

Quarterly Economic Summary

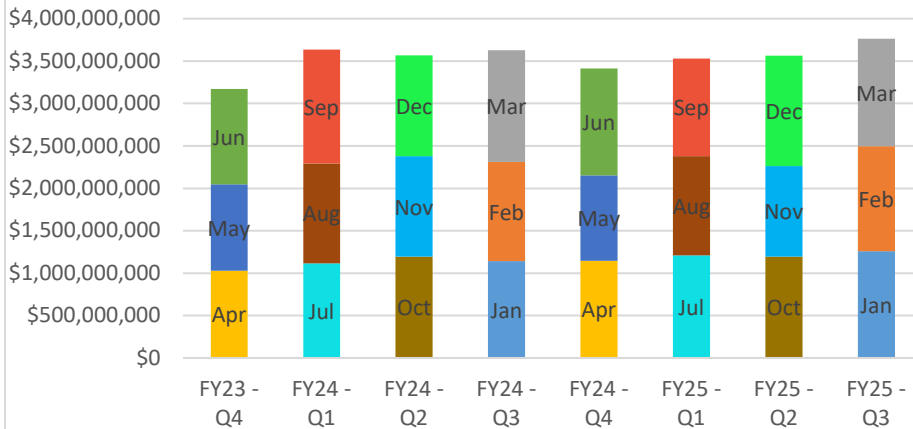
Lea County

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Chart 1. Matched Taxable Gross Receipts Per Quarter



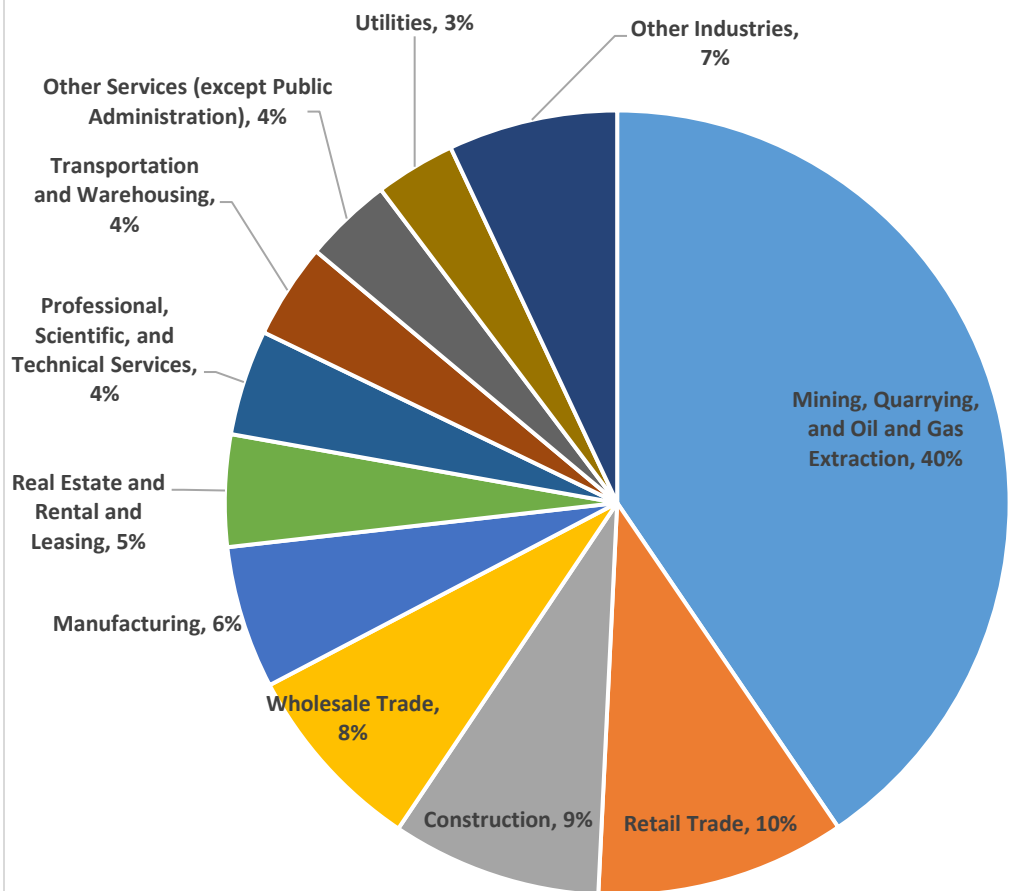
Source: NM TRD - Monthly Local Government Distribution Reports (RP-500)

