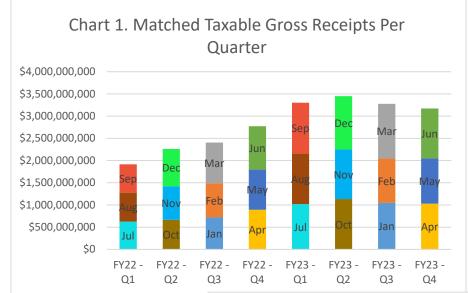
Quarterly Economic Summary

Lea County

Released: September 2023



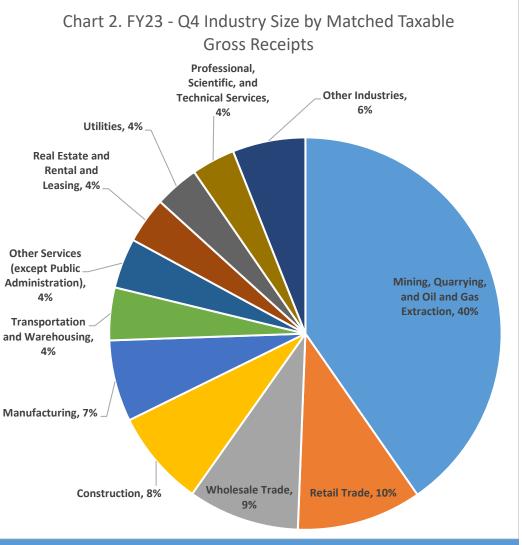
Prepared by: Joel Salas, Economist; Ryan Eustice, Economist



In the fourth quarter of FY23, 26 of 33 counties saw year-over-year economic growth, with 10.6% growth statewide in matched taxable gross receipts (MTGR). State gross receipts increased from the third quarter of FY23 bringing it to the highest ever quarterly total in MTGR for the state. As growth in New Mexico continues, the nation keeps an eye on the direction of inflation and rising interest rates while labor markets continue to adjust post pandemic.

Over the last eight quarters matched taxable gross receipts (MTGR) have averaged \$2.8B, which is \$352M less than the amount reported during Q4 FY23 (\$3.17B). From FY23 to Q4 FY23 MTGR decreased by nearly 3% or just over \$106M. Despite this decline, MTGR for Lea County has an upward trend. Shown in Chart 2, the oil and gas and retail trade sectors accounted for 50% of Lea County's total MTGR.

Matched Taxable Gross
Receipts (MTGR) are the
best tax data available to
show underlying economic
activity. The data
collection process matches
a tax payment with
reported receipts for each
taxpayer by industry.



Quarterly Economic Summary Lea County



Table 1. Matched Taxable Gross Receipts by Industry											
Industries		FY22 - Q4	FY23 - Q4			Growth Year over year C		Change			
Accommodation and Food Services	\$	47,154,738	\$	51,951,047	\$	4,796,309			10%		
Administrative/Support & Waste Management/Remediation	\$	34,857,648	\$	47,181,578	\$	12,323,930			35%		
Agriculture, Forestry, Fishing, and Hunting	\$	281,491	\$	5,400,463	\$	5,118,972			1819%		
Arts, Entertainment, and Recreation	\$	2,417,389	\$	3,116,515	\$	699,126			29%		
Construction	\$	224,017,446	\$	251,732,824	\$	27,715,377			12%		
Educational Services	\$	512,627	\$	1,100,107	\$	587,480			115%		
Finance and Insurance	\$	3,058,127	\$	3,284,173	\$	226,045			7%		
Health Care and Social Assistance	\$	27,479,142	\$	28,721,343	\$	1,242,201			5%		
Information	\$	18,221,153	\$	18,213,129	\$	(8,024)			0%		
Management of Companies and Enterprises	\$	-	\$	-	\$	-	N/A				
Manufacturing	\$	220,253,850	\$	213,044,845	\$	(7,209,005)		l	-3%		
Mining, Quarrying, and Oil and Gas Extraction	\$	1,059,505,697	\$	1,278,845,370	\$	219,339,673			21%		
Other Services (except Public Administration)	\$	114,255,497	\$	130,972,274	\$	16,716,778			15%		
Professional, Scientific, and Technical Services	\$	76,678,104	\$	113,769,738	\$	37,091,634			48%		
Public Administration	\$	314,570	\$	1,496,099	\$	1,181,529			376%		
Real Estate and Rental and Leasing	\$	95,950,600	\$	120,915,173	\$	24,964,572			26%		
Retail Trade	\$	296,130,318	\$	326,177,625	\$	30,047,307			10%		
Transportation and Warehousing	\$	142,374,485	\$	137,657,408	\$	(4,717,077)			-3%		
Unclassified Establishments	\$	34,584,371	\$	29,922,281	\$	(4,662,090)			-13%		
Utilities	\$	111,017,255	\$	116,532,003	\$	5,514,748			5%		
Wholesale Trade	\$	263,558,784	\$	290,862,382	\$	27,303,598			10%		
All Industries	\$	2,772,830,611	\$	3,171,235,781	\$	398,405,169			14%		

