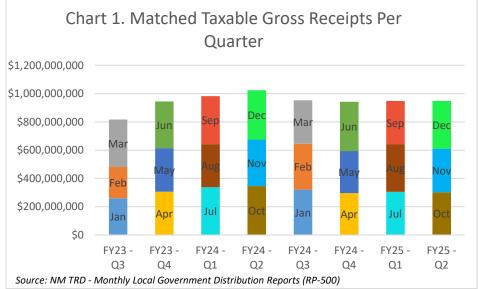
## Quarterly Economic Summary Sandoval County

Released: April 2025



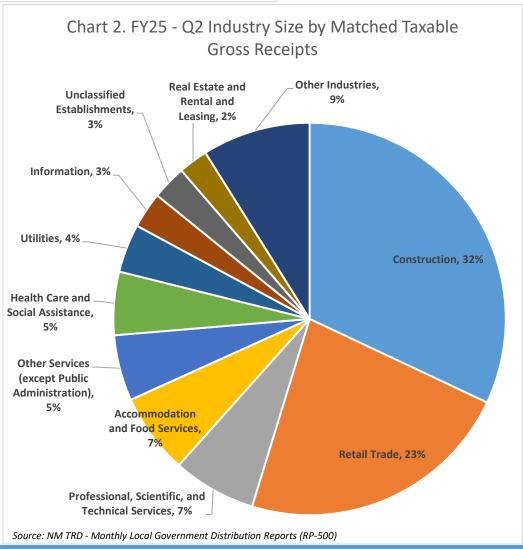
Prepared by: Daye Kwon, Economist



In the second quarter of FY25, 22 out of 33 counties reported positive year-over-year (YOY) economic growth compared to Q2 FY24, with a statewide 5.3% increase in matched taxable gross receipts (MTGR). Statewide growth was observed across most industry sectors, with professional, scientific, and technical services and other services leading the way. Employment, wages, and the number of establishments also increased YOY in New Mexico.

Sandoval County's MTGR slightly increased by \$163K from Q1 FY25 to Q2 FY25, as seen in Chart 1. The amount reported during Q2 FY25 (\$948.1M) was \$3.3M higher the eight-quarter average (\$944.8M). Chart 2 shows that the largest industry as a percentage of MTGR was construction (32%), followed by retail trade (23%), similar to the prior quarter, when they accounted for 30% and 21% of MTGR, respectively.

Matched Taxable Gross Receipts (MTGR) provide the most accurate tax data for assessing underlying economic activity. The data collection process involves matching tax payments with reported receipts for each taxpayer by industry.



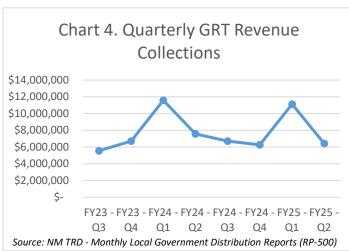
# Quarterly Economic Summary Sandoval County