In the third quarter of FY25, 26 out of 33 counties reported positive year-over-year (YOY) economic growth compared to Q3 FY24, with a statewide 5.9% increase in matched taxable gross receipts (MTGR). Statewide growth was observed across most industry sectors, with construction and unclassified establishments leading the way. Employment, wages, and the number of establishments also increased YOY in New Mexico in Q2 FY25.

Lea County's MTGR increased by nearly \$200M, or 5.6%, from Q2 FY25 to Q3 FY25, as seen in Chart 1. The amount reported during Q3 FY25 (\$3.77B) was \$231M higher than the eight-quarter average (\$3.53B). As seen in Chart 2, the largest industry as a percentage of MTGR was mining, quarrying, and oil and gas extraction (40%), followed by retail trade (10%), similar to the prior quarter, when they accounted for 40% and 11%, respectively.

Matched Taxable Gross Receipts (MTGR) provide the most accurate tax data for assessing underlying economic activity. The data collection process involves matching tax payments with reported receipts for each taxpayer by industry.

Chart 2. FY25 - Q3 Industry Size by Matched Taxable Gross Receipts



Source: NM TRD - Monthly Local Government Distribution Reports (RP-500)

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Table 1. Matched Taxable Gross Receipts by Industry

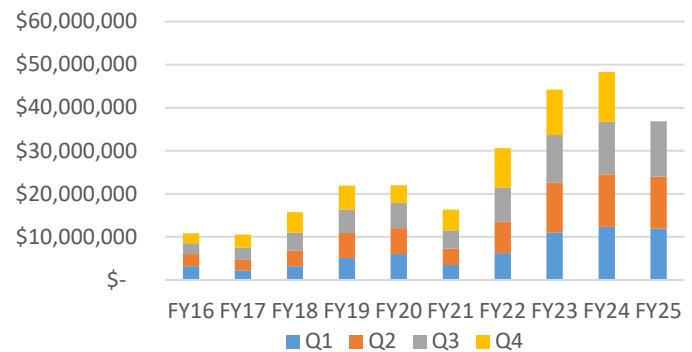
Industries	FY24 - Q3	FY25 - Q3	Growth	Year over year Change
Accommodation and Food Services	\$ 52,496,186	\$ 57,750,550	\$ 5,254,364	10%
Administrative/Support & Waste Management/Remediation	\$ 51,134,088	\$ 52,954,918	\$ 1,820,830	4%
Agriculture, Forestry, Fishing, and Hunting	\$ 3,218,773	\$ 2,203,925	\$ (1,014,847)	-32%
Arts, Entertainment, and Recreation	\$ 3,983,644	\$ 4,827,529	\$ 843,884	21%
Construction	\$ 314,440,831	\$ 325,563,181	\$ 11,122,350	4%
Educational Services	\$ 2,139,025	\$ 1,163,578	\$ (975,447)	-46%
Finance and Insurance	\$ 3,326,051	\$ 3,849,551	\$ 523,499	16%
Health Care and Social Assistance	\$ 30,608,528	\$ 36,025,055	\$ 5,416,527	18%
Information	\$ 20,020,488	\$ 19,248,287	\$ (772,201)	-4%
Management of Companies and Enterprises	\$ 181,268	\$ 3,479	\$ (177,790)	-98%
Manufacturing	\$ 189,381,656	\$ 221,497,769	\$ 32,116,113	17%
Mining, Quarrying, and Oil and Gas Extraction	\$ 1,560,654,440	\$ 1,523,875,152	\$ (36,779,289)	-2%
Other Services (except Public Administration)	\$ 121,472,909	\$ 136,837,016	\$ 15,364,107	13%
Professional, Scientific, and Technical Services	\$ 130,892,387	\$ 163,718,999	\$ 32,826,612	25%
Public Administration	\$ 485,811	\$ (5,771,679)	\$ (6,257,489)	-1288%
Real Estate and Rental and Leasing	\$ 155,363,794	\$ 173,508,320	\$ 18,144,526	12%
Retail Trade	\$ 360,679,856	\$ 387,389,977	\$ 26,710,120	7%
Transportation and Warehousing	\$ 158,408,681	\$ 147,734,200	\$ (10,674,481)	-7%
Unclassified Establishments	\$ 33,191,205	\$ 90,387,633	\$ 57,196,429	172%
Utilities	\$ 122,968,126	\$ 124,560,755	\$ 1,592,628	1%
Wholesale Trade	\$ 311,037,907	\$ 297,280,770	\$ (13,757,137)	-4%
All Industries	\$ 3,627,356,384	\$ 3,765,252,556	\$ 137,896,172	4%

