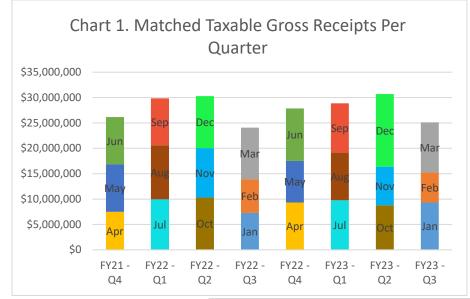
### Quarterly Economic Summary Union County

ECONOMIC DEVELOPMENT DEPARTMENT

Released: June 2023

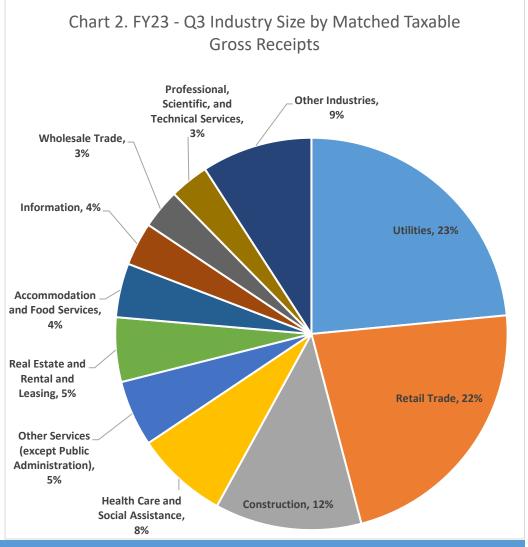
Prepared by: Joel Salas, Economist; Ryan Eustice, Economist



In the third quarter of FY23, 26 of 33 counties saw year-over-year economic growth, averaging 12% growth statewide in matched taxable gross receipts. State gross receipts decreased from the second quarter of FY23. This, however, follows the seasonal trend that the state has experienced historically in Q3. As growth in New Mexico continues, national concerns remain regarding inflation and rising interest rates while labor markets continue to adjust post pandemic.

Union County's matched taxable gross receipts (MTGR) decreased in Q3 FY23 as compared to Q2 FY23, seen in Chart 1. From Q2 FY23 to Q3 FY23 MTGR declined by \$5.6M or 18%. This decrease from Q2 to Q3 is seasonal trend that а occurs every year. Table 1, page 2. shows increase of \$1M from Q3 in FY22 to FY23 of the same period. Table 1 also shows ten industries that reported year-over-year (YOY) growth, while ten reported a

Matched Taxable Gross
Receipts (MTGR) are the
best tax data available to
show underlying economic
activity. The data
collection process matches
a tax payment with
reported receipts for each
taxpayer by industry.



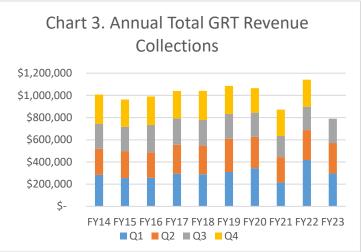
# Quarterly Economic Summary Union County

