

Quarterly Economic Summary

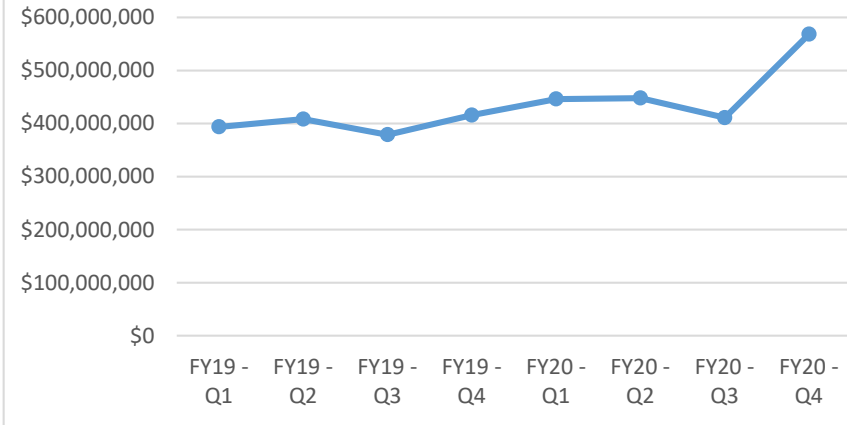
Sandoval County



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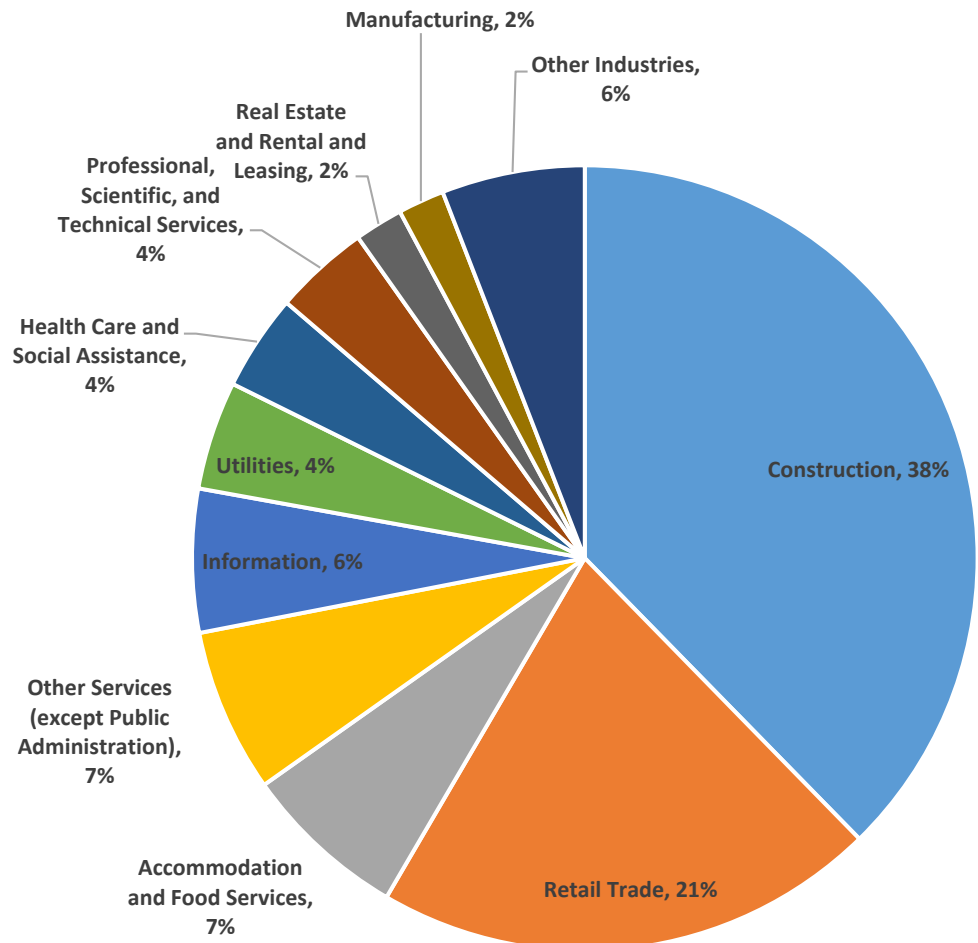
Chart 1. Matched Taxable Gross Receipts Per Quarter



The fourth quarter of FY20 is the first full quarter of economic impacts from the COVID-19 pandemic. Business closures and reduced consumer spending locally began to take effect at the end of March. Since then, the state instituted reopening phases designed to slow the spread of the virus while providing a systematic approach to reopening the economy. However, the continuation of the COVID-19 health crisis and the subsequent closures of many businesses statewide caused downward trends in matched taxable gross receipts across the state.

