

# Quarterly Economic Summary

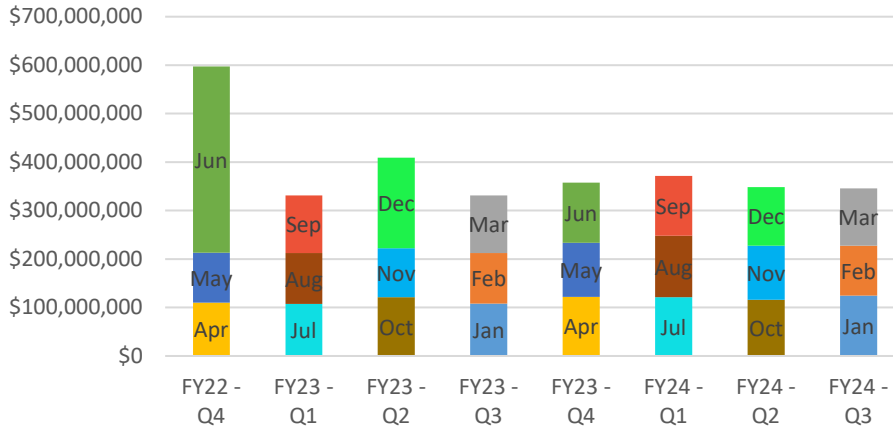
## Otero County



Released: June 2024

Prepared by: Joel Salas, Economist; Daye Kwon, Economist

Chart 1. Matched Taxable Gross Receipts Per Quarter

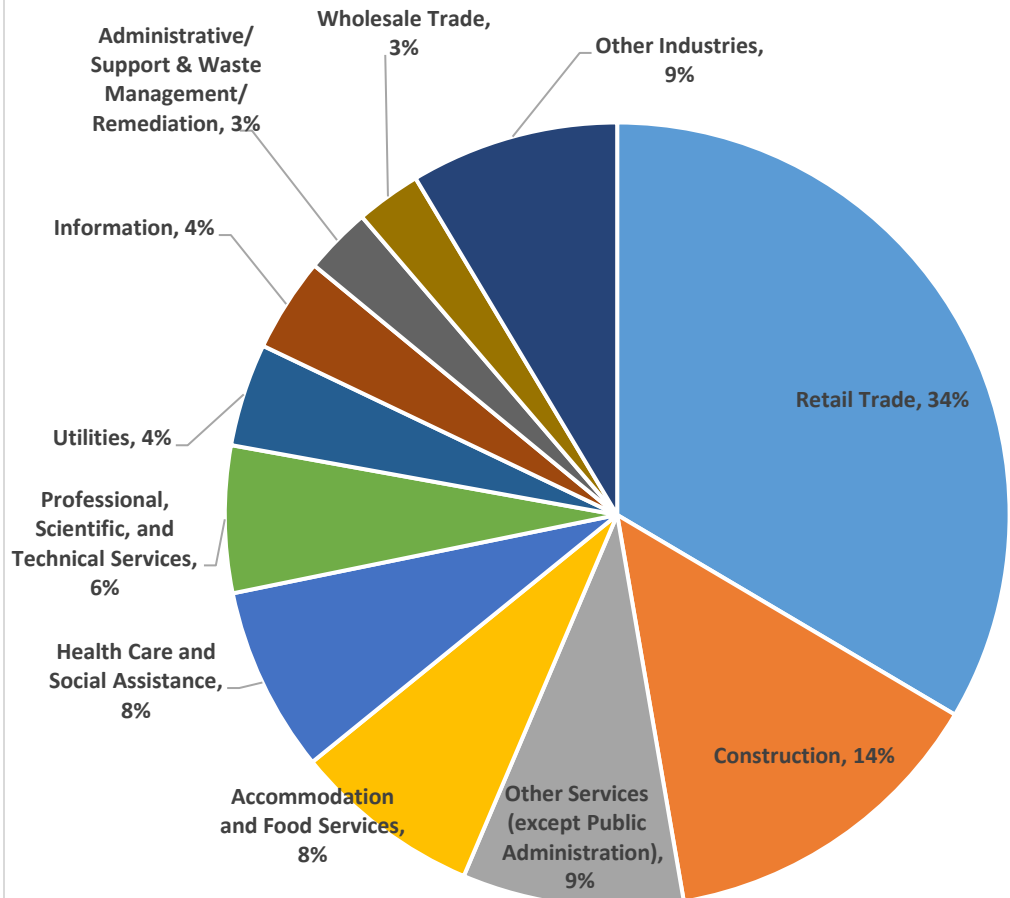


Source: NM TRD - Monthly Local Government Distribution Reports (RP-500)

