## Quarterly Economic Summary

Los Alamos County
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Prepared by: Joel Salas, Economist, and Ryan Eustice, Economist

Los Alamos County has seen growth in its matched taxable gross receipts (MTGR) over the last eight quarters, as seen in Chart 1. Los Alamos County's MTGR has historically hit a seasonal peak in the first quarter of the fiscal year and the lowest point during the second quarter. Table 1, on the next page, shows an exceptionally large increase of $\$ 428 \mathrm{M}$ from Q1 FY19 to FY20 of the same period for the Administrative/Support \& Waste Management/Remediation industry. This large increase may be explained by a reclassification by one or multiple
entities from the Professional, Scientific and Technical Services industry, which saw an exceptionally large decrease for the same period. The county saw a 32\% increase in MTGR in Q1 FY20 over Q1 FY19.

MATCHED TAXABLE GROSS RECEIPTS (MTGR) IS THE BEST TAX DATA AVAILABLE TO SHOW UNDERLYING ECONOMIC ACTIVITY. IT MATCHES A TAX PAYMENT WITH REPORTED RECEIPTS FOR EACH TAXPAYER, BY INDUSTRY.

Chart 2. FY20-Q1 Industry Size by Matched Taxable Gross Receipts


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Table 1. Matched Taxable Gross Receipts by Industry

| Industries | FY19-Q1 |  | FY20-Q1 |  | Growth |  | Year over year Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Accommodation and Food Services | \$ | 8,102,914 | \$ | 8,300,931 | \$ | 198,017 |  | 2\% |
| Administrative/Support \& Waste Management/Remediation | \$ | 19,797,447 | \$ | 447,943,619 | \$ | 428,146,173 |  | 2163\% |
| Agriculture, Forestry, Fishing, and Hunting | \$ | 31,701 | \$ | 43,454 | \$ | 11,752 |  | 37\% |
| Arts, Entertainment, and Recreation | \$ | 512,951 | \$ | 293,912 | \$ | $(219,040)$ |  | -43\% |
| Construction | \$ | 21,017,166 | \$ | 20,978,699 | \$ | $(38,467)$ |  | 0\% |
| Educational Services | \$ | 237,015 | \$ | 264,058 | \$ | 27,044 |  | 11\% |
| Finance and Insurance | \$ | 1,459,822 | \$ | 1,477,999 | \$ | 18,177 |  | 1\% |
| Health Care and Social Assistance | \$ | 11,108,143 | \$ | 9,086,411 | \$ | $(2,021,732)$ |  | -18\% |
| Information | \$ | 6,861,042 | \$ | 6,864,812 | \$ | 3,770 |  | 0\% |
| Management of Companies and Enterprises | \$ | - | \$ | - | \$ | - | N/A |  |
| Manufacturing | \$ | 1,396,377 | \$ | 2,076,171 | \$ | 679,794 | - | 49\% |
| Mining, Quarrying, and Oil and Gas Extraction | \$ | - | \$ | - | \$ | - | N/A |  |
| Other Services (except Public Administration) | \$ | 5,338,948 | \$ | 5,744,240 | \$ | 405,293 |  | 8\% |
| Professional, Scientific, and Technical Services | \$ | 317,147,727 | \$ | 17,284,758 | \$ | $(299,862,969)$ | \\| | -95\% |
| Public Administration | \$ | - | \$ | 11,849 | \$ | 11,849 | N/A |  |
| Real Estate and Rental and Leasing | \$ | 3,163,784 | \$ | 3,132,568 | \$ | $(31,215)$ |  | -1\% |
| Retail Trade | \$ | 12,140,781 | \$ | 14,989,518 | \$ | 2,848,737 |  | 23\% |
| Transportation and Warehousing | \$ | 66,011 | \$ | 224,581 | \$ | 158,570 | ] | 240\% |
| Unclassified Establishments | \$ | 693,795 | \$ | 1,364,852 | \$ | 671,057 |  | 97\% |
| Utilities | \$ | 24,324 | \$ | 24,488 | \$ | 164 |  | 1\% |
| Wholesale Trade | \$ | 629,271 | \$ | 1,502,610 | \$ | 873,339 |  | 139\% |
| All Industries | \$ | 409,729,216 | \$ | 541,609,530 | \$ | 131,880,314 |  | 32\% |

Gross Receipts Tax (GRT) revenue collections have been increasing over the last eight quarters, as seen in Chart 4, with a similar seasonality that is seen in MTGR. Table 2, on page 3, shows multiple industries having no contribution to GDP in 2018. This is due to the number of companies within the industries being so low that the Bureau of Economic Analysis has withheld the information for the industry to avoid disclosure of confidential information. Table 2 does not necessarily reflect the proportion each industry contributes to overall GDP.