Sandoval County saw a jump in its matched taxable gross receipts (MTGR) of \$157M or 38% from Q3 FY20 to Q4 FY20, as seen in Chart 1. Table 1, on the next page, shows an increase of \$152M from Q4 in FY19 to FY20 of the same period, despite losses in the accommodation and food services industry of nearly \$7.3M. The growth over this time period is primarily tied to the construction industry which saw a year over year change of 157%.

Chart 2. FY20 - Q4 Industry Size by Matched Taxable Gross Receipts



Matched Taxable Gross Receipts (MTGR) is the best tax data available to show underlying economic activity. It matches a tax payment with reported receipts for each taxpayer, by industry.

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Table 1. Matched Taxable Gross Receipts by Industry

Industry	FY19 - Q4	FY20 - Q4	Growth	Year over year Change
Accommodation and Food Services	\$ 45,829,828	\$ 38,535,921	\$ (7,293,907)	-16%
Administrative/Support & Waste Management/Remediation	\$ 7,901,328	\$ 9,156,599	\$ 1,255,270	16%
Agriculture, Forestry, Fishing, and Hunting	\$ 437,071	\$ 809,446	\$ 372,375	85%
Arts, Entertainment, and Recreation	\$ 2,756,744	\$ 967,360	\$ (1,789,383)	-65%
Construction	\$ 83,184,519	\$ 214,125,849	\$ 130,941,331	157%
Educational Services	\$ 3,382,518	\$ 3,370,006	\$ (12,511)	0%
Finance and Insurance	\$ 1,213,035	\$ 1,132,674	\$ (80,362)	-7%
Health Care and Social Assistance	\$ 24,736,754	\$ 22,499,108	\$ (2,237,646)	-9%
Information	\$ 31,872,474	\$ 33,532,175	\$ 1,659,701	5%
Management of Companies and Enterprises	\$ 252,067	\$ 181,105	\$ (70,962)	-28%
Manufacturing	\$ 9,985,720	\$ 10,846,908	\$ 861,189	9%
Mining, Quarrying, and Oil and Gas Extraction	\$ 2,944,654	\$ 530,458	\$ (2,414,196)	-82%
Other Services (except Public Administration)	\$ 32,427,428	\$ 38,319,887	\$ 5,892,459	18%
Professional, Scientific, and Technical Services	\$ 19,677,132	\$ 22,338,118	\$ 2,660,986	14%
Public Administration	\$ 56,752	\$ 21,100	\$ (35,651)	-63%
Real Estate and Rental and Leasing	\$ 15,184,663	\$ 11,333,667	\$ (3,850,996)	-25%
Retail Trade	\$ 95,690,856	\$ 117,907,454	\$ 22,216,598	23%
Transportation and Warehousing	\$ 4,991,370	\$ 6,110,430	\$ 1,119,061	22%
Unclassified Establishments	\$ 1,735,212	\$ 1,861,552	\$ 126,339	7%
Utilities	\$ 24,756,605	\$ 25,397,108	\$ 640,503	3%
Wholesale Trade	\$ 6,721,745	\$ 9,379,201	\$ 2,657,456	40%
All Industries	\$ 415,738,475	\$ 568,356,127	\$ 152,617,652	37%

Annual GRT collections, as seen in Chart 3, are up over \$4M, close to 50% in FY20 over FY19. Chart 4 shows quarterly collections of GRT increasing from Q3 FY20 to Q4 FY20 by 59% or nearly \$1.6M.

HB6, passed in 2019, made widespread tax changes within New Mexico. One notable change is the conversion to destination-based sourcing that will begin after a two-year delay. During the 2020 Special Session, that legislation was amended, increasing a temporary distribution to municipalities and counties. Now municipalities will receive a distribution that is a portion of \$2.5 million while counties will receive a distribution that is a portion of \$1.5 million. The amounts distributed will be proportional to the size of the community's population versus that of the entire group. These amounts are subject to change if the federal government provides municipalities and counties future grants to offset revenue declines attributable to COVID-19.

