

Quarterly Economic Summary

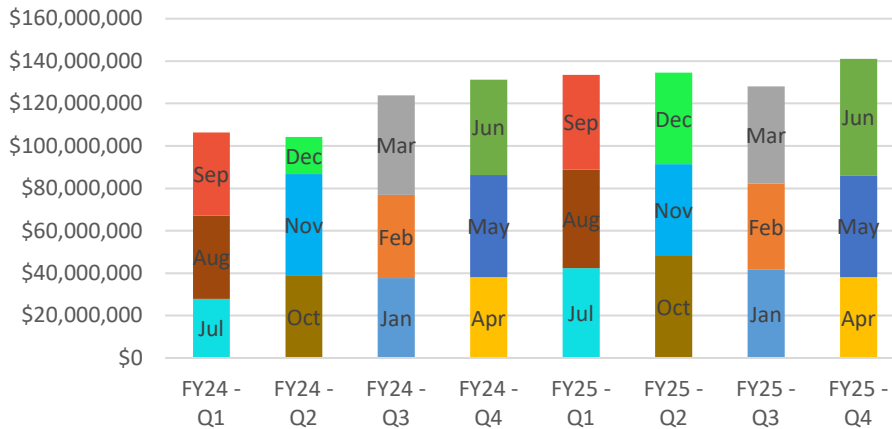
Cibola County

Released: October 2025



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Chart 1. Matched Taxable Gross Receipts Per Quarter



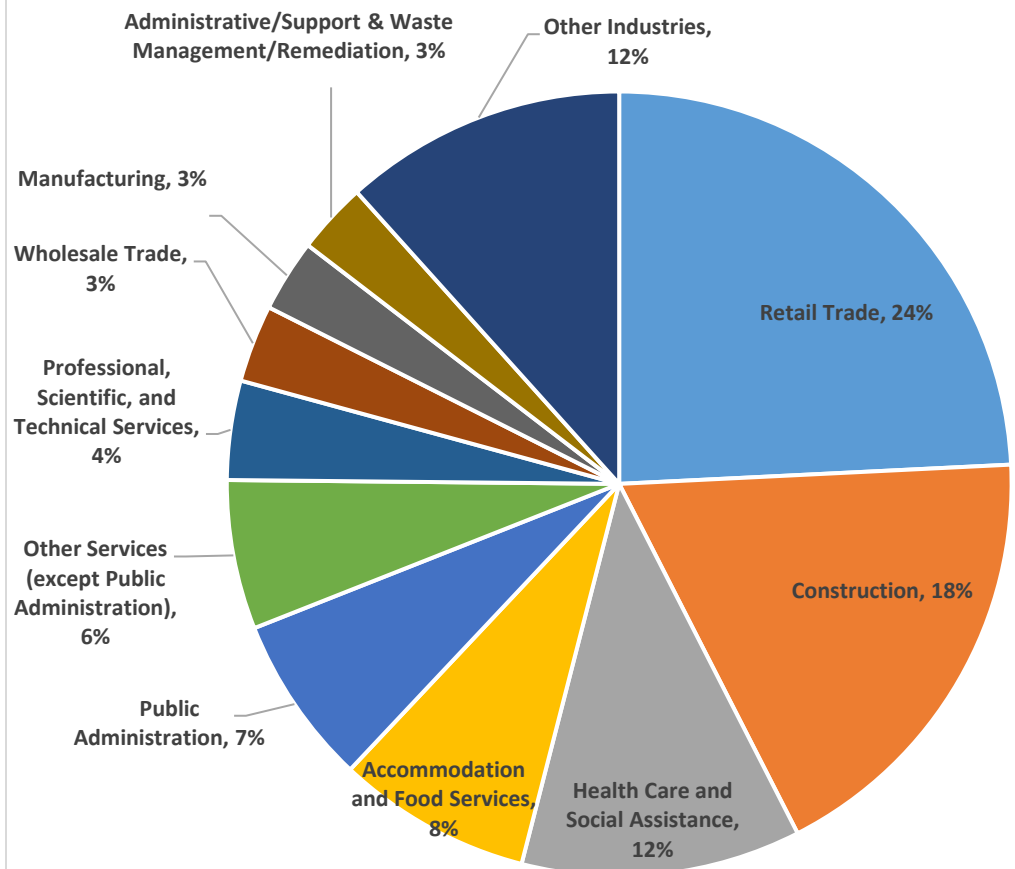
Source: NM TRD - Monthly Local Government Distribution Reports (RP-500)

In the fourth quarter of FY25, 24 out of 33 counties reported positive year-over-year (YOY) economic growth compared to Q4 FY24, with a statewide 6.9% increase in matched taxable gross receipts (MTGR). Growth was observed across most industry sectors, led by construction and mining, quarrying, and oil and gas extraction. In Q3 FY25, employment and average wages in New Mexico increased YOY, while the number of establishments declined.

