

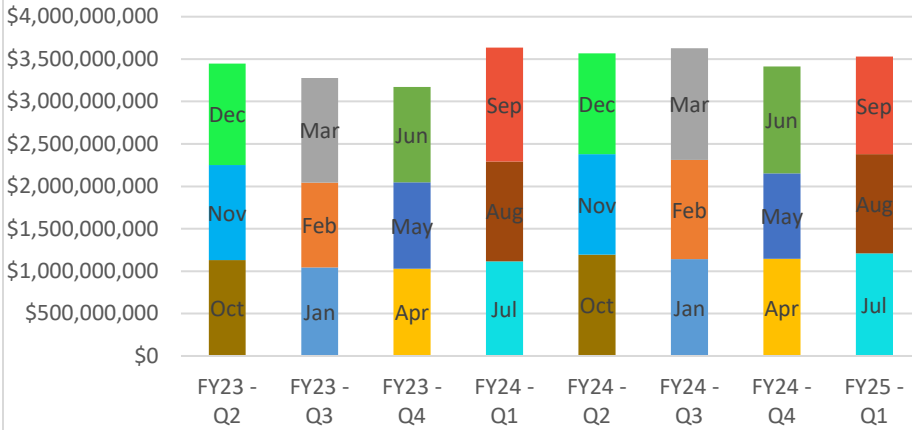
# Quarterly Economic Summary

## Lea County

Released: December 2024

Prepared by: Daye Kwon, Economist

Chart 1. Matched Taxable Gross Receipts Per Quarter

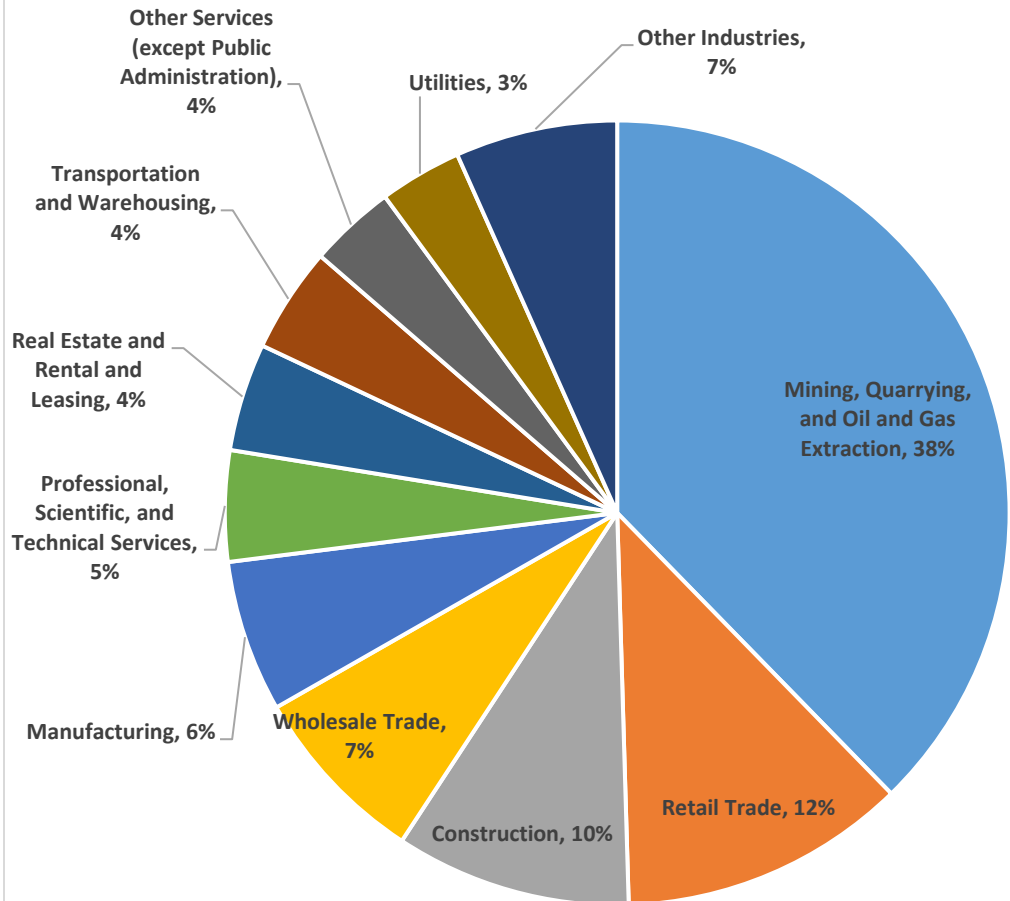


Source: NM TRD - Monthly Local Government Distribution Reports (RP-500)

