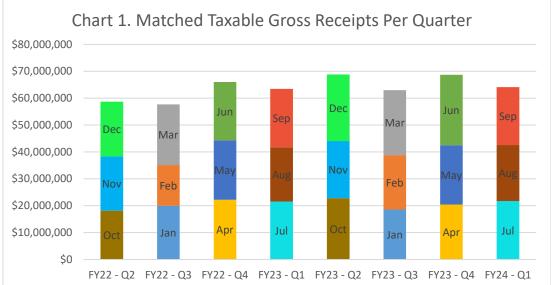
Released: February 2024

ECONOMIC DEVELOPMENT DEPARTMENT

Prepared by: Joel Salas, Economist



In the first quarter of FY24, 28 of 33 counties saw year-over-year economic growth, with 9.1% growth statewide in matched taxable gross receipts (MTGR). State gross receipts increased from the fourth quarter of FY23, bringing it to the highest ever quarterly total in MTGR for the state.

Socorro County's matched taxable gross receipts (MTGR) decreased by \$4.6M, or 6.6%, from Q4 FY23 to Q1 FY24, as seen in Chart 1. The amount reported during Q1 FY24 (\$64M) was \$307K more than the eightquarter average (\$63.8M). Shown Chart 2, the **largest** industry percentage of total MTGR the was retail trade industry, which accounted for 30% of the total MTGR during Q1 FY24. Last quarter the industry accounted for 28%.

Matched Taxable Gross
Receipts (MTGR) are the
best tax data available to
show underlying economic
activity. The data
collection process matches
a tax payment with
reported receipts for each
taxpayer by industry.

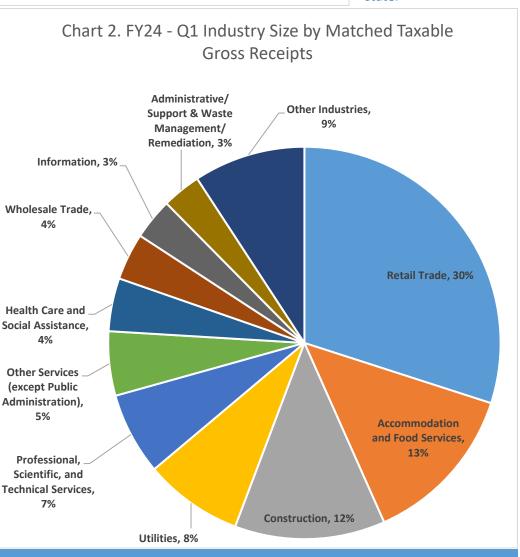
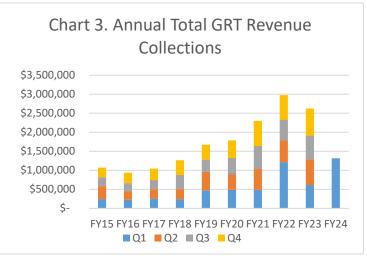


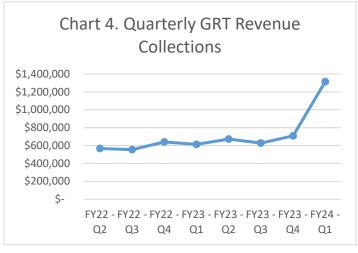


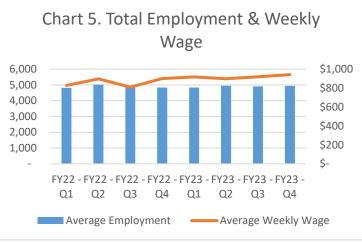
Table 1. Matched Taxable Gross Receipts by Industry												
Industries		FY23 - Q1		FY24 - Q1		Growth	Year over y	ear Change				
Accommodation and Food Services	\$	7,610,150	\$	8,530,773	\$	920,623		12%				
Administrative/Support & Waste Management/Remediation	\$	1,336,054	\$	2,041,312	\$	705,258		53%				
Agriculture, Forestry, Fishing, and Hunting	\$	379,455	\$	255,998	\$	(123,457)		-33%				
Arts, Entertainment, and Recreation	\$	22,804	\$	19,486	\$	(3,318)		-15%				
Construction	\$	8,591,389	\$	7,914,079	\$	(677,309)		-8%				
Educational Services	\$	73,156	\$	146,690	\$	73,534		101%				
Finance and Insurance	\$	172,140	\$	172,380	\$	240		0%				
Health Care and Social Assistance	\$	2,718,049	\$	2,792,152	\$	74,103		3%				
Information	\$	2,113,876	\$	2,166,260	\$	52,384		2%				
Management of Companies and Enterprises	\$	348	\$	708	\$	360		104%				
Manufacturing	\$	1,236,560	\$	1,365,553	\$	128,993		10%				
Mining, Quarrying, and Oil and Gas Extraction	\$	-	\$	73,385	\$	73,385	N/A					
Other Services (except Public Administration)	\$	3,552,667	\$	3,379,076	\$	(173,591)		-5%				
Professional, Scientific, and Technical Services	\$	4,022,566	\$	4,332,341	\$	309,775		8%				
Public Administration	\$	151,334	\$	-	\$	(151,334)		-100%				
Real Estate and Rental and Leasing	\$	1,374,901	\$	1,523,420	\$	148,520		11%				
Retail Trade	\$	20,627,328	\$	19,120,816	\$	(1,506,512)		-7%				
Transportation and Warehousing	\$	397,131	\$	884,496	\$	487,365		123%				
Unclassified Establishments	\$	1,299,550	\$	1,430,114	\$	130,564		10%				
Utilities	\$	4,756,952	\$	5,187,212	\$	430,260		9%				
Wholesale Trade	\$	2,657,169	\$	2,468,174	\$	(188,996)		-7%				
All Industries	\$	63,450,795	\$	64,111,642	\$	660,847		1%				

Table 1 shows that all but seven industries reported a year-over-year (YOY) increase. The largest increase came from the accommodation and food services industry, which posted a YOY increase of \$921K. The largest decline came from the retail trade industry, which posted a YOY decrease of \$1.5M.

