



October 26, 2017
FOR IMMEDIATE RELEASE

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JTIP Board Awards \$5,134,207.04 in the 1st Quarter of FY17, for 549 Jobs

20 New Mexico companies in 11 communities received funding for on-the-job training for newly created jobs

Santa Fe, N.M. - Today, the New Mexico Economic Development Department announced that the Job Training Incentive Program (JTIP) board approved \$5,134,207.04 to help 20 New Mexico companies, in 11 communities, expand their workforce, adding 549 jobs and providing enhanced skills training to 51 workers across the state. Companies utilizing JTIP during the first quarter ranged from large manufacturers to cybersecurity startups.

"JTIP is growing our private sector and creating good paying jobs for people in New Mexico," said Economic Development Secretary Matt Geisel. "This powerful tool helps us recruit new companies to our state and helps homegrown companies succeed."

"JTIP has been an invaluable tool that has enabled our steady growth in New Mexico," said Hunter McDaniel, Founder and CEO of UbiQD. "Local startups, especially those spun out of the world class research intuitions we have in state, can utilize JTIP at an early stage of growth, and it's this versatility that makes JTIP so transformative to a company like UbiQD."

July Results:

Phat Steel: Established in 2006, Phat Steel, Inc., a subsidiary to Amfabsteel is a miscellaneous steel fabricator located in Bernalillo, NM. Phat Steel has fabricated miscellaneous steel for Amfabsteel, Inc. to be used in Healthcare and Hospitals, Office Buildings, Casinos, Industrial and Technological Buildings, Hotels, Condominiums, and National Laboratories. The majority of projects are in the southwest, including New Mexico, Arizona, California, and Oklahoma. **7 Jobs, \$109,766**

CSI Aviation, Inc.: Established in 1979, CSI Aviation, Inc. (CSI) is a diversified and experienced global air transportation and aviation logistics company that delivers a broad set of air transportation services for passengers, cargo, emergency response, air ambulance and armed escort missions. The company manages airfield operations, ground support, arranges aircraft purchases and leases, manages aircraft maintenance and modifications, arranges air charter services and provides staging and security services. **23 Jobs, \$369,089.24**

Risksense, Inc.: RiskSense, Inc., is the pioneer and market leader in pro-active cyber risk management. The company enables enterprises and governments to reveal cyber risk, quickly orchestrate remediation, and monitor the results. By leveraging RiskSense cyber risk management solutions, organizations can significantly shorten time-to-remediation, increase operational efficiency, strengthen their security programs, improve cyber hygiene, heighten response readiness, reduce costs, and ultimately minimize cyber risks. The RiskSense approach is a result of years of research and training in cyber security and mission assurance. It has been sharpened by assisting numerous federal, state, and commercial customers to determine how to penetrate critical systems and plan defenses to respond to advanced attacks. **17 Jobs, \$441,036.64**

UBQid, LLC.: UbiQD, LLC is a New Mexico LLC established in 2014 to commercialize inexpensive low-hazard quantum dots developed at Los Alamos National Laboratory and MIT. Headquartered in Los Alamos, NM, the company manufactures low-toxicity quantum dots targeting applications in solar windows and security inks. The company is working with partners in other emerging quantum dot markets, such as: solid-state lighting, safety, design, and personal care products. **3 Jobs, \$60,081.88**

Optomec, Inc.: Optomec is a privately held corporation that was founded in January 1982. Optomec has been headquartered in Albuquerque since its inception, with procurement, manufacturing, testing, customer service, administration, and most engineering functions on-site. Optomec is a supplier of advanced manufacturing (AM) equipment with unique 3D printing technology that supports a broad range of functional, product-grade materials and feature sizes. The company's AM technology provides advantages over traditional manufacturing methodologies, transforming how companies design, build and maintain critical parts and enabling new manufacturing possibilities. **5 Jobs, \$87,799.16**

Emerging Technology Ventures, Inc.: Emerging Technology Ventures Inc. (ETV) founded in 2014, is an engineering, design, prototyping, manufacturing and integration company that provides custom autonomous unmanned system solutions and data analytics for defense, public safety, agriculture, critical infrastructure, protection and inspection, and environmental management. **2 Jobs, \$42,340.00**

Old Wood, LLC.: Old Wood LLC was founded as a small sawmill by David Old in 1999 near Pecos, NM. The Old family's certified tree farm was burned in a devastating wildfire in 2000. This fire prompted a move into the production of wood flooring for the Santa Fe home market, which at the time was booming. As Old Wood began to grow, it moved and opened a small factory in Las Vegas, NM where it continues to operate today to produce lumber, finished wood flooring products and heat-treated bundled firewood. **9 Jobs, \$40,276.00**

