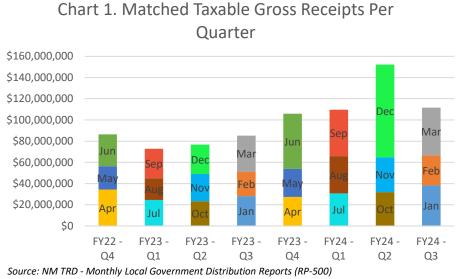


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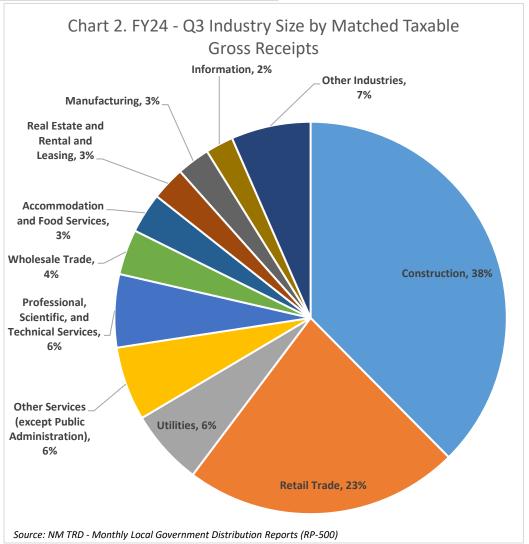
Prepared by: Joel Salas, Economist; Daye Kwon, Economist



In the third quarter of FY24, 27 out of 33 counties reported positive yearover-year (YOY) economic growth, with a statewide 8.5% increase in matched taxable gross receipts (MTGR). Statewide growth was seen across most industry sectors, with construction and professional, scientific. and technical services inflation leading. As remains stubborn, employment, wages, and the number of establishments are up YOY in New Mexico.

Torrance County's MTGR declined from \$152.2M in Q2 FY24 to \$111.7M in Q3 FY24, as seen in Chart 1. Despite this decline, the amount reported during Q3 FY24 is \$11.6M larger than the eight-quarter average (100M). Chart 2 shows that the construction industry accounted for 38% of MTGR in Q3 FY24, followed by the retail trade industry. In Q2 FY24. the construction industry accounted for 50% and the retail trade industry accounted for 18%.

Matched Taxable Gross Receipts (MTGR) are the best tax data available to show underlying economic activity. The data collection process matches a tax payment with reported receipts for each taxpayer by industry.



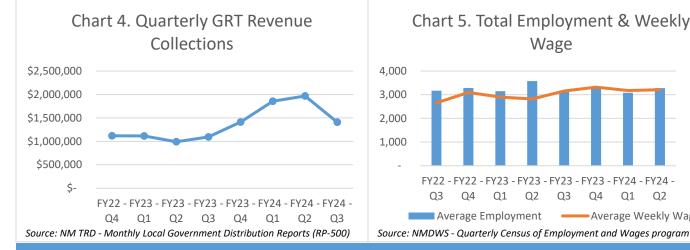
SOURCE LINKS: <u>NEW MEXICO TAXATION AND REVENUE DEPT, NEW MEXICO</u> <u>DEPARTMENT OF WORKFORCE SOLUTIONS, U.S. BUREAU OF ECONOMIC</u> ANALYSIS, JOBSEQ, <u>U.S. CENSUS BUREAU</u>



