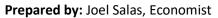
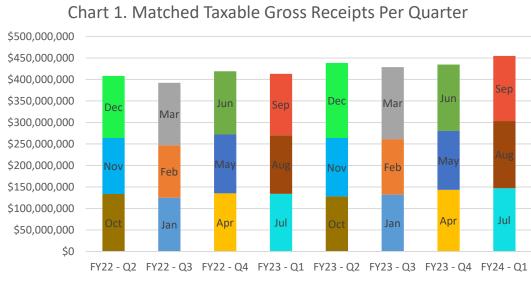


Released: February 2024

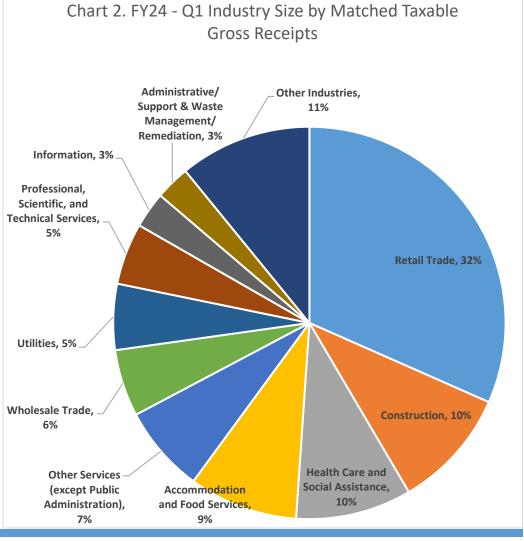




In the first quarter of FY24, 28 of 33 counties saw year-over-year economic growth, with 9.1% growth statewide in matched taxable gross receipts (MTGR). State gross receipts increased from the fourth quarter of FY23, bringing it to the highest ever quarterly total in MTGR for the state.

Over the last eight quarters matched taxable gross (MTGR) receipts have averaged \$423.6M, which is \$31.2M less than the amount reported during Q1 FY24 (\$454.7M). From Q4 FY23 to Q1 FY24 MTGR increased by nearly 5% or just over \$20M. With this increase, MTGR in Chaves County has an upward trend. As seen in Chart 2, the retail trade and construction industries accounted for 42% of Chaves County's total MTGR.

Matched Taxable Gross Receipts (MTGR) are the best tax data available to show underlying economic activity. The data collection process matches a tax payment with reported receipts for each taxpayer by industry.



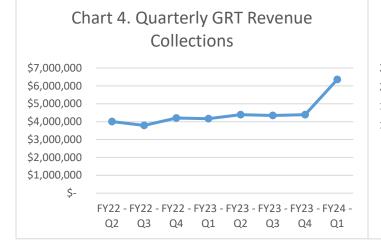
SOURCES: NEW MEXICO TAXATION AND REVENUE DEPT, NEW MEXICO DEPARTMENT OF WORKFORCE SOLUTIONS, U.S. BUREAU OF LABOR STATISTICS, U.S. BUREAU OF ECONOMIC ANALYSIS AND EDD CALCULATIONS



