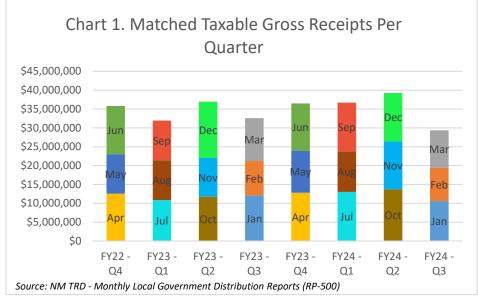
ECONOMIC DEVELOPMENT DEPARTMENT

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In the third quarter of FY24, 27 out of 33 counties reported positive yearover-year (YOY) economic growth, with a statewide 8.5% increase in matched taxable gross receipts (MTGR). Statewide growth was seen across most industry sectors, with construction and professional, scientific, and technical services inflation leading. As remains stubborn, employment, wages, and the number of establishments are up YOY in New Mexico.

Guadalupe County's MTGR declined by over 25%, or \$9.9M, from Q2 FY24 to Q3 FY24, as seen in Chart 1. While a similar decline from Q2 to Q3 was observed in FY23, the decrease was more pronounced in FY24. Chart 2 shows that the construction industry accounted for 12% of MTGR in Q3 FY24, down from 25% in Q2 FY24. The reduction in both the share and amount of the construction industry likely drove the MTGR decline.

Matched Taxable Gross
Receipts (MTGR) are the
best tax data available to
show underlying economic
activity. The data
collection process matches
a tax payment with
reported receipts for each
taxpayer by industry.

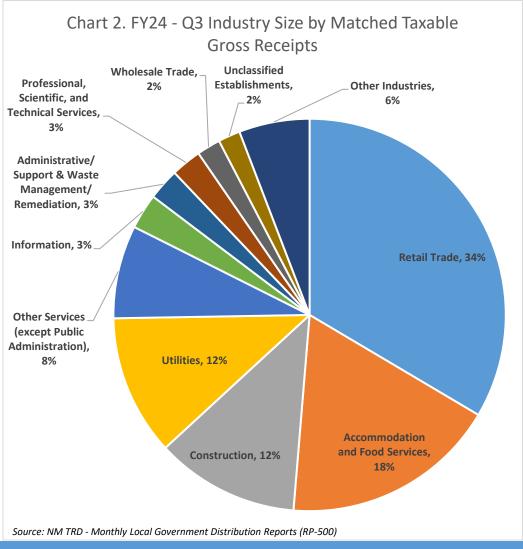
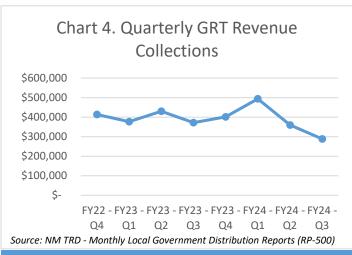


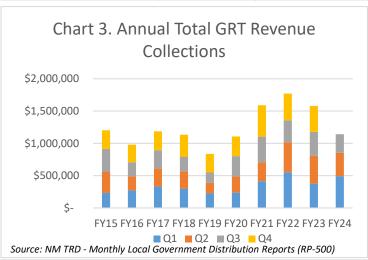


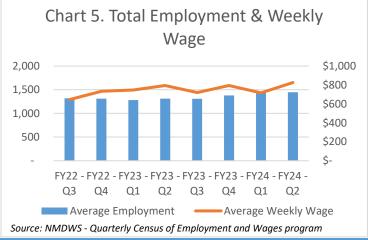
Table 1. Matched Taxable Gross Receipts by Industry													
Industries		FY23 - Q3 FY24 - Q3				Growth	Year over year Change						
Accommodation and Food Services	\$	5,203,824	\$	5,214,901	\$	11,077		0%					
Administrative/Support & Waste Management/Remediation	\$	839,318	\$	762,497	\$	(76,820)		-9%					
Agriculture, Forestry, Fishing, and Hunting	\$	-	\$	78,174	\$	78,174	N/A						
Arts, Entertainment, and Recreation	\$	17,509	\$	17,932	\$	424		2%					
Construction	\$	6,771,025	\$	3,467,963	\$	(3,303,062)		-49%					
Educational Services	\$	17,403	\$	18,871	\$	1,468		8%					
Finance and Insurance	\$	33,058	\$	33,290	\$	233		1%					
Health Care and Social Assistance	\$	912,485	\$	418,200	\$	(494,284)		-54%					
Information	\$	866,365	\$	851,087	\$	(15,278)		-2%					
Management of Companies and Enterprises	\$	-	\$	-	\$	-	N/A						
Manufacturing	\$	231,697	\$	399,255	\$	167,558		72%					
Mining, Quarrying, and Oil and Gas Extraction	\$	18,356	\$	31,691	\$	13,335		73%					
Other Services (except Public Administration)	\$	2,261,965	\$	2,247,604	\$	(14,362)		-1%					
Professional, Scientific, and Technical Services	\$	540,730	\$	733,710	\$	192,979		36%					
Public Administration	\$	296,457	\$	3,354	\$	(293,103)		-99%					
Real Estate and Rental and Leasing	\$	636,164	\$	473,241	\$	(162,924)		-26%					
Retail Trade	\$	9,069,902	\$	9,818,283	\$	748,381		8%					
Transportation and Warehousing	\$	416,830	\$	230,750	\$	(186,081)		-45%					
Unclassified Establishments	\$	542,046	\$	532,349	\$	(9,697)		-2%					
Utilities	\$	3,018,214	\$	3,392,238	\$	374,024		12%					
Wholesale Trade	\$	686,694	\$	572,025	\$	(114,669)		-17%					
All Industries	\$	32,596,144	\$	29,351,689	\$	(3,244,454)		-10%					
Source: NM TRD - Monthly Local Government Distribution Reports (RP-500) a	nd EDD Ca	lculations											

