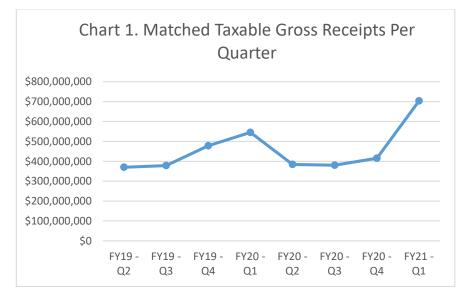
Quarterly Economic Summary Los Alamos County

Released: December 2020



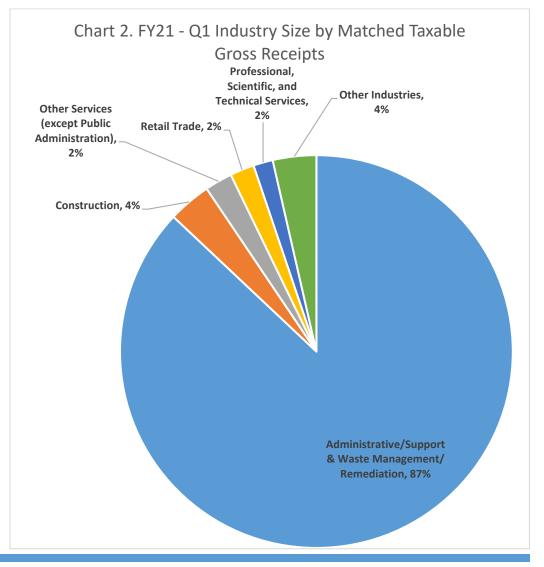
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The three months making up FY21 Q1 were the worst three months of the state's economic impact from COVID-19, comparing gross receipts data with the same period a year ago, despite 14 counties experiencing a year-over-year increase. The impacts were significantly worse due to lapsing federal support and no new federal aid package. Importantly, the federal bonus for unemployment benefits of an additional \$600/week expired, reducing consumer spending power.

Los Alamos County's matched taxable gross receipts (MTGR) increased significantly from Q4 FY20 to Q1 FY21, shown in Chart 1. From Q4 FY20 to Q1 Los Alamos County FY21. MTGR increased by \$288M, or 69%. The amount reported in Q1 FY21 (\$703M) is the largest quarterly MTGR reported over the last twenty-one quarters. The national lab continues to be the economic driver for Los Alamos County. Chart 2 shows that the administrative/support waste management/remediation sector makes up 87% of Los Alamos County's quarterly MTGR. That same industry, in Q4 FY20, accounted for 83% of

Matched Taxable Gross Receipts (MTGR) is the best tax data available to show underlying economic activity. It matches a tax payment with reported receipts for each taxpayer, by industry.



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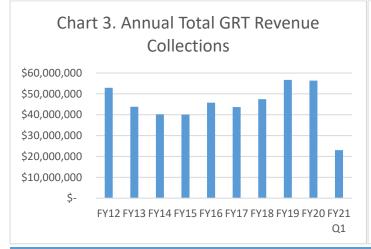


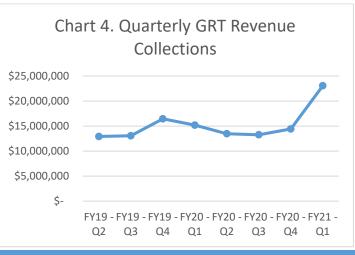
Table 1. Matched Taxable Gross Receipts by Industry							
Industries		FY20 - Q1	FY21 - Q	L	Growth	Year over	ear Change
Accommodation and Food Services	\$	8,300,931	\$ 5,443,4	55 \$	(2,857,476)		-34%
Administrative/Support & Waste Management/Remediation	\$	447,943,619	\$ 607,987,6	30 \$	160,044,010		36%
Agriculture, Forestry, Fishing, and Hunting	\$	43,454	\$ 1	40 \$	(43,314)		-100%
Arts, Entertainment, and Recreation	\$	293,912	\$ 118,2	78 \$	(175,633)		-60%
Construction	\$	20,978,699	\$ 24,685,0	91 \$	3,706,392		18%
Educational Services	\$	264,058	\$ 283,6	53 \$	19,595		7%
Finance and Insurance	\$	1,477,999	\$ 1,456,8	85 \$	(21,114)		-1%
Health Care and Social Assistance	\$	9,086,411	\$ 8,010,8	01 \$	(1,075,610)		-12%
Information	\$	6,864,812	\$ 3,687,1	45 \$	(3,177,667)		-46%
Management of Companies and Enterprises	\$	-	\$ -	\$	-	N/A	
Manufacturing	\$	2,076,171	\$ 1,409,7	76 \$	(666,396)		-32%
Mining, Quarrying, and Oil and Gas Extraction	\$	-	\$ -	\$	-	N/A	
Other Services (except Public Administration)	\$	5,744,240	\$ 15,799,3	34 \$	10,055,094		175%
Professional, Scientific, and Technical Services	\$	17,284,758	\$ 11,222,1	73 \$	(6,062,586)		-35%
Public Administration	\$	11,849	\$ -	\$	(11,849)		-100%
Real Estate and Rental and Leasing	\$	3,132,568	\$ 2,796,6	97 \$	(335,872)		-11%
Retail Trade	\$	14,989,518	\$ 13,925,7	89 \$	(1,063,729)		-7%
Transportation and Warehousing	\$	224,581	\$ 1,3	49 \$	(223,231)		-99%
Unclassified Establishments	\$	1,364,852	\$ 874,9	02 \$	(489,950)		-36%
Utilities	\$	24,488	\$ 23,4	21 \$	(1,066)		-4%
Wholesale Trade	\$	1,502,610	\$ 870,1	69 \$	(632,440)		-42%
All Industries	\$	545,114,477	\$ 703,391,3	16 \$	158,276,839		29%

