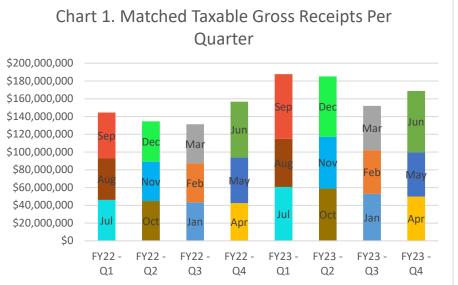


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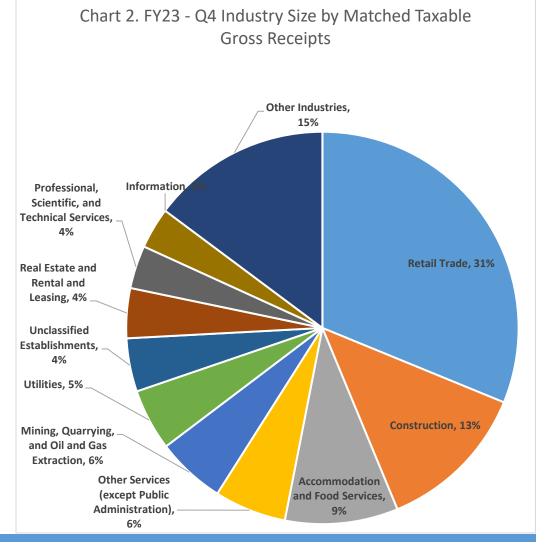
Prepared by: Joel Salas, Economist; Ryan Eustice, Economist



In the fourth quarter of FY23, 26 of 33 counties saw year-over-year economic growth, with 10.6% growth statewide in matched taxable gross receipts (MTGR). State gross receipts increased from the third quarter of FY23 bringing it to the highest ever quarterly total in MTGR for the state. As growth in New Mexico continues, the nation keeps an eye on the direction of inflation and rising interest rates while labor markets continue to adjust post pandemic.

Rio Arriba County's matched taxable gross receipts (MTGR) increased by nearly \$17M, or 11%, from Q3 FY23 to Q4 FY23, as seen in Chart 1. The amount reported during Q4 FY23 (\$168.8M) was \$11M larger than the eightquarter average (\$157M). Shown in Chart 2, the largest industry as a percentage of MTGR was the retail trade industry, which accounted for 31% of the total MTGR during Q4 FY23. Last quarter, the industry accounted for 29%.

Matched Taxable Gross Receipts (MTGR) are the best tax data available to show underlying economic activity. The data collection process matches a tax payment with reported receipts for each taxpayer by industry.



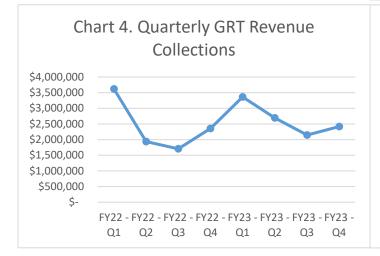
SOURCES: NEW MEXICO TAXATION AND REVENUE DEPT, NEW MEXICO DEPARTMENT OF WORKFORCE SOLUTIONS, U.S. BUREAU OF LABOR STATISTICS, U.S. BUREAU OF ECONOMIC ANALYSIS AND EDD CALCULATIONS