Chart 3. Annual Total GRT Revenue Collections

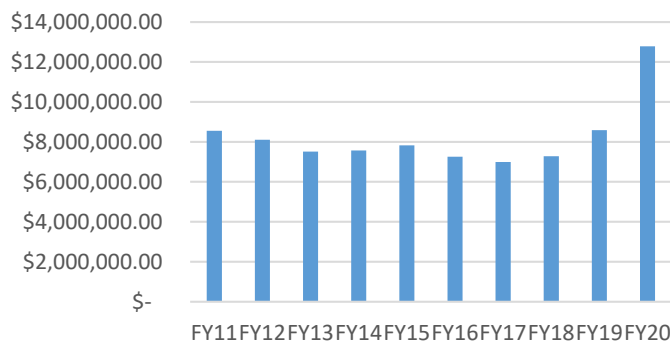
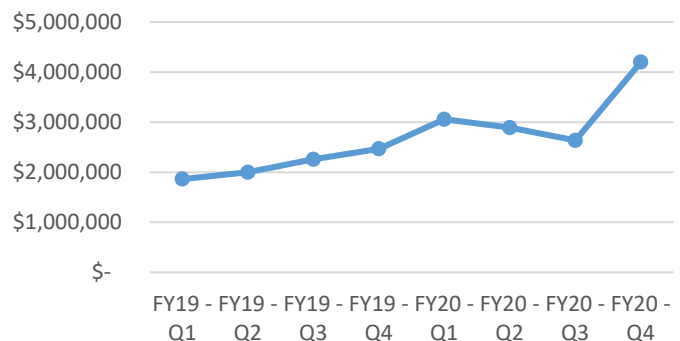


Chart 4. Quarterly GRT Revenue Collections



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Chart 5. Quarterly Average Total Employment & Weekly Wage

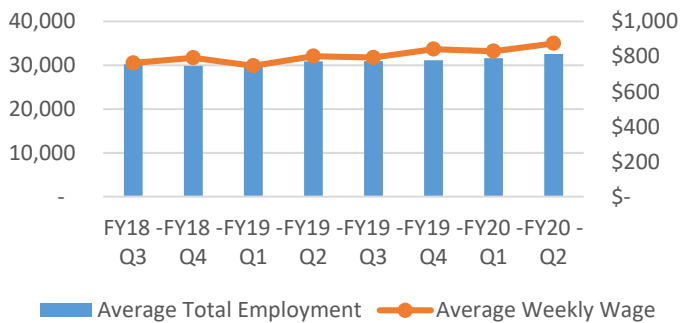
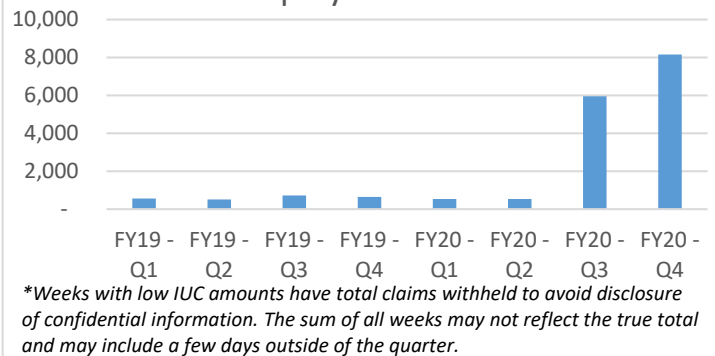


Chart 6. Quarterly Initial Unemployment Claims



New Mexico receives over \$6 billion each year through federal programs which benefit the entire community: health care, nutrition, highways, education, housing, jobs and more that allocate funds on per capita basis. Each New Mexican not counted equates to a loss of approximately \$3,745 in funding per year. If New Mexico undercounts residents by only 1%, the state would lose \$780 million in revenue over the next 10 years.

A significant unexplained increase in initial unemployment claims can be an early indicator of an economic downturn. Explained increases commonly include seasonal job fluctuations, federal government shutdowns resulting in employee furloughs, or the closing of a major regional facility. This unprecedented uptick in initial unemployment claims is obviously tied directly to the COVID-19 pandemic and subsequent furloughs and layoffs by affected businesses. As the phased reopening continues, it is likely the number of initial unemployment claims will flatten out and then decrease, but it is impossible to predict how quickly the employment numbers will return to pre-COVID levels.

Cost of 1% Census Undercount Over 10 Years in Sandoval County

\$42,353,080

Census Self-Response Rates

