

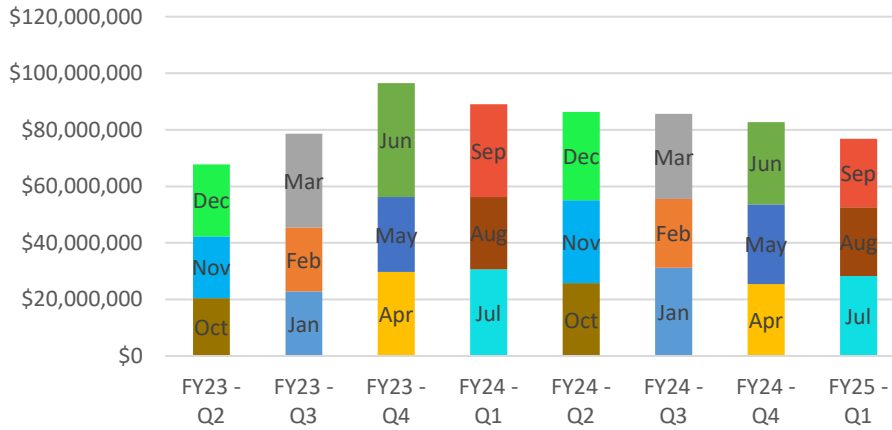
Quarterly Economic Summary

Sierra County

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Chart 1. Matched Taxable Gross Receipts Per Quarter

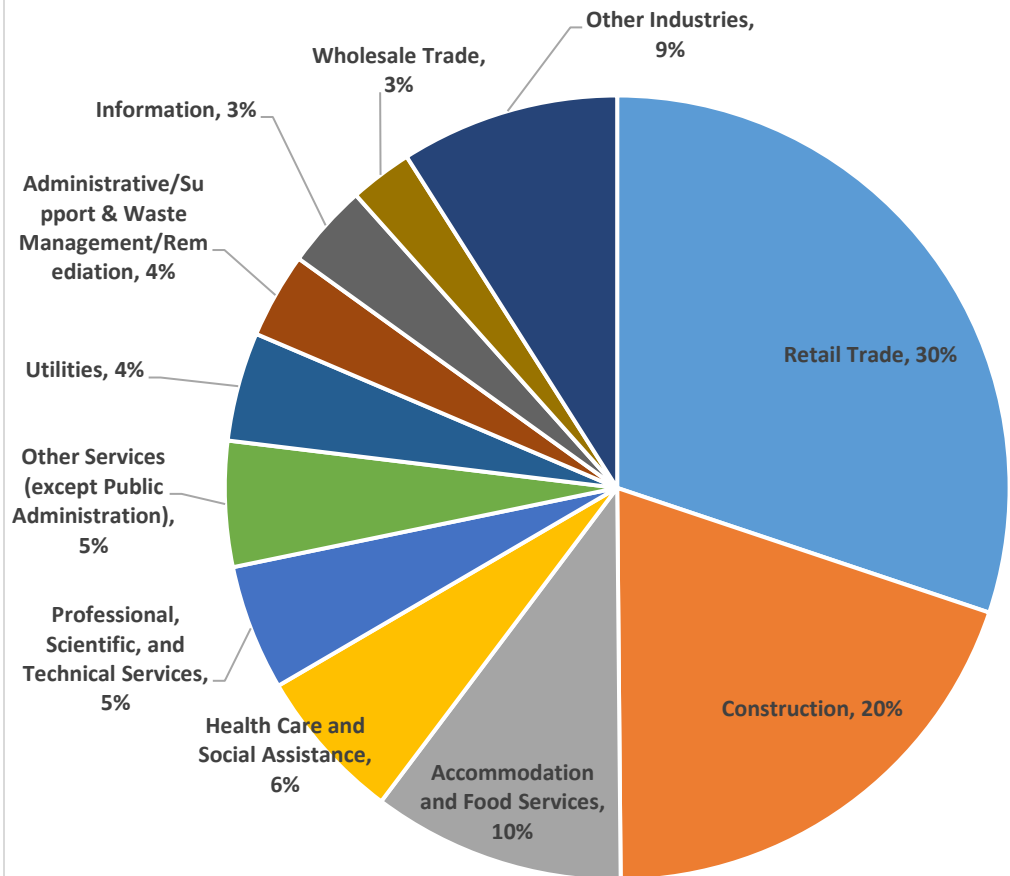


Source: NM TRD - Monthly Local Government Distribution Reports (RP-500)

