

Quarterly Economic Summary

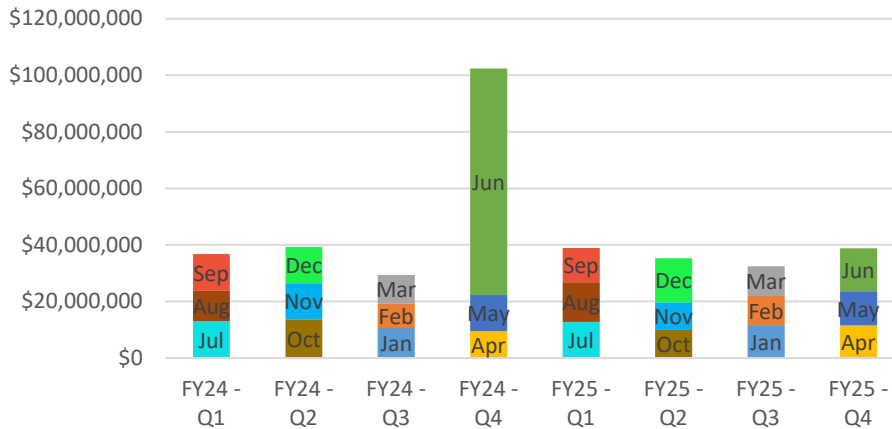
Guadalupe County

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Chart 1. Matched Taxable Gross Receipts Per Quarter



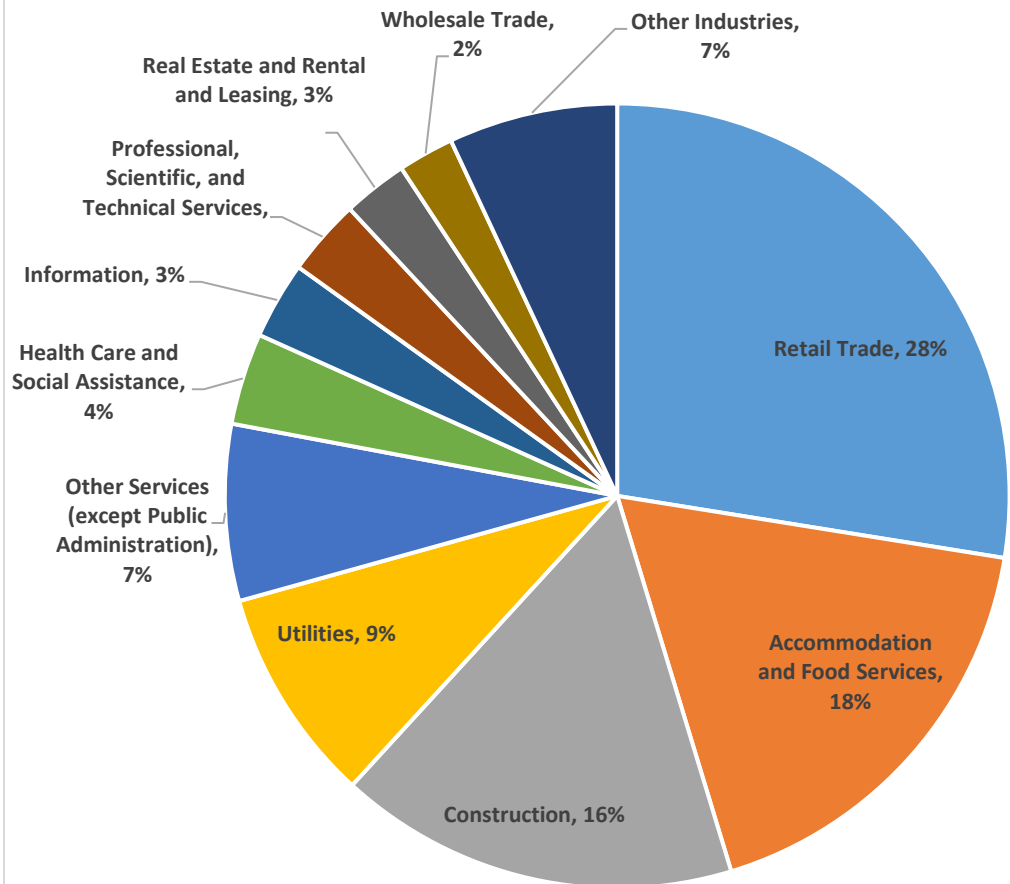
Source: NM TRD - Monthly Local Government Distribution Reports (RP-500)

In the fourth quarter of FY25, 24 out of 33 counties reported positive year-over-year (YOY) economic growth compared to Q4 FY24, with a statewide 6.9% increase in matched taxable gross receipts (MTGR). Growth was observed across most industry sectors, led by construction and mining, quarrying, and oil and gas extraction. In Q3 FY25, employment and average wages in New Mexico increased YOY, while the number of establishments declined.

