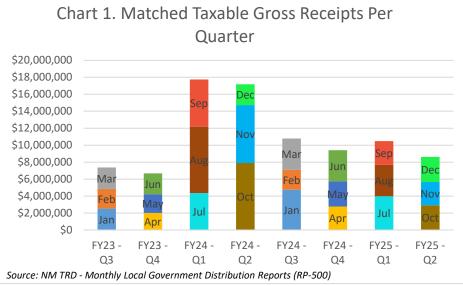
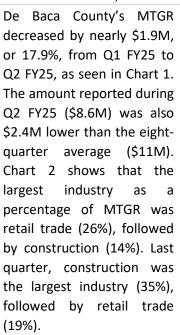
ECONOMIC DEVELOPMENT DEPARTMENT

Prepared by: Dave Kwon, Economist

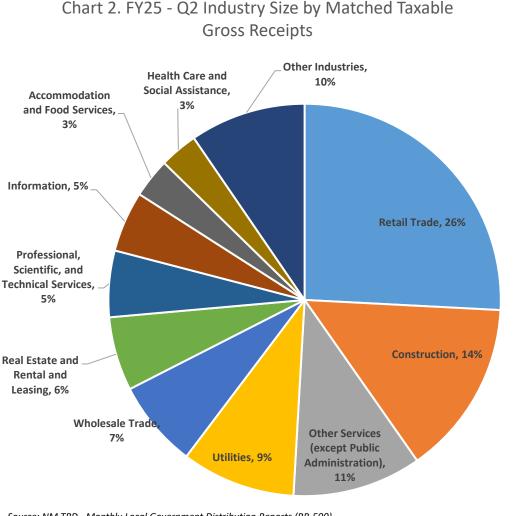
Released: April 2025



In the second quarter of FY25, 22 out of 33 counties reported positive yearover-year (YOY) economic growth compared to Q2 FY24, with a statewide 5.3% increase in matched taxable gross receipts (MTGR). Statewide growth was observed across most industry sectors, with professional, scientific, and technical services and other services leading the way. Employment, wages, and the number of establishments also increased YOY in New Mexico.



Matched Taxable Gross Receipts (MTGR) provide the most accurate tax data for assessing underlying economic activity. The data collection process involves matching tax payments with reported receipts for each taxpayer by industry.



Source: NM TRD - Monthly Local Government Distribution Reports (RP-500)

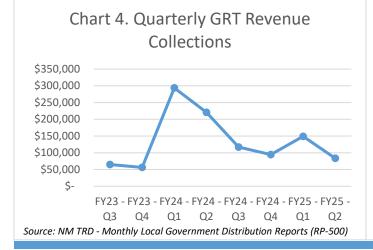
SOURCE LINKS: <u>NEW MEXICO TAXATION AND REVENUE DEPT</u> (NM TRD), <u>NEW</u> <u>MEXICO DEPARTMENT OF WORKFORCE SOLUTIONS</u> (<u>NM DWS</u>), <u>U.S. BUREAU</u> OF ECONOMIC ANALYSIS (BEA), U.S. CENSUS BUREAU