In the first quarter of FY25, 20 out of 33 counties reported positive year-over-year (YOY) economic growth compared to Q1 FY24, with a statewide 1.8% increase in matched taxable gross receipts (MTGR). Statewide growth was observed across most industry sectors, with the construction industry leading the way. Employment, wages, and the number of establishments have also increased YOY at the state level.

Over the last eight quarters, Sierra County's MTGR has averaged \$82.9M, which is \$6.1M more than the amount reported during Q1 FY25 (\$76.8M). From Q4 FY24 to Q1 FY25, MTGR decreased by 7.2%, or just over \$5.9M. With this decline, MTGR in the county shows a downward trend. As seen in Chart 2, retail trade and construction accounted for 50% of total MTGR. These industries were also the top two industries in Q4 FY24.

Chart 2. FY25 - Q1 Industry Size by Matched Taxable Gross Receipts



Source: NM TRD - Monthly Local Government Distribution Reports (RP-500)

Matched Taxable Gross Receipts (MTGR) provide the most accurate tax data for assessing underlying economic activity. The data collection process involves matching tax payments with reported receipts for each taxpayer by industry.

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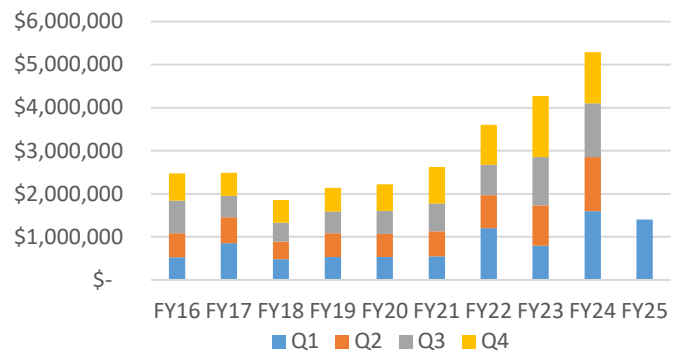
Table 1. Matched Taxable Gross Receipts by Industry

Industries	FY24 - Q1	FY25 - Q1	Growth	Year over year Change
Accommodation and Food Services	\$ 7,596,589	\$ 7,769,522	\$ 172,932	2%
Administrative/Support & Waste Management/Remediation	\$ 3,635,289	\$ 2,623,133	\$ (1,012,156)	-28%
Agriculture, Forestry, Fishing, and Hunting	\$ 638,323	\$ 830,462	\$ 192,139	30%
Arts, Entertainment, and Recreation	\$ 182,116	\$ 779,143	\$ 597,027	328%
Construction	\$ 26,961,616	\$ 14,711,440	\$ (12,250,176)	-45%
Educational Services	\$ 152,226	\$ 253,082	\$ 100,856	66%
Finance and Insurance	\$ 170,708	\$ 158,490	\$ (12,218)	-7%
Health Care and Social Assistance	\$ 4,363,532	\$ 4,717,777	\$ 354,245	8%
Information	\$ 2,185,751	\$ 2,591,882	\$ 406,130	19%
Management of Companies and Enterprises	\$ 9,328	\$ 35,234	\$ 25,907	278%
Manufacturing	\$ 2,001,079	\$ 1,901,694	\$ (99,386)	-5%
Mining, Quarrying, and Oil and Gas Extraction	\$ -	\$ 54,695	\$ 54,695	N/A
Other Services (except Public Administration)	\$ 3,755,159	\$ 3,857,346	\$ 102,187	3%
Professional, Scientific, and Technical Services	\$ 3,367,461	\$ 3,860,001	\$ 492,540	15%
Public Administration	\$ 104	\$ -	\$ (104)	-100%
Real Estate and Rental and Leasing	\$ 4,721,881	\$ 1,296,840	\$ (3,425,040)	-73%
Retail Trade	\$ 20,217,874	\$ 22,501,480	\$ 2,283,607	11%
Transportation and Warehousing	\$ 242,712	\$ 55,416	\$ (187,297)	-77%
Unclassified Establishments	\$ 1,035,629	\$ 1,360,328	\$ 324,698	31%
Utilities	\$ 3,306,761	\$ 3,350,411	\$ 43,650	1%
Wholesale Trade	\$ 2,332,845	\$ 1,929,597	\$ (403,249)	-17%
All Industries	\$ 88,996,658	\$ 76,798,582	\$ (12,198,076)	-14%