Table 1. Matched Taxable Gross Receipts by Industry													
Industries		FY23 - Q1		FY24 - Q1		Growth	Year over yea	r Change					
Accommodation and Food Services	\$	36,945,403	\$	40,810,810	\$	3,865,407		10%					
Administrative/Support & Waste Management/Remediation	\$	11,693,528	\$	12,955,168	\$	1,261,640		11%					
Agriculture, Forestry, Fishing, and Hunting	\$	(1,202,307)	\$	1,627,031	*		*						
Arts, Entertainment, and Recreation	\$	1,274,328	\$	1,672,132	\$	397,804		31%					
Construction	\$	43,400,006	\$	45,108,405	\$	1,708,400		4%					
Educational Services	\$	409,427	\$	623,833	\$	214,405		52%					
Finance and Insurance	\$	2,618,427	\$	2,767,088	\$	148,661		6%					
Health Care and Social Assistance	\$	35,248,576	\$	43,410,998	\$	8,162,422		23%					
Information	\$	11,891,329	\$	13,511,746	\$	1,620,417		14%					
Management of Companies and Enterprises	\$	110,967	\$	-	\$	(110,967)		-100%					
Manufacturing	\$	10,582,036	\$	12,189,735	\$	1,607,700		15%					
Mining, Quarrying, and Oil and Gas Extraction	\$	6,712,759	\$	11,335,713	\$	4,622,954		69%					
Other Services (except Public Administration)	\$	30,373,377	\$	32,665,431	\$	2,292,054		8%					
Professional, Scientific, and Technical Services	\$	21,564,308	\$	23,043,439	\$	1,479,131		7%					
Public Administration	\$	25,926	\$	-	\$	(25,926)		-100%					
Real Estate and Rental and Leasing	\$	8,030,897	\$	9,567,083	\$	1,536,186		19%					
Retail Trade	\$	135,370,062	\$	143,688,516	\$	8,318,454		6%					
Transportation and Warehousing	\$	2,899,266	\$	3,381,723	\$	482,457		17%					
Unclassified Establishments	\$	4,926,129	\$	6,338,420	\$	1,412,291		29%					
Utilities	\$	29,609,567	\$	24,722,828	\$	(4,886,739)		-17%					
Wholesale Trade	\$	19,925,046	\$	25,088,513	\$	5,163,467		26%					
All Industries	\$	412,870,521	\$	454,743,156	\$	41,872,635		10%					

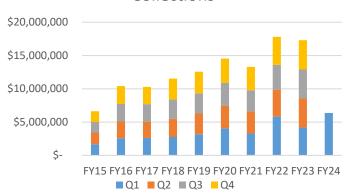
Table 1 shows that when comparing year-over-year (YOY) MTGR growth the largest contribution came from the retail trade industry, which posted a YOY increase of \$8.3M. The largest decline came from the utilities industry, which posted a YOY decrease of \$4.9M. The agriculture, forestry, fishing, and hunting industry, in Table 1, shows negative MTGR in Q1 FY23. This could be due to amended tax filings with TRD.

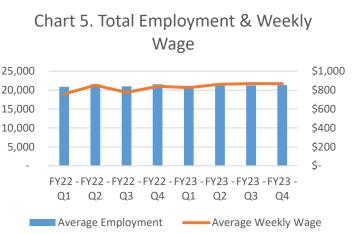
The amount of quarterly gross receipts tax (GRT) collected during Q1 FY24 (\$6.4M) was 44.6% more than the amount collected during Q4 FY23 (\$4.4M), as seen in Chart 4.



SOURCES: NEW MEXICO TAXATION AND REVENUE DEPT, NEW MEXICO DEPARTMENT OF WORKFORCE SOLUTIONS, U.S. BUREAU OF LABOR STATISTICS, U.S. BUREAU OF ECONOMIC ANALYSIS AND EDD CALCULATIONS







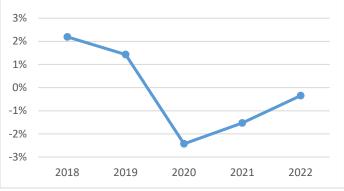




An establishment, as used in the QCEW and subsequently Chart 6 and Table 2, is an economic unit, such as a farm, factory, or store, which produces goods or provides services at a single physical worksite and engaged, predominantly, in one type of economic activity.

Gross Domestic Product (GDP) is the value of all goods and services produced in an area. The percentage that GDP grew (or shrank) from one period to another is an important indicator as to how the economy is performing. Table 2, below, shows the percentage of GDP each industry accounts for in the total GDP, in a specific county and the state. The chart also compares the county to the entire state of New Mexico, by showing the impact of specific industry sectors on the county's GDP compared to that of the whole state.

Chart 7. Calendar Year % Change In Real GDP Year-Over-Year



Industry		2022	Industry % of Total	2021-2022 Growth	YOY % Change						
Accommodation and Food Services	\$	106,450,000	5.27%	\$ 5,483,000	5%						
Administrative/Support & Waste Management/Remediation	\$	48,286,000	2.39%	\$ 3,396,000	8%						
Agriculture, Forestry, Fishing, and Hunting	\$	121,054,000	5.99%	\$ 3,610,000	3%						
Arts, Entertainment, and Recreation	\$	7,424,000	0.37%	\$ 1,270,000	21%						
Construction	\$	46,085,000	2.28%	\$ (5,052,000)	-10%						
Educational Services	\$	3,429,000	0.17%	\$ 329,000	11%						
Finance and Insurance	\$	64,591,000	3.19%	\$ (372,000)	-1%						
Health Care and Social Assistance	\$	222,757,000	11.02%	\$ 4,603,000	2%						
Information	\$	38,270,000	1.89%	\$ 2,465,000	7%						
Management of Companies and Enterprises	\$	9,294,000	0.46%	\$ (188,000)	-2%						
Manufacturing	Ś	132 593 000	6 56%	\$ 8,936,000	7%						

