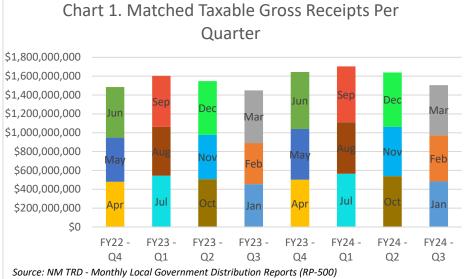


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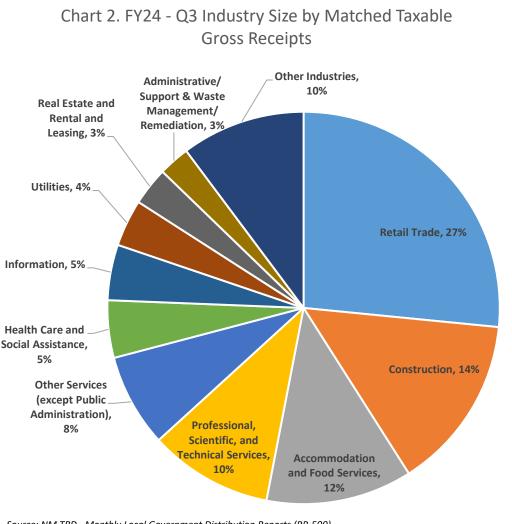
Prepared by: Joel Salas, Economist; Daye Kwon, Economist



In the third quarter of FY24, 27 out of 33 counties reported positive yearover-year (YOY) economic growth, with a statewide 8.5% increase in matched taxable gross receipts (MTGR). Statewide growth was seen across most industry sectors, with construction and professional, scientific. and technical services inflation leading. As remains stubborn, employment, wages, and the number of establishments are up YOY in New Mexico.

Santa Fe County's MTGR decreased by nearly \$133.6M, or 8.1%, from Q2 FY24 to Q3 FY24, as seen in Chart 1. The amount reported during Q3 FY24 (\$1.5B) was also \$66.5M smaller than the eightquarter average (\$1.57B). As seen in Chart 2, the largest industry by share of MTGR was the retail trade industry, which accounted for 27% of the total MTGR during Q3 FY24, similar to Q2 FY24. Table 1 on the next page shows that all but

Matched Taxable Gross Receipts (MTGR) are the best tax data available to show underlying economic activity. The data collection process matches a tax payment with reported receipts for each taxpayer by industry.



Source: NM TRD - Monthly Local Government Distribution Reports (RP-500)

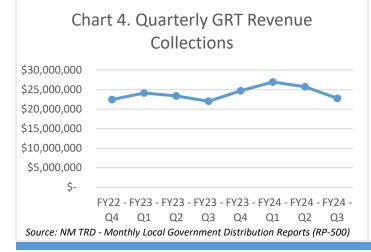
SOURCE LINKS: <u>NEW MEXICO TAXATION AND REVENUE DEPT, NEW MEXICO</u> <u>DEPARTMENT OF WORKFORCE SOLUTIONS, U.S. BUREAU OF ECONOMIC</u> <u>ANALYSIS, JOBSEQ, U.S. CENSUS BUREAU</u>

