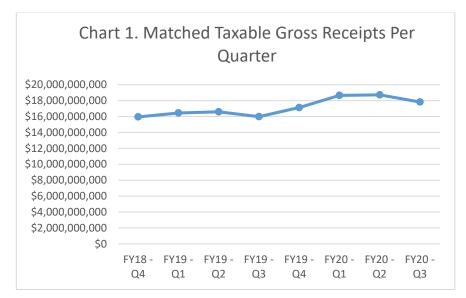
Quarterly Economic Summary

New Mexico

Released: May 2020



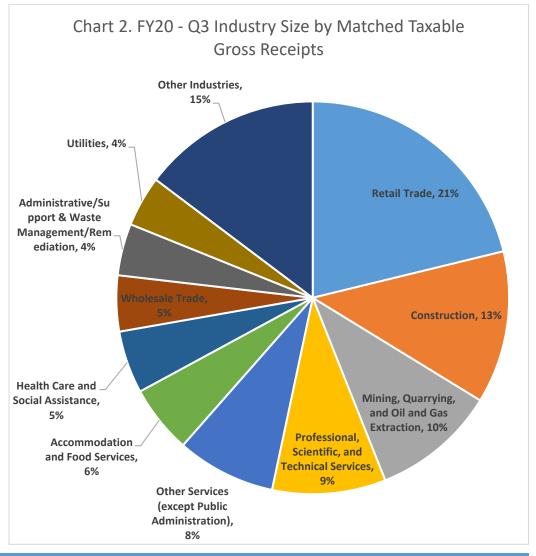
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New Mexico's total matched taxable gross receipts (MTGR) saw a 5% (\$896M) decrease from Q2 to Q3 of FY20, as seen in Chart 1. New Mexico's MTGR experiences a seasonal low in the third guarter of the fiscal year. Q3 saw a 12% year over year (YOY) increase, as seen in Table 1 on page 2. The accommodations and food services and entertainment and recreation industries saw substantial and unusual YOY declines in Q3 FY20, decreasing by 16% and 27%, respectively, seen in Table 1. These industries had shown some form

of YOY growth in Q3 since FY11. These declines are certainly tied to the effects COVID-19 has had on the state and the necessity of statewide business closures, which went into effect on March 24, to slow the spread of the virus. Potential delays in taxpayer reporting may add to the level of decline seen Q3. It is anticipated that the next quarter will have greater declines.

Matched Taxable Gross Receipts (MTGR) is the best tax data available to show underlying economic activity. It matches a tax payment with reported receipts for each taxpayer, by industry.

