	ment	Wee	kly Wage	Weekly	Wage	Establishments	Establishments		
Accommodation and Food Services	36,198		3.3%	\$	535		2.9%	1,545	1.8%		
Administrative/Support & Waste											
Management/Remediation	22,472		-3.5%	\$	905		3.2%	1,450	3.6%		
Agriculture, Forestry, Fishing, and Hunting	404		-31.8%	\$	878		4.4%	54	-14.3%		
Arts, Entertainment, and Recreation	6,287		2.5%	\$	628		3.1%	315	-4.0%		
Construction	22,905		3.5%	\$	1,373		7.0%	1,739	-0.3%		
Educational Services	25,485		0.4%	\$	1,305		8.3%	632	2.8%		
Finance and Insurance	11,999		-1.8%	\$	1,549		4.4%	1,267	0.9%		
Health Care and Social Assistance	65,704		3.8%	\$	1,198		2.1%	4,018	1.7%		
Information	5,216		-6.4%	\$	1,364		-2.4%	678	10.2%		
Management of Companies and Enterprises	3,082		-17.4%	\$	2,135		6.2%	204	-8.1%		
Manufacturing	12,186		-4.5%	\$	1,203		3.5%	675	-3.7%		
Mining, Quarrying, and Oil and Gas Extraction	129		12.2%	\$	1,404		4.0%	21	0.0%		
Other Services (except Public Administration)	9,198		4.5%	\$	918		4.4%	1,725	-2.4%		
Professional, Scientific, and Technical Services	35,717		5.9%	\$	2,070		3.2%	3,520	2.4%		
Public Administration	21,605		6.1%	\$	1,583		-0.3%	171	1.2%		
Real Estate and Rental and Leasing	4,893		-4.5%	\$	1,108		6.1%	1,072	0.2%		
Retail Trade	36,339		-0.1%	\$	739		1.1%	2,055	4.0%		
Transportation and Warehousing	14,467		-13.0%	\$	1,100		20.9%	469	1.3%		
Utilities	1,155		4.6%	\$	2,015		2.6%	27	12.5%		
Wholesale Trade	10,708		-0.3%	\$	1,452		6.0%	1,148	0.1%		
All Industries	346,149		0.9%	\$	1,205		4.3%	22,785	1.3%		

Source: NMDWS - Quarterly Census of Employment and Wages program and EDD Calculations \*Some data may be withheld to avoid disclosure of confidential information.



#### **Population**

674,692

Source: JobsEQ - ACS 2022, 5-year estimates