In the first quarter of FY25, 20 out of 33 counties reported positive year-over-year (YOY) economic growth compared to Q1 FY24, with a statewide 1.8% increase in matched taxable gross receipts (MTGR). Statewide growth was observed across most industry sectors, with the construction industry leading the way. Employment, wages, and the number of establishments have also increased YOY at the state level.

Lea County's MTGR increased by just over \$118M, or 3.5%, from Q4 FY24 to Q1 FY25, as seen in Chart 1. The amount reported during Q1 FY25 (\$3.53B) was \$71.2M larger than the eight-quarter average (\$3.46B). As shown in Chart 2, the largest industry as a percentage of MTGR was the mining, quarrying, and oil and gas extraction industry, which accounted for 38% of the total MTGR during Q1 FY25. Last quarter, the industry accounted for 37%.

Chart 2. FY25 - Q1 Industry Size by Matched Taxable Gross Receipts



Source: NM TRD - Monthly Local Government Distribution Reports (RP-500)

**Matched Taxable Gross Receipts (MTGR)** provide the most accurate tax data for assessing underlying economic activity. The data collection process involves matching tax payments with reported receipts for each taxpayer by industry.

# Quarterly Economic Summary

## Lea County



**Table 1. Matched Taxable Gross Receipts by Industry**

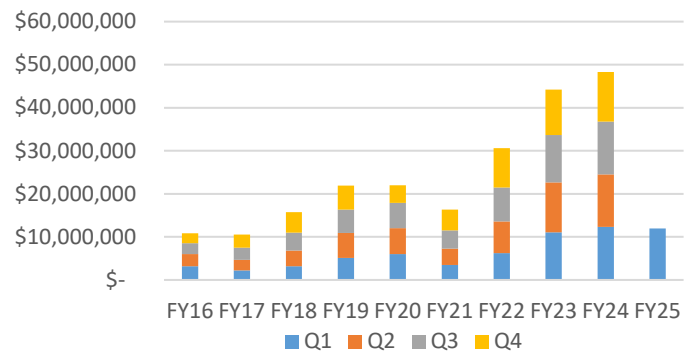
Industries	FY24 - Q1	FY25 - Q1	Growth	Year over year Change
Accommodation and Food Services	\$ 55,313,093	\$ 55,016,187	\$ (296,905)	-1%
Administrative/Support & Waste Management/Remediation	\$ 47,707,443	\$ 58,906,126	\$ 11,198,683	23%
Agriculture, Forestry, Fishing, and Hunting	\$ 3,547,068	\$ 2,038,134	\$ (1,508,934)	-43%
Arts, Entertainment, and Recreation	\$ 4,044,799	\$ 4,021,550	\$ (23,249)	-1%
Construction	\$ 257,662,836	\$ 342,925,914	\$ 85,263,078	33%
Educational Services	\$ 1,713,526	\$ 1,428,953	\$ (284,572)	-17%
Finance and Insurance	\$ 3,240,825	\$ 4,489,762	\$ 1,248,937	39%
Health Care and Social Assistance	\$ 31,006,007	\$ 22,052,580	\$ (8,953,427)	-29%
Information	\$ 19,978,719	\$ 22,169,430	\$ 2,190,711	11%
Management of Companies and Enterprises	\$ 141,714	\$ 4,339	\$ (137,375)	-97%
Manufacturing	\$ 302,218,495	\$ 220,742,095	\$ (81,476,400)	-27%
Mining, Quarrying, and Oil and Gas Extraction	\$ 1,404,304,627	\$ 1,330,135,625	\$ (74,169,002)	-5%
Other Services (except Public Administration)	\$ 147,307,821	\$ 125,638,721	\$ (21,669,100)	-15%
Professional, Scientific, and Technical Services	\$ 127,110,281	\$ 161,242,561	\$ 34,132,280	27%
Public Administration	\$ 782,283	\$ 1,031,807	\$ 249,524	32%
Real Estate and Rental and Leasing	\$ 130,211,326	\$ 156,793,940	\$ 26,582,614	20%
Retail Trade	\$ 450,551,666	\$ 417,862,385	\$ (32,689,281)	-7%
Transportation and Warehousing	\$ 146,475,129	\$ 153,353,506	\$ 6,878,377	5%
Unclassified Establishments	\$ 30,040,805	\$ 64,629,061	\$ 34,588,256	115%
Utilities	\$ 117,952,859	\$ 120,062,471	\$ 2,109,612	2%
Wholesale Trade	\$ 353,414,961	\$ 264,578,508	\$ (88,836,453)	-25%
<b>All Industries</b>	<b>\$ 3,635,659,068</b>	<b>\$ 3,529,675,834</b>	<b>\$ (105,983,234)</b>	<b>-3%</b>