In the third quarter of FY24, 27 out of 33 counties reported positive year-over-year (YOY) economic growth, with a statewide 8.5% increase in matched taxable gross receipts (MTGR). Statewide growth was seen across most industry sectors, with construction and professional, scientific, and technical services leading. As inflation remains stubborn, employment, wages, and the number of establishments are up YOY in New Mexico.

As seen in Chart 1, Otero County's MTGR experienced a slight decrease of 0.7%, or 2.5M, from Q2-Q3 FY24. The amount reported during this quarter (\$346M) was also \$40.6M smaller than the eight-quarter average (\$386.6M), though this average is slightly skewed by Q4 FY22 which was particularly high. Chart 2 shows that the retail trade, construction, and other services industries were the top 3, accounting for 57% of the total MTGR in Q3 FY24.

Chart 2. FY24 - Q3 Industry Size by Matched Taxable Gross Receipts



Source: NM TRD - Monthly Local Government Distribution Reports (RP-500)

**Matched Taxable Gross Receipts (MTGR)** are the best tax data available to show underlying economic activity. The data collection process matches a tax payment with reported receipts for each taxpayer by industry.

# Quarterly Economic Summary

## Otero County



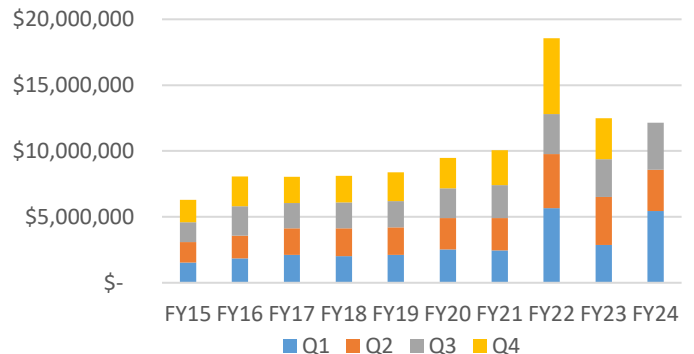
**Table 1. Matched Taxable Gross Receipts by Industry**

Industries	FY23 - Q3	FY24 - Q3	Growth	Year over year Change
Accommodation and Food Services	\$ 26,918,206	\$ 26,780,137	\$ (138,068)	-1%
Administrative/Support & Waste Management/Remediation	\$ 9,682,753	\$ 9,533,464	\$ (149,289)	-2%
Agriculture, Forestry, Fishing, and Hunting	\$ 926,135	\$ 812,307	\$ (113,828)	-12%
Arts, Entertainment, and Recreation	\$ 889,580	\$ 1,691,098	\$ 801,518	90%
Construction	\$ 37,585,454	\$ 47,521,718	\$ 9,936,264	26%
Educational Services	\$ 3,995,198	\$ 2,328,299	\$ (1,666,899)	-42%
Finance and Insurance	\$ 1,141,590	\$ 1,070,135	\$ (71,455)	-6%
Health Care and Social Assistance	\$ 17,073,775	\$ 26,344,406	\$ 9,270,631	54%
Information	\$ 13,139,524	\$ 13,364,807	\$ 225,283	2%
Management of Companies and Enterprises	\$ 47,591	\$ 42,150	\$ (5,441)	-11%
Manufacturing	\$ 12,139,316	\$ 7,196,897	\$ (4,942,419)	-41%
Mining, Quarrying, and Oil and Gas Extraction	\$ 484,059	\$ 852,962	\$ 368,904	76%
Other Services (except Public Administration)	\$ 32,693,263	\$ 31,420,090	\$ (1,273,173)	-4%
Professional, Scientific, and Technical Services	\$ 21,108,679	\$ 20,869,225	\$ (239,454)	-1%
Public Administration	\$ -	\$ 494,000	\$ 494,000	N/A
Real Estate and Rental and Leasing	\$ 6,568,372	\$ 6,807,905	\$ 239,533	4%
Retail Trade	\$ 113,057,216	\$ 115,542,907	\$ 2,485,692	2%
Transportation and Warehousing	\$ 901,292	\$ 1,105,796	\$ 204,505	23%
Unclassified Establishments	\$ 7,151,365	\$ 7,216,687	\$ 65,322	1%
Utilities	\$ 15,204,260	\$ 14,629,899	\$ (574,360)	-4%
Wholesale Trade	\$ 10,017,692	\$ 9,254,619	\$ (763,073)	-8%
<b>All Industries</b>	<b>\$ 331,269,644</b>	<b>\$ 346,041,462</b>	<b>\$ 14,771,817</b>	<b>4%</b>

