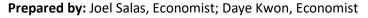
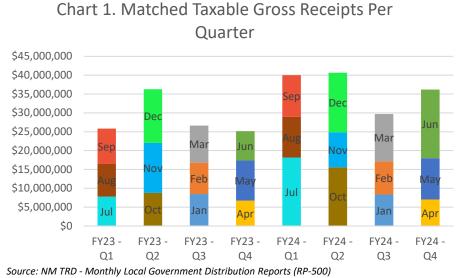


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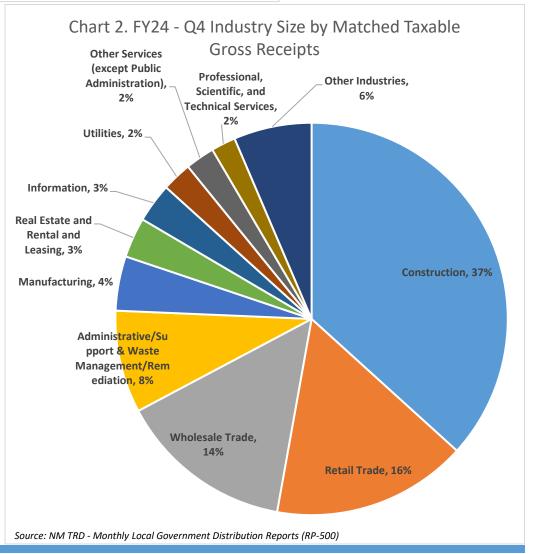




In the fourth guarter of FY24, 23 out of 33 counties reported positive year-over-year (YOY) economic growth, with a statewide 3.2% increase in matched taxable gross receipts (MTGR). Statewide growth was seen across most industry sectors, with professional, scientific, and technical services and other Employment, services leading. number of wages, and the establishments are up YOY in New Mexico.

Mora County's MTGR increased by nearly \$6.5M, or 21.8%, from Q3 FY24 to Q4 FY24, as seen in Chart 1. The amount reported in Q4 FY24 (\$36.2M) was \$11M higher than the amount reported during the same quarter in the previous year (Q4 FY23). As seen in Chart 2, the largest industry as a percentage of MTGR was the construction industry, which accounted for 37% of the total MTGR in Q4 FY24. Last quarter, the industry accounted for 43%.

Matched Taxable Gross Receipts (MTGR) are the best tax data available to show underlying economic activity. The data collection process matches a tax payment with reported receipts for each taxpayer by industry.



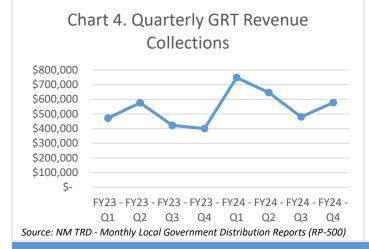
SOURCE LINKS: <u>NEW MEXICO TAXATION AND REVENUE DEPT, NEW MEXICO</u> <u>DEPARTMENT OF WORKFORCE SOLUTIONS, U.S. BUREAU OF ECONOMIC</u> ANALYSIS, JOBSEQ, U.S. CENSUS BUREAU



