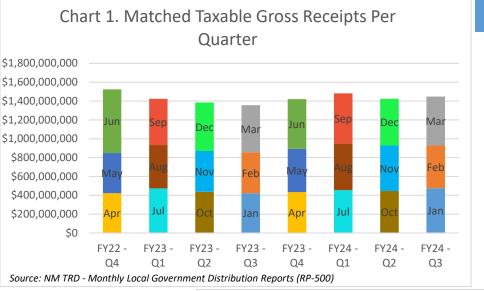


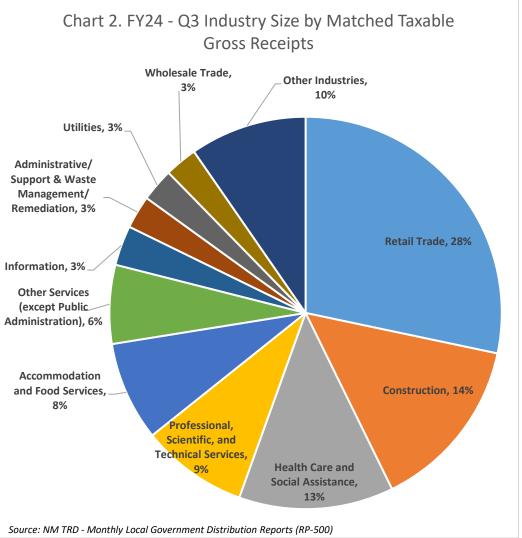
Released: June 2024



In the third quarter of FY24, 27 out of 33 counties reported positive yearover-year (YOY) economic growth, with a statewide 8.5% increase in matched taxable gross receipts (MTGR). Statewide growth was seen across most industry sectors, with construction and professional, scientific, and technical services leading. As inflation remains stubborn, employment, wages, and the number of establishments are up YOY in New Mexico.

Over the last eight quarters, Doña Ana County's MTGR has averaged \$1.43B, which is \$14.2M less than the amount reported during Q3 FY24 (\$1.45B). From Q2 FY24 to Q3 FY24, MTGR increased by 1.6%, or nearly \$23.4M. As seen in Chart 2, retail trade, construction, and health care and social assistance were the top 3 industries by MTGR in Q3 FY24, accounting for 55%. These three industries were also the top three in Q2 FY24, comprising 56%.

Matched Taxable Gross Receipts (MTGR) are the best tax data available to show underlying economic activity. The data collection process matches a tax payment with reported receipts for each taxpayer by industry.



Prepared by: Joel Salas, Economist; Daye Kwon, Economist

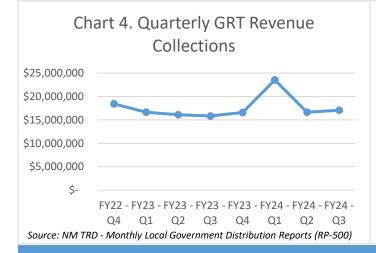
SOURCE LINKS: <u>NEW MEXICO TAXATION AND REVENUE DEPT, NEW MEXICO</u> <u>DEPARTMENT OF WORKFORCE SOLUTIONS, U.S. BUREAU OF ECONOMIC</u> ANALYSIS, JOBSEQ, <u>U.S. CENSUS BUREAU</u>



