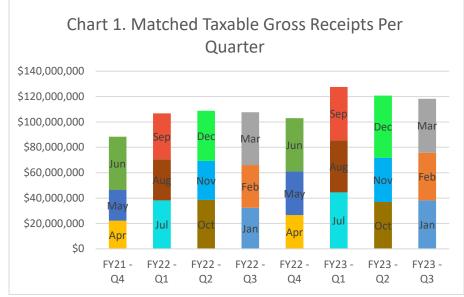
ECONOMIC DEVELOPMENT DEPARTMENT

Released: June 2023

Prepared by: Joel Salas, Economist; Ryan Eustice, Economist



In the third quarter of FY23, 26 of 33 counties saw year-over-year economic growth, averaging 12% growth statewide in matched taxable gross receipts. State gross receipts decreased from the second quarter of FY23. This, however, follows the seasonal trend that the state has experienced historically in Q3. As growth in New Mexico continues, national concerns remain regarding inflation and rising interest rates while labor markets continue to adjust post pandemic.

Colfax County's matched taxable gross receipts (MTGR) declined slightly in Q3 FY23 as compared to Q2 FY23, seen in Chart 1. From Q2 FY23 to Q3 FY23 MTGR declined by \$2.5M or 2%. Despite this quarterly decline and the continued decline since the beginning of FY23, the reported MTGR during Q3 FY23 (\$118M) is the 3rd highest ever reported. Since FY22 quarterly MTGR for Colfax County reported over \$100M, due to the construction industry.

Matched Taxable Gross
Receipts (MTGR) are the
best tax data available to
show underlying economic
activity. The data
collection process matches
a tax payment with
reported receipts for each
taxpayer by industry.

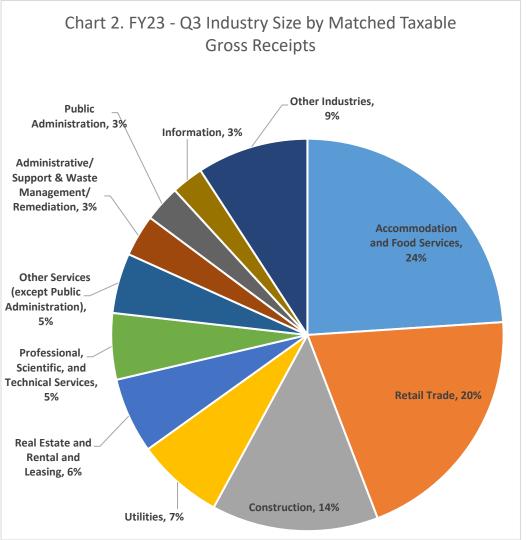




Table 1. Matched Taxable Gross Receipts by Industry											
Industries	FY22 - Q3			FY23 - Q3		Growth	Year over year Change				
Accommodation and Food Services	\$	27,225,328	\$	28,052,767	\$	827,440		3%			
Administrative/Support & Waste Management/Remediation	\$	1,352,328	\$	4,029,584	\$	2,677,255		198%			
Agriculture, Forestry, Fishing, and Hunting	\$	867,111	\$	1,195,790	\$	328,680		38%			
Arts, Entertainment, and Recreation	\$	1,029,870	\$	713,527	\$	(316,344)		-31%			
Construction	\$	13,342,057	\$	16,098,895	\$	2,756,839		21%			
Educational Services	\$	76,557	\$	378,912	\$	302,355		395%			
Finance and Insurance	\$	479,275	\$	597,841	\$	118,566		25%			
Health Care and Social Assistance	\$	3,792,601	\$	2,743,222	\$	(1,049,379)		-28%			
Information	\$	3,007,257	\$	3,089,086	\$	81,828		3%			
Management of Companies and Enterprises	\$	6,579	\$	-	\$	(6,579)		-100%			
Manufacturing	\$	1,042,136	\$	1,058,646	\$	16,510		2%			
Mining, Quarrying, and Oil and Gas Extraction	\$	200,587	\$	232,571	\$	31,984		16%			
Other Services (except Public Administration)	\$	8,909,150	\$	5,799,292	\$	(3,109,858)		-35%			
Professional, Scientific, and Technical Services	\$	6,278,549	\$	6,404,035	\$	125,486		2%			
Public Administration	\$	-	\$	3,512,068	\$	3,512,068	N/A				
Real Estate and Rental and Leasing	\$	6,639,955	\$	7,288,572	\$	648,618		10%			
Retail Trade	\$	20,141,987	\$	23,671,702	\$	3,529,715		18%			
Transportation and Warehousing	\$	221,021	\$	383,922	\$	162,902		74%			
Unclassified Establishments	\$	1,487,956	\$	1,483,015	\$	(4,941)		0%			
Utilities	\$	8,555,158	\$	8,409,912	\$	(145,247)		-2%			
Wholesale Trade	\$	1,339,524	\$	1,952,008	\$	612,484		46%			
All Industries	\$	107,669,138	\$	118,299,365	\$	10,630,227		10%			