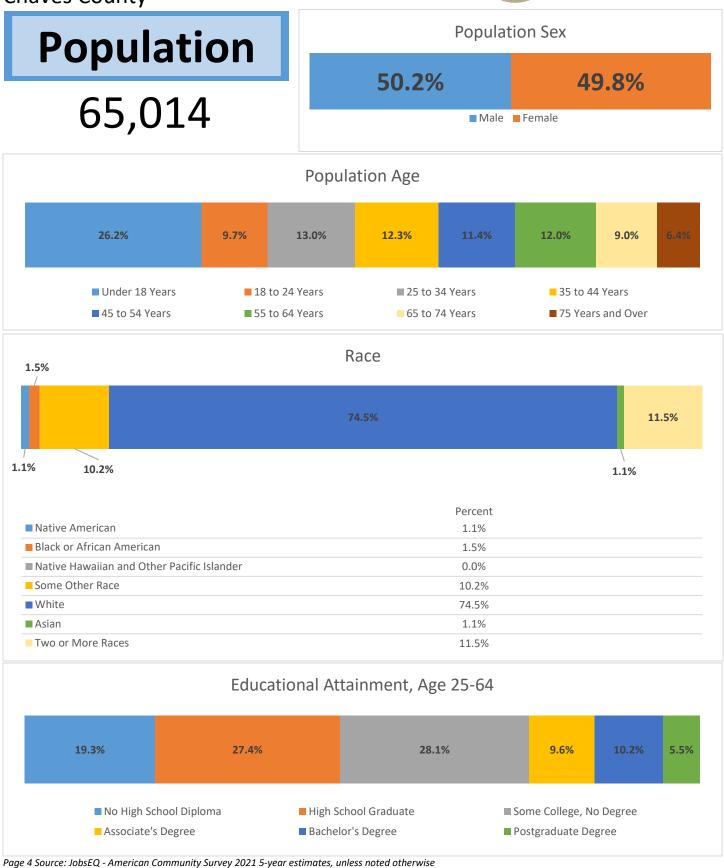
Table 2. Historical Glance: 2022 Gross Domestic Product by Industry

Construct)% Education ۱% Finance a .% Health Ca 2% Informatio 7% Managem 2% 7% Manufacturing 132,593,000 6.56% \$ 8,936,000 Mining, Quarrying, and Oil and Gas Extraction \$ 63,853,000 3.16% \$ 2,611,000 4% \$ Other Services (except Public Administration) 55,282,000 2.73% \$ 2,162,000 4% Professional, Scientific, and Technical Services \$ 69,190,000 3.42% \$ 1,422,000 2% **Public Administration** \$ 409,863,000 20.27% \$ 14,081,000 4% \$ Real Estate and Rental and Leasing 239,503,000 11.85% \$ (7,883,000) -3% \$ **Retail Trade** 196,244,000 9.71% \$ (27,796,000) -12% \$ Transportation and Warehousing 96,938,000 4.79% \$ 3,064,000 3% Utilities \$ 14,747,000 0.73% \$ (7,646,000) -34% \$ Wholesale Trade 3.91% \$ 78,968,000 (6,548,000) -8% **All Industries** Ś 2,021,798,000 \$ (7,003,000) 0%

*Not shown to avoid disclosure of confidential information

-This historical look at GDP data represents the most recent county GDP data available





SOURCES: NEW MEXICO TAXATION AND REVENUE DEPT, NEW MEXICO DEPARTMENT OF WORKFORCE SOLUTIONS, U.S. BUREAU OF LABOR STATISTICS, U.S. BUREAU OF ECONOMIC ANALYSIS AND EDD CALCULATIONS