Table 1. Matched Taxable Gross Receipts by Industry

		•		• •				
Industries		FY23 - Q4		FY24 - Q4		Growth	Year over y	ear Change
Accommodation and Food Services	\$	291,524	\$	384,486	\$	92,961		32%
Administrative/Support & Waste Management/Remediation	\$	1,392,075	\$	3,046,969	\$	1,654,894		119%
Agriculture, Forestry, Fishing, and Hunting	\$	637,103	\$	615,463	\$	(21,641)		-3%
Arts, Entertainment, and Recreation	\$	9,187	\$	13,400	\$	4,213		46%
Construction	\$	12,064,543	\$	13,263,031	\$	1,198,488		10%
Educational Services	\$	21,920	\$	38,691	\$	16,771		77%
Finance and Insurance	\$	19,509	\$	13,417	\$	(6,092)		-31%
Health Care and Social Assistance	\$	381,911	\$	354,492	\$	(27,419)		-7%
Information	\$	1,175,776	\$	1,167,427	\$	(8,349)		-1%
Management of Companies and Enterprises	\$	-	\$	460	\$	460	N/A	
Manufacturing	\$	432,843	\$	1,619,951	\$	1,187,108		274%
Mining, Quarrying, and Oil and Gas Extraction	\$	-	\$	-	\$	-	N/A	
Other Services (except Public Administration)	\$	481,302	\$	870,024	\$	388,722		81%
Professional, Scientific, and Technical Services	\$	400,743	\$	728,253	\$	327,511		82%
Public Administration	\$	90,819	\$	33,892	\$	(56,927)		-63%
Real Estate and Rental and Leasing	\$	1,262,191	\$	1,194,393	\$	(67,798)		-5%
Retail Trade	\$	4,363,650	\$	5,812,507	\$	1,448,857		33%
Transportation and Warehousing	\$	138,612	\$	219,122	\$	80,511		58%
Unclassified Establishments	\$	409,964	\$	645,932	\$	235,968		58%
Utilities	\$	863,848	\$	885,390	\$	21,543		2%
Wholesale Trade	\$	655,302	\$	5,207,003	\$	4,551,700		695%
All Industries	\$	25,144,834	\$	36,178,315	\$	11,033,481		44%

Table 1 shows that all but 8 industries reported YOY growth. The largest increase came from the wholesale trade industry, posting a YOY rise of \$4.6M, while the real estate and rental and leasing industry saw the largest decline, dropping by \$67.8K. Quarterly gross receipts tax (GRT) collections in Q4 FY24 (\$578K) increased by 20.3% compared to Q3 FY24 (\$480K) (Chart 4). Annually, Mora County has experienced sharp GRT collection growth over the past few fiscal years (Chart 3). Average total employment, weekly wages, and the number of establishments all grew YOY in Q3 FY24 (Table 2 on the next page).



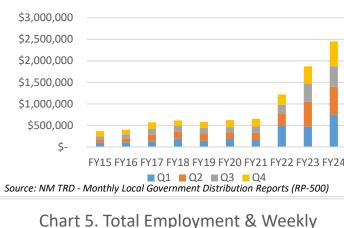
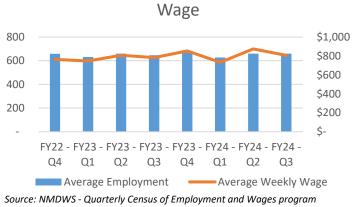


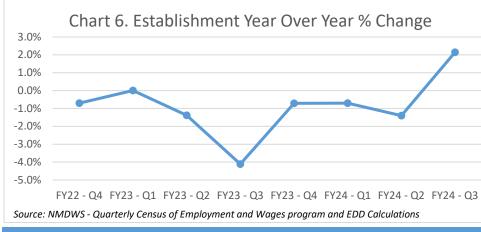
Chart 3. Annual Total GRT Revenue

Collections



SOURCE LINKS: NEW MEXICO TAXATION AND REVENUE DEPT, NEW MEXICO DEPARTMENT OF WORKFORCE SOLUTIONS, U.S. BUREAU OF ECONOMIC ANALYSIS, JOBSEQ, U.S. CENSUS BUREAU





An establishment, as used in the QCEW and subsequently Chart 6 and Table 2, is an economic unit, such as a farm, factory, or store, which produces goods or provides services at a single physical worksite and is engaged, predominantly, in one type of economic activity.

The Quarterly Census of Employment and Wages, or the QCEW, used in Charts 5-6 and Table 2, produces comprehensive data on the number of establishments, monthly employment, and quarterly wages for workers covered by state unemployment insurance (UI) laws and federal workers covered by the Unemployment Compensation for Federal Employees (UCFE) program. These data are aggregated to many different levels, starting at the 6-digit NAICS industry level, to higher industry levels (NAICS industry groups, sectors, and supersectors), and to higher geographic levels (MSA, state, and national).