Table 1. Matched 1	axable	Gross Rece	eibi	ts by Industi	ſY				
Industries		FY22 - Q4		FY23 - Q4		Growth	Year over year Change		
Accommodation and Food Services	\$	13,828,156	\$	15,710,894	\$	1,882,739		14%	
Administrative/Support & Waste Management/Remediation	\$	2,147,443	\$	2,058,338	\$	(89,105)		-4%	
Agriculture, Forestry, Fishing, and Hunting	\$	212,863	\$	1,070,888	\$	858,025		403%	
Arts, Entertainment, and Recreation	\$	1,157,701	\$	1,461,870	\$	304,169		26%	
Construction	\$	21,069,104	\$	21,183,221	\$	114,117		1%	
Educational Services	\$	460,935	\$	524,193	\$	63,258		14%	
Finance and Insurance	\$	298,444	\$	466,511	\$	168,067		56%	
Health Care and Social Assistance	\$	5,389,105	\$	5,550,657	\$	161,552		3%	
Information	\$	6,056,828	\$	5,708,313	\$	(348,516)		-6%	
Management of Companies and Enterprises	\$	11,040	\$	-	\$	(11,040)		-100%	
Manufacturing	\$	3,097,910	\$	5,642,218	\$	2,544,308		82%	
Mining, Quarrying, and Oil and Gas Extraction	\$	5,823,637	\$	9,583,421	\$	3,759,785		65%	
Other Services (except Public Administration)	\$	9,663,647	\$	9,992,523	\$	328,876		3%	
Professional, Scientific, and Technical Services	\$	5,098,288	\$	5,975,714	\$	877,426		17%	
Public Administration	\$	-	\$	635,378	\$	635,378	N/A		
Real Estate and Rental and Leasing	\$	7,002,620	\$	6,934,614	\$	(68,006)		-1%	
Retail Trade	\$	52,488,702	\$	52,593,522	\$	104,820		0%	
Transportation and Warehousing	\$	1,753,687	\$	2,171,204	\$	417,517		24%	
Unclassified Establishments	\$	4,147,825	\$	7,413,911	\$	3,266,086		79%	
Utilities	\$	8,308,545	\$	8,555,811	\$	247,266		3%	
Wholesale Trade	\$	8,083,275	\$	5,377,190	\$	(2,706,085)		-33%	
All Industries	\$	156,713,516	\$	168,752,772	\$	12,039,256		8%	

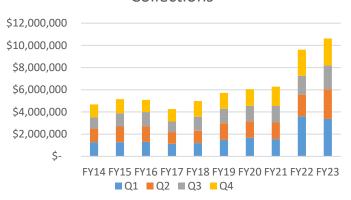
Table 1 shows that all but five industries reported a year-over-year (YOY) increase. The largest increase came from the oil and gas industry, which posted a YOY increase of \$3.8M. The largest decline came from the wholesale trade industry, which posted a YOY decrease of \$2.7M.

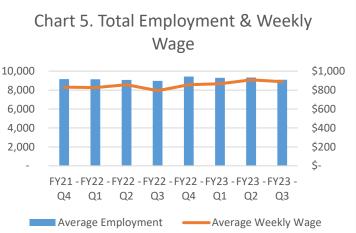
The amount of quarterly gross receipts tax (GRT) collections during Q4 FY23 (\$2.4M), in Chart 4, is an increase of \$268K, or 12%, as compared to Q3 FY23. The amount collected during Q4 FY23 is \$114K less than the eight-quarter average (\$2.5M).



SOURCES: NEW MEXICO TAXATION AND REVENUE DEPT, NEW MEXICO DEPARTMENT OF WORKFORCE SOLUTIONS, U.S. BUREAU OF LABOR STATISTICS, U.S. BUREAU OF ECONOMIC ANALYSIS AND EDD CALCULATIONS











An establishment, as used in the QCEW and subsequently Chart 6 and Table 2, is an economic unit such as a farm, factory, or store, which produces goods or provides services at a single physical worksite and is engaged, predominantly, in one type of economic activity.

The Quarterly Census of Employment and Wages, or the QCEW, used in Charts 5-6 and Table 2, produces comprehensive data on the number of establishments, monthly employment, and quarterly wages for workers covered by state unemployment insurance (UI) laws and federal workers covered by the Unemployment Compensation for Federal Employees (UCFE) program. These data are aggregated to many different levels, starting at the 6-digit NAICS industry level, to higher industry levels (NAICS industry groups, sectors, and supersectors), and to higher geographic levels (MSA, state and national).