Passages International, Inc.: Passages International, Inc. was founded in 1999 in the back of a funeral home in Taos, NM. The business operated out of the funeral home for a few years before finding a suitable warehouse/office space. In 2007 the business relocated to Albuquerque and within a few years relocated again into a larger facility. **7 Jobs, \$68,623.60**

Keter North America Belen: Keter was established in 1948, has 24 manufacturing locations worldwide and has approximately 5,000 employees. The company sells to most of the big box retailers such as The Home Depot, Wal-Mart, Sam's Club, Costco, Target, Lowes, Grocery Chains like Kroger and Fred Myers, Bed Bath and Beyond, Staples, and on-line companies such as Amazon and Wayfair. Keter produces the widest variety of injection molded products that include: outdoor storage and furniture, home organization, tools storage, gardening equipment, and playground and nursery equipment. **53 Jobs, \$563,973.04**

August Results:

Keter North America Belen: Keter was established in 1948, has 24 manufacturing locations worldwide and has approximately 5,000 employees. The company sells to most of the big box retailers such as The Home Depot, Wal-Mart, Sam's Club, Costco, Target, Lowes, Grocery Chains like Kroger and Fred Myers, Bed Bath and Beyond, Staples, and on-line companies such as Amazon and Wayfair. Keter produces the widest variety of injection molded products that include: outdoor storage and furniture, home organization, tools storage, gardening equipment, and playground and nursery equipment. **4 Jobs, \$99,222.00 (Amendment)**

Lavu, Inc.: Lavu, Inc. was founded in 2010 in Albuquerque. The company has developed a proprietary point-of-sale software, POSLavu, for use on the Apple iPad and other Apple multi-use devices. Using POSLavu, restaurant employees are able to seat guests, take orders and send them to the kitchen, check out and email receipts from the table. Since 2012 Lavu has experienced tremendous growth and has grown its staff to 74 employees. **25 Jobs, \$273,301.72**

Process Equipment & Service Company, Inc. (PESCO): Process Equipment and Service Company Inc. (PESCO) is a family owned company founded in Farmington, New Mexico in 1970. PESCO has become a world leader in engineering, manufacturing and servicing of production equipment for the on-shore oil and natural gas industry throughout the United States and the world. **68 Jobs, \$749,854.00**

Safelite, LLC.: Founded in Wichita, Kansas in 1947, Safelite AutoGlass is currently the largest auto glass specialist in the United States with more than 550 locations, 12,000 employees and approximately \$1.5 billion in revenue. Safelite AutoGlass and Safelite Solutions are affiliates of Safelite Group, a family of retail auto glass companies consisting of a multifaceted and integrated auto glass and claims management service organization. Safelite Solutions is an industry leader in processing claims for servicing and automotive related property damage. It services its own customers as well as the customers of major insurance companies. **158 Jobs, \$402,546.00**

Sigma Labs, Inc.: Sigma Labs, Inc., founded in 2005 by high-level scientists from Los Alamos National Lab., develops and engineers advanced, in-process, non-destructive quality inspection systems for commercial firms worldwide seeking productive solutions for metal-based additive manufacturing or 3D printing, and other advanced manufacturing technologies. In 2010 the company went public with the commercialization of the PrintRite3D® system. Sigma Labs develops and manufactures materials technologies and R&D solutions for first-tier integrators like Boeing, GE Aviation, Honeywell Aerospace, and other commercial firms around the globe. Sigma Labs has current contracts with Federal Government and private industry clients to develop technologies from conception through the design, building, and testing of prototype systems. Sigma Labs is currently located at the Santa Fe Business Incubator. **3 Jobs, \$69,029.52**

Skorpios Technologies, Inc.: Skorpios Technologies, founded in 2009, is a fabless semiconductor company delivering integrated communications products based upon their proprietary, wafer-scale, silicon photonics process. The technology can be used to address a wide range of applications, including high-speed video, data and voice communications for networking and cloud computing, storage and wireless and cable television. Skorpios Technologies currently outsources the fabrication of its base components to silicon foundries and other facilities in the U.S. and abroad. All final assembly and testing of its products are completed at Skorpios. **18 Jobs, \$371,921.48**