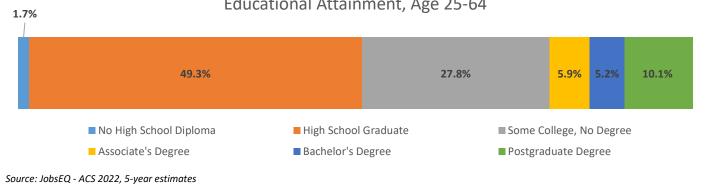
Data are based on information reported by New Mexico employers, covering 97% of nonfarm wage and salary workers. Data are published every quarter. Considered the gold standard for its reliability of industry data, the QCEW data are the most complete universe of monthly employment and quarterly wage information by detailed industry.

Table 2. FY24 - Q3 Employment Data and Establishments by Industry										
		YOY Change in		YOY change in						
	Average	Average	Average	Average	Number of	YOY Change in				
Industry	Employment	Employment	Weekly Wage	Weekly Wage	Establishments	Establishments				
Accommodation and Food Services	*	*	k	* *	2	0.0%				
Administrative/Support & Waste										
Management/Remediation	13	-7.1%	\$ 891	L 14.1%	12	33.3%				
Agriculture, Forestry, Fishing, and Hunting	25	-16.7%	\$ 734	1 14.9%	13	8.3%				
Arts, Entertainment, and Recreation	*	*	×	* *	2	0.0%				
Construction	49	22.5%	\$ 1,155	-1.9%	14	16.7%				
Educational Services	*	*	k	* *	4	0.0%				
Finance and Insurance	16	6.7%	\$ 732	2 30.9%	5	0.0%				
Health Care and Social Assistance	155	9.2%	\$ 596	5 1.5%	38	-5.0%				
Information	*	*	ĸ	* *	1	0.0%				
Management of Companies and Enterprises	*	*	ĸ	* *	2	0.0%				
Manufacturing	*	*	ĸ	* *	2	0.0%				
Other Services (except Public Administration)	*	*	k	* *	5	0.0%				
Professional, Scientific, and Technical Services	*	*	ĸ	* *	4	0.0%				
Public Administration	57	3.6%	\$ 969	22.2%	12	0.0%				
Real Estate and Rental and Leasing	*	*	k	• *	3	0.0%				
Retail Trade	65	-7.1%	\$ 451	L -8.9%	12	-7.7%				
Transportation and Warehousing	*	*	k	* *	10	0.0%				
Utilities	*	*	k	* *	2	0.0%				
All Industries	660	2.2%	\$ 806	5 3.1%	143	2.1%				
Source: NMDWS - Quarterly Census of Employment and V	Vages program and E	DD Calculations *	Some data mav be	withheld to avoid a	disclosure of confid	lential information.				

ource: NMDWS - Quarterly Census of Employment and Wages program and EDD Calculations *Some data may be withheld to avoid disclosure of confidential information.



Population		Population Sex						
			44.5%	55.5%				
4,208	Male Female							
rce: JobsEQ - ACS 2022, 5-year estimates		Source: JobsEQ - ACS 2022, 5-year estimates						
		Popula	ation Age					
15.4% 3.9% 9.5%	5.7% 10	.4%	21.8% 22.3%		10.9%			
Under 18 Years	1 8 to 24	4 Years	■ 25 to 34 Years ■ 35		5 to 44 Years			
■ 45 to 54 Years	■ 55 to 64	4 Years	<mark>65 to 74 Yea -</mark>	Years and Over				
rce: JobsEQ - ACS 2022, 5-year estimates								
		F	lace					
27.2%			52.6%		19.6%			
6								
				rcent				
Native American		0.6%						
Native Hawaiian and Other Pacific Islan	lor	0.0%						
Some Other Race				7.2%				
White		52.6%						
Asian		0.0%						
Two or More Races rce: JobsEQ - ACS 2022, 5-year estimates		19.6%						



SOURCE LINKS: <u>NEW MEXICO TAXATION AND REVENUE DEPT</u>, <u>NEW MEXICO</u> <u>DEPARTMENT OF WORKFORCE SOLUTIONS</u>, <u>U.S. BUREAU OF ECONOMIC</u> <u>ANALYSIS</u>, <u>JOBSEQ</u>, <u>U.S. CENSUS BUREAU</u>