Source: NM TRD - Monthly Local Government Distribution Reports (RP-500) and EDD Calculations

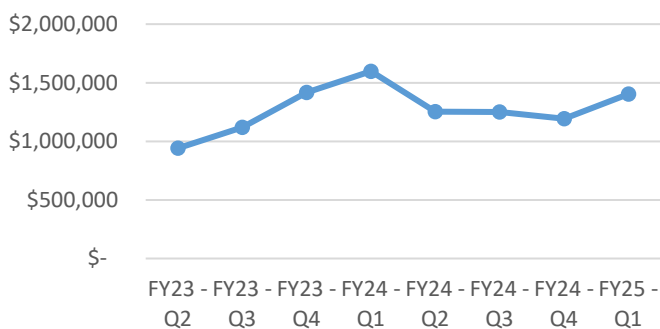
Table 1 shows that Sierra County's MTGR decreased by 14% YOY. Although the retail trade industry grew by \$2.3M, the construction industry declined by \$12.3M, making it the largest contributor to the overall net decrease. Quarterly gross receipts tax (GRT) collected during Q1 FY25 (\$1.4M) was 17.5% higher than the amount collected during Q4 FY24 (\$1.2M), as seen in Chart 4. Employment and average weekly wages each grew by 2.4% and 6.4% YOY (Chart 5). Chart 6 on the next page shows that the YOY change in establishments has remained negative, decreasing by 2.3% in Q4 FY24 compared to Q4 FY23.

Chart 3. Annual Total GRT Revenue Collections



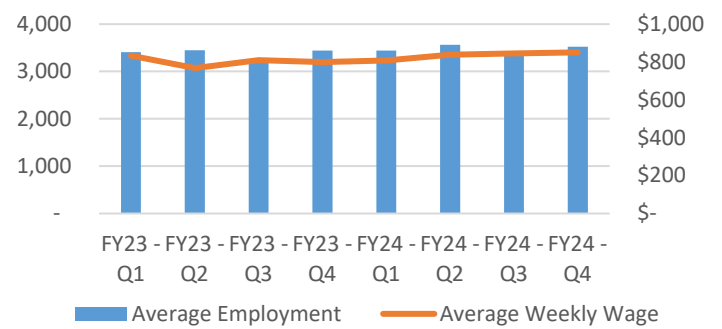
Source: NM TRD - Monthly Local Government Distribution Reports (RP-500)

Chart 4. Quarterly GRT Revenue Collections



Source: NM TRD - Monthly Local Government Distribution Reports (RP-500)

Chart 5. Total Employment & Weekly Wage



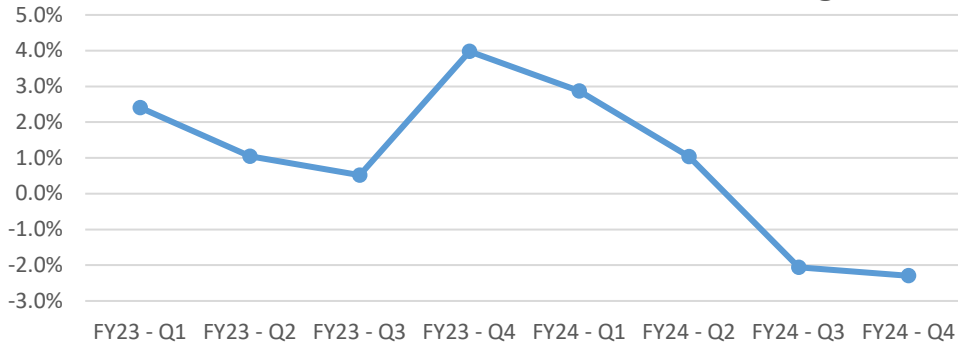
Source: NM DWS - Quarterly Census of Employment and Wage

