

# Quarterly Economic Summary

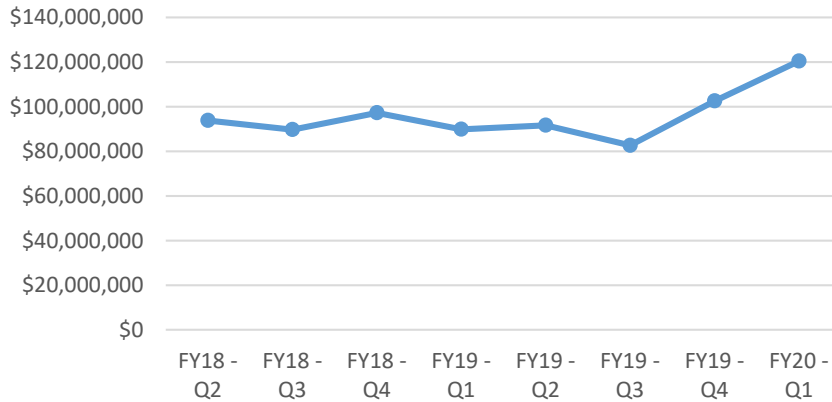
## San Miguel County



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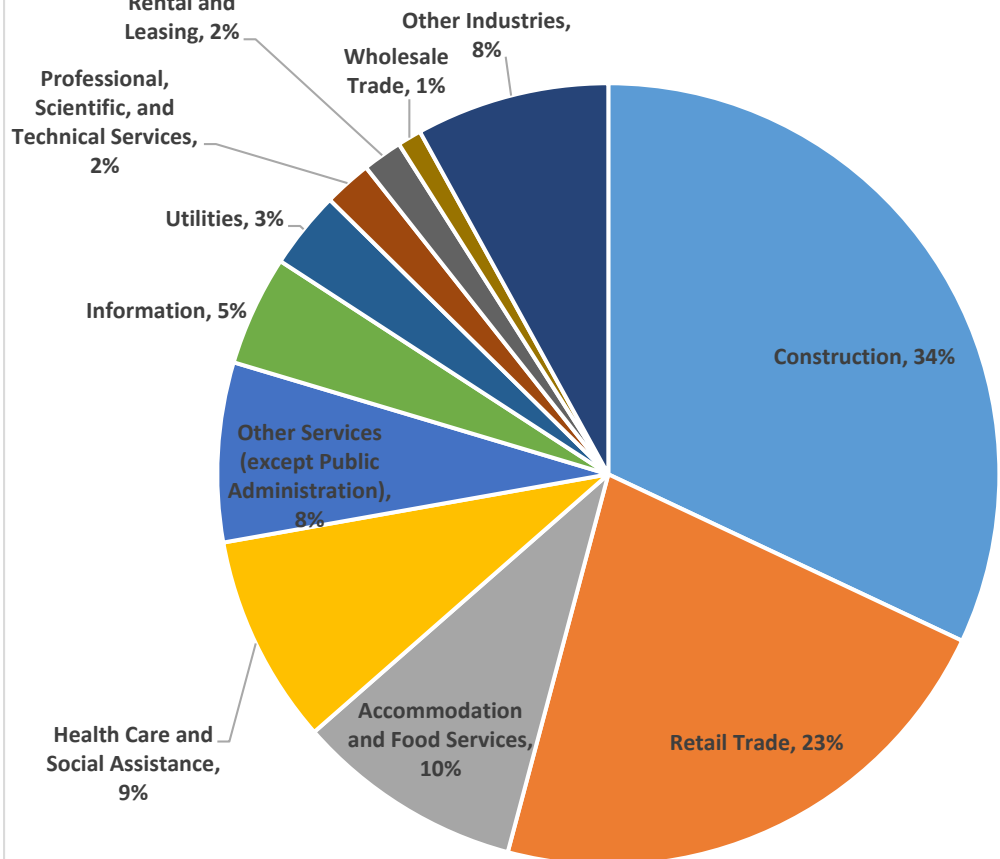
Chart 1. Matched Taxable Gross Receipts Per Quarter



San Miguel County has seen significant growth in its matched taxable gross receipts (MTGR) over the last eight quarters, as seen in Chart 1. From quarter two FY18 to quarter one FY20 MTGR has grown by 28%. San Miguel County has seen a \$26M increase in the Construction industry from Q1 FY19 to Q1 FY20 as seen on Table 1, on the next page. Over that same time period the entire county MTGR has grown by \$30M or 34%. Table 1 also shows one industry, with -100% growth or no MTGR in Q1 FY20.

This may be due to the county's smaller size and thus fewer companies within each industry. The few companies working in these industries may be late in filing, resulting in no MTGR being reported for the period. In this case, the missing MTGR is expected to be included in the next period.