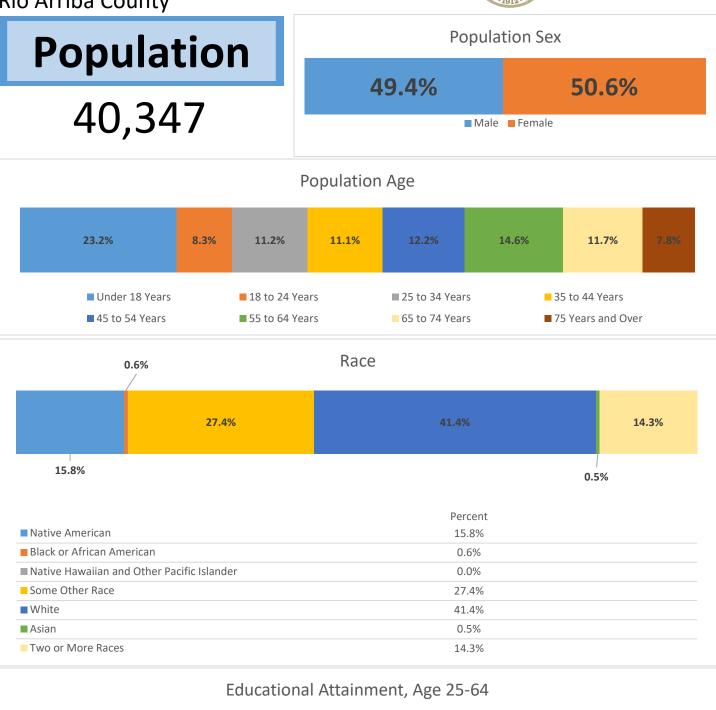
Data are based on information reported by New Mexico employers, covering 97% of nonfarm wage and salary workers. Data are published every quarter. Considered the gold standard for its reliability of industry data, the QCEW data are the most complete universe of monthly employment and quarterly wage information by detailed industry.

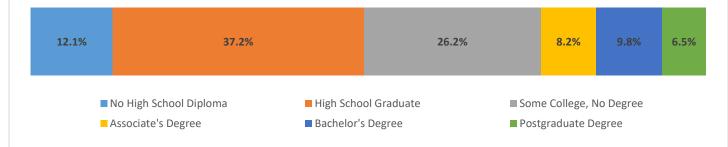
Table 2. F123 - Q3 Employment Data and Establishments by industry										
		ange in	Average Average			ange in				
	Average	Average Average Employment Employment				Number of YOY Change				
Industry	Employment					Wage	Establishments	s Establishments		
Accommodation and Food Services	1,103	8	10.3%	\$	505		12.0%	73		-9.9%
Administrative/Support & Waste										
Management/Remediation	305	5	12.5%	\$	1,127		30.3%	52		13.0%
Agriculture, Forestry, Fishing, and Hunting	54	L I	1.9%	\$	793		25.3%	22	-	12.0%
Arts, Entertainment, and Recreation	109)	14.7%	\$	753		13.7%	21		10.5%
Construction	417	, <mark> </mark>	-9.3%	\$	1,188		11.7%	91		-2.2%
Educational Services	1,204	l I	0.9%	\$	919		17.5%	28		7.7%
Finance and Insurance	136	5	6.3%	\$	1,102		4.5%	35		0.0%
Health Care and Social Assistance	1,449)	-0.5%	\$	1,137		7.4%	234		-3.7%
Information	100)	12.4%	\$	1,078		44.9%	30		7.1%
Management of Companies and Enterprises	42	2 📕	-10.6%	\$	1,199		15.1%	9		0.0%
Manufacturing	139)	-17.3%	\$	651		8.7%	17		-5.6%
Mining, Quarrying, and Oil and Gas Extraction	125	5	-3.8%	\$	2,037		27.2%	4	- 📕 -	33.3%
Other Services (except Public Administration)	268	3	8.5%	\$	871		10.4%	62		12.7%
Professional, Scientific, and Technical Services	146	5	5.8%	\$	1,526		12.5%	62		-7.5%
Public Administration	2,023	5	-0.4%	\$	774		8.3%	50		-7.4%
Real Estate and Rental and Leasing	44	L 📕	-25.4%	\$	781		5.0%	16	-	15.8%
Retail Trade	1,024	L I	-3.5%	\$	639		13.7%	79		-3.7%
Transportation and Warehousing	192	2	11.6%	\$	968		20.7%	41		0.0%
Utilities	152	2	11.8%	\$	1,352		9.4%	13		8.3%
Wholesale Trade	63	5	75.0%	\$	855		-3.6%	13		44.4%
All Industries	9,093		1.4%	\$	889		12.0%	952		-1.7%
*Some data may be withheld to avoid disclosure of confid	ential information.									

Table 2 FY23 - O3 Employment Data and Establishments by Industry

Some data may be withheld to avoid disclosure of confidential information.







Page 4 Source: JobsEQ - American Community Survey 2021 5-year estimates, unless noted otherwise

SOURCES: NEW MEXICO TAXATION AND REVENUE DEPT, NEW MEXICO DEPARTMENT OF WORKFORCE SOLUTIONS, U.S. BUREAU OF LABOR STATISTICS, U.S. BUREAU OF ECONOMIC ANALYSIS AND EDD CALCULATIONS