Guadalupe County's MTGR increased by just over \$6.4M, or 19.8%, from Q3 FY25 to Q4 FY25, as seen in Chart 1. The amount reported during Q4 FY25 (\$38.8M) was \$5.3M less than the eight-quarter average (\$44.1M), as the unusually large MTGR in Q4 FY24 raised the average. The largest industry as a share of MTGR was the retail trade industry, which accounted for 28% of the total MTGR in Q4 FY25 (Chart 2) and 29% in Q3 FY25.

Matched Taxable Gross Receipts (MTGR) provide the most accurate tax data for assessing underlying economic activity. The data collection process involves matching tax payments with reported receipts for each taxpayer by industry.

Chart 2. FY25 - Q4 Industry Size by Matched Taxable Gross Receipts



Source: NM TRD - Monthly Local Government Distribution Reports (RP-500)

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Table 1. Matched Taxable Gross Receipts by Industry

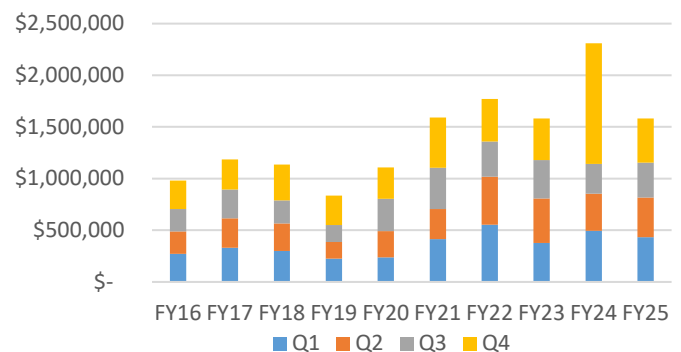
Industries	FY24 - Q4	FY25 - Q4	Growth	Year over year Change
Accommodation and Food Services	\$ 6,674,856	\$ 6,894,129	\$ 219,273	3%
Administrative/Support & Waste Management/Remediation	\$ 69,263,964	\$ 847,648	\$ (68,416,317)	-99%
Agriculture, Forestry, Fishing, and Hunting	\$ 111,755	\$ 94,662	\$ (17,093)	-15%
Arts, Entertainment, and Recreation	\$ 61,348	\$ 8,989	\$ (52,359)	-85%
Construction	\$ 3,842,721	\$ 6,399,311	\$ 2,556,590	67%
Educational Services	\$ 18,919	\$ 18,105	\$ (814)	-4%
Finance and Insurance	\$ 54,458	\$ 28,808	\$ (25,651)	-47%
Health Care and Social Assistance	\$ 1,545,612	\$ 1,464,926	\$ (80,686)	-5%
Information	\$ 998,524	\$ 1,234,072	\$ 235,548	24%
Management of Companies and Enterprises	\$ -	\$ 262	\$ 262	N/A
Manufacturing	\$ 472,863	\$ 322,912	\$ (149,951)	-32%
Mining, Quarrying, and Oil and Gas Extraction	\$ -	\$ 3,404	\$ 3,404	N/A
Other Services (except Public Administration)	\$ 2,676,534	\$ 2,819,538	\$ 143,003	5%
Professional, Scientific, and Technical Services	\$ 911,484	\$ 1,222,608	\$ 311,124	34%
Public Administration	\$ -	\$ 11,335	\$ 11,335	N/A
Real Estate and Rental and Leasing	\$ 682,642	\$ 1,036,189	\$ 353,546	52%
Retail Trade	\$ 9,792,070	\$ 10,679,374	\$ 887,304	9%
Transportation and Warehousing	\$ 250,185	\$ 612,115	\$ 361,930	145%
Unclassified Establishments	\$ 907,354	\$ 753,787	\$ (153,568)	-17%
Utilities	\$ 3,114,942	\$ 3,444,169	\$ 329,227	11%
Wholesale Trade	\$ 933,386	\$ 892,987	\$ (40,399)	-4%
All Industries	\$ 102,371,639	\$ 38,826,592	\$ (63,545,047)	-62%

