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FOR IMMEDIATE RELEASE
June 9, 2014

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Job Training Incentive Program Awards 12 Companies \$2,525,145 to Create 417 Jobs in April and May

SANTA FE - The New Mexico Economic Development Department's Job Training Incentive Program (JTIP) Board approved \$1,742,730 in funding at its April meeting to 6 companies who will create 322 jobs with an average wage of \$16.47. In May, the JTIP Boards approved \$782,415 in funds to 6 companies creating 95 jobs with an average wage of \$16.12. The next JTIP board meeting will be Friday, June 13, 2014 at 9 am in the Bid Room of the Joseph Montoya Building located at 1100 St. Francis Drive, Santa Fe, NM 87501.

"JTIP is a powerful resource which continues to help New Mexico businesses expand," said Economic Development Secretary Jon Barela. "Now that JTIP is a permanent part of the state budget New Mexico businesses will be able to continue to utilize this resource for years to come, and I encourage businesses to use this resource to expand their workforce."

April's JTIP recipients were:

PPC-Virginia, LLC, Albuquerque - PPC is a leading Information Technology and Management Consulting firm providing solutions to Federal, State and Local government entities as well as commercial industry. PPC has been in operation in McLean, Virginia for over ten years and was recently purchased by FedCap Partners. Prior to the acquisition of PPC, FedCap Partners also acquired PPC's sister company, Global Analytic Information Technology Services (PPC-GAITS) in July, 2012. PPC-GAITS and PPC-Virginia are co-headquartered in Albuquerque and are separate companies organized under PPC-Delaware. **\$94,501 - 3 jobs**

Fidelity Employer Services, Albuquerque - Fidelity Investments is one of the world's largest providers of financial services. Founded in 1946, Fidelity offers investment management, retirement planning, portfolio guidance, brokerage, benefits outsourcing and other financial products and services to more than 20 million individuals and institutions. **\$1,346,990 -258 jobs**

Canon IT Service, Albuquerque - Canon Information technology Services, Inc. (CITS) is a wholly owned subsidiary of Canon USA, Inc. and was incorporated in 1998. To date CITS has operated from its

location in Chesapeake, VA, with over 600 employees. CITS provides customer support to end users and business partners of Canon USA via telephone, email and web-based services including chat, social media and knowledge based tools. **\$88,373 - 29 jobs**

P4Q USA, Albuquerque - P4Q Electronics, was founded in Bilbao, Spain in 2000 and manufactures electronics for the solar, automotive, lighting and train industries worldwide. In 2007 the company began manufacturing Suntrack, a solar tracking device for implementation in solar arrays, communication devices for trains and other solar and wind generation applications. P4Q USA was formed as a subsidiary of P4Q Electronics in 2010 when the company decided to expand to the United States. **\$32,640 - 10 jobs**

NM Consortium, Los Alamos - The New Mexico Consortium (NMC) was founded in 2006 as a 501(c)3 partnership between three New Mexico universities and Los Alamos National Laboratory. The NMC has grown to be one of the largest education and research and development organizations in Los Alamos County, next to the Labs themselves. Its mission is to promote statewide scientific cooperation by integrating the strengths of the partner universities and building strategic collaborations with scientific and educational institutions nationwide and throughout the world to support research and education in the public interest.
\$6,000 - 1 jobs

AerSale, Roswell - Established in 2009 in Miami, Florida, AerSale, Inc. provides support services to the airline industry. AerSale specializes in the lease and sale of mid-life aircraft, while also offering comprehensive material solutions and asset management services. The company is a global leader in the supply of commercial aircraft, engines and original equipment manufacturer (OEM) used serviceable material to passenger and cargo airline operators, leasing organizations, multi-national OEM's and independent maintenance repair and overhaul organizations.
\$174,226 - 21 jobs

May's JTIP recipients were:

CN Wire Corporation, Santa Teresa - CN Wire Corporation is the U.S. affiliate of Turkish company, ER-BAKIR Elektrolitik Bakir Mamulleri A.S. For the past 16 years CN Wire's Norwalk, Connecticut operation has served as the North American sales and distribution arm for Er Bakir products produced in and imported from Denizli, Turkey. CN Wire's products include single wire, multiwire, bunched/stranded wire, tin-plated copper and braid wire. CN Wire has chosen to open its first North American manufacturing facility in Santa Teresa, NM.
\$537,626 - 79 jobs

Ideum, Inc., Corrales - Ideum, Inc., a privately-held stock corporation, was founded in 1999 by Jim Spadaccini. Ideum designs and creates interactive computer-based exhibits, multitouch installations, rich Internet applications, social networking sites for museum and Web visitors and several software products.
\$147,101 - 7 jobs

National Water Services, Santa Fe - National Water Services, Inc. was founded in Santa Fe in January, 1991. The company manufactures, installs and services Fresh Pure Waters™ purified water vending systems in 37 states nationally and has a presence in Canada. Its primary customers are Whole

Foods Market, Earth Fare Market and Natural Foods Co-Ops. The company also provides services to other independent natural food stores and small grocery store chains. **\$15,692 - 1 jobs**

Still Solutions, Albuquerque - Still Solutions was founded in Albuquerque in 2004 as an IT consulting company with a primary focus on small to medium-sized independent insurance companies. It quickly expanded into other markets and now specializes in customizing employer IT needs into business solutions for a variety of business service sectors. **\$16,241 - 1 jobs**

Vitality Works, Albuquerque - Established in October 1982, Vitality Works, Inc. is a privately-held New Mexico S-Corporation located in Albuquerque. Vitality Works is a liquid herbal extract company manufacturing the highest quality natural health products. The company began as a complimentary health clinic. Today, it manufactures and sells its products to healthcare practitioners, retail stores, natural food traders, direct marketers, mid-level marketers, mass marketers, and .coms, both domestically and internationally. Vitality Works manufactures their own brand as well as products for private label and contract manufacturers. It also operates as a research and development service company in the natural product industry. Vitality Works holds a board seat on the American Herbal Products Association, is GMP certified, kosher certified, certified organic by the NM Department of Agriculture and is FDA registered. **\$46,803- 5 jobs**

Spa Enrichment Strategies, Albuquerque - Spa Enrichment Strategies, LLC (SES) was founded in Albuquerque in December 2009 by Keith West-Harrison and business partner, Andre West-Harrison. SES offers ideal customized private-label solutions to clients creating customized hair, skin and body products. SES provides a unique, holistic enrichment approach to its target markets, which are specialized day spas, medical spas, salons, aestheticians and individuals. The company creates natural, safe and effective products made in New Mexico with ingredients from local farms. SES owns and manufactures a variety of products under its own private label, My Sacred Fig. SES also owns Great Face & Body, which retails SES products and provides spa treatments using SES products. **\$18,952 - 2 jobs**

About JTIP

The Job Training Incentive Program reimburses qualified economic-based companies for a portion of training costs associated with job creation. The program provides for classroom or on-the-job training, reimbursing an expanding or relocating business for up to 75 percent of a trainee's wages for as long as six months. The amount of the award depends on the number and complexity of jobs, the wages paid, and the business location.

To qualify, new or expanding companies must either create a product in New Mexico, or provide a non-retail service with 50 percent of the company's customer or revenue base outside of the state. The eligible jobs must be full-time and year-round. The trainee must be a new hire to the company and have been a New Mexico resident for at least one year at any time prior to being hired.

For more information on JTIP, visit www.goNM.biz.

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