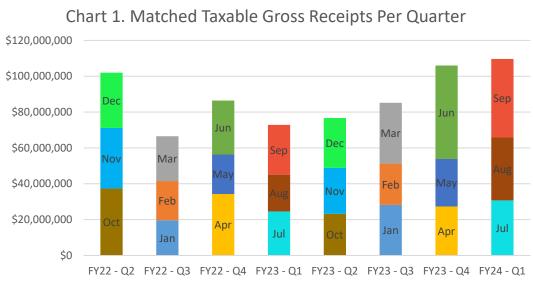


Prepared by: Joel Salas, Economist

Released: February 2024

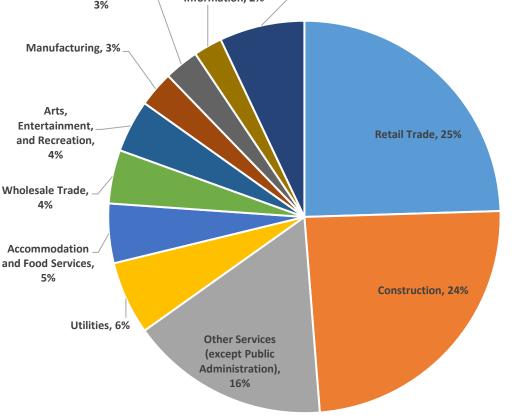


In the first quarter of FY24, 28 of 33 counties saw year-over-year economic growth, with 9.1% growth statewide in matched taxable gross receipts (MTGR). State gross receipts increased from the fourth quarter of FY23, bringing it to the highest ever quarterly total in MTGR for the state.

Torrance County's matched taxable gross receipts (MTGR) increased by \$3.7M from Q4 FY23 to Q1 of FY24. Retail trade, construction, and other services (except public administration) were the top three industries by total MTGR in Q1 FY24, as seen in Chart 2. Table 1, on the next page, shows а year-over-year (YOY) increase in Q1 FY24 of 51% or \$36.8M, compared to Q1 FY23. The largest contributor to this increase came from the construction industry.

Matched Taxable Gross Receipts (MTGR) are the best tax data available to show underlying economic activity. The data collection process matches a tax payment with reported receipts for each taxpayer by industry.

Chart 2. FY24 - Q1 Industry Size by Matched Taxable Gross Receipts Professional, Scientific, and Technical Services, 3%



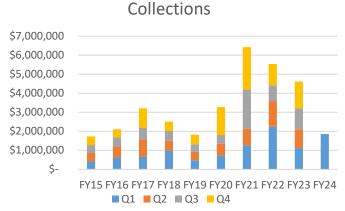
SOURCES: NEW MEXICO TAXATION AND REVENUE DEPT, NEW MEXICO DEPARTMENT OF WORKFORCE SOLUTIONS, U.S. BUREAU OF LABOR STATISTICS, U.S. BUREAU OF ECONOMIC ANALYSIS AND EDD CALCULATIONS