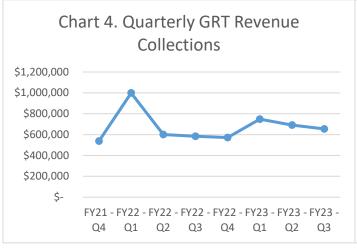
Table 1 shows an increase of \$10M from Q3 in FY22 to FY23 of the same period. Table 1 also shows that all but five industries reported a year-over-year (YOY) increase. The largest reported growth came from the retail trade industry, which posted a YOY increase of \$3.5M or 18%.

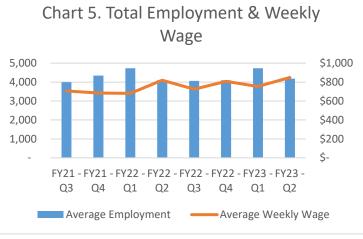
Gross receipts tax (GRT) revenue collections decreased by \$37K, or 5%, from Q2 FY23 to Q3 FY23, seen in Chart 4. Over the last eight quarters GRT collections have averaged \$673K or \$18K less than the amount collected during Q3 FY23 (\$655K).

Chart 3. Annual Total GRT Revenue
Collections

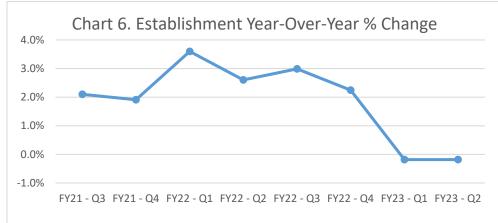
\$3,000,000
\$2,500,000
\$1,500,000
\$1,500,000
\$500,000
\$
FY14 FY15 FY16 FY17 FY18 FY19 FY20 FY21 FY22 FY23

Q1 Q2 Q3 Q4









An establishment, as used in the QCEW and subsequently Chart 6 and Table 2, is an economic unit, such as a farm, factory, or store, which produces goods or provides services at a single physical worksite and is engaged, predominantly, in one type of economic activity.

The **Quarterly Census of Employment and Wages**, or the **QCEW**, used in Charts 5-6 and Table 2, produces comprehensive data on the number of establishments, monthly employment and quarterly wages for workers covered by state unemployment insurance (UI) laws and federal workers covered by the Unemployment Compensation for Federal Employees (UCFE) program. These data are aggregated to many different levels, starting at the 6-digit NAICS industry level, to higher industry levels (NAICS industry groups, sectors, and supersectors), and to higher geographic levels (MSA, state and national).

Data are based on information reported by New Mexico employers, covering 97% of nonfarm wage and salary workers. Data are published every quarter. Considered the gold standard for its reliability of industry data, the QCEW data are the most complete universe of monthly employment and quarterly wage information by detailed industry.