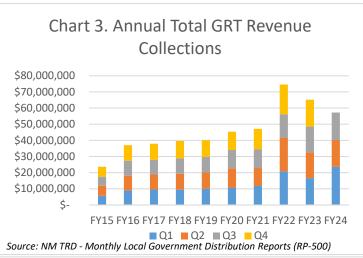
Table 1. Matched Taxable Gross Receipts by Industry											
Industries		FY23 - Q3		FY24 - Q3		Growth	Year over year Change				
Accommodation and Food Services	\$	122,187,741	\$	117,971,195	\$	(4,216,546)		-3%			
Administrative/Support & Waste Management/Remediation	\$	40,614,758	\$	39,248,578	\$	(1,366,180)		-3%			
Agriculture, Forestry, Fishing, and Hunting	\$	7,395,131	\$	4,970,987	\$	(2,424,144)		-33%			
Arts, Entertainment, and Recreation	\$	8,033,599	\$	8,440,365	\$	406,766		5%			
Construction	\$	184,357,920	\$	207,825,064	\$	23,467,144		13%			
Educational Services	\$	16,602,201	\$	17,538,154	\$	935,953		6%			
Finance and Insurance	\$	7,773,138	\$	9,416,075	\$	1,642,937		21%			
Health Care and Social Assistance	\$	167,313,323	\$	183,814,510	\$	16,501,187		10%			
Information	\$	45,088,545	\$	47,307,769	\$	2,219,224		5%			
Management of Companies and Enterprises	\$	414,121	\$	401,136	\$	(12,985)		-3%			
Manufacturing	\$	27,625,175	\$	33,676,478	\$	6,051,303		22%			
Mining, Quarrying, and Oil and Gas Extraction	\$	703,033	\$	1,740,652	\$	1,037,618		148%			
Other Services (except Public Administration)	\$	84,076,307	\$	93,567,187	\$	9,490,880		11%			
Professional, Scientific, and Technical Services	\$	107,017,715	\$	126,568,635	\$	19,550,921		18%			
Public Administration	\$	162,197	\$	1,820,561	\$	1,658,364		1022%			
Real Estate and Rental and Leasing	\$	24,580,472	\$	26,541,746	\$	1,961,274		8%			
Retail Trade	\$	381,231,566	\$	407,986,193	\$	26,754,627		7%			
Transportation and Warehousing	\$	6,994,380	\$	8,180,938	\$	1,186,558		17%			
Unclassified Establishments	\$	22,045,165	\$	26,063,927	\$	4,018,762		18%			
Utilities	\$	40,938,823	\$	39,199,442	\$	(1,739,381)		-4%			
Wholesale Trade	\$	45,752,970	\$	38,715,651	\$	(7,037,319)		-15%			
All Industries	\$	1,356,445,249	\$	1,446,948,100	\$	90,502,851		7%			
Source: NM TRD - Monthly Local Government Distribution Reports (RP-500) of	and EDD C	alculations									

Table 1 shows that when comparing YOY MTGR growth, the largest contribution came from the retail trade industry, which posted a YOY increase of \$26.8M. The largest decline came from the wholesale trade industry, which posted a YOY decrease of \$7M.

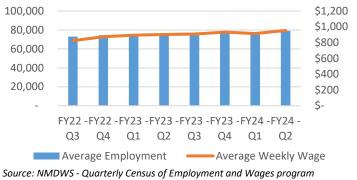
The quarterly gross receipts tax (GRT) collected during Q3 FY24 (\$17.1M) was 2.5% more than the amount collected during Q2 FY24 (\$16.7M), as seen in Chart 4. Chart 6 on the next page shows that the YOY change in establishments posted a 1.8% increase in Q2 FY24, with the number of establishments reaching nearly 5.8K in the quarter.



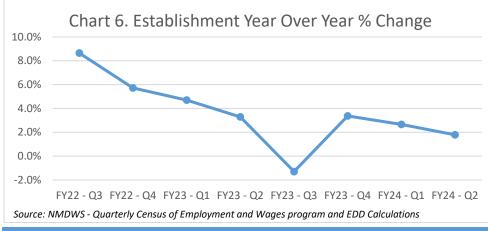
SOURCE LINKS: <u>NEW MEXICO TAXATION AND REVENUE DEPT, NEW MEXICO</u> <u>DEPARTMENT OF WORKFORCE SOLUTIONS</u>, <u>U.S. BUREAU OF ECONOMIC</u> <u>ANALYSIS</u>, <u>JOBSEQ</u>, <u>U.S. CENSUS BUREAU</u>











An **establishment**, as used in the QCEW and subsequently Chart 6 and Table 2, is an economic unit, such as a farm, factory, or store, which produces goods or provides services at a single physical worksite and is engaged, predominantly, in one type of economic activity.

The **Quarterly Census of Employment and Wages,** or the **QCEW**, used in Charts 5-6 and Table 2, produces comprehensive data on the number of establishments, monthly employment, and quarterly wages for workers covered by state unemployment insurance (UI) laws and federal workers covered by the Unemployment Compensation for Federal Employees (UCFE) program. These data are aggregated to many different levels, starting at the 6-digit NAICS industry level, to higher industry levels (NAICS industry groups, sectors, and supersectors), and to higher geographic levels (MSA, state, and national).