United Poly Systems, LLC.: Launched in December 2011 in Springfield Missouri, United Poly systems, LLC makes High Density Polyethylene Pipe (HDPE) up to 16 inches in diameter that has infrastructure applications in telecommunications, power utility, electrical, municipal water, irrigation, oil and gas and industrial. In the spring of 2015, United Poly Systems opened their second manufacturing facility in Albuquerque at Mesa del Sol to be in closer proximity to the West Coast. **16 Jobs, \$51,720.00**

September Results:

Keter North America Belen: Keter was established in 1948, has 24 manufacturing locations worldwide and has approximately 5,000 employees. The company sells to most of the big box retailers such as The Home Depot, Wal-Mart, Sam's Club, Costco, Target, Lowes, Grocery Chains like Kroger and Fred Myers, Bed Bath and Beyond, Staples, and on-line companies such as Amazon and Wayfair. Keter produces the widest variety of injection molded products that include: outdoor storage and furniture, home organization, tools storage, gardening equipment, and playground and nursery equipment. **63 Jobs, \$410,479.20**

CIG Logistics: CIG Logistics, headquartered and founded in Fort Worth, TX in 2013, is the largest independent transloader and operates the most technologically advanced network of terminals in Oklahoma, Texas and New Mexico in the Delaware and Midland basins to support the energy supply chain in the United States. In 2015, CIG Logistics opened a rail terminal in Jal, NM and is in the final stages of construction on a new terminal in Loving to help oil producers decrease the distance from rail terminal to well head, to improve efficiencies and to decrease total operational costs. At CIG Logistics, transloading and logistics encompasses the efficient tracking, movement, storage, inventory management and business intelligence associated with getting their customer's products from point A to point B. **55 Jobs, \$668,470**

NICOR, Inc.: NICOR, headquartered in Albuquerque, was formed in the early 1980's in order to fulfill a need for ceiling fans within the Lighting Showroom niche of the lighting market. Working closely with designers and product specialists, NICOR manufactures over 2,500 products including ceiling fans, track lighting and recessed lighting, as well as other specialty lighting products. NICOR light fixtures and products can be found in lighting showrooms and are available through distributors, contractors, various websites and across the country. **10 Jobs, \$90,174.28**

Iterative Consulting, LLC.: In May of 2016 two UNM graduates rolled their individual freelancing careers into a single entity called Iterative Consulting. Iterative Consulting is a data analytics, data visualization, and web application development company which serves companies, universities, hospitals, the biotech industry, governments, nonprofits, and other organizations. **3 Jobs, \$66,780.00**

Paradise Power Company, Inc. (PPC Solar): The Paradise Power Company (PPC Solar) founded in 1979, specializes in the design, installation, maintenance and operations of solar systems. PPC Solar is one of the longest operating solar installers in the United States, installing photovoltaics systems in New Mexico and Southern Colorado. **9 Trainees, \$4,618.00 (Step Up)**

New Mexico Manufacturing Extension Partnership (NMMEP): The New Mexico Manufacturing Extension Partnership (MEP) works with companies statewide to help grow manufacturing in New Mexico. MEP provides consulting services and hands-on training to manufacturers to streamline operations, develop strategies for growing revenue, and become more competitive. MEP offers a variety of training courses specifically tailored to meet the needs of manufacturers including the Kaizen philosophy, Lean Manufacturing, Lean Accounting, The 5S System, Value Stream Mapping, Plant Layout, Lean Certification, Training Within Industry and ISO 9001. Additionally, the company works hand-in-hand with companies to implement lean manufacturing practices and ISO 9001 quality management systems and processes. NM MEP has a staff of 12 that work with manufacturers statewide. **42 Trainees, \$93,105.28 (Step Up)**

Amendments: JTIP policy allows companies to amend their active JTIP projects. Amendments may increase or decrease the original project budget depending in the change. Typical amendments include increases to the number of job slots approved in a particular job classification, the addition of a job classification to the project, or adjustments to approved wage ranges.

Step up: The Step Up Program helps employees and their employers through training and reimbursements. Training and development results in new employee knowledge and skills.

To qualify for JTIP, new or expanding companies must either create a product in New Mexico, or provide a nonretail service with 50 percent of the company's customer or revenue base outside of the state. The eligible jobs must be full-time and year-round. The trainee must be a new hire to the company and have been a New Mexico resident for at least one year at any time prior to being hired. For more information on JTIP, visit gonm.biz.

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Visit the New Mexico Economic Development Department online at
gonm.biz.