Cibola County's MTGR increased by nearly \$13M, or 10.1%, from Q3 FY25 to Q4 FY25, as seen in Chart 1. The amount reported during Q4 FY25 (\$141.1M) was \$15.7M larger than the eight-quarter average (\$125.4M).

As seen in Chart 2, the largest industry as a percentage of MTGR was the retail trade industry, which accounted for 24% of the total MTGR during Q4 FY25. In Q4 FY24, the industry accounted for 26%.

Chart 2. FY25 - Q4 Industry Size by Matched Taxable Gross Receipts



Source: NM TRD - Monthly Local Government Distribution Reports (RP-500)

Matched Taxable Gross Receipts (MTGR) provide the most accurate tax data for assessing underlying economic activity. The data collection process involves matching tax payments with reported receipts for each taxpayer by industry.

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Table 1. Matched Taxable Gross Receipts by Industry

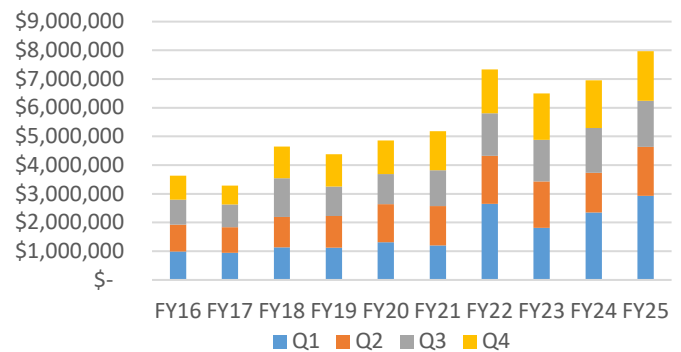
Industries	FY24 - Q4	FY25 - Q4	Growth	Year over year Change
Accommodation and Food Services	\$ 11,506,460	\$ 11,292,292	\$ (214,168)	-2%
Administrative/Support & Waste Management/Remediation	\$ 2,723,884	\$ 4,130,151	\$ 1,406,266	52%
Agriculture, Forestry, Fishing, and Hunting	\$ 503,356	\$ 313,732	\$ (189,624)	-38%
Arts, Entertainment, and Recreation	\$ 683,159	\$ 1,002,004	\$ 318,845	47%
Construction	\$ 16,208,100	\$ 25,720,452	\$ 9,512,352	59%
Educational Services	\$ 102,944	\$ 148,584	\$ 45,640	44%
Finance and Insurance	\$ 346,905	\$ 319,318	\$ (27,588)	-8%
Health Care and Social Assistance	\$ 16,723,574	\$ 16,217,456	\$ (506,119)	-3%
Information	\$ 3,830,949	\$ 4,114,765	\$ 283,816	7%
Management of Companies and Enterprises	\$ -	\$ 26,207	\$ 26,207	N/A
Manufacturing	\$ 4,536,487	\$ 4,198,874	\$ (337,613)	-7%
Mining, Quarrying, and Oil and Gas Extraction	\$ 139,540	\$ 5,336	\$ (134,205)	-96%
Other Services (except Public Administration)	\$ 10,542,892	\$ 8,658,620	\$ (1,884,271)	-18%
Professional, Scientific, and Technical Services	\$ 4,100,110	\$ 5,750,348	\$ 1,650,238	40%
Public Administration	\$ 2,665,799	\$ 9,835,999	\$ 7,170,201	269%
Real Estate and Rental and Leasing	\$ 5,719,233	\$ 3,266,719	\$ (2,452,514)	-43%
Retail Trade	\$ 32,630,716	\$ 34,099,319	\$ 1,468,603	5%
Transportation and Warehousing	\$ 1,759,447	\$ 649,248	\$ (1,110,199)	-63%
Unclassified Establishments	\$ 2,282,369	\$ 2,688,265	\$ 405,895	18%
Utilities	\$ 5,104,378	\$ 3,876,698	\$ (1,227,680)	-24%
Wholesale Trade	\$ 3,184,794	\$ 4,487,569	\$ 1,302,775	41%
All Industries	\$ 131,206,890	\$ 141,061,715	\$ 9,854,826	8%

