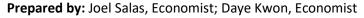
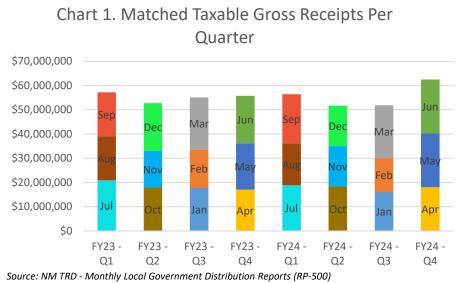


Released: September 2024

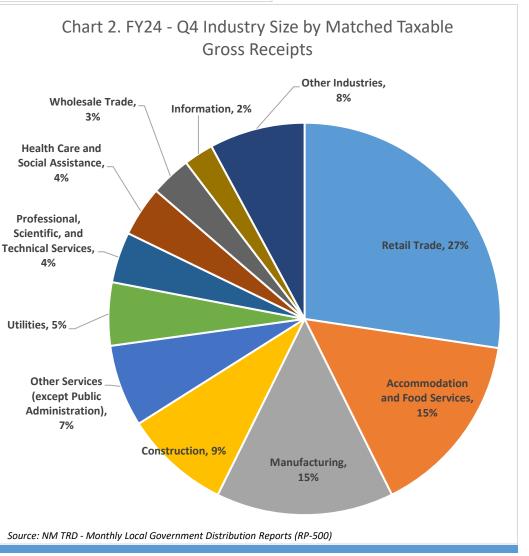




In the fourth guarter of FY24, 23 out of 33 counties reported positive year-over-year (YOY) economic growth, with a statewide 3.2% increase in matched taxable gross receipts (MTGR). Statewide growth was seen across most industry sectors, with professional, scientific, and technical services and other Employment, services leading. number of wages, and the establishments are up YOY in New Mexico.

Quay County's MTGR in Q4 FY24 totaled \$62.5M, the highest level over the past This eight quarters. amount is also \$7.1M higher than the eightquarter average of \$55.4M. The top two industries by percentage of MTGR were the retail trade and accommodation and food services sectors, accounting for 42% (Chart 2). In Q3 FY24. the top two industries were the retail trade and construction, comprising 48%.

Matched Taxable Gross Receipts (MTGR) are the best tax data available to show underlying economic activity. The data collection process matches a tax payment with reported receipts for each taxpayer by industry.



SOURCE LINKS: <u>NEW MEXICO TAXATION AND REVENUE DEPT</u>, <u>NEW MEXICO</u> <u>DEPARTMENT OF WORKFORCE SOLUTIONS</u>, <u>U.S. BUREAU OF ECONOMIC</u> <u>ANALYSIS, JOBSEQ</u>, <u>U.S. CENSUS BUREAU</u>



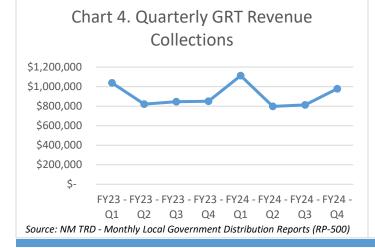
| Table 1. Matched Taxable | Gross Receipts by Industry |
|--------------------------|----------------------------|
|--------------------------|----------------------------|

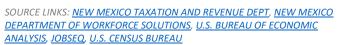
| Industries  | FY23 - Q4        | •  | FY24 - Q4  | •  | Growth      | Year over ye | ear Cl | hange |
|---|------------------|----|------------|----|-------------|--------------|--------|-------|
| Accommodation and Food Services                       | \$<br>8,848,214  | \$ | 9,541,308  | \$ | 693,094     |              |        | 8%    |
| Administrative/Support & Waste Management/Remediation | \$<br>1,078,488  | \$ | 1,101,548  | \$ | 23,060      |              |        | 2%    |
| Agriculture, Forestry, Fishing, and Hunting           | \$<br>359,631    | \$ | 401,768    | \$ | 42,137      |              |        | 12%   |
| Arts, Entertainment, and Recreation                   | \$<br>80,869     | \$ | 63,661     | \$ | (17,208)    |              |        | -21%  |
| Construction  | \$<br>8,650,439  | \$ | 5,452,934  | \$ | (3,197,505) |              |        | -37%  |
| Educational Services                                  | \$<br>39,610     | \$ | 47,448     | \$ | 7,838       |              |        | 20%   |
| Finance and Insurance                                 | \$<br>163,227    | \$ | 173,659    | \$ | 10,433      |              |        | 6%    |
| Health Care and Social Assistance                     | \$<br>1,980,252  | \$ | 2,586,155  | \$ | 605,902     |              |        | 31%   |
| Information   | \$<br>1,745,113  | \$ | 1,533,307  | \$ | (211,807)   |              |        | -12%  |
| Management of Companies and Enterprises               | \$<br>-          | \$ | 5,422      | \$ | 5,422       | N/A          |        |       |
| Manufacturing   | \$<br>836,802    | \$ | 9,140,692  | \$ | 8,303,890   |              |        | 992%  |
| Mining, Quarrying, and Oil and Gas Extraction         | \$<br>108,752    | \$ | 32,706     | \$ | (76,046)    |              |        | -70%  |
| Other Services (except Public Administration)         | \$<br>4,714,293  | \$ | 4,225,073  | \$ | (489,220)   |              |        | -10%  |
| Professional, Scientific, and Technical Services      | \$<br>2,310,467  | \$ | 2,609,611  | \$ | 299,144     |              |        | 13%   |
| Public Administration                                 | \$<br>775        | \$ | -          | \$ | (775)       |              |        | -100% |
| Real Estate and Rental and Leasing                    | \$<br>607,075    | \$ | 1,200,348  | \$ | 593,273     |              |        | 98%   |
| Retail Trade  | \$<br>18,064,419 | \$ | 17,093,337 | \$ | (971,083)   |              |        | -5%   |
| Transportation and Warehousing                        | \$<br>421,525    | \$ | 356,669    | \$ | (64,856)    |              |        | -15%  |
| Unclassified Establishments                           | \$<br>950,155    | \$ | 1,532,745  | \$ | 582,590     |              |        | 61%   |
| Utilities   | \$<br>3,060,492  | \$ | 3,250,402  | \$ | 189,910     |              |        | 6%    |
| Wholesale Trade                                       | \$<br>1,699,387  | \$ | 2,083,101  | \$ | 383,714     |              |        | 23%   |
| All Industries  | \$<br>55,749,866 | \$ | 62,487,539 | \$ | 6,737,673   |              |        | 12%   |