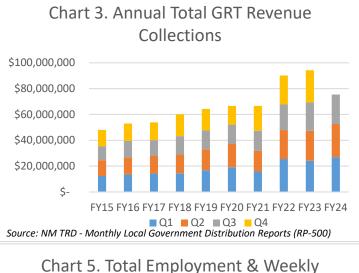


Industries		axable Gross Receipts by Indust FY23 - Q3 FY24 - Q3			-	Growth	Year over year Change	
Accommodation and Food Services	\$	174,826,170	\$		\$	6,619,683	49	
Administrative/Support & Waste Management/Remediation	\$	35,132,045	\$	38,553,777	\$	3,421,732	10%	
Agriculture, Forestry, Fishing, and Hunting	\$	2,147,038	\$	2,259,311	\$	112,273	5%	
Arts, Entertainment, and Recreation	\$	27,388,543	\$	27,154,960	\$	(233,583)	-19	
Construction	\$	207,852,094	\$	217,192,170	\$	9,340,075	49	
Educational Services	\$	5,398,765	\$	5,774,525	\$	375,760	79	
Finance and Insurance	\$	16,384,960	\$	14,088,518	\$	(2,296,442)	-149	
Health Care and Social Assistance	\$	70,103,342	\$	71,243,002	\$	1,139,659	29	
Information	\$	63,686,734	\$	68,915,978	\$	5,229,244	8%	
Management of Companies and Enterprises	\$	426,624	\$	645,446	\$	218,822	519	
Manufacturing	\$	25,119,861	\$	28,837,217	\$	3,717,356	15%	
Mining, Quarrying, and Oil and Gas Extraction	\$	137,193	\$	601,016	\$	463,823	338%	
Other Services (except Public Administration)	\$	103,492,283	\$	115,421,138	\$	11,928,855	129	
Professional, Scientific, and Technical Services	\$	138,670,467	\$	153,407,198	\$	14,736,731	119	
Public Administration	\$	1,697,534	\$	1,391,282	\$	(306,252)	-189	
Real Estate and Rental and Leasing	\$	53,514,455	\$	47,366,649	\$	(6,147,806)	-119	
Retail Trade	\$	387,305,049	\$	399,842,532	\$	12,537,483	3%	
Transportation and Warehousing	\$	6,047,678	\$	8,129,077	\$	2,081,399	34%	
Unclassified Establishments	\$	28,106,670	\$	30,856,411	\$	2,749,741	10%	
Utilities	\$	65,930,571	\$	58,240,025	\$	(7,690,546)	-129	
Wholesale Trade	\$	35,458,253	\$	34,034,655	\$	(1,423,599)	-49	
All Industries	\$	1,449,446,831	\$	1,505,995,421	\$	56,548,590	49	

Source: NM TRD - Monthly Local Government Distribution Reports (RP-500) and EDD Calculations

6 industries reported a YOY increase. The largest increase came from the professional, scientific, and technical services industry, which posted a YOY increase of \$14.7M. The largest decline came from the utilities industry, with a YOY decrease of \$7.7M. Chart 3 indicates that gross receipts tax (GRT) revenue collections for the first three guarters of FY24 are the highest since FY15. The quarterly GRT collected during Q3 FY24 (\$22.8M) was 11.4% less than the amount collected during Q2 FY24 (\$25.7M), as seen in Chart 4. Average employment and weekly wages increased YOY by 0.4% and 4.2% respectively (Chart 5).

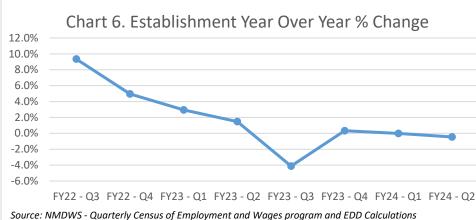






SOURCE LINKS: <u>NEW MEXICO TAXATION AND REVENUE DEPT</u>, <u>NEW MEXICO</u> <u>DEPARTMENT OF WORKFORCE SOLUTIONS</u>, <u>U.S. BUREAU OF ECONOMIC</u> ANALYSIS, JOBSEQ, <u>U.S. CENSUS BUREAU</u>





An **establishment**, as used in the QCEW and subsequently Chart 6 and Table 2, is an economic unit, such as a farm, factory, or store, which produces goods or provides services at a single physical worksite and is engaged, predominantly, in one type of economic activity.

The **Quarterly Census of Employment and Wages,** or the **QCEW**, used in Charts 5-6 and Table 2, produces comprehensive data on the number of establishments, monthly employment, and quarterly wages for workers covered by state unemployment insurance (UI) laws and federal workers covered by the Unemployment Compensation for Federal Employees (UCFE) program. These data are aggregated to many different levels, starting at the 6-digit NAICS industry level, to higher industry levels (NAICS industry groups, sectors, and supersectors), and to higher geographic levels (MSA, state, and national).