Source: NM TRD - Monthly Local Government Distribution Reports (RP-500) and EDD Calculations

Table 1 shows that 10 industries reported a YOY increase. The largest contributions came from the construction and public administration industries, which posted YOY increases of \$9.5M and \$7.2M, respectively. The largest decline came from the real estate and rental and leasing industry, which posted a YOY decrease of \$2.5M.

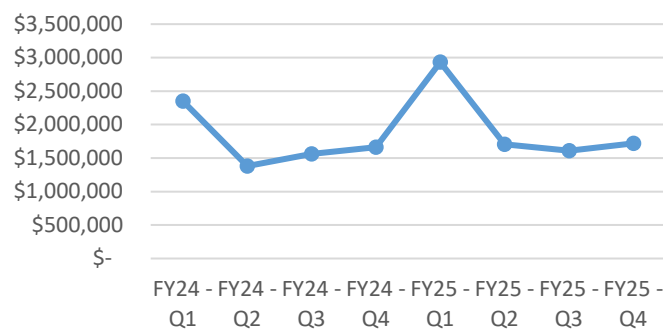
Quarterly gross receipts tax (GRT) collections during Q4 FY25 (\$1.7M), as seen in Chart 4, show an increase of \$108.6K, or 6.7%, compared to Q3 FY25. The amount collected during Q4 FY25 is \$146.5K smaller than the eight-quarter average (\$1.9M).

Chart 3. Annual Total GRT Revenue Collections



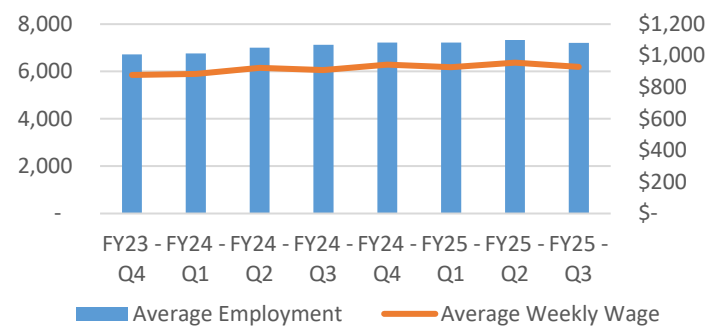
Source: NM TRD - Monthly Local Government Distribution Reports (RP-500)

Chart 4. Quarterly GRT Revenue Collections



Source: NM TRD - Monthly Local Government Distribution Reports (RP-500)

Chart 5. Total Employment & Weekly Wage



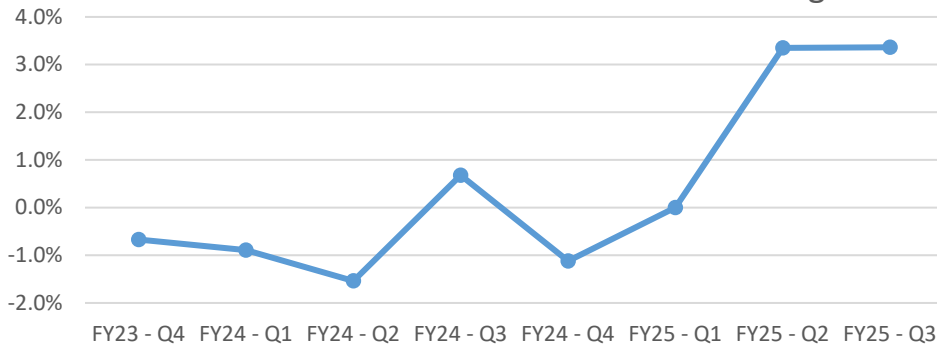
Source: NM DWS - Quarterly Census of Employment and Wages

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Chart 6. Establishment Year Over Year % Change



An **establishment**, as defined by the Quarterly Census of Employment and Wages (QCEW) and referenced in Chart 6, is an economic unit, such as a farm, factory, or store, located at a single physical address and engaged in one type of economic activity.