Source: NM TRD - Monthly Local Government Distribution Reports (RP-500) and EDD Calculations

Table 1 shows that 9 industries reported a YOY increase in MTGR. The largest increase came from the construction industry, which posted a YOY increase of \$2.6M. The largest decline came from the administrative/support & waste management /remediation industry, which posted a YOY decrease of \$68.4M, or 99%.

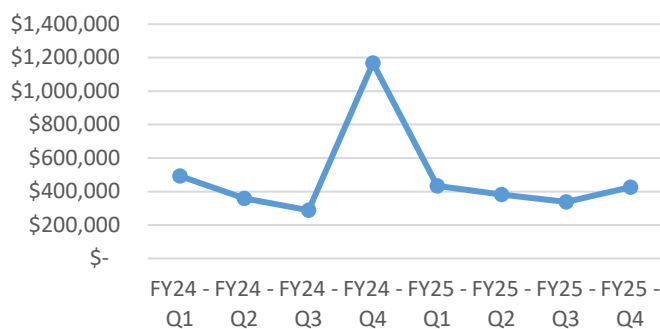
Quarterly gross receipts tax (GRT) collections during Q4 FY25 (\$426.6K), as seen in Chart 4, show an increase of \$88.1K, or 26%, compared to Q3 FY25, yet is \$59.6K less than the eight-quarter average (\$486.2K).

Chart 3. Annual Total GRT Revenue Collections



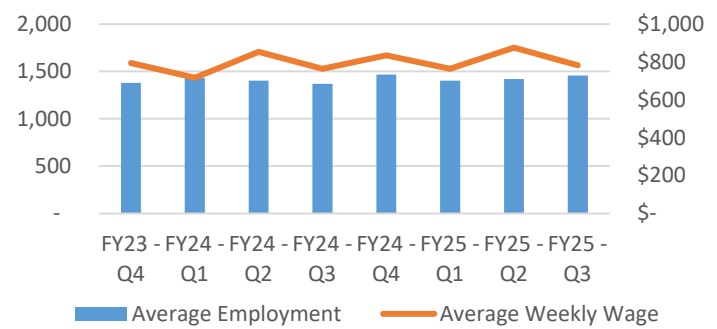
Source: NM TRD - Monthly Local Government Distribution Reports (RP-500)

Chart 4. Quarterly GRT Revenue Collections



Source: NM TRD - Monthly Local Government Distribution Reports (RP-500)

Chart 5. Total Employment & Weekly Wage



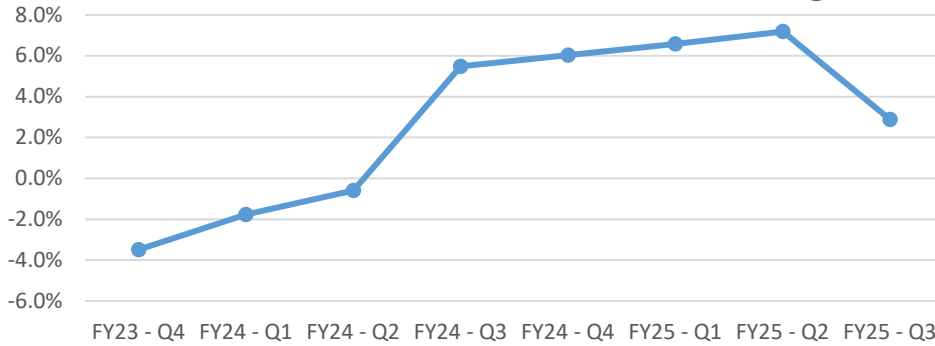
Source: NM DWS - Quarterly Census of Employment and Wages

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Chart 6. Establishment Year Over Year % Change



An **establishment**, as defined by the Quarterly Census of Employment and Wages (QCEW) and referenced in Chart 6, is an economic unit, such as a farm, factory, or store, located at a single physical address and engaged in one type of economic activity.