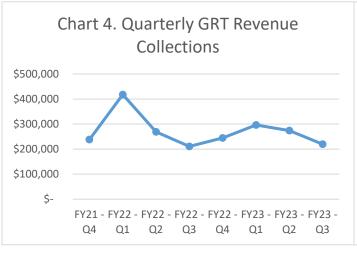


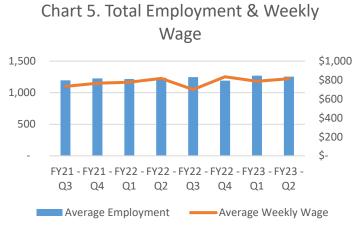
Table 1. Matched Taxable Gross Receipts by Industry										
Industries	FY22 - Q3			FY23 - Q3		Growth Year over year		ear Change		
Accommodation and Food Services	\$	1,184,426	\$	1,070,288	\$	(114,138)		-9.6%		
Administrative/Support & Waste Management/Remediation	\$	319,394	\$	317,914	\$	(1,480)		-0.5%		
Agriculture, Forestry, Fishing, and Hunting	\$	104,090	\$	126,969	\$	22,879		22.0%		
Arts, Entertainment, and Recreation	\$	92,242	\$	29,554	\$	(62,687)		-68.0%		
Construction	\$	2,002,976	\$	2,908,409	\$	905,433		45.2%		
Educational Services	\$	8,843	\$	7,382	\$	(1,460)		-16.5%		
Finance and Insurance	\$	86,122	\$	67,927	\$	(18,196)		-21.1%		
Health Care and Social Assistance	\$	3,574,950	\$	1,831,041	\$	(1,743,909)		-48.8%		
Information	\$	793,929	\$	857,023	\$	63,095		7.9%		
Management of Companies and Enterprises	\$	-	\$	-	\$	-	N/A			
Manufacturing	\$	454,323	\$	710,849	\$	256,526		56.5%		
Mining, Quarrying, and Oil and Gas Extraction	\$	76,217	\$	199,123	\$	122,906		161.3%		
Other Services (except Public Administration)	\$	1,445,289	\$	1,309,002	\$	(136,287)		-9.4%		
Professional, Scientific, and Technical Services	\$	740,096	\$	775,188	\$	35,092		4.7%		
Public Administration	\$	266,878	\$	232,391	\$	(34,487)		-12.9%		
Real Estate and Rental and Leasing	\$	735,969	\$	1,277,519	\$	541,549		73.6%		
Retail Trade	\$	4,509,914	\$	5,388,877	\$	878,963		19.5%		
Transportation and Warehousing	\$	42,002	\$	117,619	\$	75,617		180.0%		
Unclassified Establishments	\$	359,558	\$	383,984	\$	24,426		6.8%		
Utilities	\$	6,446,452	\$	5,646,845	\$	(799,607)		-12.4%		
Wholesale Trade	\$	830,091	\$	786,507	\$	(43,585)		-5.3%		
All Industries	\$	24,089,283	\$	25,104,313	\$	1,015,031		4.2%		

loss. The largest increase came from the construction industry, which reported YOY growth of \$905K or 45%. The health care and social assistance industry experienced the largest YOY decrease, \$1.7M. This industry has had large fluctuations in MTGR since the beginning of the pandemic.

Gross receipts tax (GRT) revenue collections decreased by \$54K, or 19.7%, from Q2 FY23 to Q3 FY23, shown in Chart 4. YOY, GRT revenue collections increased by \$9K or 4.3%. Over the last eight quarters GRT revenue collections have averaged \$271K, which is \$52K more than the reported amount in Q3 FY23.







# Quarterly Economic Summary Union County





An establishment, as used in the QCEW and subsequently Chart 6 and Table 2, is an economic unit, such as a farm, factory, or store, which produces goods or provides services at a single physical worksite and is engaged, predominantly, in one type of economic activity.

The Quarterly Census of Employment and Wages, or the QCEW, used in Charts 5-6 and Table 2, produces comprehensive data on the number of establishments, monthly employment and quarterly wages for workers covered by state unemployment insurance (UI) laws and federal workers covered by the Unemployment Compensation for Federal Employees (UCFE) program. These data are aggregated to many different levels, starting at the 6-digit NAICS industry level, to higher industry levels (NAICS industry groups, sectors, and supersectors), and to higher geographic levels (MSA, state and national).

Data are based on information reported by New Mexico employers, covering 97% of nonfarm wage and salary workers. Data are published every quarter. Considered the gold standard for its reliability of industry data, the QCEW data are the most complete universe of monthly employment and quarterly wage information by detailed industry.

