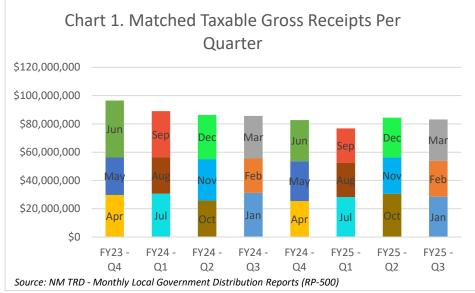


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In the third quarter of FY25, 26 out of 33 counties reported positive year-over-year (YOY) economic growth compared to Q3 FY24, with a statewide 5.9% increase in matched taxable gross receipts (MTGR). Statewide growth was observed across most industry sectors, with construction and unclassified establishments leading the way. Employment, wages, and the number of establishments also increased YOY in New Mexico in Q2 FY25.

Sierra County's **MTGR** decreased by just over \$1.2M, or 1.5%, from Q2 FY25 to Q3 FY25, as seen in The Chart 1. amount reported during Q3 FY25 (\$83.2M) was also \$2.4M smaller than the eightquarter average (\$85.6B). As seen in Chart 2, the largest industry as a percentage of MTGR was the retail trade industry, which accounted for 25% of the total MTGR during Q3 FY25. This was a slight decrease from 29% in the previous quarter.

Matched Taxable Gross
Receipts (MTGR) provide
the most accurate tax data
for assessing underlying
economic activity. The data
collection process involves
matching tax payments with
reported receipts for each
taxpayer by industry.

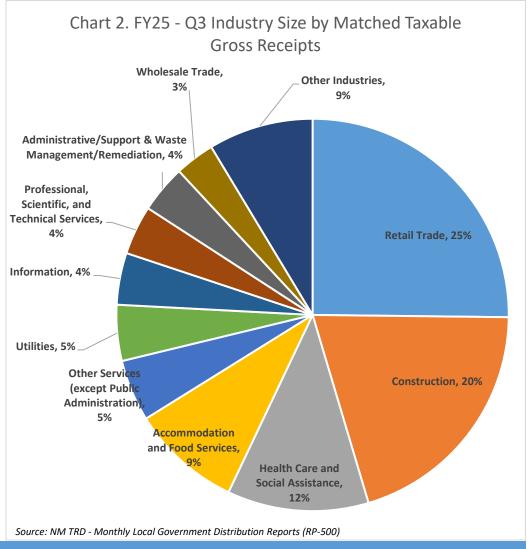
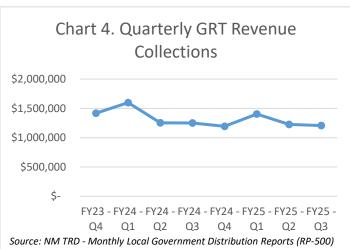


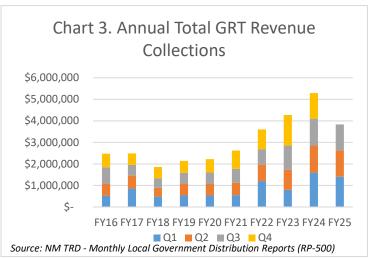


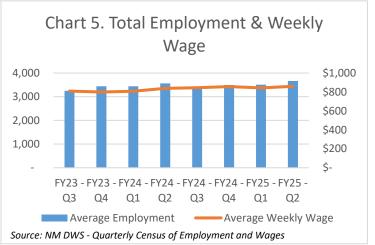
Table 1. Matched Taxable Gross Receipts by Industry												
Industries		FY24 - Q3 FY25 - Q3			Growth Year over year Change							
Accommodation and Food Services	\$	8,013,045	\$	7,407,095	\$	(605,950)		-8%				
Administrative/Support & Waste Management/Remediation	\$	2,607,012	\$	3,202,355	\$	595,343		23%				
Agriculture, Forestry, Fishing, and Hunting	\$	539,697	\$	542,453	\$	2,756		1%				
Arts, Entertainment, and Recreation	\$	291,678	\$	1,317,952	\$	1,026,275		352%				
Construction	\$	26,050,387	\$	16,471,115	\$	(9,579,272)		-37%				
Educational Services	\$	115,351	\$	230,698	\$	115,347		100%				
Finance and Insurance	\$	71,880	\$	138,556	\$	66,677		93%				
Health Care and Social Assistance	\$	6,183,491	\$	9,499,680	\$	3,316,189		54%				
Information	\$	2,126,129	\$	3,482,119	\$	1,355,990		64%				
Management of Companies and Enterprises	\$	26,051	\$	26,144	\$	92		0%				
Manufacturing	\$	1,816,576	\$	1,544,399	\$	(272,178)		-15%				
Mining, Quarrying, and Oil and Gas Extraction	\$	-	\$	77,863	\$	77,863	N/A					
Other Services (except Public Administration)	\$	3,718,581	\$	4,142,960	\$	424,379		11%				
Professional, Scientific, and Technical Services	\$	3,647,149	\$	3,299,712	\$	(347,437)		-10%				
Public Administration	\$	1,111,569	\$	-	\$	(1,111,569)		-100%				
Real Estate and Rental and Leasing	\$	1,618,840	\$	1,367,390	\$	(251,450)		-16%				
Retail Trade	\$	19,826,340	\$	20,525,459	\$	699,119		4%				
Transportation and Warehousing	\$	84,423	\$	93,338	\$	8,915		11%				
Unclassified Establishments	\$	1,436,898	\$	1,701,560	\$	264,663		18%				
Utilities	\$	3,546,499	\$	3,757,274	\$	210,776		6%				
Wholesale Trade	\$	2,263,832	\$	2,669,582	\$	405,750		18%				
All Industries	\$	85,596,737	\$	83,158,743	\$	(2,437,994)		-3%				
Source: NM TRD - Monthly Local Government Distribution Reports (RP-500) and	d EDD Ca	lculations										