Source: NM TRD - Monthly Local Government Distribution Reports (RP-500) and EDD Calculations

Table 1 shows that 13 of the 21 industries reported a YOY increase in MTGR. The largest increase came from unclassified establishments, which posted a YOY gain of \$57.2M. The largest decline was in mining, quarrying, and oil and gas extraction, which reported a YOY decrease of \$36.8M. Public administration in Table 1 shows negative MTGR in Q3 FY25. This could be due to amended tax filings with NM TRD.

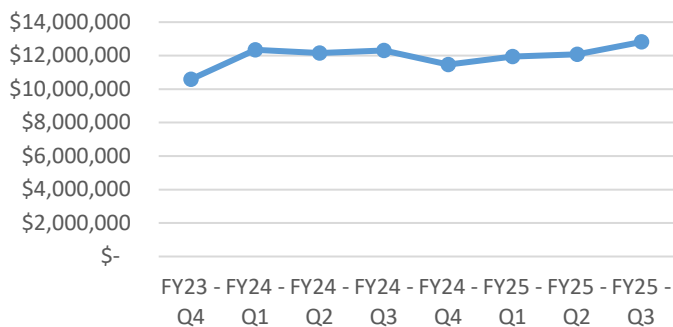
Quarterly gross receipts tax (GRT) collections grew by \$738K, or 6.1%, from Q2 to Q3 FY25 (Chart 4). Both average employment and weekly wages grew by 2.1% and 4.1% YOY, respectively, in Q2 FY25 (Chart 5).

Chart 3. Annual Total GRT Revenue Collections



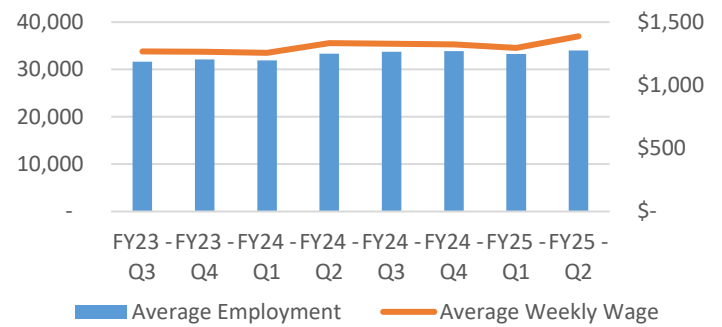
Source: NM TRD - Monthly Local Government Distribution Reports (RP-500)

Chart 4. Quarterly GRT Revenue Collections



Source: NM TRD - Monthly Local Government Distribution Reports (RP-500)

Chart 5. Total Employment & Weekly Wage



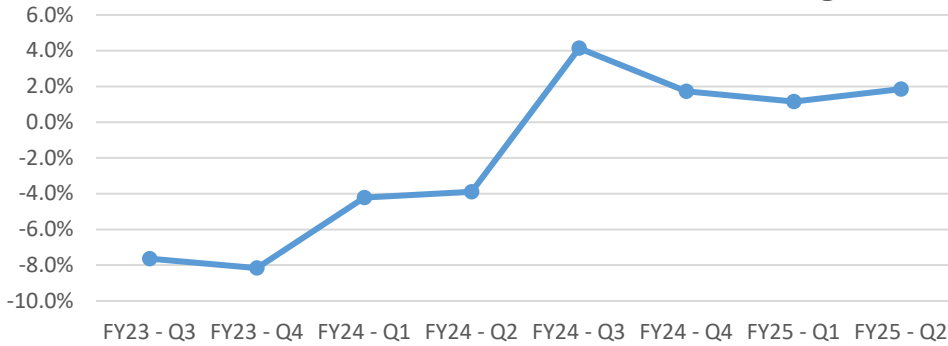
Source: NM DWS - Quarterly Census of Employment and Wages

