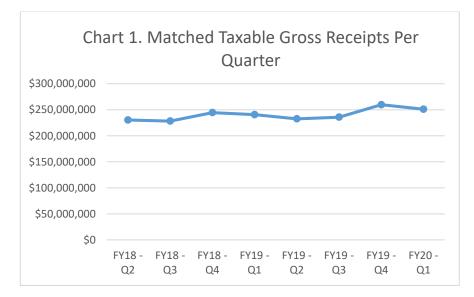
Quarterly Economic Summary Curry County

Released: November 2019



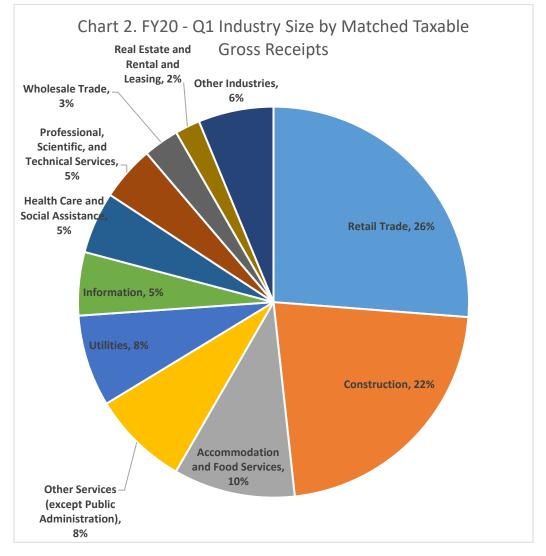




Curry County's matched taxable gross receipts (MTGR) have been trending upwards over the last eight quarters, as seen in Chart 1. The fourth quarters of FY19 and FY20 had larger increases from their preceding months, with the latter increasing to levels that have not been seen since FY17. Q1 FY20 saw a 4% increase compared to the same period of FY19. Q1 FY20 saw the largest increase in its Construction sector when compared to Q1 FY19, with an \$8.3M increase from \$47M to \$55.3M respectively.

In Table 2, on page 2, the Public Administration and Mining industries show a "N/A" year over year change. This is due to no data being available for FY19. This lack of data is likely due to the timing of taxpayer reporting, resulting in no data for the quarter.

MATCHED TAXABLE
GROSS RECEIPTS
(MTGR) IS THE BEST
TAX DATA AVAILABLE
TO SHOW
UNDERLYING
ECONOMIC ACTIVITY.
IT MATCHES A TAX
PAYMENT WITH
REPORTED RECEIPTS
FOR EACH TAXPAYER,
BY INDUSTRY.



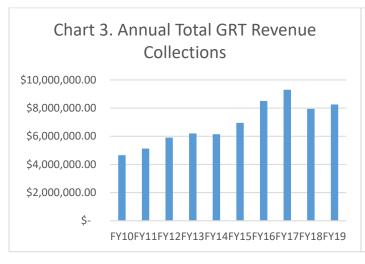
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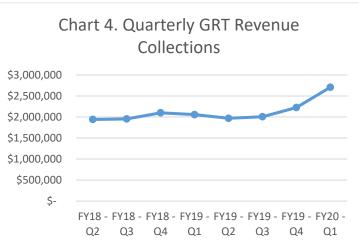


Table 1. Matched Taxable Gross Receipts by Industry											
Industries		FY19 - Q1		FY20 - Q1		Growth	Year over y	ear Ch	ange		
Accommodation and Food Services	\$	27,497,329	\$	25,263,826	\$	(2,233,504)			-8%		
Administrative/Support & Waste Management/Remediation	\$	2,720,644	\$	3,876,837	\$	1,156,193			42%		
Agriculture, Forestry, Fishing, and Hunting	\$	614,492	\$	590,447	\$	(24,045)			-4%		
Arts, Entertainment, and Recreation	\$	1,344,709	\$	781,461	\$	(563,248)			-42%		
Construction	\$	46,974,368	\$	55,308,987	\$	8,334,619			18%		
Educational Services	\$	1,105,076	\$	1,261,109	\$	156,032			14%		
Finance and Insurance	\$	1,068,142	\$	1,160,784	\$	92,642			9%		
Health Care and Social Assistance	\$	12,878,219	\$	12,835,813	\$	(42,407)			0%		
Information	\$	10,242,274	\$	13,140,816	\$	2,898,542			28%		
Manufacturing	\$	4,702,366	\$	4,349,573	\$	(352,793)			-8%		
Mining, Quarrying, and Oil and Gas Extraction	\$	-	\$	464,091	\$	464,091	N/A				
Other Services (except Public Administration)	\$	22,706,490	\$	20,047,448	\$	(2,659,042)			-12%		
Professional, Scientific, and Technical Services	\$	10,091,676	\$	11,357,981	\$	1,266,305			13%		
Public Administration	\$	-	\$	12,275	\$	12,275	N/A				
Real Estate and Rental and Leasing	\$	4,753,541	\$	5,191,678	\$	438,137			9%		
Retail Trade	\$	63,088,542	\$	65,833,487	\$	2,744,945			4%		
Transportation and Warehousing	\$	1,858,296	\$	2,299,270	\$	440,974			24%		
Unclassified Establishments	\$	668,195	\$	819,469	\$	151,274			23%		
Utilities	\$	18,810,608	\$	19,044,394	\$	233,786			1%		
Wholesale Trade	\$	9,435,480	\$	7,387,830	\$	(2,047,650)			-22%		
All Industries	\$	240,560,448	\$	251,027,575	\$	10,467,127			4%		