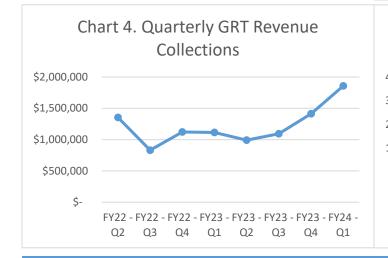


Table 1. Matched Taxable Gross Receipts by Industry												
Industries		FY23 - Q1		FY24 - Q1		Growth	Year over year Change					
Accommodation and Food Services	\$	3,327,475	\$	4,999,192	\$	1,671,717		50%				
Administrative/Support & Waste Management/Remediation	\$	6,506,472	\$	1,276,484	\$	(5,229,988)		-80%				
Agriculture, Forestry, Fishing, and Hunting	\$	603,480	\$	361,851	\$	(241,629)		-40%				
Arts, Entertainment, and Recreation	\$	56,699	\$	4,411,247	\$	4,354,548		7680%				
Construction	\$	9,868,974	\$	24,718,812	\$	14,849,838		150%				
Educational Services	\$	95,769	\$	93,369	\$	(2,400)		-3%				
Finance and Insurance	\$	191,119	\$	124,130	\$	(66,989)		-35%				
Health Care and Social Assistance	\$	659,456	\$	693,865	\$	34,409		5%				
Information	\$	2,267,758	\$	2,410,266	\$	142,508		6%				
Management of Companies and Enterprises	\$	1,991	\$	988	\$	(1,003)		-50%				
Manufacturing	\$	2,377,194	\$	2,997,220	\$	620,026		26%				
Mining, Quarrying, and Oil and Gas Extraction	\$	51,237	\$	124,221	\$	72,983		142%				
Other Services (except Public Administration)	\$	4,789,464	\$	16,756,537	\$	11,967,073		250%				
Professional, Scientific, and Technical Services	\$	2,560,171	\$	2,901,490	\$	341,319		13%				
Public Administration	\$	-	\$	-	\$	-	N/A					
Real Estate and Rental and Leasing	\$	1,942,036	\$	2,368,825	\$	426,789		22%				
Retail Trade	\$	23,081,234	\$	25,020,961	\$	1,939,727		8%				
Transportation and Warehousing	\$	1,147,501	\$	1,018,784	\$	(128,717)		-11%				
Unclassified Establishments	\$	1,920,969	\$	1,095,749	\$	(825,220)		-43%				
Utilities	\$	3,960,834	\$	6,160,853	\$	2,200,019		56%				
Wholesale Trade	\$	5,947,066	\$	4,507,654	\$	(1,439,413)		-24%				
All Industries	\$	72,871,858	\$	109,688,654	\$	36,816,797		51%				

Gross receipts tax (GRT) revenue collections increased by \$443K, or 31.3%, from Q4 FY23 to Q1 of FY24, as seen in Chart 4. Over the last eight quarters GRT collections have averaged \$1.2M.

In Chart 5 Q4 FY23 total average employment in the county decreased by 52, YOY, which equates to a percentage decrease of 1.6%. Average weekly wages in Q4 FY23 experienced a YOY increase of \$73, a percent increase of 7.9%.





SOURCES: NEW MEXICO TAXATION AND REVENUE DEPT, NEW MEXICO DEPARTMENT OF WORKFORCE SOLUTIONS, U.S. BUREAU OF LABOR STATISTICS, U.S. BUREAU OF ECONOMIC ANALYSIS AND EDD CALCULATIONS



Q1

Q2

Q3

Average Weekly Wage

Q4

Q1

Q2

Average Employment

Q3

Q4







An **establishment**, as used in the QCEW and subsequently Chart 6 and Table 2, is an economic unit, such as a farm, factory, or store, which produces goods or provides services at a single physical worksite and engaged, predominantly, in one type of economic activity.

Gross Domestic Product (GDP) is the value of all goods and services produced in an area. The percentage that GDP grew (or shrank) from one period to another is an important indicator as to how the economy is performing. Table 2, below, shows the percentage of GDP each industry accounts for in the total GDP, in a specific county and the state. The chart also compares the county to the entire state of New Mexico, by showing the impact of specific industry sectors on the county's GDP compared to that of the whole state.

