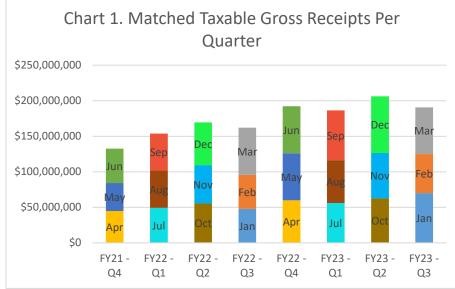


Released: June 2023

Prepared by: Joel Salas, Economist; Ryan Eustice, Economist



In the third quarter of FY23, 26 of 33 counties saw year-over-year economic growth, averaging 12% growth statewide in matched taxable gross receipts. State gross receipts decreased from the second quarter of FY23. This, however, follows the seasonal trend that the state has experienced historically in Q3. As growth in New Mexico continues, national concerns remain regarding inflation and rising interest rates while labor markets continue to adjust post pandemic.

Grant County's matched taxable gross receipts (MTGR) dipped during Q3 FY23 as compared to Q2 FY23, seen in Chart 1, From Q2 FY23 to Q3 FY23 MTGR declined by \$15.5M or 7.5%. Despite this decline. quarterly MTGR for Grant County has averaged over \$193M since Q4 FY22. Over the last 16 quarters MTGR has a strong upward trend and has averaged over \$148M, \$42M less than the reported amount in Q3 FY23 (\$190.7M).

Matched Taxable Gross
Receipts (MTGR) are the
best tax data available to
show underlying economic
activity. The data
collection process matches
a tax payment with
reported receipts for each
taxpayer by industry.

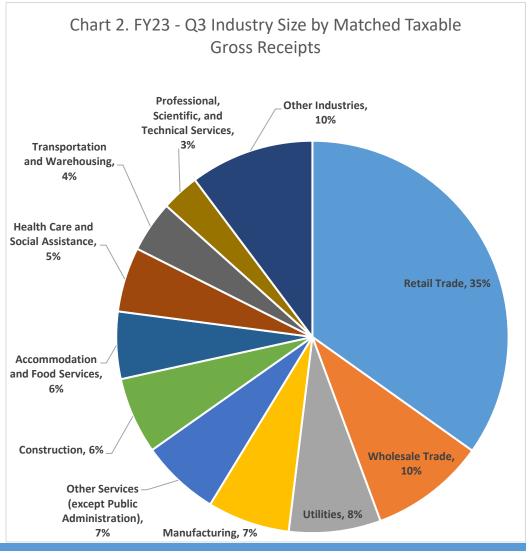




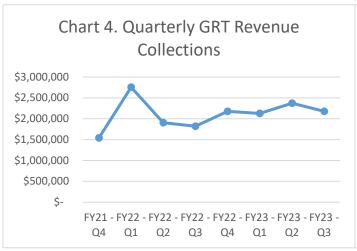
Table 1. Matched Taxable Gross Receipts by Industry												
Industries		FY22 - Q3	- Q3 FY23 - Q3		Growth	Year over year Change						
Accommodation and Food Services	\$	9,902,961	\$	10,552,039	\$	649,078		7%				
Administrative/Support & Waste Management/Remediation	\$	2,489,346	\$	3,434,198	\$	944,852		38%				
Agriculture, Forestry, Fishing, and Hunting	\$	266,723	\$	616,650	\$	349,927		131%				
Arts, Entertainment, and Recreation	\$	147,298	\$	123,262	\$	(24,037)		-16%				
Construction	\$	14,365,730	\$	12,036,572	\$	(2,329,158)		-16%				
Educational Services	\$	409,382	\$	417,224	\$	7,842		2%				
Finance and Insurance	\$	852,927	\$	854,737	\$	1,810		0%				
Health Care and Social Assistance	\$	9,907,717	\$	10,159,331	\$	251,614		3%				
Information	\$	5,514,985	\$	5,761,047	\$	246,062		4%				
Management of Companies and Enterprises	\$	-	\$	-	\$	-	N/A					
Manufacturing	\$	7,752,884	\$	12,923,929	\$	5,171,045		67%				
Mining, Quarrying, and Oil and Gas Extraction	\$	1,706,758	\$	3,646,203	\$	1,939,445		114%				
Other Services (except Public Administration)	\$	9,700,926	\$	12,380,217	\$	2,679,291		28%				
Professional, Scientific, and Technical Services	\$	6,345,716	\$	5,963,998	\$	(381,719)		-6%				
Public Administration	\$	(593,275)	\$	24,230	\$	617,505		-104%				
Real Estate and Rental and Leasing	\$	2,911,722	\$	2,056,273	\$	(855,449)		-29%				
Retail Trade	\$	58,057,212	\$	66,354,713	\$	8,297,501		14%				
Transportation and Warehousing	\$	1,068,089	\$	8,040,917	\$	6,972,828		653%				
Unclassified Establishments	\$	2,450,486	\$	2,539,684	\$	89,198		4%				
Utilities	\$	16,827,108	\$	14,434,817	\$	(2,392,292)		-14%				
Wholesale Trade	\$	11,868,584	\$	18,115,885	\$	6,247,301		53%				
All Industries	\$	162,152,044	\$	190,723,631	\$	28,571,587		18%				