Gross Receipt Tax (GRT) revenue collections began increasing in Q2 FY19. GRT revenue collections hit their highest point (\$2.7M) in Q1 FY20 across the last eight quarters, as seen in Chart 4. Table 2, on page 3 shows that approximately 43% of the County's GDP came from Government and Government Enterprises, which is 21% higher than New Mexico (22%). This difference is primarily due to Cannon Air Force Base.

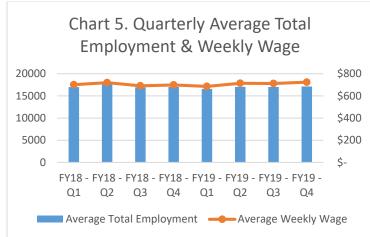
HB6, PASSED IN 2019, MADE WIDESPREAD TAX CHANGES WITHIN NEW MEXICO. ONE NOTABLE CHANGE IS THE CONVERSION TO DESTINATION-BASED SOURCING THAT WILL BEGIN AFTER A TWO YEAR DELAY. DURING THIS DELAY LOCAL GOVERNMENTS WILL RECEIVE A DISTRIBUTION THAT IS A PORTION OF \$2M EACH MONTH. THE PORTION DISTRIBUTED WILL BE BASED ON WHAT THE POPULATION OF EACH COUNTY IS TO THE TOTAL POPULATION OF ALL COUNTIES, AS PER THE MOST RECENT DECENNIAL CENSUS.



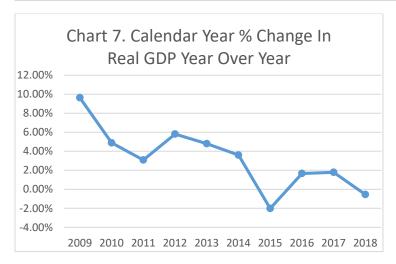


Quarterly Economic Summary Curry County









A SIGNIFICANT UNEXPLAINED INCREASE IN INITIAL **UNEMPLOYMENT** CAN BE CLAIMS AN EARLY OF AN **INCOMING ECONOMIC** DOWNTURN. EXPLAINED INCREASES COMMONLY **INCLUDE SEASONAL JOB** FLUCTUATIONS. GOVERNMENT SHUTDOWNS RESULTING IN MASS EMPLOYEE FURLOUGHS AND THE CLOSING OF A MAJOR REGIONAL FACILITY.

Table 2. Calendar Year 2018 Real County GDP vs Real State GDP								
Industries	Curry, NM	New Mexico	Difference Between County and State					
Accommodation and food services	1.57%	2.94%	-1.37					
Administrative and support and waste management and remediation services	1.08%	2.51%	-1.44					
Arts, entertainment, and recreation	0.10%	0.68%	-0.58					
Educational services	0.05%	0.51%	-0.46					
Finance and insurance	1.07%	2.75%	-1.68					
Health care and social assistance	4.89%	7.39%	-2.50					
Management of companies and enterprises	0.94%	0.61%	0.33					
Professional, scientific, and technical services	1.20%	7.21%	-6.01					
Real estate and rental and leasing	9.02%	12.17%	-3.15					
Agriculture, forestry, fishing and hunting	20.64%	1.78%	18.86					
Construction	1.45%	3.12%	-1.66					
Information	1.44%	3.21%	-1.77					
Manufacturing	1.69%	4.31%	-2.62					
Mining, quarrying, and oil and gas extraction	0.05%	14.79%	-14.74					
Other services (except government and government enterprises)	1.37%	1.96%	-0.59					
Retail trade	4.02%	5.87%	-1.86					
Transportation and warehousing	4.56%	2.58%	1.98					
Utilities	1.84%	1.57%	0.26					
Wholesale trade	1.86%	3.13%	-1.27					
Government and government enterprises	42.57%	21.50%	21.07					