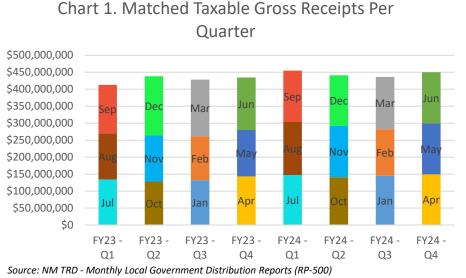


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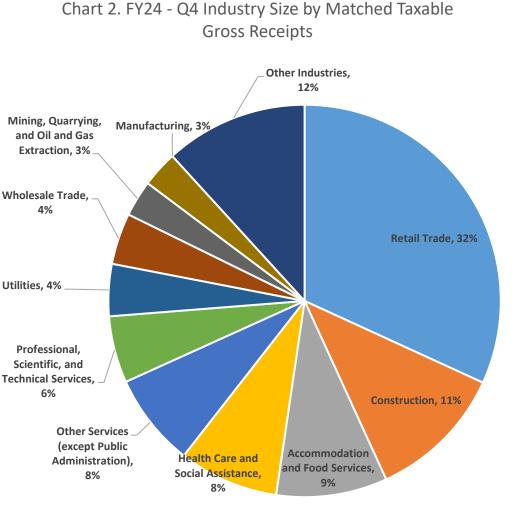
Prepared by: Joel Salas, Economist; Daye Kwon, Economist



In the fourth guarter of FY24, 23 out of 33 counties reported positive year-over-year (YOY) economic growth, with a statewide 3.2% increase in matched taxable gross receipts (MTGR). Statewide growth was seen across most industry sectors, with professional, scientific, and technical services and other Employment, services leading. number of wages, and the establishments are up YOY in New Mexico.

Chaves County's MTGR increased by \$13.8M from Q3 FY24 to Q4 of FY24. Retail trade, construction, and accommodation and food services were the top 3 industries by MTGR in Q4 FY24, as seen in Chart 2. Table 1 on the next page shows a YOY increase in Q4 FY24 of 4%, or \$15.8M, compared to Q4 FY23. The largest contributor to this increase came from the construction industry, which had an increase of \$15.4M.

Matched Taxable Gross Receipts (MTGR) are the best tax data available to show underlying economic activity. The data collection process matches a tax payment with reported receipts for each taxpayer by industry.



Source: NM TRD - Monthly Local Government Distribution Reports (RP-500)

SOURCE LINKS: <u>NEW MEXICO TAXATION AND REVENUE DEPT, NEW MEXICO</u> <u>DEPARTMENT OF WORKFORCE SOLUTIONS, U.S. BUREAU OF ECONOMIC</u> <u>ANALYSIS, JOBSEQ, U.S. CENSUS BUREAU</u>