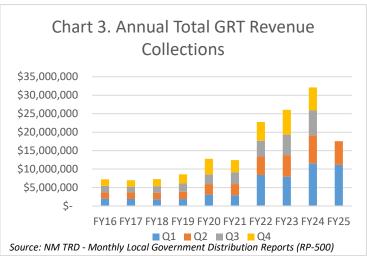


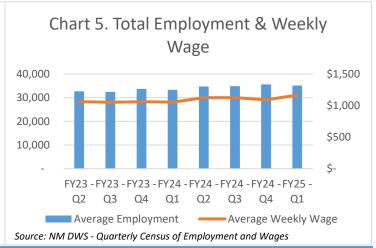
| Table 1. Matched Taxable Gross Receipts by Industry  |    |                     |    |             |        |                       |  |      |  |  |  |
|--|----|---------------------|----|-------------|--------|-----------------------|--|------|--|--|--|
| Industries   |    | FY24 - Q2 FY25 - Q2 |    |             | Growth | Year over year Change |  |      |  |  |  |
| Accommodation and Food Services  | \$ | 61,183,764          | \$ | 62,938,246  | \$     | 1,754,481             |  | 3%   |  |  |  |
| Administrative/Support & Waste Management/Remediation  | \$ | 19,391,649          | \$ | 17,702,636  | \$     | (1,689,013)           |  | -9%  |  |  |  |
| Agriculture, Forestry, Fishing, and Hunting  | \$ | 2,110,491           | \$ | 1,662,216   | \$     | (448,275)             |  | -21% |  |  |  |
| Arts, Entertainment, and Recreation  | \$ | 4,701,484           | \$ | 5,179,744   | \$     | 478,260               |  | 10%  |  |  |  |
| Construction   | \$ | 408,541,871         | \$ | 303,403,996 | \$     | (105,137,875)         |  | -26% |  |  |  |
| Educational Services   | \$ | 4,213,594           | \$ | 3,739,546   | \$     | (474,048)             |  | -11% |  |  |  |
| Finance and Insurance  | \$ | 1,103,458           | \$ | 1,215,380   | \$     | 111,923               |  | 10%  |  |  |  |
| Health Care and Social Assistance  | \$ | 47,710,474          | \$ | 49,428,647  | \$     | 1,718,173             |  | 4%   |  |  |  |
| Information  | \$ | 24,121,450          | \$ | 28,103,406  | \$     | 3,981,957             |  | 17%  |  |  |  |
| Management of Companies and Enterprises  | \$ | 151,111             | \$ | 120,154     | \$     | (30,957)              |  | -20% |  |  |  |
| Manufacturing  | \$ | 16,986,765          | \$ | 17,750,262  | \$     | 763,497               |  | 4%   |  |  |  |
| Mining, Quarrying, and Oil and Gas Extraction  | \$ | 6,461,605           | \$ | 8,193,357   | \$     | 1,731,752             |  | 27%  |  |  |  |
| Other Services (except Public Administration)  | \$ | 55,937,086          | \$ | 51,413,127  | \$     | (4,523,959)           |  | -8%  |  |  |  |
| Professional, Scientific, and Technical Services   | \$ | 55,147,996          | \$ | 65,114,821  | \$     | 9,966,825             |  | 18%  |  |  |  |
| Public Administration  | \$ | 63,993              | \$ | 97,283      | \$     | 33,291                |  | 52%  |  |  |  |
| Real Estate and Rental and Leasing   | \$ | 21,037,103          | \$ | 22,987,207  | \$     | 1,950,104             |  | 9%   |  |  |  |
| Retail Trade   | \$ | 209,242,719         | \$ | 215,488,471 | \$     | 6,245,753             |  | 3%   |  |  |  |
| Transportation and Warehousing   | \$ | 8,118,521           | \$ | 6,157,903   | \$     | (1,960,617)           |  | -24% |  |  |  |
| Unclassified Establishments  | \$ | 22,142,929          | \$ | 26,758,938  | \$     | 4,616,010             |  | 21%  |  |  |  |
| Utilities  | \$ | 34,720,223          | \$ | 37,842,390  | \$     | 3,122,167             |  | 9%   |  |  |  |
| Wholesale Trade  | \$ | 20,637,477          | \$ | 22,661,667  | \$     | 2,024,191             |  | 10%  |  |  |  |
| All Industries   | \$ | 1,023,874,044       | \$ | 948,062,096 | \$     | (75,811,948)          |  | -7%  |  |  |  |
| Source: NM TRD - Monthly Local Government Distribution Reports (RP-500) and EDD Calculations |    |                     |    |             |        |                       |  |      |  |  |  |

Table 1 shows that Sandoval County experienced an overall negative YOY change in MTGR. The largest increase came from professional, scientific, and technical services, with a YOY gain of \$10M, while construction saw the largest decline of \$105.1M.

Quarterly gross receipts tax (GRT) collections during Q2 FY25 (\$6.4M), as seen in Chart 4, show a decrease of \$4.7M, or 42.4%, compared to Q1 FY25. In Q1 FY25, both employment and average weekly wages grew YOY by 5.7% and 10.5%, respectively (Chart 5). The number of establishments also grew by 1.7% YOY (Chart 6 on page 3).

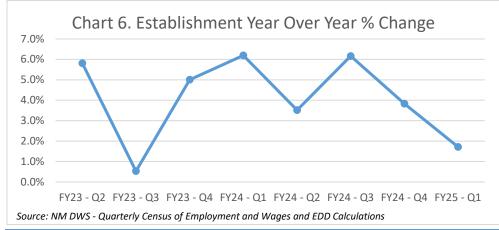






# Quarterly Economic Summary Sandoval County





An **establishment**, as defined by the Quarterly Census of Employment and Wages (QCEW) and referenced in Chart 6, is an economic unit, such as a farm, factory, or store, located at a single physical address and engaged in one type of economic activity.

The Quarterly Census of Employment and Wages (QCEW), used in Charts 5-6 and Table 2, produces comprehensive data on the number of establishments, monthly employment, and quarterly wages for workers covered by state unemployment insurance (UI) laws and federal workers covered by the Unemployment Compensation for Federal Employees (UCFE) program. These data are aggregated to many different levels, starting at the 6-digit NAICS industry level, to higher industry levels (NAICS industry groups, sectors, and supersectors), and to higher geographic levels (MSA, state, and national).