Source: NM TRD - Monthly Local Government Distribution Reports (RP-500) and EDD Calculations

Table 1 shows that 10 industries reported a YOY increase in MTGR, with the construction industry posting the largest gain at \$85.3M. However, Lea County recorded an overall 3% decrease in MTGR, largely driven by the wholesale trade, manufacturing, and mining, quarrying, and oil and gas extraction industries.

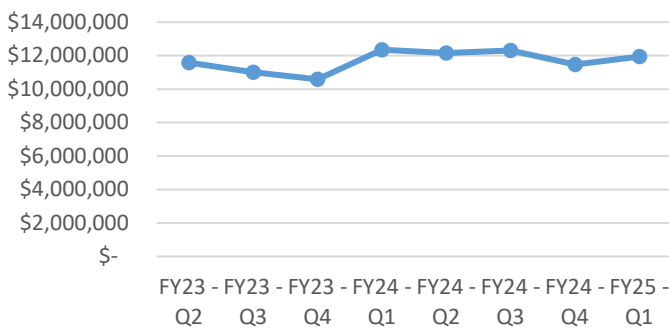
Quarterly gross receipts tax (GRT) collections in Q1 FY25 (\$11.9M) increased by \$478K, or 4.2%, compared to Q4 FY24, as shown in Chart 4. Total employment and average weekly wages both rose by approximately 5% YOY in Q4 FY24 (Chart 5).

**Chart 3. Annual Total GRT Revenue Collections**



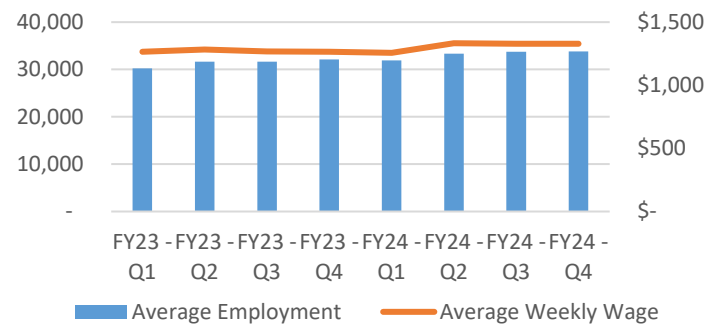
Source: NM TRD - Monthly Local Government Distribution Reports (RP-500)

**Chart 4. Quarterly GRT Revenue Collections**



Source: NM TRD - Monthly Local Government Distribution Reports (RP-500)

**Chart 5. Total Employment & Weekly Wage**



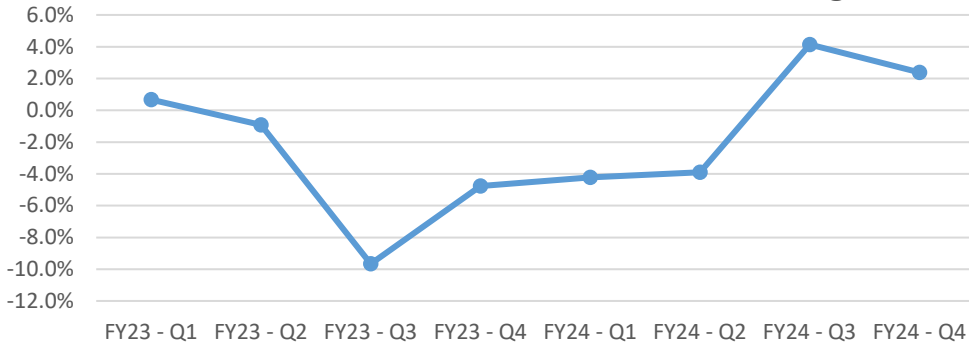
Source: NM DWS - Quarterly Census of Employment and Wage