## Chart 3. Annual Total GRT Revenue Collections



HB6, PASSED IN 2019, MADE WIDESPREAD TAX CHANGES WITHIN NEW MEXICO. ONE NOTABLE CHANGE IS THE CONVERSION TO DESTINATION-BASED SOURCING THAT WILL BEGIN AFTER A TWO YEAR DELAY. DURING THIS DELAY LOCAL GOVERNMENTS WILL RECEIVE A DISTRIBUTION THAT IS A PORTION OF \$2M EACH MONTH. THE PORTION DISTRIBUTED WILL BE BASED ON WHAT THE POPULATION OF EACH COUNTY IS TO THE TOTAL POPULATION OF ALL COUNTIES, AS PER THE MOST RECENT DECENNIAL CENSUS.

## Chart 4. Quarterly GRT Revenue Collections



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Chart 5. Quarterly Average Total Employment \& Weekly Wage




Chart 6. Quarterly Initial Unemployment Claims
withheld to avoid disclosure of confidential information.

A SIGNIFICANT UNEXPLAINED INCREASE IN INITIAL UNEMPLOYMENT CLAIMS CAN BE AN EARLY INDICATOR OF AN INCOMING ECONOMIC DOWNTURN. EXPLAINED INCREASES COMMONLY INCLUDE SEASONAL JOB FLUCTUATIONS, GOVERNMENT SHUTDOWNS RESULTING IN MASS EMPLOYEE FURLOUGHS AND THE CLOSING OF A MAJOR REGIONAL FACILITY.

| Industries | Los Alamos, NM | New Mexico | Difference Between | State |
| :---: | :---: | :---: | :---: | :---: |
| Accommodation and food senices | 0.68\% | 2.94\% | 『 | -2.26\% |
| Administrative and support and waste management and remediation services | 0.00\% | 2.51\% | [ | -2.51\% |
| Arts, entertainment, and recreation | 0.21\% | 0.68\% |  | -0.47\% |
| Educational senvices | 0.16\% | 0.51\% |  | -0.35\% |
| Finance and insurance | 0.99\% | 2.75\% | \\| | -1.75\% |
| Health care and social assistance | 2.94\% | 7.39\% | $\square$ | -4.46\% |
| Management of companies and enterprises | 0.00\% | 0.61\% |  | -0.61\% |
| Professional, scientific, and technical senvices | 72.91\% | 7.21\% |  | 65.70\% |
| Real estate and rental and leasing | 6.06\% | 12.17\% | $\square$ | -6.11\% |
| Agriculture, forestry, fishing and hunting | 0.00\% | 1.78\% | \$ | -1.78\% |
| Construction | 0.67\% | 3.12\% | [ | -2.45\% |
| Information | 0.50\% | 3.21\% | [ | -2.71\% |
| Manufacturing | 0.00\% | 4.31\% | $\square$ | -4.31\% |
| Mining, quarrying, and oil and gas extraction | 0.02\% | 14.79\% | $\square$ | -14.77\% |
| Other services (except government and government enterprises) | 0.74\% | 1.96\% | 1 | -1.22\% |
| Retail trade | 1.23\% | 5.87\% | $\square$ | -4.64\% |
| Transportation and warehousing | 0.00\% | 2.58\% | ! | -2.58\% |
| Utilities | 0.00\% | 1.57\% | , | -1.57\% |
| Wholesale trade | 0.00\% | 3.13\% | [ | -3.13\% |
| Government and government enterprises | 7.92\% | 21.50\% | $\square$ | -13.58\% |