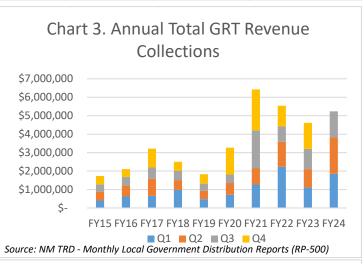
Table 1. Matched Taxable Gross Receipts by Industry												
Industries		FY23 - Q3		FY24 - Q3		Growth	Year over year Change					
Accommodation and Food Services	\$	2,986,045	\$	3,411,618	\$	425,573	14%					
Administrative/Support & Waste Management/Remediation	\$	4,305,215	\$	853,009	\$	(3,452,206)	-80%					
Agriculture, Forestry, Fishing, and Hunting	\$	253,816	\$	204,373	\$	(49,443)	-19%					
Arts, Entertainment, and Recreation	\$	16,549	\$	40,706	\$	24,158	146%					
Construction	\$	14,607,981	\$	38,693,220	\$	24,085,239	165%					
Educational Services	\$	64,428	\$	94,273	\$	29,845	46%					
Finance and Insurance	\$	109,669	\$	165,965	\$	56,296	51%					
Health Care and Social Assistance	\$	649,121	\$	1,023,636	\$	374,515	58%					
Information	\$	2,568,060	\$	2,367,273	\$	(200,787)	-8%					
Management of Companies and Enterprises	\$	-	\$	1,892	\$	1,892	N/A					
Manufacturing	\$	3,385,128	\$	2,805,888	\$	(579,240)	-17%					
Mining, Quarrying, and Oil and Gas Extraction	\$	176,897	\$	1,392,607	\$	1,215,710	687%					
Other Services (except Public Administration)	\$	12,376,801	\$	6,276,384	\$	(6,100,418)	-49%					
Professional, Scientific, and Technical Services	\$	2,517,718	\$	6,205,942	\$	3,688,224	146%					
Public Administration	\$	2,565,405	\$	-	\$	(2,565,405)	-100%					
Real Estate and Rental and Leasing	\$	1,664,620	\$	2,857,209	\$	1,192,589	72%					
Retail Trade	\$	19,770,206	\$	23,371,662	\$	3,601,455	18%					
Transportation and Warehousing	\$	1,118,611	\$	1,024,393	\$	(94,218)	-8%					
Unclassified Establishments	\$	1,351,026	\$	1,952,233	\$	601,207	45%					
Utilities	\$	5,812,388	\$	6,414,875	\$	602,487	10%					
Wholesale Trade	\$	6,061,331	\$	3,851,067	\$	(2,210,263)	-36%					
All Industries Source: NM TRD - Monthly Local Government Distribution Reports (RP-500) of	\$ and EDD Ca	85,241,233 Iculations	\$	111,672,419	\$	26,431,186	31%					

Table 1 shows that Torrance County posted a YOY growth of 31%, or \$26.4M. Despite the \$6.1M decline in the other services industry, the construction industry showed a significant YOY growth of \$24.1M.

Chart 3 shows that total gross receipts tax (GRT) revenue collections over Q1-Q3 FY24 have already exceeded the annual collections of FY23 by \$621K. The quarterly GRT collections during Q3 FY24 (\$1.4M) show a decrease of \$558K, or 28.3%, compared to Q2 FY24 (Chart 4). While average employment decreased by 8.4%, or 301, YOY, average weekly wages posted an increase of \$118, or 13.9%, YOY (Chart 5).



SOURCE LINKS: NEW MEXICO TAXATION AND REVENUE DEPT, NEW MEXICO DEPARTMENT OF WORKFORCE SOLUTIONS, U.S. BUREAU OF ECONOMIC ANALYSIS, JOBSEQ, U.S. CENSUS BUREAU





FY22 - FY22 - FY23 - FY23 - FY23 - FY23 - FY24 - FY24 -

Q3

Q4

Q1

Q2

Average Weekly Wage

Q2

Q3

Q4

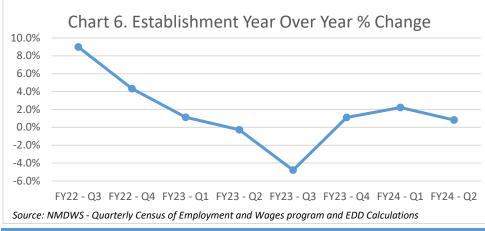
Average Employment

Q1

2

\$-





An **establishment**, as used in the QCEW and subsequently Chart 6 and Table 2, is an economic unit, such as a farm, factory, or store, which produces goods or provides services at a single physical worksite and is engaged, predominantly, in one type of economic activity.

The **Quarterly Census of Employment and Wages,** or the **QCEW**, used in Charts 5-6 and Table 2, produces comprehensive data on the number of establishments, monthly employment, and quarterly wages for workers covered by state unemployment insurance (UI) laws and federal workers covered by the Unemployment Compensation for Federal Employees (UCFE) program. These data are aggregated to many different levels, starting at the 6-digit NAICS industry level, to higher industry levels (NAICS industry groups, sectors, and supersectors), and to higher geographic levels (MSA, state, and national).