Source: NM DWS - Quarterly Census of Employment and Wages and EDD Calculations

The **Quarterly Census of Employment and Wages (QCEW)**, used in Charts 5-6 and Table 2, produces comprehensive data on the number of establishments, monthly employment, and quarterly wages for workers covered by state unemployment insurance (UI) laws and federal workers covered by the Unemployment Compensation for Federal Employees (UCFE) program. These data are aggregated to many different levels, starting at the 6-digit NAICS industry level, to higher industry levels (NAICS industry groups, sectors, and supersectors), and to higher geographic levels (MSA, state, and national).

Data are based on information reported by New Mexico employers, covering 97% of nonfarm wage and salary workers. Data are published every quarter. Considered the gold standard for its reliability of industry data, the QCEW data are the most complete universe of monthly employment and quarterly wage information by detailed industry.

Table 2. FY25 - Q3 Employment Data and Establishments by Industry

Industry	Average Employment	YOY Change in Average Employment	Average Weekly Wage	YOY change in Average Weekly Wage	Number of Establishments	YOY Change in Establishments
Accommodation and Food Services	312	23.8%	\$ 430	1.2%	21	0.0%
Administrative/Support & Waste Management/Remediation	5	-50.0%	\$ 818	-23.5%	4	0.0%
Agriculture, Forestry, Fishing, and Hunting	6	-57.1%	\$ 658	27.5%	4	-20.0%
Arts, Entertainment, and Recreation	*	*	*	*	3	0.0%
Construction	86	28.4%	\$ 999	16.6%	17	13.3%
Educational Services	*	*	*	*	4	0.0%
Finance and Insurance	9	0.0%	\$ 989	56.0%	5	25.0%
Health Care and Social Assistance	214	-4.9%	\$ 951	4.7%	38	8.6%
Information	23	-14.8%	\$ 773	2.2%	8	0.0%
Manufacturing	*	*	*	*	1	#DIV/0!
Mining, Quarrying, and Oil and Gas Extraction	*	*	*	*	1	0.0%
Other Services (except Public Administration)	17	0.0%	\$ 834	-31.1%	5	25.0%
Professional, Scientific, and Technical Services	7	*	\$ 1,208	*	3	-25.0%
Public Administration	181	-6.2%	\$ 1,173	13.0%	31	3.3%
Real Estate and Rental and Leasing	6	-14.3%	\$ 1,608	101.8%	3	0.0%
Retail Trade	255	-4.1%	\$ 665	16.9%	16	0.0%
Transportation and Warehousing	39	-11.4%	\$ 849	12.6%	9	-10.0%
Utilities	14	-22.2%	\$ 1,233	37.0%	5	0.0%
Wholesale Trade	*	*	*	*	-	100.0%
All Industries	1,457	6.5%	\$ 783	2.5%	178	2.9%

Source: NM DWS - Quarterly Census of Employment and Wages and EDD Calculations *Some data may be withheld to avoid disclosure of confidential information.

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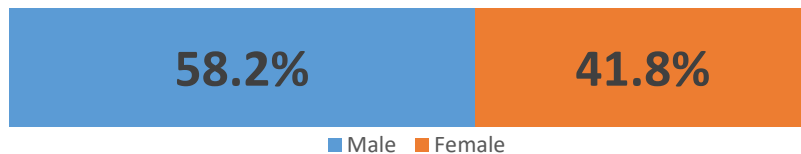


Population

4,379

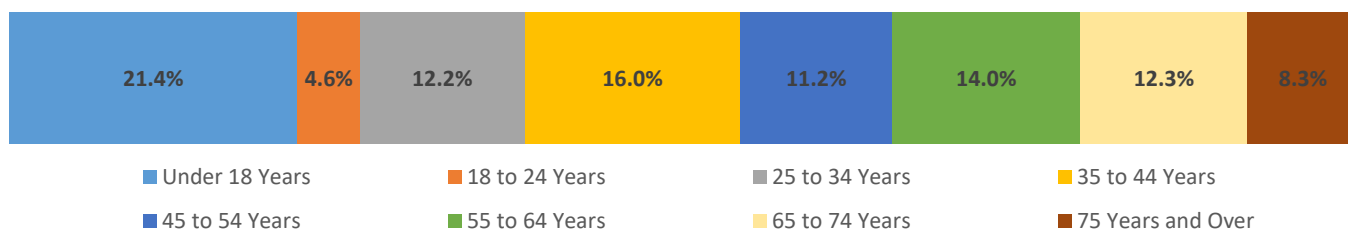
Source: U.S. Census Bureau - American Community Survey (ACS) 2023, 5-year estimates