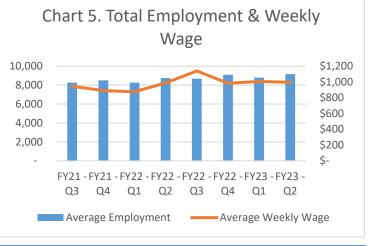
Table 1 shows an increase of \$28.5M from Q3 in FY22 to FY23 of the same period. The largest contributor to this increase came from the retail trade industry, which accounted for just over 28% of the year-over-year (YOY) increase.

The amount of annual GRT revenue collected during FY23 has surpassed the amounts collected for FY14 through FY21 and is on pace to surpass FY22 (Chart 3). Prior to FY22 annual GRT collections averaged \$5M, demonstrating the large spikes in FY22 and FY23.

Chart 3. Annual Total GRT Revenue
Collections

\$10,000,000
\$8,000,000
\$4,000,000
\$2,000,000
\$
FY14 FY15 FY16 FY17 FY18 FY19 FY20 FY21 FY22 FY23
Q1 Q2 Q3 Q4









An establishment, as used in the QCEW and subsequently Chart 6 and Table 2, is an economic unit, such as a farm, factory, or store, which produces goods or provides services at a single physical worksite and is engaged, predominantly, in one type of economic activity.

The **Quarterly Census of Employment and Wages**, or the **QCEW**, used in Charts 5-6 and Table 2, produces comprehensive data on the number of establishments, monthly employment and quarterly wages for workers covered by state unemployment insurance (UI) laws and federal workers covered by the Unemployment Compensation for Federal Employees (UCFE) program. These data are aggregated to many different levels, starting at the 6-digit NAICS industry level, to higher industry levels (NAICS industry groups, sectors, and supersectors), and to higher geographic levels (MSA, state and national).

Data are based on information reported by New Mexico employers, covering 97% of nonfarm wage and salary workers. Data are published every quarter. Considered the gold standard for its reliability of industry data, the QCEW data are the most complete universe of monthly employment and quarterly wage information by detailed industry.