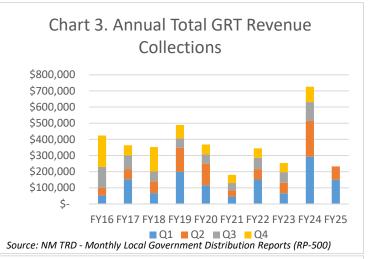
Industries	FY24 - Q2	FY25 - Q2	Growth	Year over	year Change
Accommodation and Food Services	\$ 188,012	\$ 265,010	\$ 76,998		41%
Administrative/Support & Waste Management/Remediation	\$ 3,789	\$ 51,957	\$ 48,167		1271%
Agriculture, Forestry, Fishing, and Hunting	\$ 56,741	\$ 122,506	\$ 65,765		116%
Arts, Entertainment, and Recreation	\$ 51,009	\$ 55,126	\$ 4,117		8%
Construction	\$ 11,199,321	\$ 1,180,512	\$ (10,018,809)		-89%
Educational Services	\$ 7,119	\$ 1,800	\$ (5,319)		-75%
Finance and Insurance	\$ 20,460	\$ 23,123	\$ 2,663		13%
Health Care and Social Assistance	\$ 189,618	\$ 257,027	\$ 67,408		36%
Information	\$ 373,137	\$ 408,588	\$ 35,451		10%
Management of Companies and Enterprises	\$ -	\$ -	\$ -	N/A	
Manufacturing	\$ 297,848	\$ 251,486	\$ (46,361)		-16%
Mining, Quarrying, and Oil and Gas Extraction	\$ -	\$ -	\$ -	N/A	-
Other Services (except Public Administration)	\$ 805,264	\$ 868,621	\$ 63,357		8%
Professional, Scientific, and Technical Services	\$ 304,671	\$ 447,284	\$ 142,613		47%
Public Administration	\$ -	\$ -	\$ -	N/A	
Real Estate and Rental and Leasing	\$ 139,676	\$ 497,480	\$ 357,804		256%
Retail Trade	\$ 1,737,262	\$ 2,109,869	\$ 372,607		21%
Transportation and Warehousing	\$ 49,135	\$ 83,274	\$ 34,139		69%
Unclassified Establishments	\$ 190,077	\$ 190,874	\$ 797		0%
Utilities	\$ 669,192	\$ 767,216	\$ 98,023		15%
Wholesale Trade	\$ 514,161	\$ 587,934	\$ 73,773		14%
All Industries	\$ 17,180,705	\$ 8,611,815	\$ (8,568,890)		-50%

Table 1 shows that a \$10M decline in the construction industry led to a 50% decrease in De Baca County's overall MTGR. Most other industries reported YOY growth, with the largest gains from retail trade and real estate and rental and leasing.

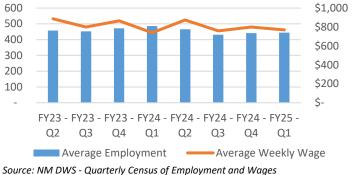
Quarterly gross receipts tax (GRT) collections during Q2 FY25 (\$84K), as seen in Chart 4, show a decrease of \$65K, or 43.9%, compared to Q1 FY25. In Q1 FY25, while average weekly wages grew by 3.9% YOY, employment declined by 8.6% YOY (Chart 5). The number of establishments also decreased by 3.6% YOY (Chart 6 on page 3).



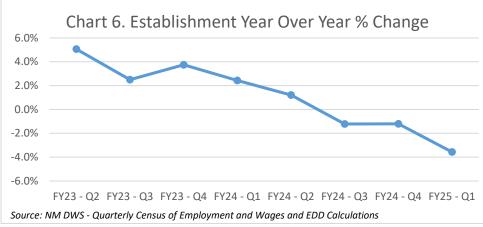
SOURCE LINKS: <u>NEW MEXICO TAXATION AND REVENUE DEPT</u> (NM TRD), <u>NEW</u> <u>MEXICO DEPARTMENT OF WORKFORCE SOLUTIONS</u> (<u>N</u>M DWS), <u>U.S. BUREAU</u> <u>OF ECONOMIC ANALYSIS</u> (BEA), <u>U.S. CENSUS BUREAU</u>











An establishment, as defined by the Quarterly Census of Employment and Wages (QCEW) and referenced in Chart 6, is an economic unit, such as a farm, factory, or store, located at a single physical address and engaged in one type of economic activity.