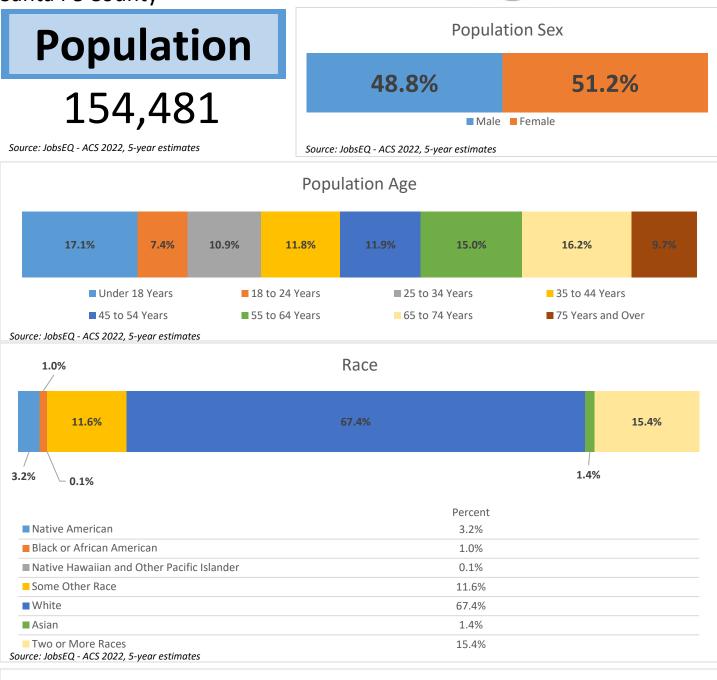
Data are based on information reported by New Mexico employers, covering 97% of nonfarm wage and salary workers. Data are published every quarter. Considered the gold standard for its reliability of industry data, the QCEW data are the most complete universe of monthly employment and quarterly wage information by detailed industry.

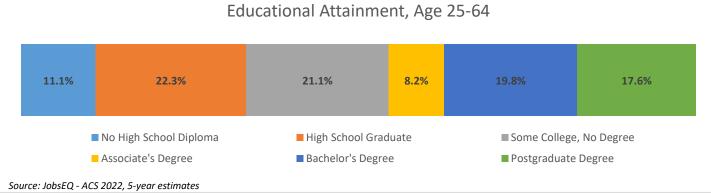
	YOY Change in Average Average		ange in	YOY change in			nge in		
			e	Average		Average		Number of	YOY Change in
Industry	Employment	Employ	ment	We	ekly Wage	Weekly	Wage	Establishments	Establishments
Accommodation and Food Services	10,280)	5.1%	\$	666		0.0%	482	3.7%
Administrative/Support & Waste									
Management/Remediation	2,471		-7.9%	\$	875		3.3%	394	1.3%
Agriculture, Forestry, Fishing, and Hunting	232		-28.2%	\$	797		7.4%	47	-13.0%
Arts, Entertainment, and Recreation	2,207		1.9%	\$	1,342		12.7%	188	0.0%
Construction	3,240)	-2.7%	\$	1,159		3.3%	546	-2.0%
Educational Services	4,684		1.8%	\$	1,030		8.8%	201	-2.0%
Finance and Insurance	1,433		-2.6%	\$	3,913		-7.8%	291	-1.7%
Health Care and Social Assistance	8,505		-1.6%	\$	1,453		13.8%	838	0.0%
Information	933		-7.3%	\$	1,763		0.9%	247	1.2%
Management of Companies and Enterprises	310)	1.0%	\$	1,801		1.8%	69	-4.2%
Manufacturing	812		-0.1%	\$	978		-2.0%	139	-4.8%
Mining, Quarrying, and Oil and Gas Extraction	35		-28.6%	\$	2,054		18.7%	11	-15.4%
Other Services (except Public Administration)	2,791		-1.4%	\$	1,086		8.4%	637	-3.2%
Professional, Scientific, and Technical Services	3,060		1.2%	\$	1,986		3.1%	1,154	2.9%
Public Administration	8,857		0.7%	\$	1,566		7.9%	181	-1.6%
Real Estate and Rental and Leasing	862		-0.8%	\$	1,305		1.6%	305	-5.6%
Retail Trade	8,490		2.8%	\$	784		-2.0%	742	-0.3%
Transportation and Warehousing	1,110		-4.4%	\$	1,070		11.9%	78	2.6%
Utilities	242		4.3%	\$	1,629		-0.5%	23	-4.2%
Wholesale Trade	919		6.9%	\$	1,357		-4.9%	178	-3.3%
All Industries	61,473		0.4%	\$	1,226	Í	4.2%	6,751	-0.5%

Table 2. FY24 - Q2 Employment Data and Establishments by Industry

Source: NMDWS - Quarterly Census of Employment and Wages program and EDD Calculations *Some data may be withheld to avoid disclosure of confidential information.







SOURCE LINKS: <u>NEW MEXICO TAXATION AND REVENUE DEPT</u>, <u>NEW MEXICO</u> <u>DEPARTMENT OF WORKFORCE SOLUTIONS</u>, <u>U.S. BUREAU OF ECONOMIC</u> <u>ANALYSIS</u>, <u>JOBSEQ</u>, <u>U.S. CENSUS BUREAU</u>