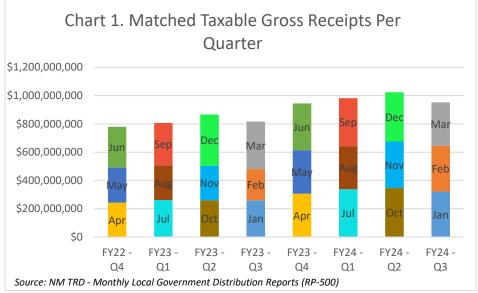
ECONOMIC DEVELOPMENT DEPARTMENT

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In the third quarter of FY24, 27 out of 33 counties reported positive yearover-year (YOY) economic growth, with a statewide 8.5% increase in matched taxable gross receipts (MTGR). Statewide growth was seen across most industry sectors, with construction and professional, scientific, and technical services inflation leading. As remains stubborn, employment, wages, and the number of establishments are up YOY in New Mexico.

Sandoval County's MTGR decreased by just over \$71.4M, or 7%, from Q2 FY24 to Q3 FY24, as seen in Chart 1. Despite this decline, the reported amount in Q3 FY24 (\$952.5M) is \$55.9M larger than the eightquarter average (\$896.5M). Overall, the MTGR shows an upward trend. As seen in Chart 2, the construction and retail trade industries accounted for nearly 60% of total MTGR in Q3 FY24, similar to Q2 FY 24. The construction industry was

Matched Taxable Gross Receipts (MTGR) are the best tax data available to show underlying economic activity. The data collection process matches a tax payment with reported receipts for each taxpayer by industry.

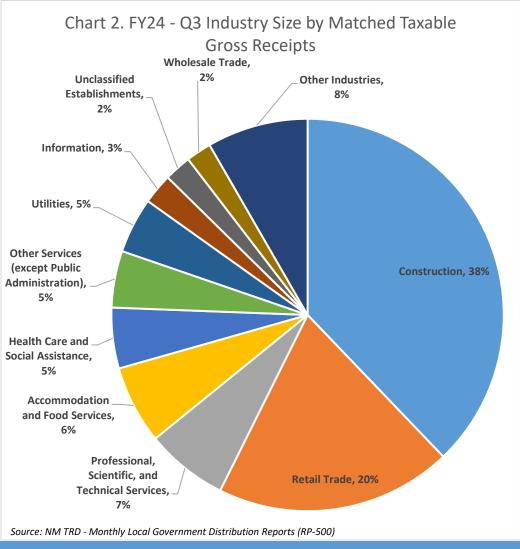
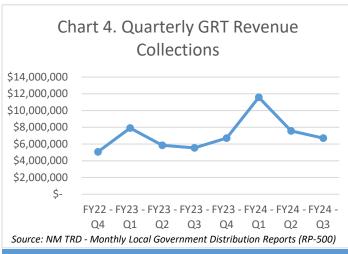




Table 1. Matched Taxable Gross Receipts by Industry														
Industries		FY23 - Q3 FY24 - Q3			Growth		Year over year Change							
Accommodation and Food Services	\$	56,750,019	\$	61,426,848	\$	4,676,829		8%						
Administrative/Support & Waste Management/Remediation	\$	19,669,873	\$	16,938,126	\$	(2,731,747)		-14%						
Agriculture, Forestry, Fishing, and Hunting	\$	1,575,443	\$	1,392,576	\$	(182,868)		-12%						
Arts, Entertainment, and Recreation	\$	3,689,576	\$	4,662,823	\$	973,246		26%						
Construction	\$	271,014,321	\$	360,307,055	\$	89,292,734		33%						
Educational Services	\$	4,370,041	\$	5,059,744	\$	689,703		16%						
Finance and Insurance	\$	1,235,564	\$	1,257,770	\$	22,206		2%						
Health Care and Social Assistance	\$	45,965,569	\$	47,654,366	\$	1,688,797		4%						
Information	\$	22,752,998	\$	23,886,330	\$	1,133,332		5%						
Management of Companies and Enterprises	\$	-	\$	101,899	\$	101,899	N/A							
Manufacturing	\$	14,688,217	\$	17,158,853	\$	2,470,636		17%						
Mining, Quarrying, and Oil and Gas Extraction	\$	4,082,830	\$	4,500,536	\$	417,707		10%						
Other Services (except Public Administration)	\$	39,408,156	\$	44,471,640	\$	5,063,484		13%						
Professional, Scientific, and Technical Services	\$	46,411,345	\$	64,685,951	\$	18,274,606		39%						
Public Administration	\$	172,186	\$	18,808	\$	(153,379)		-89%						
Real Estate and Rental and Leasing	\$	21,142,630	\$	19,570,728	\$	(1,571,903)		-7%						
Retail Trade	\$	170,527,130	\$	185,741,200	\$	15,214,070		9%						
Transportation and Warehousing	\$	8,878,503	\$	8,615,248	\$	(263,255)		-3%						
Unclassified Establishments	\$	16,689,786	\$	21,148,164	\$	4,458,378		27%						
Utilities	\$	46,283,482	\$	43,629,557	\$	(2,653,925)		-6%						
Wholesale Trade	\$	21,690,082	\$	19,883,904	\$	(1,806,178)		-8%						
All Industries	\$	817,122,726	\$	952,456,906	\$	135,334,180		17%						
Source: NM TRD - Monthly Local Government Distribution Reports (RP-500) an	d EDD Co	alculations	Source: NM TRD - Monthly Local Government Distribution Reports (RP-500) and EDD Calculations											

the largest contributor (\$89.3M) to the overall YOY growth in MTGR, as seen in Table 1. The largest decline came from the administrative/support & waste management/remediation industry (\$2.7M).

