

Gov. Michelle Lujan Grisham Cabinet Secretary Alicia J. Keyes Deputy Secretary Jon Clark

November 25, 2020

NEW MEXICO ECONOMIC DEVELOPMENT DEPARTMENT

WEEKLY RESOURCE WRAP-UP Thanksgiving 2020 Edition

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This week we are offering an abbreviated version of our weekly wrap up to highlight some of the immediate resources available through the New Mexico Economic Development Department and some of our partners.

EDD is thankful for our partners, local organizations, and all of the people out there working hard to support small businesses and their communities during this time.

We wish you and your family a happy and safe Thanksgiving holiday!

UPCOMING WEBINARS AND EVENTS

Reimagining the NM Food Economy

December 1 at 1 pm Register

Funding Opportunities Through SBIR/STTR Programs December 1 at 2 pm

<u>Register</u>

Maximize Your Investment Connection Proposals December 3 at 10 am <u>Register</u>

How to Transform Your Business and Create a Winning Culture December 3 at 12 pm <u>Register</u>

> SW New Mexico Finance Fair December 9 at 12:30 pm <u>Register</u>

SBA Surety Bond Program Overview
December 10 at 10 am
Register

Business Owners of Color - Tools to Help Your Business Flouris December 11 at 12:30 pm <u>Register</u>

- <u>Upcoming SCORE webinars</u>
 Upcoming SBDC webinars
- <u>Upcoming SBDC webinars</u>

Small Business Recovery Loan Fund

The Small Business Recovery Act of 2020 allocates \$400 million in funds from the New Mexico State Severance Tax Fund to provide loans to New Mexico businesses and nonprofits that have experienced financial hardship due to the public health order, resulting from the COVID-19 pandemic.

Eligibility:

- A New Mexico business or nonprofit corporation organized under Section 501(c)3 or 501(c)6 that has closed or reduced operations due to the public health order, and
- an annual gross revenue of less than \$5 million as determined by its 2019 federal income tax return or Form 990, and
- has experienced a minimum of a 30% decline in monthly gross receipts or monthly revenue in April and May of 2020 as compared to the same months in 2019

The Fund is managed by the <u>New Mexico</u> <u>Finance Authority</u>.

Learn More

EDD Programs

Collateral Assistance Program

In order to support business growth in New Mexico and to create and retain jobs, EDD encourages banks and other financial institutions to make loans to small businesses in under-served markets.

EDD can pledge cash to cover a collateral shortfall of a loan in order to enable financing that otherwise might not be available to a small business.

Learn More

Business Finance Fairs

EDD hosts these events to help connect businesses to financial opportunities within different regions of the state.

The next event will be on **December 9 at 12:30 p.m.** and will focus on the southwestern region of the state.

This Finance Fair will be held virtually.

Lenders and Businesses Register Online



Rural Efficient Business Program

The Rural Efficient Business Program (REBP) is a partnership between EDD, New Mexico State University (NMSU) and the NM Manufacturing Extension Partnership (MEP). The program strives to assist rural small businesses and agricultural producers in New Mexico to reduce energy consumption, increase profits, and explore ways to implement renewable energy systems.

Businesses can sign up for a no-cost energy assessment and we are offering a series of online discussions with businesses who have implemented these types of programs to help give interested business owners information and guidance.

Learn More About REBP

Visit the REBP Website and Register for an Upcoming Discussion

EDD Webinar Series

EDD hosts monthly webinars featuring different financial resource programs. You can view all past webinars, including webinars from other EDD associated divisions, on our Youtube page.

Preview Previous Webinars

FEATURED EDD EVENTS:

Support Shop Small Saturday on November 28 Gross Receipts Holiday, <u>Read More...</u>



Virtual Event: Reimagining the N.M. Food Economy December 1 from 1 - 5 p.m.

Join this virtual event, where we will hear from organizations leading the way in changing policy to address the needs of agricultural entrepreneurs and their support systems. Over a dozen community partners will participate in a resource expo before and after the event.

Learn More and Register Online

N.M. Economic Development Department

New Mexico Fundit

Proposal Deadline December 1, 2020

Public interest projects from communities to be considered include:

- Business Development
- Community Development
- Infrastructure Development
- Housing Projects
- Downtown Redevelopment
- Opportunity Zones
- COVID-19 Response

Learn more at GoNM.biz Contact: Johanna.Nelson@state.nm.us

The next FundIt meeting to help identify funding for economic development projects is December 10, 1 - 2:30 p.m.



Other State Programs

• The NM Small Business Investment Council (SBIC) has identified several partners offering loan programs.

Learn More

• If you are a larger organization which employs more than 40 employees, you may be eligible for the **New Mexico Recovery Fund**.

Learn More

• **Community Fund: Emergency Food Distribution** - County and Tribal Managers can apply for communities in need of emergency food distribution due to COVID or a lockdown in response to COVID. As of last week, the Emergency Food Distribution Fund still had approximately \$760,000 available for purchase and delivery of food boxes.

Learn More

State and National Grant Opportunities

New Mexico Small Business Continuity Grants - List of communities (with

<u>contacts</u>) that received grants
<u>The Grant Plant Inc. COVID-19 Emergency Grants</u>

- <u>NM Grant Makers Association</u>
 <u>GrantStation Searchable Database of COVID-19 Related Grant Opportunities</u>

Have a great resource you want to share with our community? <u>Email your suggestions to our editor.</u>

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