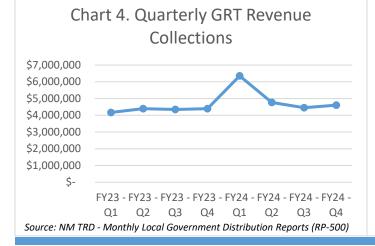
Table 1. Matched Ta	axable Gross Receipt	s by Industry
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•			•				
	FY23 - Q4		FY24 - Q4		Growth	Year over y	ear Change
\$	40,296,677	\$	41,201,600	\$	904,923		2%
\$	10,723,901	\$	10,244,571	\$	(479,330)		-4%
\$	1,776,132	\$	1,669,375	\$	(106,756)		-6%
\$	1,949,446	\$	2,121,504	\$	172,058		9%
\$	35,617,278	\$	51,033,965	\$	15,416,687		43%
\$	710,298	\$	708,455	\$	(1,843)		0%
\$	2,526,247	\$	2,826,925	\$	300,678		12%
\$	35,261,331	\$	37,046,988	\$	1,785,657		5%
\$	12,542,137	\$	12,366,871	\$	(175,266)		-1%
\$	-	\$	-	\$	-	N/A	
\$	11,651,787	\$	13,408,606	\$	1,756,819		15%
\$	11,816,459	\$	13,426,147	\$	1,609,689		14%
\$	32,254,828	\$	34,591,344	\$	2,336,516		7%
\$	25,112,147	\$	24,805,306	\$	(306,840)		-1%
\$	23,673	\$	82,005	\$	58,332		246%
\$	12,258,992	\$	10,081,676	\$	(2,177,316)		-18%
\$	148,238,401	\$	143,333,502	\$	(4,904,900)		-3%
\$	3,320,204	\$	3,975,186	\$	654,982		20%
\$	6,239,811	\$	8,945,226	\$	2,705,415		43%
\$	19,430,457	\$	19,328,783	\$	(101,674)		-1%
\$	22,599,825	\$	19,009,867	\$	(3,589,958)		-16%
\$	434,578,956	\$	450,391,055	\$	15,812,099		4%
	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	\$ 40,296,677 \$ 10,723,901 \$ 1,776,132 \$ 1,949,446 \$ 35,617,278 \$ 710,298 \$ 2,526,247 \$ 35,261,331 \$ 12,542,137 \$ - \$ 11,651,787 \$ 11,816,459 \$ 32,254,828 \$ 25,112,147 \$ 23,673 \$ 12,258,992 \$ 148,238,401 \$ 3,320,204 \$ 6,239,811 \$ 19,430,457 \$ 22,599,825	\$ 40,296,677 \$ \$ 10,723,901 \$ \$ 1,776,132 \$ \$ 1,949,446 \$ \$ 35,617,278 \$ \$ 35,617,278 \$ \$ 710,298 \$ \$ 2,526,247 \$ \$ 35,261,331 \$ \$ 12,542,137 \$ \$ 12,542,137 \$ \$ 12,542,137 \$ \$ 12,542,137 \$ \$ 12,542,137 \$ \$ 12,542,137 \$ \$ 12,542,137 \$ \$ 12,542,137 \$ \$ 11,816,459 \$ \$ 32,254,828 \$ \$ 23,673 \$ \$ 23,673 \$ \$ 12,258,992 \$ \$ 148,238,401 \$ \$ 3,320,204 \$ \$ 6,239,811 \$	\$ 40,296,677 \$ 41,201,600 \$ 10,723,901 \$ 10,244,571 \$ 1,776,132 \$ 10,244,571 \$ 1,776,132 \$ 10,244,571 \$ 1,949,446 \$ 2,121,504 \$ 35,617,278 \$ 51,033,965 \$ 710,298 \$ 708,455 \$ 2,526,247 \$ 2,826,925 \$ 35,261,331 \$ 37,046,988 \$ 12,542,137 \$ 12,366,871 \$ 12,542,137 \$ 12,366,871 \$ 12,542,137 \$ 13,408,606 \$ 11,651,787 \$ 13,408,606 \$ 11,816,459 \$ 13,426,147 \$ 32,254,828 \$ 34,591,344 \$ 25,112,147 \$ 24,805,306 \$ 12,258,992 \$ 10,081,676 \$ 148,238,401 \$ 143,333,502 \$ 3,320,204 \$ 3,975,186 \$ 6,239,811	\$ 40,296,677 \$ 41,201,600 \$ \$ 10,723,901 \$ 10,244,571 \$ \$ 1,776,132 \$ 1,669,375 \$ \$ 1,949,446 \$ 2,121,504 \$ \$ 35,617,278 \$ 51,033,965 \$ \$ 35,617,278 \$ 708,455 \$ \$ 2,526,247 \$ 2,826,925 \$ \$ 35,261,331 \$ 37,046,988 \$ \$ 12,542,137 \$ 12,366,871 \$ \$ 12,542,137 \$ 13,408,606 \$ \$ 11,651,787 \$ 13,426,147 \$ \$ 32,254,828 \$ 34,591,344 \$ \$ 32,254,828 \$ 34,591,344 \$ \$ 25,112,147 \$ 24,805,306 \$ \$ 12,258,992 \$ 10,081,676 \$ \$ 33,20,204 \$ 143,333,502 \$ \$ 3,320,204 \$ 3,975,186 <td>\$ 40,296,677 \$ 41,201,600 \$ 904,923 \$ 10,723,901 \$ 10,244,571 \$ (479,330) \$ 1,776,132 \$ 10,244,571 \$ (106,756) \$ 1,949,446 \$ 2,121,504 \$ 172,058 \$ 35,617,278 \$ 51,033,965 \$ 15,416,687 \$ 35,617,278 \$ 2,826,925 \$ 300,678 \$ 2,526,247 \$ 2,826,925 \$ 300,678 \$ 35,261,331 \$ 37,046,988 \$ 1,785,657 \$ 12,542,137 \$ 12,366,871 \$ (175,266) \$ - \$ - \$ - \$ \$ 11,651,787 \$ 13,408,606 \$ 1,756,819 \$ 11,816,459 \$ 13,426,147 \$ 1,609,689 \$ 32,254,828 \$ 34,591,344 \$ 2,336,516 \$ 23,673 \$ 82,005 \$ 58,332</td> <td>\$ 40,296,677 \$ 41,201,600 \$ 904,923 \$ 10,723,901 \$ 10,244,571 \$ (479,330) \$ 1,776,132 \$ 1,669,375 \$ (106,756) \$ 1,949,446 \$ 2,121,504 \$ 172,058 \$ 35,617,278 \$ 51,033,965 \$ 15,416,687 \$ 35,617,278 \$ 708,455 \$ (1,843) \$ 2,526,247 \$ 2,826,925 \$ 300,678 \$ 35,261,331 \$ 37,046,988 \$ 1,75,266) \$ 12,542,137 \$ 12,366,871 \$ (175,266) \$ 12,542,137 \$ 13,408,606 \$ 1,756,819 \$ 11,651,787 \$ 13,426,147 \$ 1,609,689 \$ 32,254,828 \$ 34,591,344 \$ 2,336,516 \$ 11,816,459 \$ 13,426,147 \$ 1,609,689 \$ 32,254,828 \$ 34,591,344 \$ 2,336,516</td>	\$ 40,296,677 \$ 41,201,600 \$ 904,923 \$ 10,723,901 \$ 10,244,571 \$ (479,330) \$ 1,776,132 \$ 10,244,571 \$ (106,756) \$ 1,949,446 \$ 2,121,504 \$ 172,058 \$ 35,617,278 \$ 51,033,965 \$ 15,416,687 \$ 35,617,278 \$ 2,826,925 \$ 300,678 \$ 2,526,247 \$ 2,826,925 \$ 300,678 \$ 35,261,331 \$ 37,046,988 \$ 1,785,657 \$ 12,542,137 \$ 12,366,871 \$ (175,266) \$ - \$ - \$ - \$ \$ 11,651,787 \$ 13,408,606 \$ 1,756,819 \$ 11,816,459 \$ 13,426,147 \$ 1,609,689 \$ 32,254,828 \$ 34,591,344 \$ 2,336,516 \$ 23,673 \$ 82,005 \$ 58,332	\$ 40,296,677 \$ 41,201,600 \$ 904,923 \$ 10,723,901 \$ 10,244,571 \$ (479,330) \$ 1,776,132 \$ 1,669,375 \$ (106,756) \$ 1,949,446 \$ 2,121,504 \$ 172,058 \$ 35,617,278 \$ 51,033,965 \$ 15,416,687 \$ 35,617,278 \$ 708,455 \$ (1,843) \$ 2,526,247 \$ 2,826,925 \$ 300,678 \$ 35,261,331 \$ 37,046,988 \$ 1,75,266) \$ 12,542,137 \$ 12,366,871 \$ (175,266) \$ 12,542,137 \$ 13,408,606 \$ 1,756,819 \$ 11,651,787 \$ 13,426,147 \$ 1,609,689 \$ 32,254,828 \$ 34,591,344 \$ 2,336,516 \$ 11,816,459 \$ 13,426,147 \$ 1,609,689 \$ 32,254,828 \$ 34,591,344 \$ 2,336,516