Table 1 shows that, when comparing year-over-year (YOY) MTGR, the largest contribution came from the oil and gas industry, which posted a YOY increase of \$219M. The largest decline came from the manufacturing industry, which posted a YOY decrease of \$7.2M.

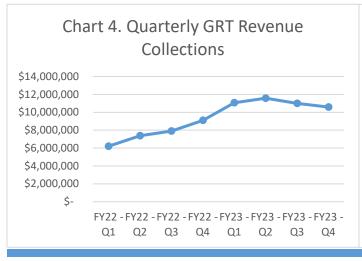
The amount of quarterly gross receipts taxes (GRT) collected during Q4 FY23 (\$10.6M) was 4% less than the amount collected during Q3 FY23 (\$11M), as seen in Chart 4. Over the last eight quarters GRT collections have averaged \$9.3M and have an upward trend.

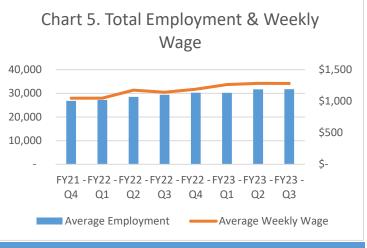
Chart 3. Annual Total GRT Revenue

Collections

\$50,000,000
\$40,000,000
\$30,000,000
\$20,000,000
\$10,000,000
\$
FY14 FY15 FY16 FY17 FY18 FY19 FY20 FY21 FY22 FY23

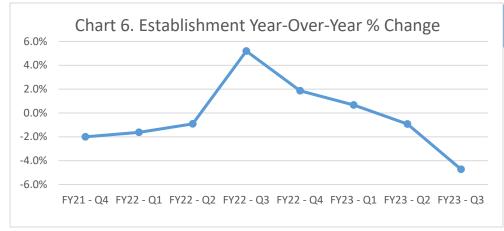
Q1 Q2 Q3 Q4





Quarterly Economic Summary Lea County





An **establishment**, as used in the QCEW and subsequently Chart 6 and Table 2, is an economic unit such as a farm, factory, or store, which produces goods or provides services at a single physical worksite and is engaged, predominantly, in one type of economic activity.

The **Quarterly Census of Employment and Wages**, or the **QCEW**, used in Charts 5-6 and Table 2, produces comprehensive data on the number of establishments, monthly employment, and quarterly wages for workers covered by state unemployment insurance (UI) laws and federal workers covered by the Unemployment Compensation for Federal Employees (UCFE) program. These data are aggregated to many different levels, starting at the 6-digit NAICS industry level, to higher industry levels (NAICS industry groups, sectors, and supersectors), and to higher geographic levels (MSA, state and national).

Data are based on information reported by New Mexico employers, covering 97% of nonfarm wage and salary workers. Data are published every quarter. Considered the gold standard for its reliability of industry data, the QCEW data are the most complete universe of monthly employment and quarterly wage information by detailed industry.