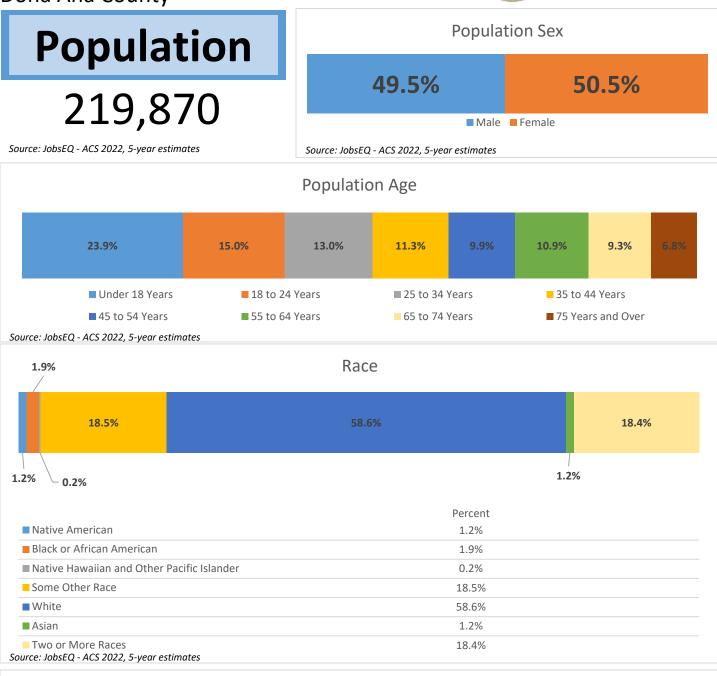
Data are based on information reported by New Mexico employers, covering 97% of nonfarm wage and salary workers. Data are published every quarter. Considered the gold standard for its reliability of industry data, the QCEW data are the most complete universe of monthly employment and quarterly wage information by detailed industry.

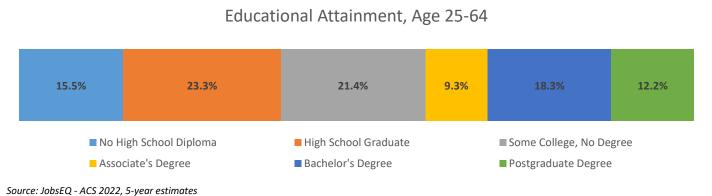
Table 2. F124 -						•		7	
	YOY Chang Average Average		0	Average		YOY change in Average		Number of	YOY Change in
1. J			U		•				0
Industry	Employment	Employ		_		1	-		Establishments
Accommodation and Food Services	8,841		6.6%	\$	434		4.8%	331	3.1%
Administrative/Support & Waste									
Management/Remediation	3,827		9.3%	\$	915		10.0%	355	4.4%
Agriculture, Forestry, Fishing, and Hunting	2,163		-6.5%	\$	731		2.8%	190	-2.1%
Arts, Entertainment, and Recreation	964		6.4%	\$	553		3.9%	56	-6.7%
Construction	4,443		11.1%	\$	1,117		8.7%	526	-0.8%
Educational Services	11,562		4.6%	\$	1,065		7.4%	152	3.4%
Finance and Insurance	1,502		7.1%	\$	1,405		19.0%	294	4.3%
Health Care and Social Assistance	16,751		-0.5%	\$	889		3.3%	1,241	-0.6%
Information	598		7.6%	\$	987		11.1%	137	21.2%
Management of Companies and Enterprises	111		22.0%	\$	2,402		3 <mark>8.3%</mark>	22	-21.4%
Manufacturing	3,365		4.2%	\$	1,032		1.0%	133	1.5%
Mining, Quarrying, and Oil and Gas Extraction	56		21.7%	\$	883		1.6%	10	25.0%
Other Services (except Public Administration)	1,503		9.0%	\$	775		14.8%	348	-0.3%
Professional, Scientific, and Technical Services	3,329		-4.1%	\$	1,490		6.0%	628	4.8%
Public Administration	6,277		4.7%	\$	1,653		4.6%	161	-2.4%
Real Estate and Rental and Leasing	818		-2.4%	\$	843		0.1%	239	-1.2%
Retail Trade	8,166		3.4%	\$	620		3.0%	534	4.5%
Transportation and Warehousing	2,657		11.4%	\$	1,058		12.1%	189	3.8%
Utilities	654		3.2%	\$	1,348		11.8%	28	3.7%
Wholesale Trade	1,519		5.4%	\$	990		0.7%	177	2.3%
All Industries	79,106		3.7%	\$	955		5.8%	5,751	1.8%

Table 2. FY24 - Q2 Employment Data and Establishments by Industry

Source: NMDWS - Quarterly Census of Employment and Wages program and EDD Calculations *Some data may be withheld to avoid disclosure of confidential information.







SOURCE LINKS: <u>NEW MEXICO TAXATION AND REVENUE DEPT</u>, <u>NEW MEXICO</u> <u>DEPARTMENT OF WORKFORCE SOLUTIONS</u>, <u>U.S. BUREAU OF ECONOMIC</u> <u>ANALYSIS</u>, <u>JOBSEQ</u>, <u>U.S. CENSUS BUREAU</u>