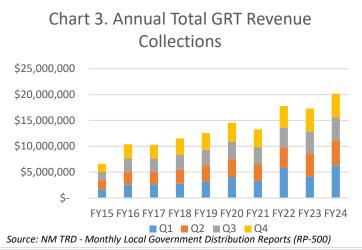
Source: NM TRD - Monthly Local Government Distribution Reports (RP-500) and EDD Calculations

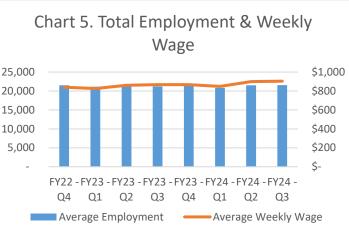
Gross receipts tax (GRT) revenue collections increased by \$147K, or 3.3%, from Q3 FY24 to Q4 of FY24, as seen in Chart 4. Over the last eight quarters, GRT collections have averaged \$4.7M.

As shown in Chart 5, Q3 FY24 total average employment in the county grew by 372, YOY, equating to a percentage increase of 1.8%. Average weekly wages in Q3 FY24 also experienced a YOY increase of \$36, a percent increase of 4.1%. While employment and wages have increased, the number of establishments has decreased by 2.8% YOY, as seen in Chart 6 on page 3.



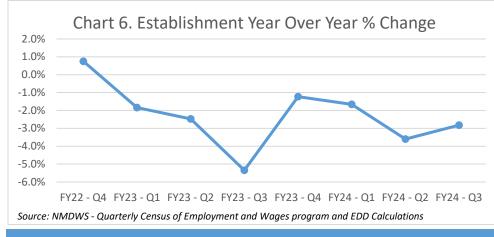
SOURCE LINKS: <u>NEW MEXICO TAXATION AND REVENUE DEPT</u>, <u>NEW MEXICO</u> <u>DEPARTMENT OF WORKFORCE SOLUTIONS</u>, <u>U.S. BUREAU OF ECONOMIC</u> <u>ANALYSIS, JOBSEQ</u>, <u>U.S. CENSUS BUREAU</u>





Source: NMDWS - Quarterly Census of Employment and Wages program





An **establishment**, as used in the QCEW and subsequently Chart 6 and Table 2, is an economic unit, such as a farm, factory, or store, which produces goods or provides services at a single physical worksite and is engaged, predominantly, in one type of economic activity.

The **Quarterly Census of Employment and Wages,** or the **QCEW**, used in Charts 5-6 and Table 2, produces comprehensive data on the number of establishments, monthly employment and quarterly wages for workers covered by state unemployment insurance (UI) laws and federal workers covered by the Unemployment Compensation for Federal Employees (UCFE) program. These data are aggregated to many different levels, starting at the 6-digit NAICS industry level, to higher industry levels (NAICS industry groups, sectors, and supersectors), and to higher geographic levels (MSA, state and national).

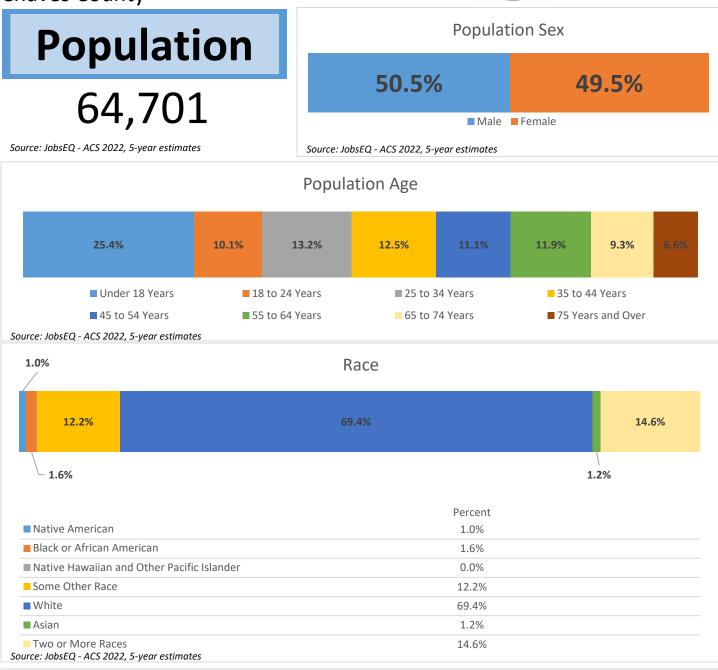
Data are based on information reported by New Mexico employers, covering 97% of nonfarm wage and salary workers. Data are published every quarter. Considered the gold standard for its reliability of industry data, the QCEW data are the most complete universe of monthly employment and quarterly wage information by detailed industry.