Table 2. FY23 - Q3 Employment Data and Establishments by Industry												
	YOY Change in				YOY chang	ge in						
	Average	Average		Average Averag			Number of	YOY Change in				
Industry	Employment	Employ	ment	Weekly Wage	Weekly Wage		Establishments	Establishments				
Accommodation and Food Services	3,175		8.2%	\$ 46	1 1	10.6%	179	2.9%				
Administrative/Support & Waste												
Management/Remediation	1,478		3.8%	\$ 95	4	4.4%	96	1.1%				
Agriculture, Forestry, Fishing, and Hunting	388		-2.8%	\$ 85	9 1	14.2%	36	-2.7%				
Arts, Entertainment, and Recreation	269		4.7%	\$ 57	7	4.5%	21	10.5%				
Construction	2,738		-1.0%	\$ 1,34	2 1	12.4%	200	-4.3%				
Educational Services	2,775		8.7%	\$ 94	4	7.3%	15	-11.8%				
Finance and Insurance	425		-33.6%	\$ 1,17	2 -2	24.0%	81	-48.4%				
Health Care and Social Assistance	2,627		2.4%	\$ 94	5	9.9%	164	3.1%				
Information	193		6.6%	\$ 1,18	7	25.1%	28	21.7%				
Management of Companies and Enterprises	157		-7.1%	\$ 1,56	7 1	14.4%	11	0.0%				
Manufacturing	547		3.2%	\$ 2,05	6 1	16.1%	36	-5.3%				
Mining, Quarrying, and Oil and Gas Extraction	7,643		24.1%	\$ 1,89	7	9.1%	359	-7.0%				
Other Services (except Public Administration)	643		-0.2%	\$ 95	3	8.7%	124	-6.1%				
Professional, Scientific, and Technical Services	814		14.0%	\$ 1,11	2 1	14.5%	145	-3.3%				
Public Administration	910		3.4%	\$ 1,39	3 1	12.7%	62	-3.1%				
Real Estate and Rental and Leasing	489		0.8%	\$ 1,28	4 1	12.0%	90	-8.2%				
Retail Trade	3,159		2.7%	\$ 72	1	4.8%	221	6.8%				
Transportation and Warehousing	1,936		13.0%	\$ 1,82	6 1	17.1%	206	-2.4%				
Utilities	506		15.0%	\$ 2,20	9 1	16.8%	29	0.0%				
Wholesale Trade	859		3.5%	\$ 1,83	6	24.1%	115	2.7%				
All Industries	31,730		8.1%	\$ 1,28	1 1	L2.2 %	2,218	-4.7%				
*Some data may be withheld to avoid disclosure of confidential information.												

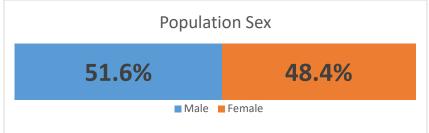
SOURCES: NEW MEXICO TAXATION AND REVENUE DEPT, NEW MEXICO DEPARTMENT OF WORKFORCE SOLUTIONS, U.S. BUREAU OF LABOR STATISTICS, U.S. BUREAU OF ECONOMIC ANALYSIS AND EDD CALCULATIONS

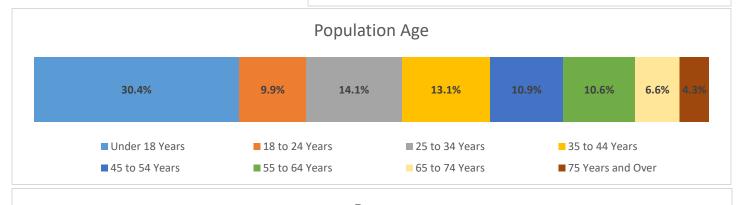
Quarterly Economic Summary Lea County

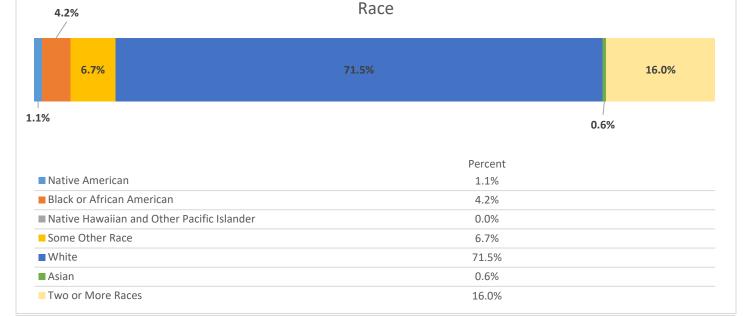


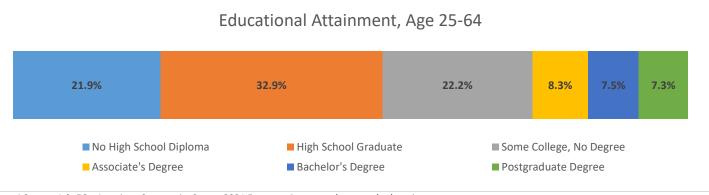
Population

72,743









Page 4 Source: JobsEQ - American Community Survey 2021 5-year estimates, unless noted otherwise