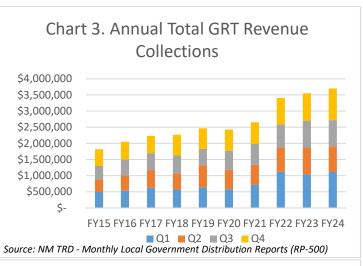
Source: NM TRD - Monthly Local Government Distribution Reports (RP-500) and EDD Calculations

Table 1 shows that, when comparing YOY MTGR growth, the largest contribution came from the manufacturing industry, which grew by \$8.3M. The largest decline was in the construction industry.

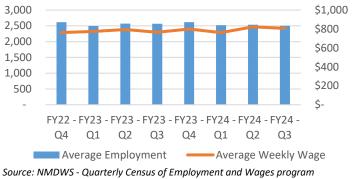
Quarterly gross receipts tax (GRT) collected in Q4 FY24 (\$979K) was 20.5% higher than the amount collected in Q3 FY24 (\$812K), as seen in Chart 4. Over the last eight quarters, GRT collections averaged \$907K. Total average employment in Q3 FY24 declined by 2.6% YOY, while average weekly wages grew by 5.4% (Chart 5). Chart 6 on the next page shows that the number of establishments increased by 0.9% YOY in Q3 FY24.



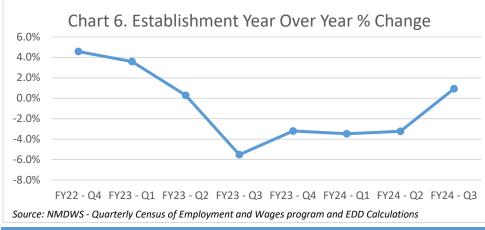












An establishment, as used in the QCEW and subsequently Chart 6 and Table 2, is an economic unit, such as a farm, factory, or store, which produces goods or provides services at a single physical worksite and is engaged, predominantly, in one type of economic activity.

The Quarterly Census of Employment and Wages, or the QCEW, used in Charts 5-6 and Table 2, produces comprehensive data on the number of establishments, monthly employment, and quarterly wages for workers covered by state unemployment insurance (UI) laws and federal workers covered by the Unemployment Compensation for Federal Employees (UCFE) program. These data are aggregated to many different levels, starting at the 6-digit NAICS industry level, to higher industry levels (NAICS industry groups, sectors, and supersectors), and to higher geographic levels (MSA, state, and national).

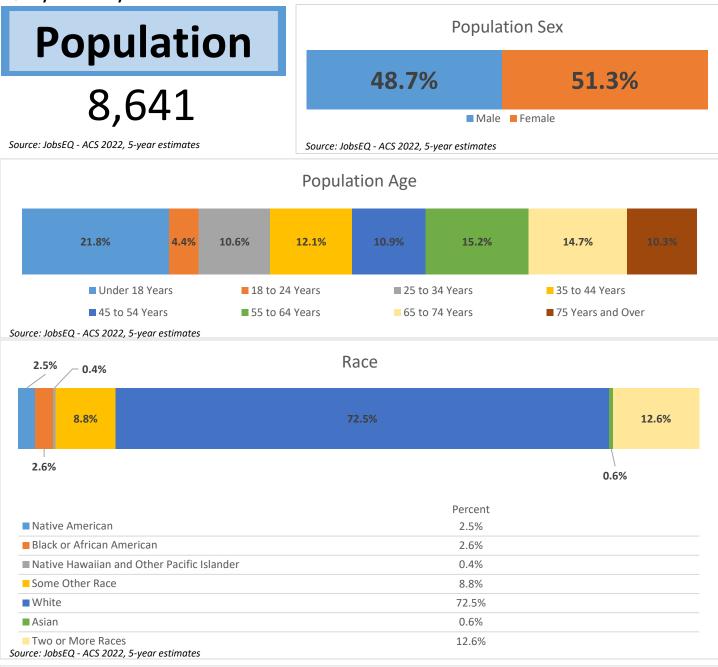
Data are based on information reported by New Mexico employers, covering 97% of nonfarm wage and salary workers. Data are published every quarter. Considered the gold standard for its reliability of industry data, the QCEW data are the most complete universe of monthly employment and quarterly wage information by detailed industry.