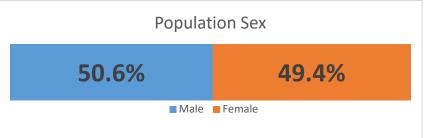
Table 2. FY23 - Q2 Employment Data and Establishments by Industry											
		YOY Change in				YOY Cha	ange in				
	Average	Average		Αv	erage	Average		Number of YOY Chang		ange in	
Industry	Employment	Employment		W	eekly Wage	Weekly	Wage	Establishments Establishn		hments	
Accommodation and Food Services	1,130		-38.1%	\$	604		12.7%	65		-3.0%	
Administrative/Support & Waste											
Management/Remediation	108		0.9%	\$	585		7.9%	28		3.7%	
Agriculture, Forestry, Fishing, and Hunting	69		-5.5%	\$	1,025		57.2%	16		6.7%	
Arts, Entertainment, and Recreation	40		-23.1%	\$	522		14.5%	10		0.0%	
Construction	218		-0.5%	\$	856		3.5%	59		3.5%	
Educational Services	372		55.0%	\$	856		12.0%	9		0.0%	
Finance and Insurance	65		-11.0%	\$	903		-2.2%	12		-7.7%	
Health Care and Social Assistance	557		0.4%	\$	1,175		4.9%	71		4.4%	
Information	22		-4.3%	\$	1,263		0.6%	13		0.0%	
Management of Companies and Enterprises	6		-14.3%	\$	679		10.9%	3		0.0%	
Manufacturing	124		-3.1%	\$	916		32.9%	11		0.0%	
Mining, Quarrying, and Oil and Gas Extraction	54		8.0%	\$	1,817		20.5%	5		-16.7%	
Other Services (except Public Administration)	88		-4.3%	\$	664		-2.4%	29		3.6%	
Professional, Scientific, and Technical Services	72		-2.7%	\$	1,191		19.0%	41		7.9%	
Public Administration	425		4.2%	\$	1,068		1.7%	61		0.0%	
Real Estate and Rental and Leasing	53		29.3%	\$	949		0.5%	18		0.0%	
Retail Trade	522		2.4%	\$	619		-6.6%	60		-3.2%	
Transportation and Warehousing	114		7.5%	\$	1,168		-2.0%	14		0.0%	
Utilities	65		-1.5%	\$	1,095		5.1%	13		0.0%	
Wholesale Trade	77		-1.3%	\$	975		6.8%	13		0.0%	
All Industries	4,181		-11.6%	\$	849		12.6%	551		0.9%	
*Some data may be withheld to avoid disclosure of confidential information.											

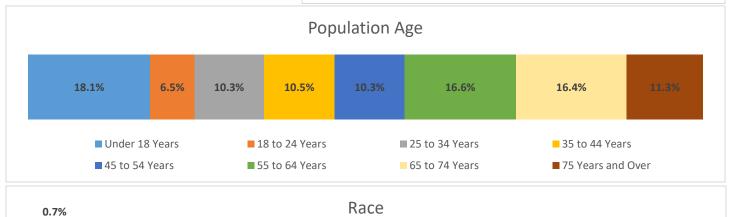
SOURCES: NEW MEXICO TAXATION AND REVENUE DEPT, NEW MEXICO DEPARTMENT OF WORKFORCE SOLUTIONS, U.S. BUREAU OF LABOR STATISTICS, U.S. BUREAU OF ECONOMIC ANALYSIS AND EDD CALCULATIONS

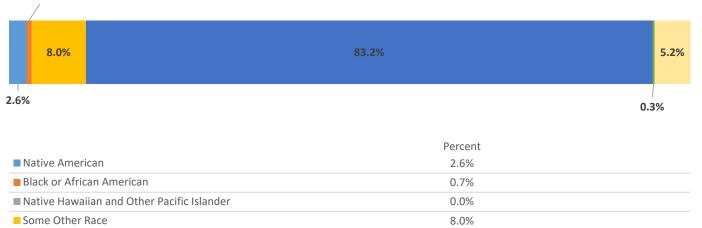


Population

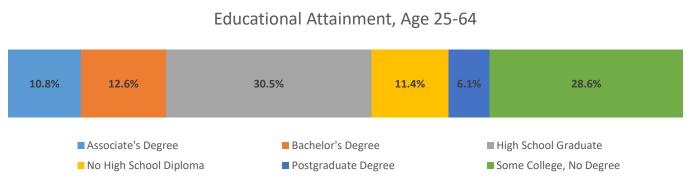
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Page 4 Source: JobsEQ - American Community Survey 2016-2020, unless noted otherwise