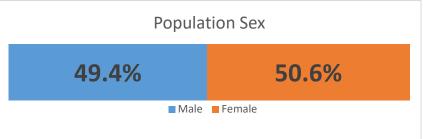
Table 2. FY23 - Q2 Employment Data and Establishments by Industry													
		YOY Change in		YOY Change in									
	Average	Average	Average	Average	Number of	YOY Change in							
Industry	Employment	Employment	Weekly Wage	Weekly Wage	Establishments	Establishments							
Accommodation and Food Services	846	-1.6%	\$ 334	-6.4%	76	4.1%							
Administrative/Support & Waste													
Management/Remediation	738	11.6%	\$ 1,789	-5.7%	36	2.9%							
Agriculture, Forestry, Fishing, and Hunting	50	*	\$ 932	2 *	15	0.0%							
Arts, Entertainment, and Recreation	*	*	×	* *	8	0.0%							
Construction	406	-0.2%	\$ 803	-1.2%	70	0.0%							
Educational Services	1,374	32.1%	\$ 888	6.7%	12	0.0%							
Finance and Insurance	145	-1.4%	\$ 970	9.4%	39	2.6%							
Health Care and Social Assistance	1,805	2.1%	\$ 921	1 .9.2%	144	0.0%							
Information	115	-0.9%	\$ 1,288	6.4%	20	0.0%							
Management of Companies and Enterprises	82	-8.9%	\$ 1,135	9.9%	5	0.0%							
Manufacturing	107	0.0%	\$ 487	-0.8%	16	0.0%							
Mining, Quarrying, and Oil and Gas Extraction	*	*	*	*	7	0.0%							
Other Services (except Public Administration)	185	4.5%	\$ 786	28.9%	51	-1.9%							
Professional, Scientific, and Technical Services	162	1.3%	\$ 930	3.3%	45	-4.3%							
Public Administration	525	-8.1%	\$ 1,199	-3.6%	43	0.0%							
Real Estate and Rental and Leasing	82	-4.7%	\$ 761	1 19.7%	32	0.0%							
Retail Trade	1,130	-1.1%	\$ 540	-1.5%	82	-2.4%							
Transportation and Warehousing	141	12.8%	\$ 696	5 -10.7%	26	0.0%							
Utilities	92	5.7%	\$ 1,256	8.4%	15	0.0%							
Wholesale Trade	86	1.2%	\$ 1,139	-1.1%	22	4.8%							
All Industries	9,160	4.2%	\$ 996	-0.9%	764	0.1%							
*Some data may be withheld to avoid disclosure of confidential information.													

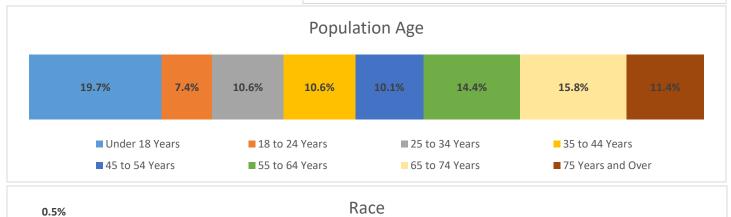
SOURCES: NEW MEXICO TAXATION AND REVENUE DEPT, NEW MEXICO DEPARTMENT OF WORKFORCE SOLUTIONS, U.S. BUREAU OF LABOR STATISTICS, U.S. BUREAU OF ECONOMIC ANALYSIS AND EDD CALCULATIONS

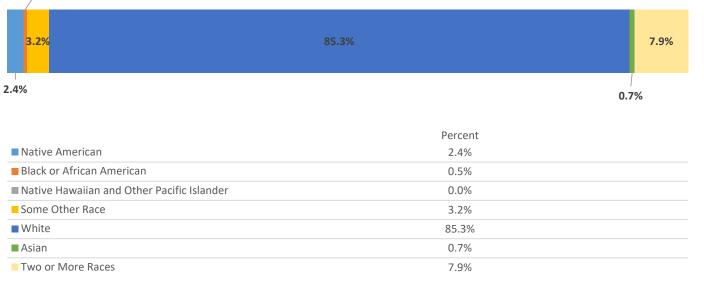


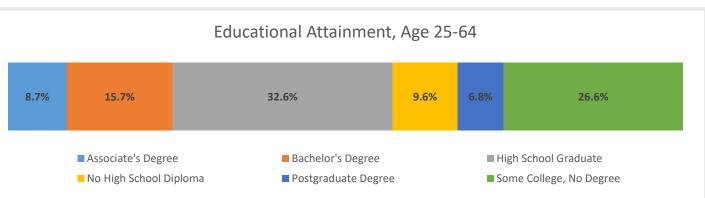
#### **Population**

27,391









Page 4 Source: JobsEQ - American Community Survey 2016-2020, unless noted otherwise