Source: NM DWS - Quarterly Census of Employment and Wages and EDD Calculations

The **Quarterly Census of Employment and Wages (QCEW)**, used in Charts 5-6 and Table 2, produces comprehensive data on the number of establishments, monthly employment, and quarterly wages for workers covered by state unemployment insurance (UI) laws and federal workers covered by the Unemployment Compensation for Federal Employees (UCFE) program. These data are aggregated to many different levels, starting at the 6-digit NAICS industry level, to higher industry levels (NAICS industry groups, sectors, and supersectors), and to higher geographic levels (MSA, state, and national).

Data are based on information reported by New Mexico employers, covering 97% of nonfarm wage and salary workers. Data are published every quarter. Considered the gold standard for its reliability of industry data, the QCEW data are the most complete universe of monthly employment and quarterly wage information by detailed industry.

Table 2. FY25 - Q3 Employment Data and Establishments by Industry

Industry	Average Employment	YOY Change in Average Employment	Average Weekly Wage	YOY change in Average Weekly Wage	Number of Establishments	YOY Change in Establishments
Accommodation and Food Services	993	2.7%	\$ 461	-1.5%	43	0.0%
Administrative/Support & Waste Management/Remediation	278	-9.4%	\$ 1,295	-2.4%	17	-5.6%
Agriculture, Forestry, Fishing, and Hunting	27	-3.6%	\$ 367	-4.2%	4	0.0%
Arts, Entertainment, and Recreation	91	-9.9%	\$ 719	19.4%	12	0.0%
Construction	310	11.5%	\$ 1,066	2.1%	47	6.8%
Educational Services	617	-1.4%	\$ 1,028	1.7%	17	0.0%
Finance and Insurance	93	8.1%	\$ 649	-0.9%	14	-6.7%
Health Care and Social Assistance	1,673	3.1%	\$ 971	6.7%	94	13.3%
Information	*	*	*	*	9	0.0%
Management of Companies and Enterprises	*	*	*	*	2	-33.3%
Manufacturing	35	-34.0%	\$ 583	6.0%	5	-16.7%
Mining, Quarrying, and Oil and Gas Extraction	276	-21.1%	\$ 1,680	1.0%	4	0.0%
Other Services (except Public Administration)	74	12.1%	\$ 739	-7.7%	21	-4.5%
Professional, Scientific, and Technical Services	80	25.0%	\$ 812	47.1%	15	7.1%
Public Administration	1,415	3.8%	\$ 1,117	4.7%	57	7.5%
Real Estate and Rental and Leasing	40	42.9%	\$ 780	-8.2%	8	14.3%
Retail Trade	876	3.5%	\$ 632	-0.9%	54	-3.6%
Transportation and Warehousing	77	10.0%	\$ 1,113	-0.8%	22	10.0%
Utilities	115	-8.0%	\$ 1,480	12.1%	5	0.0%
Wholesale Trade	105	-14.6%	\$ 1,024	15.2%	11	0.0%
All Industries	7,203	1.0%	\$ 930	2.3%	461	3.4%

Source: NM DWS - Quarterly Census of Employment and Wages and EDD Calculations *Some data may be withheld to avoid disclosure of confidential information.

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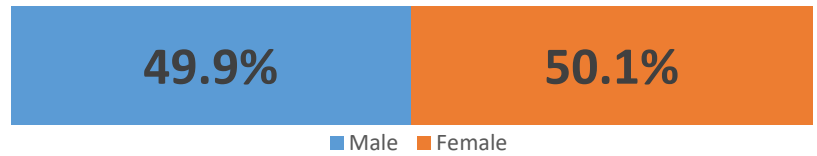


Population

27,059

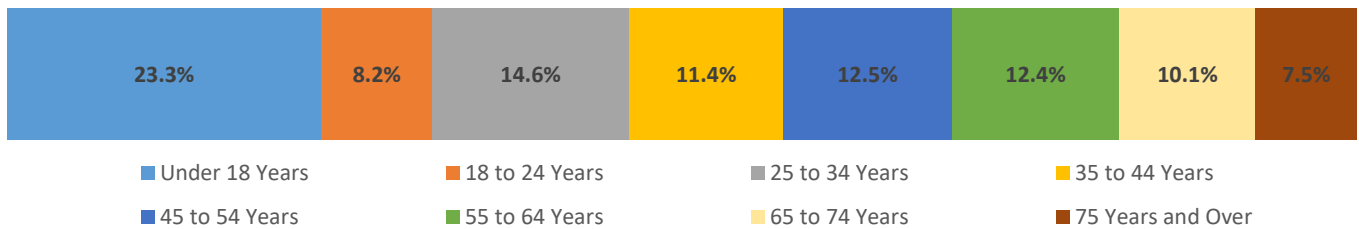
Source: U.S. Census Bureau - American Community Survey (ACS) 2023, 5-year estimates