Data are based on information reported by New Mexico employers, covering 97% of nonfarm wage and salary workers. Data are published every quarter. Considered the gold standard for its reliability of industry data, the QCEW data are the most complete universe of monthly employment and quarterly wage information by detailed industry.

| Table 2. FY25 - Q1 Employment Data and Establishments by Industry |               |                   |        |               |            |             |       |                       |         |         |  |
|---|---------------|-------------------|--------|---------------|------------|-------------|-------|-----------------------|---------|---------|--|
|   | YOY Change in |                   |        | YOY change in |            |             |       |                       |         |         |  |
|   | Average       | Average           |        | Α١            | /erage     | Average     |       | Number of             | YOY Cha | ange in |  |
| Industry  | Employment    | <b>Employment</b> |        | W             | eekly Wage | Weekly Wage |       | Establishments Establ |         | hments  |  |
| Accommodation and Food Services                                   | 5,125         |                   | 2.0%   | \$            | 554        |             | 3.7%  | 165                   |         | -3.5%   |  |
| Administrative/Support & Waste                                    |               |                   |        |               |            |             |       |                       |         |         |  |
| Management/Remediation  | 2,700         |                   | 14.8%  | \$            | 1,012      |             | -4.1% | 251                   |         | -0.4%   |  |
| Agriculture, Forestry, Fishing, and Hunting                       | 78            |                   | -10.3% | \$            | 699        |             | 6.1%  | 10                    |         | -9.1%   |  |
| Arts, Entertainment, and Recreation                               | 683           |                   | -5.1%  | \$            | 560        |             | 11.6% | 44                    |         | 7.3%    |  |
| Construction  | 2,756         |                   | -1.7%  | \$            | 1,370      |             | -6.0% | 294                   |         | 0.3%    |  |
| Educational Services  | 3,034         |                   | 4.2%   | \$            | 1,405      |             | 23.6% | 72                    |         | 2.9%    |  |
| Finance and Insurance   | 567           |                   | -7.2%  | \$            | 1,323      |             | 8.9%  | 174                   |         | 5.5%    |  |
| Health Care and Social Assistance                                 | 4,963         |                   | 0.9%   | \$            | 978        |             | 11.5% | 695                   |         | -2.7%   |  |
| Information   | 226           |                   | 23.5%  | \$            | 1,604      |             | -3.1% | 128                   |         | 20.8%   |  |
| Management of Companies and Enterprises                           | 125           |                   | 3.3%   | \$            | 1,410      |             | 7.3%  | 29                    |         | -17.1%  |  |
| Manufacturing   | 4,528         |                   | 25.7%  | \$            | 2,092      |             | 11.3% | 69                    |         | 1.5%    |  |
| Mining, Quarrying, and Oil and Gas Extraction                     | 121           |                   | 16.3%  | \$            | 1,310      |             | -5.7% | 12                    |         | 9.1%    |  |
| Other Services (except Public Administration)                     | 804           |                   | -2.5%  | \$            | 977        |             | 4.7%  | 221                   |         | 0.0%    |  |
| Professional, Scientific, and Technical Services                  | 1,305         |                   | 4.7%   | \$            | 1,585      |             | 11.7% | 461                   |         | 6.2%    |  |
| Public Administration   | 2,888         |                   | 7.8%   | \$            | 1,230      |             | 10.3% | 76                    |         | 0.0%    |  |
| Real Estate and Rental and Leasing                                | 506           |                   | 13.5%  | \$            | 777        |             | -2.3% | 148                   |         | 1.4%    |  |
| Retail Trade  | 3,773         |                   | 2.6%   | \$            | 762        |             | 16.0% | 205                   |         | 6.2%    |  |
| Transportation and Warehousing                                    | 498           |                   | 1.0%   | \$            | 1,247      |             | 3.9%  | 56                    |         | 3.7%    |  |
| Utilities   | 90            |                   | -1.1%  | \$            | 1,277      |             | 3.9%  | 15                    |         | 0.0%    |  |
| Wholesale Trade   | 429           |                   | 2.9%   | \$            | 1,857      |             | 7.2%  | 136                   |         | 4.6%    |  |
| All Industries  | 35,199        |                   | 5.7%   | \$            | 1,166      |             | 10.5% | 3,261                 |         | 1.7%    |  |

Source: NM DWS - Quarterly Census of Employment and Wages and EDD Calculations \*Some data may be withheld to avoid disclosure of confidential information.

#### **Quarterly Economic Summary** Sandoval County



#### **Population**

151,538

Source: U.S. Census Bureau - American Community Survey

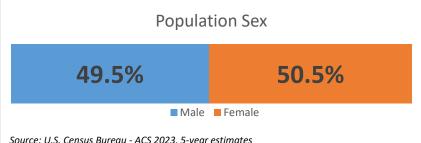
■ Black or African American

Some Other Race

■ White

Asian

■ Native Hawaiian and Other Pacific Islander



2.2%

0.2%

8.2%

56.1%

1.6%