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Chart 6. Establishment Year Over Year % Change

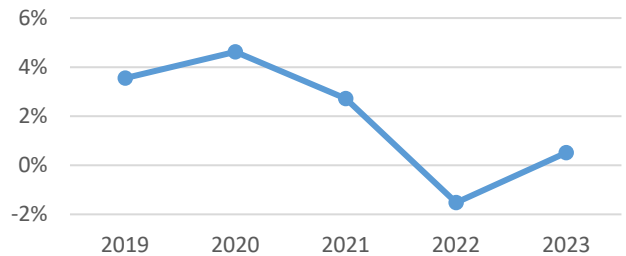


An **establishment**, as defined by the Quarterly Census of Employment and Wages (QCEW) and referenced in Chart 6, is an economic unit, such as a farm, factory, or store, located at a single physical address and engaged in one type of economic activity.

Source: NM DWS - Quarterly Census of Employment and Wages and EDD Calculations

Gross Domestic Product (GDP) measures the value of all goods and services produced within a specific area. Changes in GDP from one period to another are important indicators of how the economy is performing. Chart 7 illustrates the YOY percentage change in real GDP for calendar years. Table 2 below details the percentage contribution of each industry to the total GDP for a specific county and how each industry's GDP changed compared to the previous calendar year.

Chart 7. Calendar Year % Change In Real GDP Year Over Year



Source: U.S. BEA - Real GDP by Industry in Chained 2017 Dollars

Table 2. Historical Glance: 2023 Gross Domestic Product by Industry

Industry	2023	Industry % of Total	2022-2023 Growth	YOY % Change
Accommodation and Food Services	\$ 17,740,000	5.69%	*	*
Administrative/Support & Waste Management/Remediation	\$ 4,925,000	1.58%	*	*
Agriculture, Forestry, Fishing, and Hunting	\$ 21,611,000	6.93%	\$ (172,000)	-1%
Arts, Entertainment, and Recreation	\$ 2,867,000	0.92%	*	*
Construction	\$ 13,957,000	4.47%	\$ (589,000)	-4%
Educational Services	\$ 127,000	0.04%	\$ 1,000	1%
Finance and Insurance	\$ 7,975,000	2.56%	\$ 186,000	2%
Health Care and Social Assistance	\$ 38,404,000	12.31%	\$ 2,299,000	6%
Information	\$ 2,960,000	0.95%	\$ 589,000	25%
Management of Companies and Enterprises	*	*	*	*
Manufacturing	\$ 8,858,000	2.84%	\$ 213,000	2%
Mining, Quarrying, and Oil and Gas Extraction	\$ 5,576,000	1.79%	\$ 684,000	14%
Other Services (except Public Administration)	\$ 5,657,000	1.81%	\$ (409,000)	-7%
Professional, Scientific, and Technical Services	\$ 6,360,000	2.04%	\$ (3,081,000)	-33%
Public Administration	\$ 80,928,000	25.94%	\$ 2,096,000	3%
Real Estate and Rental and Leasing	\$ 57,135,000	18.31%	\$ 2,081,000	4%
Retail Trade	\$ 24,745,000	7.93%	\$ 1,452,000	6%
Transportation and Warehousing	\$ 9,714,000	3.11%	*	*
Utilities	\$ 2,037,000	0.65%	\$ (693,000)	-25%
Wholesale Trade	\$ 646,000	0.21%	*	*
All Industries	\$ 311,965,000		\$ 1,604,000	1%

*Not shown to avoid disclosure of confidential information

-This historical look at GDP data represents the most recent county GDP data available

Source: U.S. BEA - Real GDP by Industry in Chained 2017 Dollars

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Population

11,506

Source: U.S. Census Bureau - American Community Survey (ACS) 2022, 5-year estimates