|  |            | YOY Change in |        | YOY change in |            |         |        |                |               |
|--|------------|---------------|--------|---------------|------------|---------|--------|----------------|---------------|
|  | Average    | Average       |        | Average       |            | Average |        | Number of      | YOY Change in |
| Industry   | Employment | Employ        | ment   | We            | eekly Wage | Weekly  | Wage   | Establishments | Establishment |
| Accommodation and Food Services                  | 415        |               | -0.5%  | \$            | 358        |         | 0.6%   | 36             | 9.19          |
| Administrative/Support & Waste                   |            |               |        |               |            |         |        |                |               |
| Management/Remediation                           | 40         |               | -9.1%  | \$            | 840        |         | -16.7% | 15             | 7.19          |
| Agriculture, Forestry, Fishing, and Hunting      | 45         |               | -8.2%  | \$            | 700        |         | 6.2%   | 11             | 0.09          |
| Arts, Entertainment, and Recreation              | 16         |               | 6.7%   | \$            | 659        |         | 38.7%  | 6              | 20.09         |
| Construction                                     | 174        |               | -3.9%  | \$            | 821        |         | 4.6%   | 25             | 8.79          |
| Educational Services                             | 399        |               | 3.4%   | \$            | 913        |         | -4.9%  | 6              | 0.09          |
| Finance and Insurance                            | 68         |               | 3.0%   | \$            | 1,345      |         | 19.6%  | 14             | 0.09          |
| Health Care and Social Assistance                | 391        |               | -3.2%  | \$            | 1,156      |         | 9.7%   | 53             | -8.69         |
| Information                                      | 19         |               | -9.5%  | \$            | 1,008      |         | 22.2%  | 8              | 0.09          |
| Manufacturing                                    | *          |               | *      |               | *          |         | *      | 3              |               |
| Mining, Quarrying, and Oil and Gas Extraction    | *          |               | *      |               | *          |         | *      | 3              | 0.09          |
| Other Services (except Public Administration)    | 70         |               | -2.8%  | \$            | 595        |         | 16.4%  | 23             | -4.29         |
| Professional, Scientific, and Technical Services | 32         |               | -25.6% | \$            | 550        |         | -29.8% | 16             | 6.79          |
| Public Administration                            | 180        |               | 2.9%   | \$            | 980        |         | 6.5%   | 28             | 0.09          |
| Real Estate and Rental and Leasing               | 9          |               | -10.0% | \$            | 764        |         | -31.0% | 6              | -14.39        |
| Retail Trade                                     | 432        |               | -3.6%  | \$            | 507        |         | 2.0%   | 37             | 8.89          |
| Transportation and Warehousing                   | 80         |               | -7.0%  | \$            | 806        |         | 3.2%   | 18             | 0.09          |
| Utilities  | 111        |               | -9.0%  | \$            | 1,458      |         | 35.1%  | 14             | 7.79          |
| Wholesale Trade                                  | 13         |               | -23.5% | \$            | 1,664      |         | -1.5%  | 6              | -14.39        |
| All Industries                                   | 2,500      |               | -2.6%  | \$            | 807        |         | 5.4%   | 328            | 0.9           |

Source: NMDWS - Quarterly Census of Employment and Wages program and EDD Calculations \*Some data may be withheld to avoid disclosure of confidential information.

SOURCE LINKS: NEW MEXICO TAXATION AND REVENUE DEPT, NEW MEXICO DEPARTMENT OF WORKFORCE SOLUTIONS, U.S. BUREAU OF ECONOMIC ANALYSIS, JOBSEQ, U.S. CENSUS BUREAU





#### Educational Attainment, Age 25-64

|                        | 14.8%                 | 36.3%               |               | 22.2%               | 10.1% | 10.2% | 6.3% |
|------------------------|-----------------------|---------------------|---------------|---------------------|-------|-------|------|
| No High School Diploma |                       | Graduate S          | Some College, | No Degree           |       |       |      |
| Associate's Degree     |                       | Bachelor's D        | egree I       | Postgraduate Degree |       |       |      |
| Soi                    | rce: JobsEQ - ACS 202 | 2, 5-year estimates |               |                     |       |       |      |

SOURCE LINKS: <u>NEW MEXICO TAXATION AND REVENUE DEPT</u>, <u>NEW MEXICO</u> <u>DEPARTMENT OF WORKFORCE SOLUTIONS</u>, <u>U.S. BUREAU OF ECONOMIC</u> <u>ANALYSIS</u>, <u>JOBSEQ</u>, <u>U.S. CENSUS BUREAU</u>