Table 1 shows that the construction industry also scaled down YOY. The industry's MTGR reduced by \$3.3M compared to Q3 FY23, contributing to the overall net decrease of MTGR in Guadalupe County.

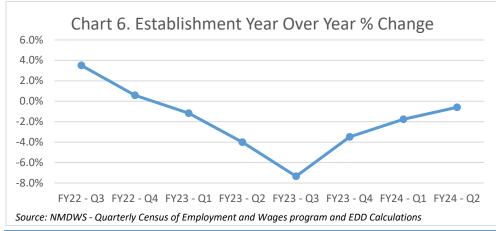
The quarterly gross receipts tax (GRT) collections during Q3 FY24 (\$288K), as seen in Chart 4, show a decrease of \$71K, or nearly 20%, compared to Q2 FY24. As seen in Chart 5, Q2 FY24 total average employment in the county grew by 134 YOY, equating to a percentage increase of 10.2%. Average weekly wages in Q2 FY24 also experienced a YOY increase of \$32, a percent increase of 4%.











An **establishment**, as used in the QCEW and subsequently Chart 6 and Table 2, is an economic unit, such as a farm, factory, or store, which produces goods or provides services at a single physical worksite and is engaged, predominantly, in one type of economic activity.

The **Quarterly Census of Employment and Wages**, or the **QCEW**, used in Charts 5-6 and Table 2, produces comprehensive data on the number of establishments, monthly employment, and quarterly wages for workers covered by state unemployment insurance (UI) laws and federal workers covered by the Unemployment Compensation for Federal Employees (UCFE) program. These data are aggregated to many different levels, starting at the 6-digit NAICS industry level, to higher industry levels (NAICS industry groups, sectors, and supersectors), and to higher geographic levels (MSA, state, and national).

Data are based on information reported by New Mexico employers, covering 97% of nonfarm wage and salary workers. Data are published every quarter. Considered the gold standard for its reliability of industry data, the QCEW data are the most complete universe of monthly employment and quarterly wage information by detailed industry.

Table 2. FY24 - Q2 Employment Data and Establishments by Industry												
	YOY Change in			YOY change in								
	Average	verage Average		Average Average			Number of YOY Change in					
Industry	Employment	Employ	ment	Weekly Wag	e Weekl	y Wage	Establishments	Establishments				
Accommodation and Food Services	278		13.9%	\$ 4	07	3.6%	23	4.5%				
Administrative/Support & Waste												
Management/Remediation	11		120.0%	\$ 1,0	43	-18.1%	3	0.0%				
Agriculture, Forestry, Fishing, and Hunting	9		12.5%	\$ 5,6	52	29.8%	5	0.0%				
Arts, Entertainment, and Recreation	*		*		*	*	3	0.0%				
Construction	68		-2.9%	\$ 1,2	64	29.0%	17	-5.6%				
Educational Services	*		*		*	*	4	0.0%				
Finance and Insurance	9		-10.0%	\$ 6	39	-6.6%	4	0.0%				
Health Care and Social Assistance	220		25.0%	\$ 1,0	32	-4.2%	36	2.9%				
Information	21		250.0%	\$ 1,0	72	66.5%	7	75.0%				
Mining, Quarrying, and Oil and Gas Extraction	*		*		*	*	1	-50.0%				
Other Services (except Public Administration)	18		12.5%	\$ 1,3	30	-7.2%	4	0.0%				
Professional, Scientific, and Technical Services	*		*		*	*	3	0.0%				
Public Administration	218		26.0%	\$ 1,0	92	-5.1%	22	-8.3%				
Real Estate and Rental and Leasing	5		25.0%	\$ 1,5	24	7.5%	3	0.0%				
Retail Trade	259		-6.5%	\$!	65	1.8%	15	-6.3%				
Transportation and Warehousing	43		-6.5%	\$ 7	66	5.4%	10	-9.1%				
Utilities	18		0.0%	\$ 1,0	13	-10.7%	6	0.0%				
Wholesale Trade	*		*		*	*	1	0.0%				
All Industries	1,446		10.2%	\$ 8	26	4.0%	167	-0.6%				

Source: NMDWS - Quarterly Census of Employment and Wages program and EDD Calculations *Some data may be withheld to avoid disclosure of confidential information.



Population

4,413

Source: JobsEQ - ACS 2022, 5-year estimates