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Chart 6. Establishment Year Over Year % Change



An **establishment**, as defined by the Quarterly Census of Employment and Wages (QCEW) and referenced in Chart 6, is an economic unit, such as a farm, factory, or store, located at a single physical address and engaged in one type of economic activity.

The **Quarterly Census of Employment and Wages (QCEW)**, used in Charts 5-6 and Table 2, produces comprehensive data on the number of establishments, monthly employment, and quarterly wages for workers covered by state unemployment insurance (UI) laws and federal workers covered by the Unemployment Compensation for Federal Employees (UCFE) program. These data are aggregated to many different levels, starting at the 6-digit NAICS industry level, to higher industry levels (NAICS industry groups, sectors, and supersectors), and to higher geographic levels (MSA, state, and national).

Data are based on information reported by New Mexico employers, covering 97% of nonfarm wage and salary workers. Data are published every quarter. Considered the gold standard for its reliability of industry data, the QCEW data are the most complete universe of monthly employment and quarterly wage information by detailed industry.

Table 2. FY25 - Q2 Employment Data and Establishments by Industry

Industry	Average Employment	YOY Change in Average Employment	Average Weekly Wage	YOY change in Average Weekly Wage	Number of Establishments	YOY Change in Establishments
Accommodation and Food Services	3,280	1.5%	\$ 503	5.0%	165	0.0%
Administrative/Support & Waste Management/Remediation	1,493	-5.9%	\$ 1,057	7.7%	111	6.7%
Agriculture, Forestry, Fishing, and Hunting	450	4.2%	\$ 1,708	22.6%	40	2.6%
Arts, Entertainment, and Recreation	280	4.9%	\$ 761	-0.3%	22	4.8%
Construction	2,977	-7.2%	\$ 1,575	2.3%	191	-1.5%
Educational Services	3,017	3.2%	\$ 1,095	5.6%	17	13.3%
Finance and Insurance	446	0.7%	\$ 1,379	13.5%	77	-1.3%
Health Care and Social Assistance	2,785	2.0%	\$ 1,027	3.3%	168	5.7%
Information	204	-4.7%	\$ 1,049	-3.1%	27	-3.6%
Management of Companies and Enterprises	135	-10.6%	\$ 1,359	11.6%	9	0.0%
Manufacturing	651	13.2%	\$ 2,154	12.5%	35	-5.4%
Mining, Quarrying, and Oil and Gas Extraction	8,141	5.0%	\$ 2,037	4.4%	361	3.4%
Other Services (except Public Administration)	765	15.4%	\$ 1,136	8.5%	123	0.0%
Professional, Scientific, and Technical Services	903	11.9%	\$ 1,403	5.9%	147	5.8%
Public Administration	976	5.6%	\$ 1,575	4.7%	61	0.0%
Real Estate and Rental and Leasing	516	-3.6%	\$ 1,703	2.0%	83	-2.4%
Retail Trade	3,522	3.6%	\$ 716	-1.0%	240	3.9%
Transportation and Warehousing	2,052	-1.9%	\$ 1,615	-7.0%	195	0.0%
Utilities	528	3.7%	\$ 2,295	16.5%	28	0.0%
Wholesale Trade	917	4.6%	\$ 1,729	1.2%	108	0.0%
All Industries	34,035	2.1%	\$ 1,388	4.1%	2,208	1.8%

Source: NM DWS - Quarterly Census of Employment and Wages and EDD Calculations *Some data may be withheld to avoid disclosure of confidential information.