# Quarterly Economic Summary

## Lea County



Chart 6. Establishment Year Over Year % Change

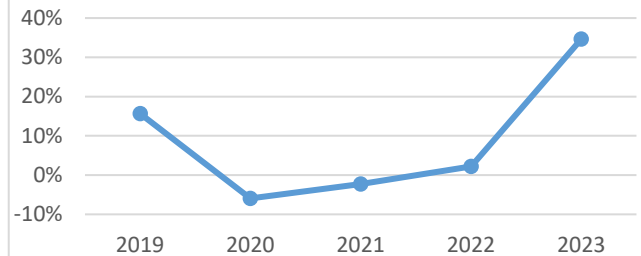


Source: NM DWS - Quarterly Census of Employment and Wages and EDD Calculations

An **establishment**, as defined by the Quarterly Census of Employment and Wages (QCEW) and referenced in Chart 6, is an economic unit, such as a farm, factory, or store, located at a single physical address and engaged in one type of economic activity.

**Gross Domestic Product (GDP)** measures the value of all goods and services produced within a specific area. Changes in GDP from one period to another are important indicators of how the economy is performing. Chart 7 illustrates the YOY percentage change in real GDP for calendar years. Table 2 below details the percentage contribution of each industry to the total GDP for a specific county and how each industry's GDP changed compared to the previous calendar year.

Chart 7. Calendar Year % Change In Real GDP Year Over Year



Source: U.S. BEA - Real GDP by Industry in Chained 2017 Dollars

Table 2. Historical Glance: 2023 Gross Domestic Product by Industry

Industry	2023	Industry % of Total	2022-2023 Growth	YOY % Change
Accommodation and Food Services	\$ 138,628,000	1.62%	\$ 7,061,000	5%
Administrative/Support & Waste Management/Remediation	\$ 126,204,000	1.48%	\$ 152,000	0%
Agriculture, Forestry, Fishing, and Hunting	\$ 89,487,000	1.05%	\$ (2,203,000)	-2%
Arts, Entertainment, and Recreation	*	*	*	*
Construction	\$ 207,067,000	2.43%	\$ (6,946,000)	-3%
Educational Services	\$ 6,099,000	0.07%	*	*
Finance and Insurance	\$ 90,669,000	1.06%	\$ 7,433,000	9%
Health Care and Social Assistance	\$ 160,469,000	1.88%	*	*
Information	\$ 47,564,000	0.56%	\$ 1,953,000	4%
Management of Companies and Enterprises	\$ 19,185,000	0.22%	\$ (4,794,000)	-20%
Manufacturing	\$ 147,186,000	1.73%	\$ 1,528,000	1%
Mining, Quarrying, and Oil and Gas Extraction	\$ 5,520,433,000	64.71%	\$ 1,908,218,000	53%
Other Services (except Public Administration)	\$ 94,891,000	1.11%	\$ (7,074,000)	-7%
Professional, Scientific, and Technical Services	\$ 89,533,000	1.05%	\$ 9,655,000	12%
Public Administration	\$ 395,004,000	4.63%	\$ 31,904,000	9%
Real Estate and Rental and Leasing	*	*	*	*
Retail Trade	\$ 248,897,000	2.92%	\$ 17,410,000	8%
Transportation and Warehousing	\$ 250,605,000	2.94%	\$ 32,800,000	15%
Utilities	*	*	*	*
Wholesale Trade	\$ 134,793,000	1.58%	\$ 3,255,000	2%
<b>All Industries</b>	<b>\$ 8,531,127,000</b>		<b>\$ 2,194,474,000</b>	<b>35%</b>

\*Not shown to avoid disclosure of confidential information

-This historical look at GDP data represents the most recent county GDP data available

Source: U.S. BEA - Real GDP by Industry in Chained 2017 Dollars

# Quarterly Economic Summary

## Lea County



# Population

## 73,103

Source: U.S. Census Bureau - American Community Survey (ACS) 2022, 5-year estimates