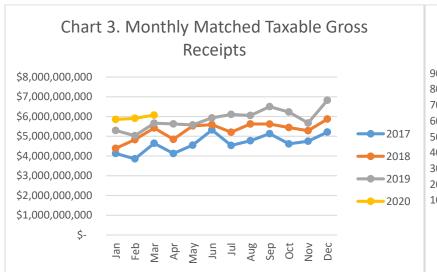


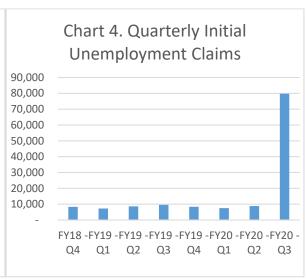
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| Table 1. Matched Taxable Gross Receipts by Industry | | | | | | | | | | | | |
|-------------------------------------------------------|-----------|----------------|----|----------------|----|---------------|-----------------------|--|------|--|--|--|
| Industries | FY19 - Q3 | | | FY20 - Q3 | | Growth | Year over year Change | | | | | |
| Accommodation and Food Services | \$ | 1,191,088,302 | \$ | 998,658,375 | \$ | (192,429,927) | | | -16% | | | |
| Administrative/Support & Waste Management/Remediation | \$ | 634,317,486 | \$ | 759,663,812 | \$ | 125,346,326 | | | 20% | | | |
| Agriculture, Forestry, Fishing, and Hunting | \$ | 23,598,221 | \$ | 22,970,819 | \$ | (627,402) | | | -3% | | | |
| Arts, Entertainment, and Recreation | \$ | 96,670,822 | \$ | 70,240,879 | \$ | (26,429,943) | | | -27% | | | |
| Construction | \$ | 1,771,280,954 | \$ | 2,237,241,895 | \$ | 465,960,941 | | | 26% | | | |
| Educational Services | \$ | 65,486,454 | \$ | 77,820,092 | \$ | 12,333,638 | | | 19% | | | |
| Finance and Insurance | \$ | 90,676,352 | \$ | 92,838,501 | \$ | 2,162,150 | | | 2% | | | |
| Health Care and Social Assistance | \$ | 818,400,651 | \$ | 917,778,207 | \$ | 99,377,556 | | | 12% | | | |
| Information | \$ | 653,490,257 | \$ | 724,999,835 | \$ | 71,509,578 | | | 11% | | | |
| Management of Companies and Enterprises | \$ | 8,487,235 | \$ | 10,345,896 | \$ | 1,858,661 | | | 22% | | | |
| Manufacturing | \$ | 463,734,047 | \$ | 512,124,813 | \$ | 48,390,767 | | | 10% | | | |
| Mining, Quarrying, and Oil and Gas Extraction | \$ | 1,629,812,310 | \$ | 1,822,820,143 | \$ | 193,007,833 | | | 12% | | | |
| Other Services (except Public Administration) | \$ | 1,189,502,987 | \$ | 1,453,334,240 | \$ | 263,831,253 | | | 22% | | | |
| Professional, Scientific, and Technical Services | \$ | 1,532,315,452 | \$ | 1,665,908,008 | \$ | 133,592,556 | | | 9% | | | |
| Public Administration | \$ | 189,253,871 | \$ | 205,604,651 | \$ | 16,350,780 | | | 9% | | | |
| Real Estate and Rental and Leasing | \$ | 426,957,453 | \$ | 461,605,003 | \$ | 34,647,551 | | | 8% | | | |
| Retail Trade | \$ | 3,223,092,931 | \$ | 3,776,515,736 | \$ | 553,422,805 | | | 17% | | | |
| Transportation and Warehousing | \$ | 240,532,060 | \$ | 225,638,432 | \$ | (14,893,628) | | | -6% | | | |
| Unclassified Establishments | \$ | 164,700,591 | \$ | 229,851,604 | \$ | 65,151,012 | | | 40% | | | |
| Utilities | \$ | 731,430,094 | \$ | 743,187,737 | \$ | 11,757,642 | | | 2% | | | |
| Wholesale Trade | \$ | 840,207,944 | \$ | 819,624,689 | \$ | (20,583,255) | | | -2% | | | |
| All Industries | \$ | 15,985,036,475 | \$ | 17,828,773,367 | \$ | 1,843,736,892 | | | 12% | | | |

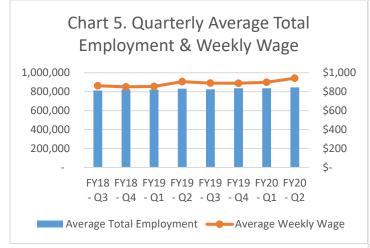
A significant <u>unexplained</u> increase in **Initial Unemployment Claims** can be an early indicator of an incoming economic downturn. Explained increases commonly include seasonal job fluctuations, government shutdowns resulting in mass employee furloughs and the closing of a major regional facility. The major uptick in the initial unemployment claims is directly tied to the COVID-19 outbreak and the subsequent closure of "non-essential" businesses. These businesses tend to be a major component of the workforce. As the stay at home order stays in effect, it is likely that the initial unemployment claims will continue to increase as the economy shifts to handle the unprecedented changes.

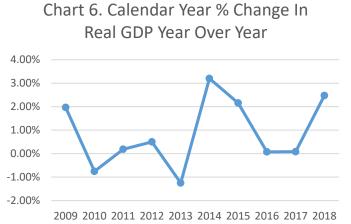




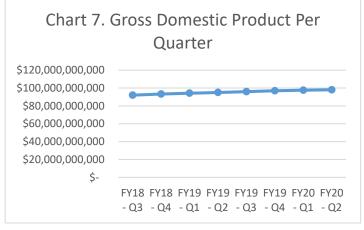
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The value of all goods and services produced in New Mexico is the **Gross Domestic Product** (GDP). The percentage that GDP grew (or shrank) from one period to another is an important way for the state to gauge how the economy is performing.