Chart 7. Calendar Year % Change In Real GDP Year-Over-Year

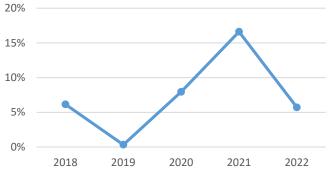
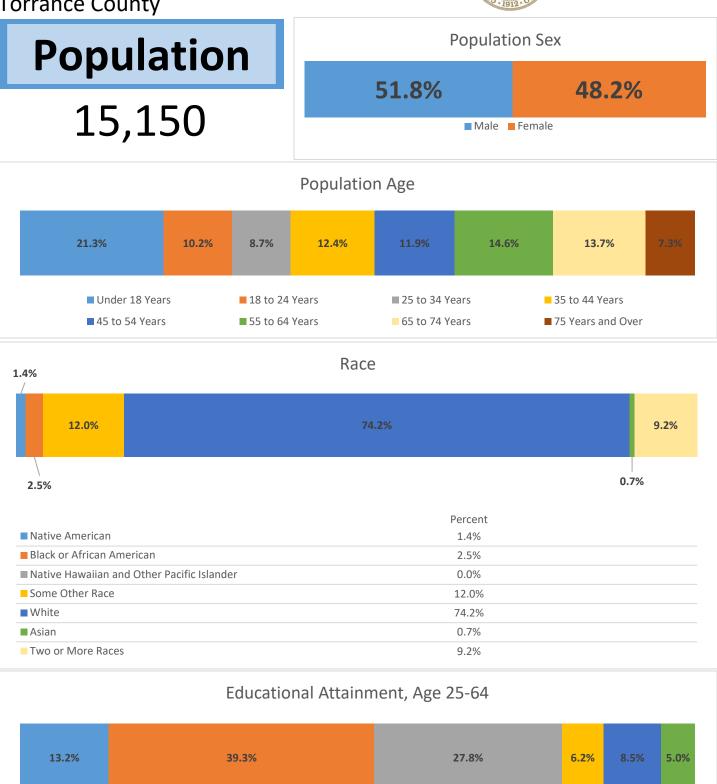


Table 2. Historical Glance: 2022 Gross Domestic Product by Industry

Table 2. Historical Glance. 2022 Gloss Domestic Froduct by mussing													
Industry		2022	Industry % of Total	2021-2022 Growth	YOY % Change								
Accommodation and Food Services	\$	8,948,000	1.70%	\$ (393,000)		-4%							
Administrative/Support & Waste Management/Remediation	\$	19,965,000	3.80%	\$ 1,486,000		8%							
Agriculture, Forestry, Fishing, and Hunting	\$	39,211,000	7.46%	\$ (229,000)		-1%							
Arts, Entertainment, and Recreation	\$	930,000	0.18%	\$ 125,000		16%							
Construction	\$	10,275,000	1.96%	\$ (21,090,000)		-67%							
Educational Services	*		*	*	*								
Finance and Insurance	*		*	*	*								
Health Care and Social Assistance	*		*	*	*								
Information	\$	5,190,000	0.99%	*	*								
Management of Companies and Enterprises	*		*	*	*								
Manufacturing	\$	22,975,000	4.37%	\$ 4,231,000		23%							
Mining, Quarrying, and Oil and Gas Extraction	\$	7,049,000	1.34%	\$ (324,000)		-4%							
Other Services (except Public Administration)	\$	11,569,000	2.20%	\$ 1,213,000		12%							
Professional, Scientific, and Technical Services	*		*	*	*								
Public Administration	\$	81,953,000	15.60%	\$ 846,000		1%							
Real Estate and Rental and Leasing	*		*	*	*								
Retail Trade	\$	29,560,000	5.63%	\$ (10,121,000)		-26%							
Transportation and Warehousing	*		*	*	*								
Utilities	\$	153,851,000	29.28%	\$ 48,465,000		46%							
Wholesale Trade	\$	15,676,000	2.98%	\$ (1,631,000)		-9%							
All Industries	\$	525,445,000		\$ 28,336,000		6%							
*Not shown to avoid disclosure of confidential information													

This historical look at GDP data represents the most recent county GDP data available





High School Graduate

Bachelor's Degree

Page 4 Source: JobsEQ - American Community Survey 2021 5-year estimates, unless noted otherwise

No High School Diploma

DEPARTMENT OF WORKFORCE SOLUTIONS, U.S. BUREAU OF LABOR

STATISTICS, U.S. BUREAU OF ECONOMIC ANALYSIS AND EDD CALCULATIONS

Associate's Degree

■ Some College, No Degree

Postgraduate Degree