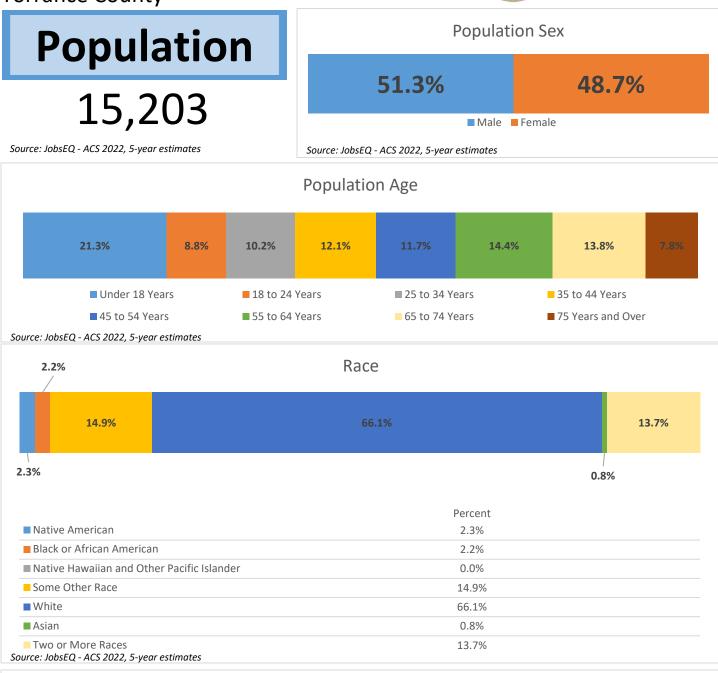
Data are based on information reported by New Mexico employers, covering 97% of nonfarm wage and salary workers. Data are published every quarter. Considered the gold standard for its reliability of industry data, the QCEW data are the most complete universe of monthly employment and quarterly wage information by detailed industry.

Table 2. F124 - Q2 Employment Data and Establishments by industry												
		YOY Change in				YOY change in						
	Average Averag		e Average		rage	Average		Number of	YOY Change in			
Industry	Employment	Employ	/ment	Wee	ekly Wage	Weekly Wa	age	Establishments	Establishments			
Accommodation and Food Services	163	6	-8.9%	\$	381	-33	8.6%	20	0.0%			
Administrative/Support & Waste												
Management/Remediation	268	6	31.4%	\$	1,277	38	3.5%	12	33.3%			
Agriculture, Forestry, Fishing, and Hunting	187	'	-36.8%	\$	399	62	2.2%	17	-5.6%			
Arts, Entertainment, and Recreation	19		-29.6%	\$	1,093	15	5.3%	7	-12.5%			
Construction	168	5	-13.8%	\$	986	-:	L.5%	39	-4.9%			
Educational Services	684	Ļ	-6.9%	\$	920	10).6%	10	-9.1%			
Finance and Insurance	32	2	10.3%	\$	943	-17	7.6%	11	0.0%			
Health Care and Social Assistance	319		-27.2%	\$	752	-11	L.2%	72	2.9%			
Information	41		-10.9%	\$	894	-().9%	8	0.0%			
Management of Companies and Enterprises	*	:	*		*		*	3	0.0%			
Manufacturing	135	6	-11.2%	\$	2,431	39	9.8%	13	-7.1%			
Mining, Quarrying, and Oil and Gas Extraction	*	:	*		*		*	4	0.0%			
Other Services (except Public Administration)	59)	-4.8%	\$	1,285		7.3%	17	0.0%			
Professional, Scientific, and Technical Services	97	,	15.5%	\$	1,629	(5.8%	24	26.3%			
Public Administration	241		14.8%	\$	1,033		L.0%	28	0.0%			
Real Estate and Rental and Leasing	*	:	*		*		*	1	0.0%			
Retail Trade	524	Ļ	1.7%	\$	727	19	9.8%	44	-4.3%			
Transportation and Warehousing	67	'	3.1%	\$	991	(5.4%	23	4.5%			
Utilities	94	Ļ	0.0%	\$	1,245	8	8.6%	8	0.0%			
Wholesale Trade	174	· [-20.5%	\$	1,018	24	1.4%	10	0.0%			
All Industries	3,277		-8.4%	\$	964	13	8.9 %	371	0.8%			

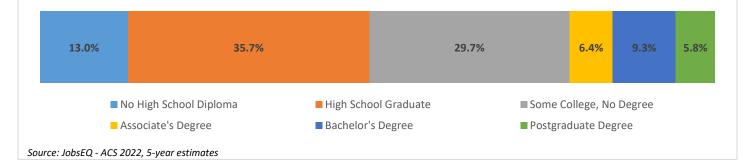
Table 2. FY24 - Q2 Employment Data and Establishments by Industry

Source: NMDWS - Quarterly Census of Employment and Wages program and EDD Calculations *Some data may be withheld to avoid disclosure of confidential information.





Educational Attainment, Age 25-64



SOURCE LINKS: <u>NEW MEXICO TAXATION AND REVENUE DEPT</u>, <u>NEW MEXICO</u> <u>DEPARTMENT OF WORKFORCE SOLUTIONS</u>, <u>U.S. BUREAU OF ECONOMIC</u> <u>ANALYSIS</u>, <u>JOBSEQ</u>, <u>U.S. CENSUS BUREAU</u>