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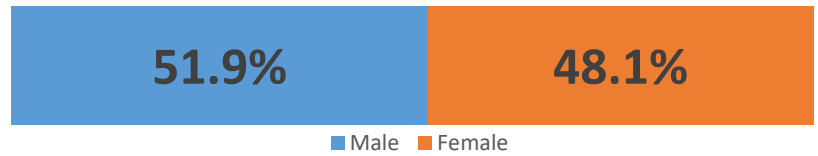


Population

73,154

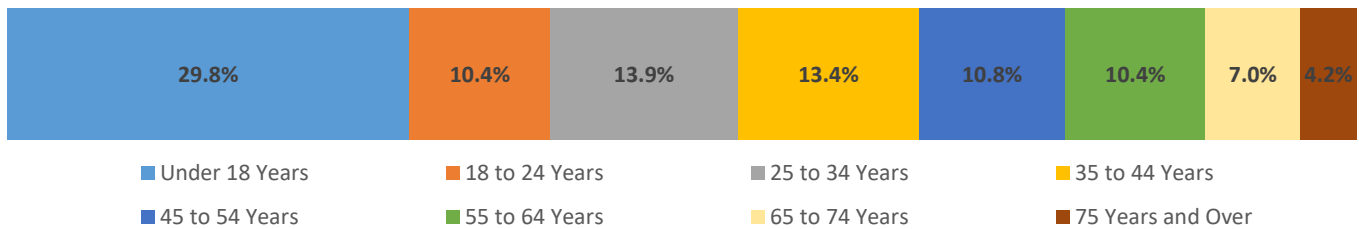
Source: U.S. Census Bureau - American Community Survey (ACS) 2023, 5-year estimates

Population Sex



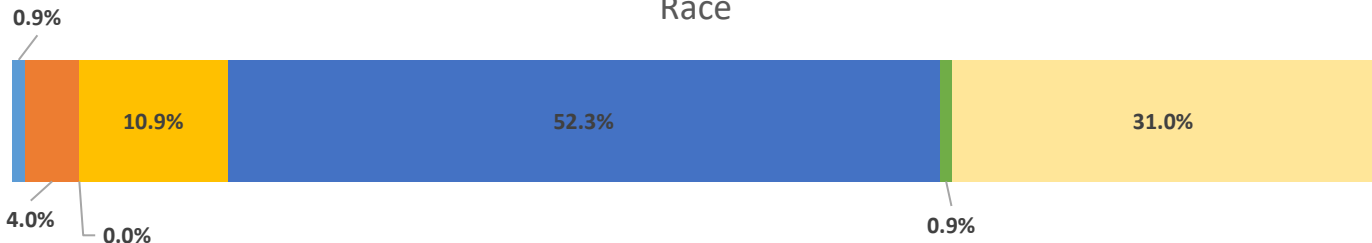
Source: U.S. Census Bureau - ACS 2023, 5-year estimates

Population Age



Source: U.S. Census Bureau - ACS 2023, 5-year estimates

Race

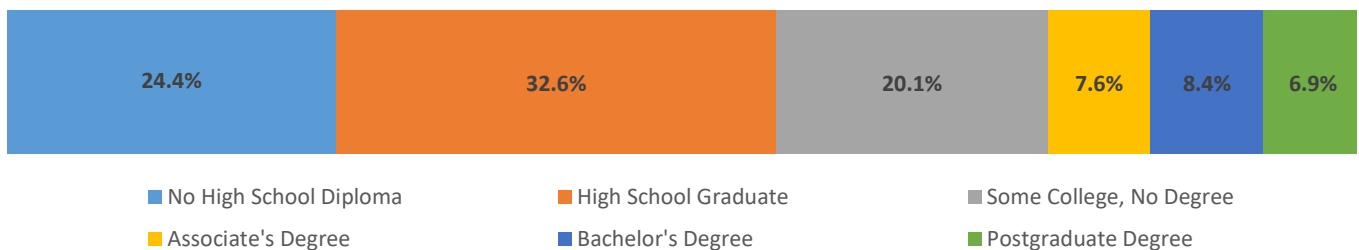


Percent

Native American	0.9%
Black or African American	4.0%
Native Hawaiian and Other Pacific Islander	0.0%
Some Other Race	10.9%
White	52.3%
Asian	0.9%
Two or More Races	31.0%

Source: U.S. Census Bureau - ACS 2023, 5-year estimates

Educational Attainment, Age 25-64



Source: U.S. Census Bureau - ACS 2023, 5-year estimates