The amount of quarterly gross receipts tax (GRT) collections during Q1 FY24 (\$1.3M), as seen in Chart 4, represents an increase of \$606K, or 85.7%, as compared to Q4 FY23. The amount collected during Q1 FY24 is \$602K more than the eight-quarter average (\$712K).











An establishment, as used in the QCEW and subsequently Chart 6 and Table 2, is an economic unit, such as a farm, factory, or store, which produces goods or provides services at a single physical worksite and engaged, predominantly, in one type of economic activity.

Gross Domestic Product (GDP) is the value of all goods and services produced in an area. The percentage that GDP grew (or shrank) from one period to another is an important indicator as to how the economy is performing. Table 2, below, shows the percentage of GDP each industry accounts for in the total GDP, in a specific county and the state. The chart also compares the county to the entire state of New Mexico, by showing the impact of specific industry sectors on the county's GDP compared to that of the whole state.

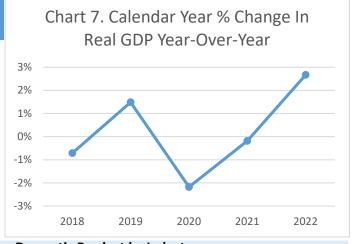


Table 2. Historical Glance: 2022 Gross Domestic Product by Industry												
Industry		2022	Industry % of Total	2021-2022 Growth	YOY % Change							
Accommodation and Food Services	*		*	*	*							
Administrative/Support & Waste Management/Remediation	*		*	*	*							
Agriculture, Forestry, Fishing, and Hunting	\$	30,910,000	6.25%	\$ 849,000	3%							
Arts, Entertainment, and Recreation	*		*	*	*							
Construction	\$	4,282,000	0.87%	\$ 1,223,000	40%							
Educational Services	*		*	*	*							
Finance and Insurance	\$	9,658,000	1.95%	\$ (339,000)	-3%							
Health Care and Social Assistance	*		*	*	*							
Information	\$	9,297,000	1.88%	\$ 45,000	0%							
Management of Companies and Enterprises	*		*	*	*							
Manufacturing	\$	10,132,000	2.05%	\$ 73,000	1%							
Mining, Quarrying, and Oil and Gas Extraction	\$	8,791,000	1.78%	\$ (2,010,000)	-19%							
Other Services (except Public Administration)	\$	7,658,000	1.55%	\$ 91,000	1%							
Professional, Scientific, and Technical Services	\$	36,385,000	7.36%	\$ 976,000	3%							
Public Administration	\$	211,330,000	42.74%	\$ 9,924,000	5%							
Real Estate and Rental and Leasing	*		*	*	*							
Retail Trade	\$	23,721,000	4.80%	\$ (3,038,000)	-11%							
Transportation and Warehousing	\$	15,331,000	3.10%	\$ 485,000	3%							
Utilities	\$	2,406,000	0.49%	*	*							
Wholesale Trade	*		*	*	*							
All Industries	\$	494,458,000		\$ 12,836,000	3%							

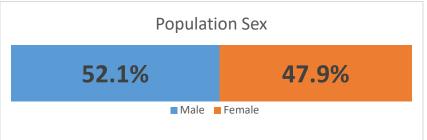
\*Not shown to avoid disclosure of confidential information

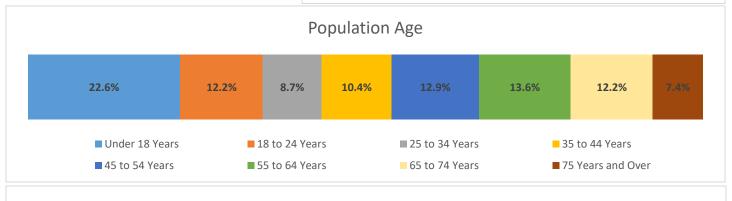
-This historical look at GDP data represents the most recent county GDP data available



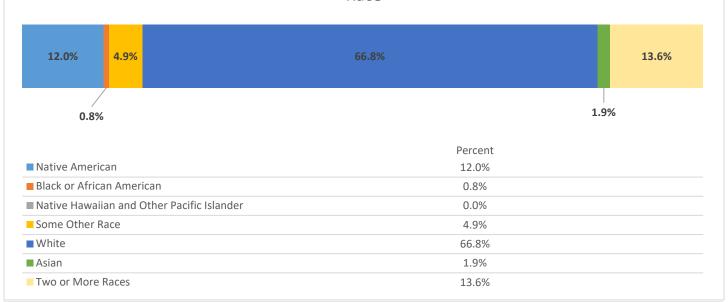
#### **Population**

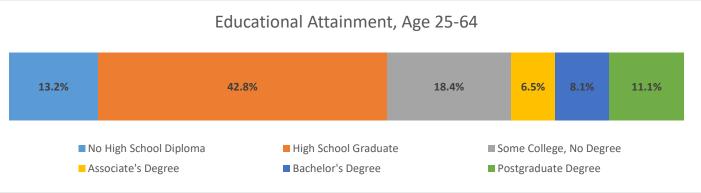
16,605





Race





Page 4 Source: JobsEQ - American Community Survey 2021 5-year estimates, unless noted otherwise