| Table 2. Gross Domestic Product by Industry | | | | | | | | | | | | |
|-------------------------------------------------------|----|----------------|----|----------------|----|---------------|-----------------------|--|--|--|--|--|
| Industries | | FY19 - Q2 | | FY20 - Q2 | | Growth | Year over year Change | | | | | |
| Private Industries | \$ | 74,905,800,000 | \$ | 77,681,600,000 | \$ | 2,775,800,000 | 4% | | | | | |
| Accommodation and Food Services | \$ | 2,779,700,000 | \$ | 2,741,700,000 | \$ | (38,000,000) | -1% | | | | | |
| Administrative/Support & Waste Management/Remediation | \$ | 2,447,500,000 | \$ | 2,527,200,000 | \$ | 79,700,000 | 3% | | | | | |
| Agriculture, Forestry, Fishing, and Hunting | \$ | 1,744,100,000 | \$ | 2,055,400,000 | \$ | 311,300,000 | 18% | | | | | |
| Arts, Entertainment, and Recreation | \$ | 650,700,000 | \$ | 646,400,000 | \$ | (4,300,000) | -1% | | | | | |
| Construction | \$ | 2,879,500,000 | \$ | 2,981,800,000 | \$ | 102,300,000 | 4% | | | | | |
| Educational Services | \$ | 487,100,000 | \$ | 471,100,000 | \$ | (16,000,000) | -3% | | | | | |
| Finance and Insurance | \$ | 2,528,400,000 | \$ | 2,735,000,000 | \$ | 206,600,000 | 8% | | | | | |
| Health Care and Social Assistance | \$ | 6,969,800,000 | \$ | 7,159,300,000 | \$ | 189,500,000 | 3% | | | | | |
| Information | \$ | 3,210,500,000 | \$ | 3,123,200,000 | \$ | (87,300,000) | -3% | | | | | |
| Management of Companies and Enterprises | \$ | 583,800,000 | \$ | 620,200,000 | \$ | 36,400,000 | 6% | | | | | |
| Manufacturing | \$ | 4,202,900,000 | \$ | 4,230,100,000 | \$ | 27,200,000 | 1% | | | | | |
| Manufacturing (Durrable Goods) | \$ | 2,033,500,000 | \$ | 2,083,500,000 | \$ | 50,000,000 | 2% | | | | | |
| Manufacturing (Nondurrable Goods) | \$ | 2,188,200,000 | \$ | 2,167,000,000 | \$ | (21,200,000) | -1% | | | | | |
| Mining, Quarrying, and Oil and Gas Extraction | \$ | 14,509,100,000 | \$ | 16,754,100,000 | \$ | 2,245,000,000 | 15% | | | | | |
| Other Services (except Public Administration) | \$ | 1,850,400,000 | \$ | 1,817,100,000 | \$ | (33,300,000) | -2% | | | | | |
| Professional, Scientific, and Technical Services | \$ | 6,808,200,000 | \$ | 6,995,800,000 | \$ | 187,600,000 | 3% | | | | | |
| Public Administration | \$ | 20,194,300,000 | \$ | 20,499,500,000 | \$ | 305,200,000 | 2% | | | | | |
| Real Estate and Rental and Leasing | \$ | 11,497,100,000 | \$ | 11,546,300,000 | \$ | 49,200,000 | 0% | | | | | |
| Retail Trade | \$ | 5,488,800,000 | \$ | 5,667,200,000 | \$ | 178,400,000 | 3% | | | | | |
| Transportation and Warehousing | \$ | 2,442,400,000 | \$ | 2,408,500,000 | \$ | (33,900,000) | -1% | | | | | |
| Utilities | \$ | 1,472,200,000 | \$ | 1,606,600,000 | \$ | 134,400,000 | 9% | | | | | |
| Wholesale Trade | \$ | 3,001,500,000 | \$ | 3,044,600,000 | \$ | 43,100,000 | 1% | | | | | |
| All Industries | \$ | 94,969,200,000 | \$ | 98,004,900,000 | \$ | 3,035,700,000 | 3% | | | | | |