Population Sex



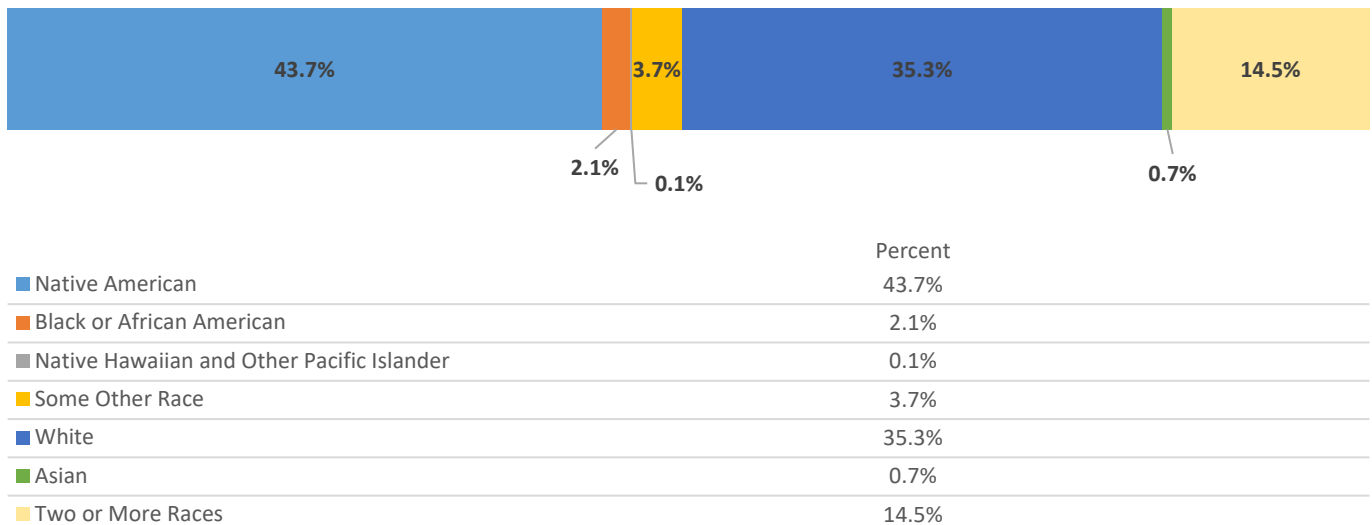
Source: U.S. Census Bureau - ACS 2023, 5-year estimates

Population Age



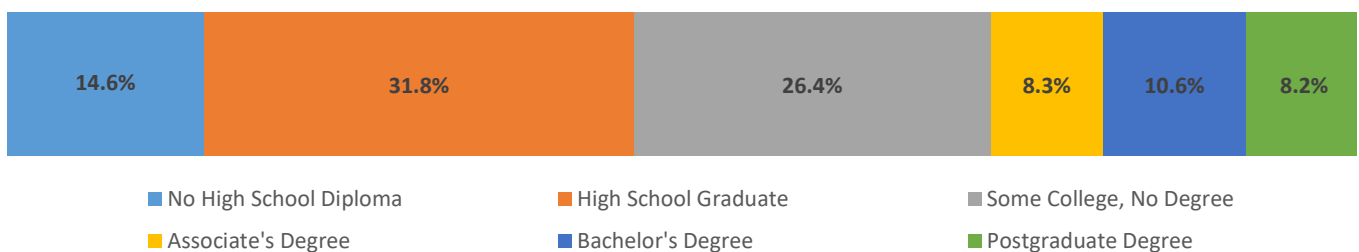
Source: U.S. Census Bureau - ACS 2023, 5-year estimates

Race



Source: U.S. Census Bureau - ACS 2023, 5-year estimates

Educational Attainment, Age 25-64



Source: U.S. Census Bureau - ACS 2023, 5-year estimates