	Q5 Employme	ne Batt			Similer		144511	7		
	YOY Change in		YOY change in			0				
	Average	Average Average		Average Average			•	Number of YOY Change in		
Industry	Employment	Employ	ment	Weekly	Wage	Weekly	Wage	Establishments	Establishments	
Accommodation and Food Services	3,161		1.3%	\$	430		2.1%	133	-0.7%	
Administrative/Support & Waste										
Management/Remediation	613		-14.9%	\$	856		21.4%	84	-7.7%	
Agriculture, Forestry, Fishing, and Hunting	883		-19.7%	\$	857		11.7%	79	-7.1%	
Arts, Entertainment, and Recreation	231		-4.5%	\$	563		7.9%	21	-4.5%	
Construction	887		-6.7%	\$	992		6.8%	135	-4.3%	
Educational Services	2,410		1.0%	\$	1,098		6.6%	48	-2.0%	
Finance and Insurance	471		0.2%	\$	1,403		3.3%	85	-3.4%	
Health Care and Social Assistance	3,919		7.6%	\$	877		-1.2%	366	-6.4%	
Information	179		-18.6%	\$	787		-4.5%	26	8.3%	
Management of Companies and Enterprises	63		8.6%	\$	2,321		10.7%	11	0.0%	
Manufacturing	864		1.8%	\$	1,180		5.2%	41	-4.7%	
Mining, Quarrying, and Oil and Gas Extraction	545		37.3%	\$	2,247		-10.8%	44	-10.2%	
Other Services (except Public Administration)	543		3.0%	\$	637		-0.6%	105	0.0%	
Professional, Scientific, and Technical Services	618		16.4%	\$	1,063		5.1%	129	0.8%	
Public Administration	1,180		8.8%	\$	1,222		1.8%	80	-2.4%	
Real Estate and Rental and Leasing	176		5.4%	\$	873		9.7%	59	-3.3%	
Retail Trade	2,863		1.0%	\$	678		1.6%	191	2.1%	
Transportation and Warehousing	987		4.0%	\$	1,057		4.0%	75	4.2%	
Utilities	141		-4.1%	\$	1,335		7.1%	12	0.0%	
Wholesale Trade	843		4.2%	\$	964		-0.7%	66	-1.5%	
All Industries	21,577		1.8%	\$	904		4.1%	1,790	-2.8%	

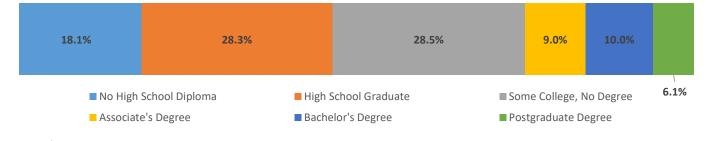
Table 2. FY24 - Q3 Employment Data and Establishments by Industry

Source: NMDWS - Quarterly Census of Employment and Wages program and EDD Calculations *Some data may be withheld to avoid disclosure of confidential information.









Source: JobsEQ - ACS 2022, 5-year estimates

SOURCE LINKS: <u>NEW MEXICO TAXATION AND REVENUE DEPT</u>, <u>NEW MEXICO</u> <u>DEPARTMENT OF WORKFORCE SOLUTIONS</u>, <u>U.S. BUREAU OF ECONOMIC</u> <u>ANALYSIS</u>, <u>JOBSEQ</u>, <u>U.S. CENSUS BUREAU</u>