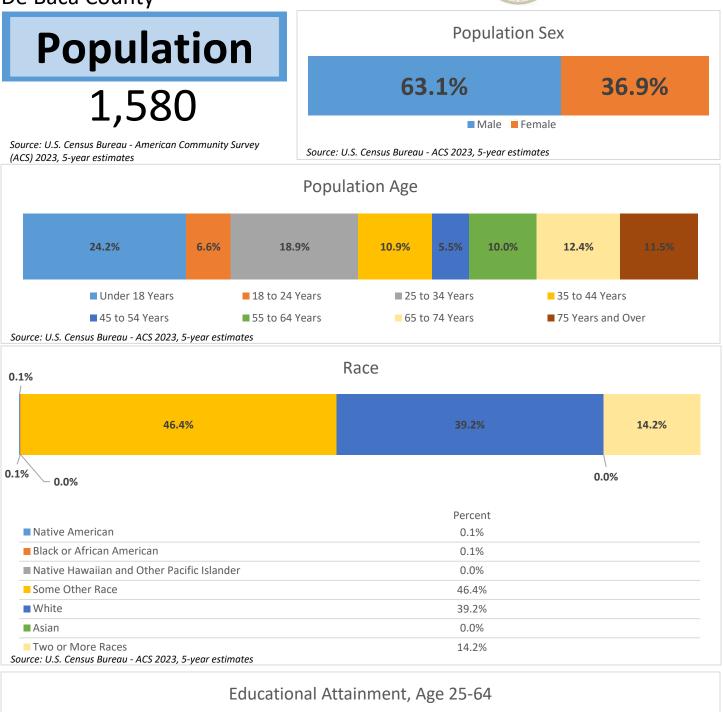
The Quarterly Census of Employment and Wages (QCEW), used in Charts 5-6 and Table 2, produces comprehensive data on the number of establishments, monthly employment, and guarterly wages for workers covered by state unemployment insurance (UI) laws and federal workers covered by the Unemployment Compensation for Federal Employees (UCFE) program. These data are aggregated to many different levels, starting at the 6-digit NAICS industry level, to higher industry levels (NAICS industry groups, sectors, and supersectors), and to higher geographic levels (MSA, state, and national).

Data are based on information reported by New Mexico employers, covering 97% of nonfarm wage and salary workers. Data are published every quarter. Considered the gold standard for its reliability of industry data, the QCEW data are the most complete universe of monthly employment and quarterly wage information by detailed industry.

Table 2. FY25 -	Q1 Employme	nt Data and I	Establishmer	nts by Industi	r y	
		YOY Change in		YOY change in		
	Average	Average	Average	Average	Number of	YOY Change in
Industry	Employment	Employment	Weekly Wage	Weekly Wage	Establishments	Establishments
Accommodation and Food Services	10	-23.1%	\$ 304	-1.0%	4	
Administrative/Support & Waste						
Management/Remediation	*	*	*	*	2	0.0%
Agriculture, Forestry, Fishing, and Hunting	34	-12.8%	\$ 843	-4.1%	8	0.0%
Arts, Entertainment, and Recreation	8	-11.1%	\$ 861	5.8%	3	0.0%
Construction	40	-2.4%	\$ 696	0.1%	9	0.0%
Educational Services	*	*	*	*	2	0.0%
Finance and Insurance	*	*	*	*	3	0.0%
Health Care and Social Assistance	60	13.2%	\$ 914	15.8%	8	-11.1%
Information	17	-5.6%	\$ 820	10.8%	4	0.0%
Manufacturing	*	*	*	*	2	0.0%
Other Services (except Public Administration)	*	*	*	*	2	-33.3%
Professional, Scientific, and Technical Services	*	*	*	*	1	0.0%
Public Administration	85	3.7%	\$ 527	11.2%	10	0.0%
Real Estate and Rental and Leasing	*	*	*	*	2	0.0%
Retail Trade	43	-18.9%	\$ 552	10.6%	9	28.6%
Transportation and Warehousing	12	20.0%	\$ 787	-7.0%	6	-25.0%
Utilities	23	9.5%	\$ 1,005	5.1%	3	0.0%
Wholesale Trade	*	*	*	*	3	0.0%
All Industries	444	-8.6%	\$ 769	3.9%	81	-3.6%
Source: NM DWS - Quarterly Census of Employment and V	Vages and EDD Calcu	lations *Some date	a mav be withheld	to avoid disclosure	of confidential info	ormation.

ource: NM DWS - Quarterly Census of Employment and Wages and EDD Calculations *Some data may be withheld to avoid disclosure of confidential information.





12.3%	23.9%	46.4%	46.4%			
 No High School Diploma Associate's Degree 		High School GraduateBachelor's Degree	0,	 Some College, No Degree Postgraduate Degree 		

Source: U.S. Census Bureau - ACS 2023, 5-year estimates

SOURCE LINKS: <u>NEW MEXICO TAXATION AND REVENUE DEPT</u> (NM TRD), <u>NEW</u> <u>MEXICO DEPARTMENT OF WORKFORCE SOLUTIONS (N</u>M DWS), <u>U.S. BUREAU</u> <u>OF ECONOMIC ANALYSIS</u> (BEA), <u>U.S. CENSUS BUREAU</u>