Table 1 shows that Sierra County's MTGR decreased by 3%, or \$2.4M, YOY. Despite the \$3.3M growth in the health care and social assistance industry, the construction industry showed a decrease of \$9.6M, leading to the net overall decrease.

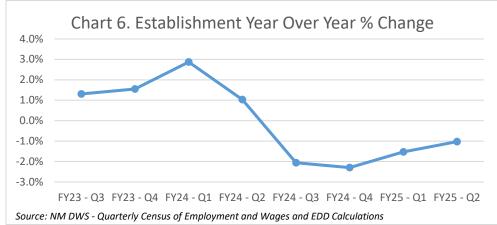
Quarterly gross receipts tax (GRT) collected during Q3 FY25 (\$1.21M) was 1.6% less than the amount collected during Q2 FY25 (\$1.23M), as seen in Chart 4. Average employment and weekly wages in Q2 FY25 grew by 2.9% and 2.5% YOY, respectively (Chart 5), while the number of establishments remained negative, decreasing by 1% (Chart 6 on the next page).











An **establishment**, as defined by the Quarterly Census of Employment and Wages (QCEW) and referenced in Chart 6, is an economic unit, such as a farm, factory, or store, located at a single physical address and engaged in one type of economic activity.

The Quarterly Census of Employment and Wages (QCEW), used in Charts 5-6 and Table 2, produces comprehensive data on the number of establishments, monthly employment, and quarterly wages for workers covered by state unemployment insurance (UI) laws and federal workers covered by the Unemployment Compensation for Federal Employees (UCFE) program. These data are aggregated to many different levels, starting at the 6-digit NAICS industry level, to higher industry levels (NAICS industry groups, sectors, and supersectors), and to higher geographic levels (MSA, state, and national).

Data are based on information reported by New Mexico employers, covering 97% of nonfarm wage and salary workers. Data are published every quarter. Considered the gold standard for its reliability of industry data, the QCEW data are the most complete universe of monthly employment and quarterly wage information by detailed industry.

Table 2. FY25 - Q2 Employment Data and Establishments by Industry												
	YOY Change in		nge in	YOY change in								
	Average	Average		Average Average		e	Number of YOY Change in					
Industry	Employment	Employment		Weekly Wage	Weekly	y Wage	Establishments Establishment					
Accommodation and Food Services	440		-4.3%	\$ 4:	L5	6.7%	43	-2.3%				
Administrative/Support & Waste												
Management/Remediation	108		13.7%	\$ 6	57	-16.2%	22	15.8%				
Agriculture, Forestry, Fishing, and Hunting	205		13.9%	\$ 8	39	19.0%	20	5.3%				
Arts, Entertainment, and Recreation	99		-9.2%	\$ 7	57	5.7%	10	-9.1%				
Construction	229		10.1%	\$ 1,3	33	5.8%	31	-11.4%				
Educational Services	*		*		*	*	2	0.0%				
Finance and Insurance	66		1.5%	\$ 8	71	-0.1%	17	-10.5%				
Health Care and Social Assistance	906		5.2%	\$ 8	37	3.0%	76	0.0%				
Information	22		10.0%	\$ 1,1	26	4.4%	11	10.0%				
Management of Companies and Enterprises	*		*		*	*	1	#DIV/0!				
Manufacturing	194		8.4%	\$ 8	31	4.0%	7	16.7%				
Mining, Quarrying, and Oil and Gas Extraction	*		*		*	*	1	0.0%				
Other Services (except Public Administration)	85		19.7%	\$ 4	74	-5.0%	21	5.0%				
Professional, Scientific, and Technical Services	37		-9.8%	\$ 8	38	-26.7%	26	13.0%				
Public Administration	336		3.1%	\$ 1,2	17	1.7%	29	-6.5%				
Real Estate and Rental and Leasing	19		216.7%	\$ 30	08	-67.3%	6	0.0%				
Retail Trade	493		0.8%	\$ 5	l1	-0.6%	37	-2.6%				
Transportation and Warehousing	79		-16.8%	\$ 1,7	39	-6.1%	15	-16.7%				
Utilities	47		4.4%	\$ 1,4	50	9.7%	6	0.0%				
Wholesale Trade	12		20.0%	\$ 6	75	-13.8%	6	-14.3%				
All Industries	3,667		2.9%	\$ 8	50	2.5%	387	-1.0%				

Source: NM DWS - Quarterly Census of Employment and Wages and EDD Calculations *Some data may be withheld to avoid disclosure of confidential information.



Population

11,511

Source: U.S. Census Bureau - American Community Survey (ACS) 2023, 5-year estimates