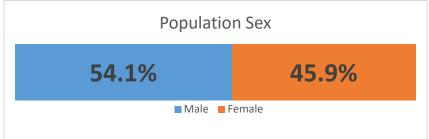
Table 2. FY23 - Q2 Employment Data and Establishments by Industry											
		YOY Change in		YOY Change in							
	Average	Average		Αv	Average Average		•	Number of YOY Chan		ange in	
Industry	Employment	Employment		We	eekly Wage	Vage Weekly W		Establishments	s Establishment		
Accommodation and Food Services	92		-7.1%	\$	354		-7.3%	10		-9.1%	
Administrative/Support & Waste											
Management/Remediation	17		-10.5%	\$	455		-40.6%	8		0.0%	
Agriculture, Forestry, Fishing, and Hunting	100		2.0%	\$	917		-0.5%	21		10.5%	
Arts, Entertainment, and Recreation	18		-21.7%	\$	900		30.4%	5		0.0%	
Construction	57		-8.1%	\$	936		9.9%	17		0.0%	
Educational Services	*		*		*		*	3		0.0%	
Finance and Insurance	41		-8.9%	\$	1,102		15.6%	6		0.0%	
Health Care and Social Assistance	180		-1.1%	\$	951		-0.3%	16		0.0%	
Information	40		-2.4%	\$	632		-13.9%	4		0.0%	
Management of Companies and Enterprises	*		*		*		*	1		0.0%	
Manufacturing	*	*			*		*	2		0.0%	
Mining, Quarrying, and Oil and Gas Extraction	*	*			*	*		1		0.0%	
Other Services (except Public Administration)	13		8.3%	\$	608		-16.1%	8		0.0%	
Professional, Scientific, and Technical Services	27		-3.6%	\$	1,354		19.6%	10		0.0%	
Public Administration	189		0.0%	\$	999		2.1%	22		0.0%	
Real Estate and Rental and Leasing	9		0.0%	\$	951		-2.1%	5		0.0%	
Retail Trade	203		-7.7%	\$	555		2.2%	22		0.0%	
Transportation and Warehousing	32		6.7%	\$	515		-9.6%	10		-9.1%	
Utilities	32		-5.9%	\$	1,188		24.3%	5		0.0%	
Wholesale Trade	42		0.0%	\$	514		-8.4%	5		0.0%	
All Industries	1,254		-1.2%	\$	814		3.3%	181		0.0%	
*Some data may be withheld to avoid disclosure of confidential information.											

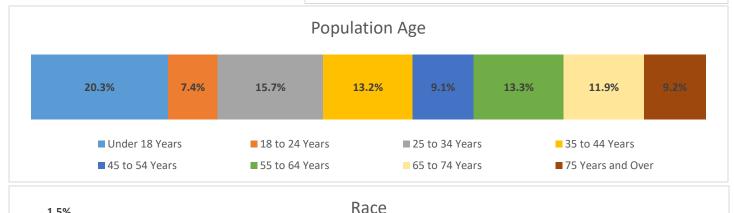
#### **Quarterly Economic Summary Union County**

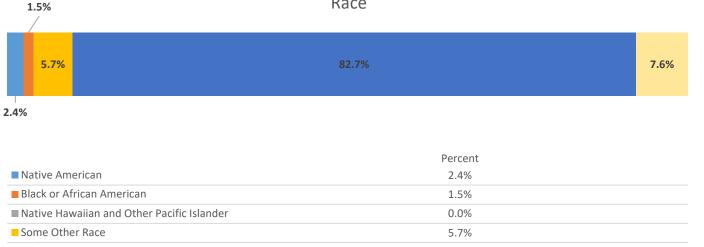


#### **Population**

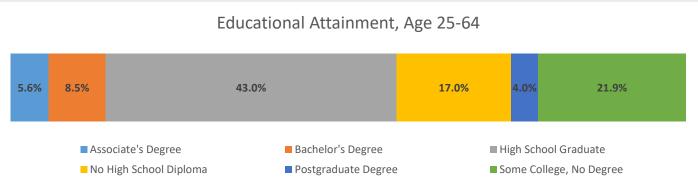
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Page 4 Source: JobsEQ - American Community Survey 2016-2020, unless noted otherwise