Source: NM TRD - Monthly Local Government Distribution Reports (RP-500) and EDD Calculations

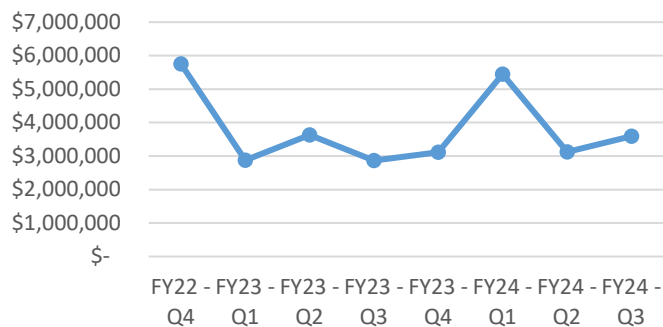
These industries were also the top 3 in Q2 FY24, comprising 58% of MTGR. Table 1 shows that when comparing YOY MTGR growth, the largest contributions came from the construction (\$9.9M) and health care and social assistance (\$9.3M) industries. Excluding a spike in FY22, the annual gross receipts tax (GRT) collected shows an upward trend, as seen in Chart 3. Quarterly GRT collections were \$3.6M during Q3 FY24, representing a 14.9% or \$466K increase from Q2 FY24 (Chart 4). Both average employment and weekly wages posted a positive YOY change in Q2 FY24 (Chart 5). Chart 6 on the next page shows that the number establishments posted a -0.7% YOY change.

**Chart 3. Annual Total GRT Revenue Collections**



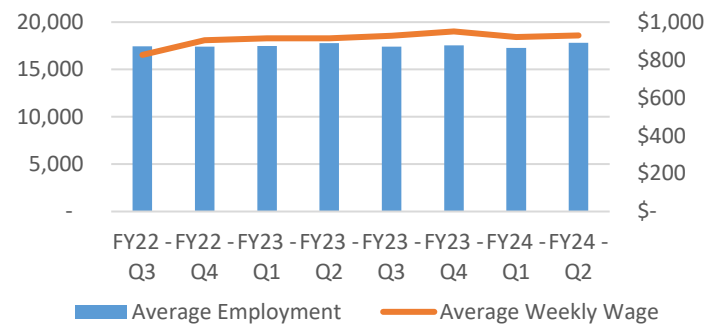
Source: NM TRD - Monthly Local Government Distribution Reports (RP-500)

**Chart 4. Quarterly GRT Revenue Collections**



Source: NM TRD - Monthly Local Government Distribution Reports (RP-500)

**Chart 5. Total Employment & Weekly Wage**



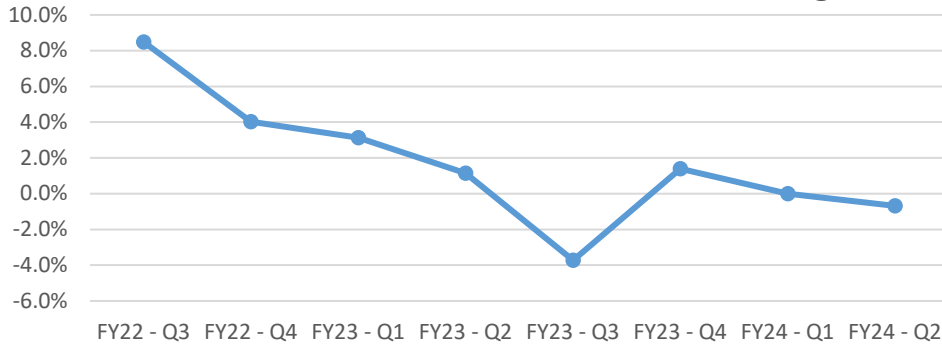
Source: NMDWS - Quarterly Census of Employment and Wages program