the total MTGR for Los Alamos County. As seen in Table 1, the year over year growth for Los Alamos County was \$158M, or 29%, when comparing Q1 FY20 to the same time period in FY21. Despite this growth, five industries contracted by more than \$1M between the two periods, with the largest contraction occurring in the professional, scientific, and technical services industry (\$6M).

Gross receipts tax (GRT) revenue collections rose significantly in Q1 FY21, as seen in Chart 4. From Q4 FY20 to Q1 FY21 quarterly collections increased by \$8.6M, or 60%, the largest increase over the last eight quarters.

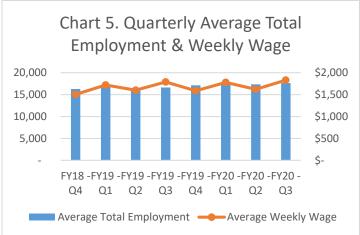
HB6, passed in 2019, made widespread tax changes within New Mexico. One notable change is the conversion to destination-based sourcing that will begin after a two-year delay. During the 2020 Special Session, that legislation was amended, increasing a temporary distribution to municipalities and counties. Now municipalities will receive a distribution that is a portion of \$2.5 million while counties will receive a distribution that is a portion of \$1.5 million. The amounts distributed will be proportional to the size of that community's population versus that of the entire group. These amounts are subject to change if the federal government provides municipalities and counties future grants to offset revenue declines attributable to COVID-19.

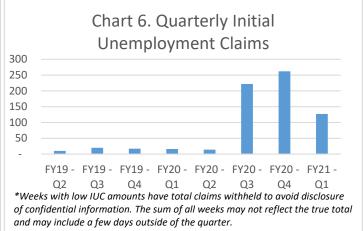


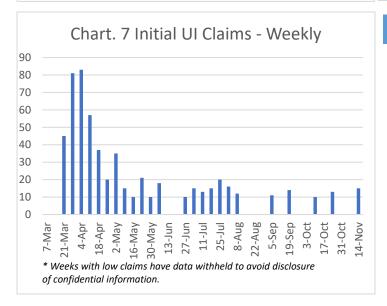


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significant unexplained increase unemployment claims can be an early indicator of an economic downturn. Explained increases commonly include seasonal job fluctuations, federal government shutdowns resulting in employee furloughs, or the closing of a major regional facility. This unprecedented uptick in initial unemployment claims is tied directly to the COVID-19 pandemic and subsequent furloughs and layoffs by affected businesses. As we continue into early and mid-2021, it is likely the number of initial unemployment claims will vary based on the effects of the pandemic but gradually wane; however, it is impossible to predict how quickly the employment numbers will return to pre-COVID-19 levels.

<u>Chart 7</u> – Includes weekly initial claims for regular unemployment insurance (UI) but excludes pandemic unemployment assistance (PUA) and pandemic emergency unemployment assistance (PEUA) claims. Weeks shown as zero were redacted for confidentiality.

<u>Chart 8</u> – Includes claimants receiving payment and pending certifications for standard UI, PUA, PEUA, extended benefits, and trade readjustment allowances. As of 11/2/2020, claimants who were initially considered eligible but have either never filed a certification or have not certified within 14 days have been removed from data, resulting in lower numbers.