Population Sex



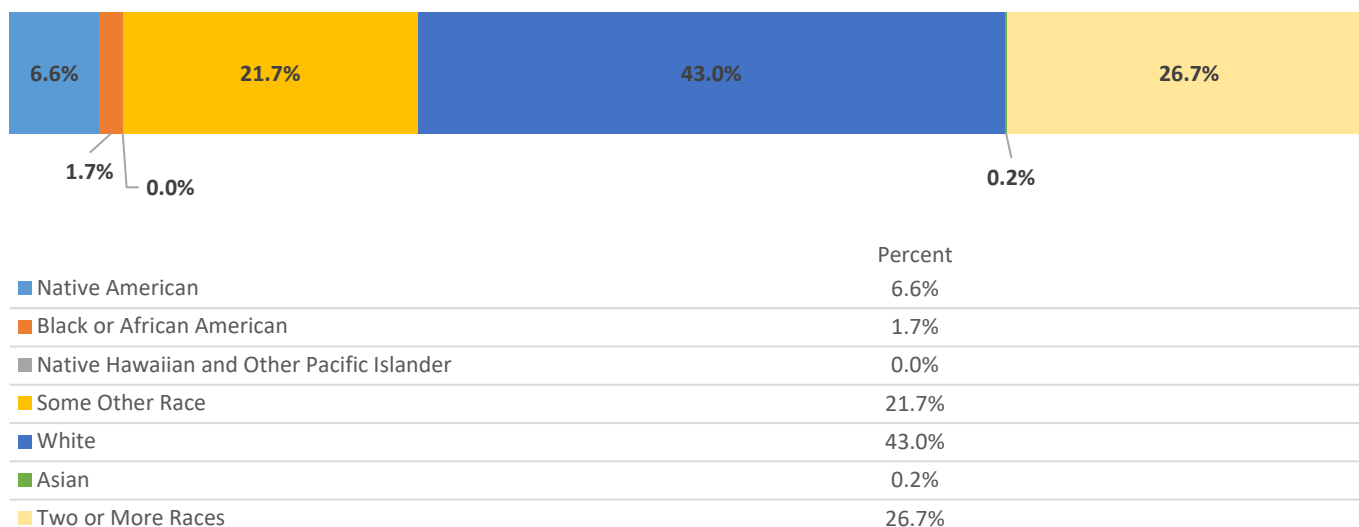
Source: U.S. Census Bureau - ACS 2023, 5-year estimates

Population Age



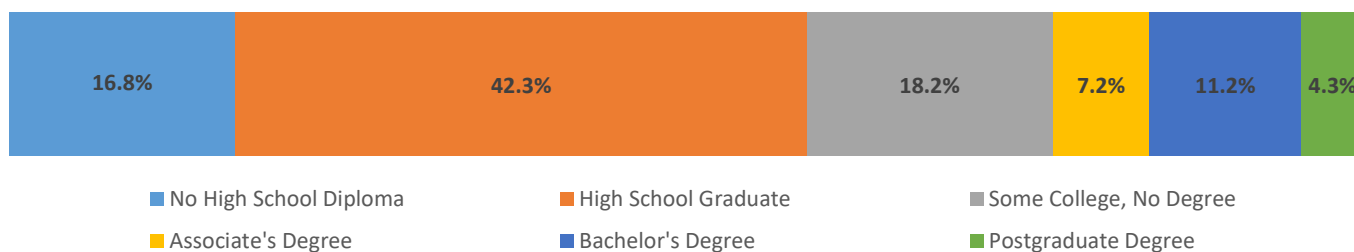
Source: U.S. Census Bureau - ACS 2023, 5-year estimates

Race



Source: U.S. Census Bureau - ACS 2023, 5-year estimates

Educational Attainment, Age 25-64



Source: U.S. Census Bureau - ACS 2023, 5-year estimates