# Quarterly Economic Summary

## Otero County



Chart 6. Establishment Year Over Year % Change



An **establishment**, as used in the QCEW and subsequently Chart 6 and Table 2, is an economic unit, such as a farm, factory, or store, which produces goods or provides services at a single physical worksite and is engaged, predominantly, in one type of economic activity.

The **Quarterly Census of Employment and Wages**, or the **QCEW**, used in Charts 5-6 and Table 2, produces comprehensive data on the number of establishments, monthly employment, and quarterly wages for workers covered by state unemployment insurance (UI) laws and federal workers covered by the Unemployment Compensation for Federal Employees (UCFE) program. These data are aggregated to many different levels, starting at the 6-digit NAICS industry level, to higher industry levels (NAICS industry groups, sectors, and supersectors), and to higher geographic levels (MSA, state, and national).

Data are based on information reported by New Mexico employers, covering 97% of nonfarm wage and salary workers. Data are published every quarter. Considered the gold standard for its reliability of industry data, the QCEW data are the most complete universe of monthly employment and quarterly wage information by detailed industry.

Table 2. FY24 - Q2 Employment Data and Establishments by Industry

Industry	Average Employment	YOY Change in Average Employment	Average Weekly Wage	YOY change in Average Weekly Wage	Number of Establishments	YOY Change in Establishments
Accommodation and Food Services	2,552	1.2%	\$ 525	3.1%	113	0.0%
Administrative/Support & Waste Management/Remediation	991	-23.3%	\$ 993	3.4%	95	5.6%
Agriculture, Forestry, Fishing, and Hunting	115	5.5%	\$ 875	8.3%	15	-6.3%
Arts, Entertainment, and Recreation	241	-5.9%	\$ 717	6.5%	26	-3.7%
Construction	1,039	-1.8%	\$ 1,109	10.3%	133	-4.3%
Educational Services	2,056	7.8%	\$ 1,092	-0.7%	27	3.8%
Finance and Insurance	326	-5.0%	\$ 1,166	10.2%	62	8.8%
Health Care and Social Assistance	3,394	3.7%	\$ 928	2.1%	217	-2.3%
Information	195	-12.2%	\$ 1,019	2.0%	31	-26.2%
Management of Companies and Enterprises	29	0.0%	\$ 1,116	-14.2%	8	-20.0%
Manufacturing	79	-16.0%	\$ 602	0.7%	19	-13.6%
Mining, Quarrying, and Oil and Gas Extraction	77	6.9%	\$ 1,229	3.2%	4	-33.3%
Other Services (except Public Administration)	377	9.3%	\$ 730	-1.2%	85	3.7%
Professional, Scientific, and Technical Services	629	4.3%	\$ 1,478	5.4%	125	3.3%
Public Administration	2,402	4.7%	\$ 1,297	-5.0%	53	-1.9%
Real Estate and Rental and Leasing	195	4.3%	\$ 746	-2.1%	60	0.0%
Retail Trade	2,478	-0.8%	\$ 558	-1.8%	156	1.3%
Transportation and Warehousing	405	0.0%	\$ 1,326	6.6%	47	-4.1%
Utilities	151	-10.7%	\$ 1,283	13.5%	19	0.0%
Wholesale Trade	79	-15.1%	\$ 1,055	25.7%	26	23.8%
<b>All Industries</b>	<b>17,812</b>	<b>0.2%</b>	<b>\$ 930</b>	<b>1.8%</b>	<b>1,321</b>	<b>-0.7%</b>

Source: NMDWS - Quarterly Census of Employment and Wages program and EDD Calculations \*Some data may be withheld to avoid disclosure of confidential information.

# Quarterly Economic Summary

## Otero County



# Population

# 67,850

Source: JobsEQ - ACS 2022, 5-year estimates