Chart 3 shows that the upward trend in annual gross receipts tax (GRT) is expected to continue in FY24. Quarterly GRT declined by 11.4%, or \$862K, from Q2 FY24 to Q3 FY 24, totaling \$6.7M in Q3 FY24. Average employment and weekly wages show an overall upward trend. In Q2 FY24, both increased by 5.6% YOY, corresponding to a growth of 1.8K in employment and \$60 in weekly wages.



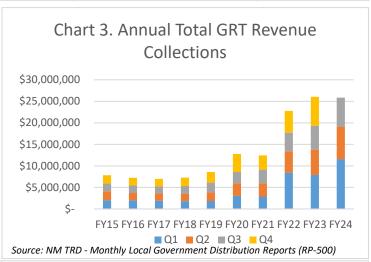


Chart 5. Total Employment & Weekly Wage 40,000 \$1,200 \$1,000 30,000 \$800 20,000 \$600 \$400 10,000 \$200 \$-FY22 - FY22 - FY23 - FY23 - FY23 - FY24 - FY24 -Q1 Q1 Average Weekly Wage Average Employment Source: NMDWS - Quarterly Census of Employment and Wages program





An **establishment**, as used in the QCEW and subsequently Chart 6 and Table 2, is an economic unit, such as a farm, factory, or store, which produces goods or provides services at a single physical worksite and is engaged, predominantly, in one type of economic activity.

The **Quarterly Census of Employment and Wages**, or the **QCEW**, used in Charts 5-6 and Table 2, produces comprehensive data on the number of establishments, monthly employment, and quarterly wages for workers covered by state unemployment insurance (UI) laws and federal workers covered by the Unemployment Compensation for Federal Employees (UCFE) program. These data are aggregated to many different levels, starting at the 6-digit NAICS industry level, to higher industry levels (NAICS industry groups, sectors, and supersectors), and to higher geographic levels (MSA, state, and national).

Data are based on information reported by New Mexico employers, covering 97% of nonfarm wage and salary workers. Data are published every quarter. Considered the gold standard for its reliability of industry data, the QCEW data are the most complete universe of monthly employment and quarterly wage information by detailed industry.

Table 2. FY24 - Q2 Employment Data and Establishments by Industry													
	YOY Change Average		ge in		YOY change in								
			e Average		Average	Number of	YOY Change in						
Industry	Employment	Employment		Weekly Wage	Weekly Wage	Establishments	Establishments						
Accommodation and Food Services	4,978		8.1%	\$ 504	4.1%	170	-3.4%						
Administrative/Support & Waste													
Management/Remediation	2,343		-3.9%	\$ 1,133	0.1%	250	10.1%						
Agriculture, Forestry, Fishing, and Hunting	87	' <u> </u>	-6.5%	\$ 662	2 -17.0%	11	0.0%						
Arts, Entertainment, and Recreation	682		11.4%	\$ 493	-19.8%	41	-2.4%						
Construction	2,687		11.1%	\$ 1,527	3.5%	299	2.0%						
Educational Services	3,965		8.1%	\$ 1,112	6.7%	73	25.9%						
Finance and Insurance	592		3.1%	\$ 1,231	5.9%	160	4.6%						
Health Care and Social Assistance	4,969		5.2%	\$ 961	8.7%	707	4.1%						
Information	206		-6.4%	\$ 1,614	9.9%	110	2.8%						
Management of Companies and Enterprises	119		29.3%	\$ 1,357	-3.6%	35	-7.9%						
Manufacturing	3,883	1	11.6%	\$ 2,167	8.6%	68	-2.9%						
Mining, Quarrying, and Oil and Gas Extraction	128		21.9%	\$ 1,366	-1.2%	11	0.0%						
Other Services (except Public Administration)	793		7.9%	\$ 969	-1.0%	218	-1.4%						
Professional, Scientific, and Technical Services	1,242		2.0%	\$ 1,548	0.7%	434	6.9%						
Public Administration	2,792		4.7%	\$ 1,139	8.0%	77	-1.3%						
Real Estate and Rental and Leasing	464		-0.6%	\$ 911	-5.1%	148	1.4%						
Retail Trade	3,652		-1.5%	\$ 662	5.4%	194	0.5%						
Transportation and Warehousing	470		2.2%	\$ 1,135	-2.9%	54	1.9%						
Utilities	94		2.2%	\$ 1,067	-1.2%	15	0.0%						
Wholesale Trade	427	1	12.7%	\$ 1,887	-4.4%	132	10.9%						
All Industries	34,573		5.6%	\$ 1,122	5.6%	3,207	3.6%						

Source: NMDWS - Quarterly Census of Employment and Wages program and EDD Calculations *Some data may be withheld to avoid disclosure of confidential information.



Population

149,460

Source: JobsEQ - ACS 2022, 5-year estimates