Chart 2. FY20 - Q1 Industry Size by Matched Taxable Gross Receipts



**MATCHED TAXABLE GROSS RECEIPTS (MTGR) IS THE BEST TAX DATA AVAILABLE TO SHOW UNDERLYING ECONOMIC ACTIVITY. IT MATCHES A TAX PAYMENT WITH REPORTED RECEIPTS FOR EACH TAXPAYER, BY INDUSTRY.**

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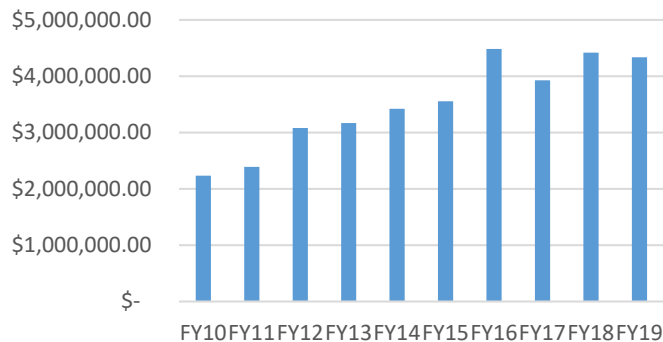
**Table 1. Matched Taxable Gross Receipts by Industry**

Industries	FY19 - Q1	FY20 - Q1	Growth	Year over year Change
Accommodation and Food Services	\$ 9,630,734	\$ 11,879,058	\$ 2,248,324	23%
Administrative/Support & Waste Management/Remediation	\$ 1,173,134	\$ 1,142,467	\$ (30,667)	-3%
Agriculture, Forestry, Fishing, and Hunting	\$ 235,027	\$ 486,063	\$ 251,036	107%
Arts, Entertainment, and Recreation	\$ 63,953	\$ 109,221	\$ 45,267	71%
Construction	\$ 14,098,879	\$ 40,411,584	\$ 26,312,706	187%
Educational Services	\$ 2,495	\$ 48,152	\$ 45,658	1830%
Finance and Insurance	\$ 244,304	\$ 270,476	\$ 26,172	11%
Health Care and Social Assistance	\$ 10,915,361	\$ 10,934,821	\$ 19,460	0%
Information	\$ 4,653,960	\$ 5,747,156	\$ 1,093,196	23%
Manufacturing	\$ 908,290	\$ 846,339	\$ (61,950)	-7%
Mining, Quarrying, and Oil and Gas Extraction	\$ 991	\$ -	\$ (991)	-100%
Other Services (except Public Administration)	\$ 11,059,079	\$ 9,365,224	\$ (1,693,855)	-15%
Professional, Scientific, and Technical Services	\$ 2,406,648	\$ 2,495,458	\$ 88,810	4%
Public Administration	\$ -	\$ -	\$ -	N/A
Real Estate and Rental and Leasing	\$ 1,328,865	\$ 2,077,566	\$ 748,701	56%
Retail Trade	\$ 26,704,891	\$ 27,957,744	\$ 1,252,853	5%
Transportation and Warehousing	\$ 818,790	\$ 1,132,382	\$ 313,592	38%
Unclassified Establishments	\$ 184,138	\$ 245,648	\$ 61,510	33%
Utilities	\$ 4,222,407	\$ 4,054,118	\$ (168,289)	-4%
Wholesale Trade	\$ 1,202,946	\$ 1,252,051	\$ 49,105	4%
<b>All Industries</b>	<b>\$ 89,854,890</b>	<b>\$ 120,455,528</b>	<b>\$ 30,600,638</b>	<b>34%</b>

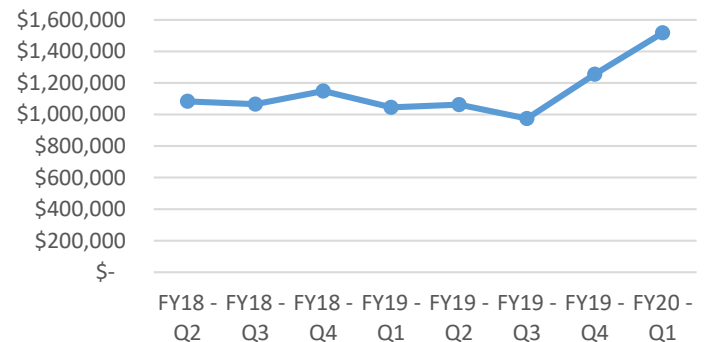
Gross Receipts Tax (GRT) revenue collections rose significantly in the first quarter of FY20, as seen in Chart 4. Annual GRT collections have leveled off since the high of FY16, but have an upward trend from FY10 to FY19. Since FY10, annual GRT collections have grown by \$2M or 94%.

HB6, PASSED IN 2019, MADE WIDESPREAD TAX CHANGES WITHIN NEW MEXICO. ONE NOTABLE CHANGE IS THE CONVERSION TO DESTINATION-BASED SOURCING THAT WILL BEGIN AFTER A TWO YEAR DELAY. DURING THIS DELAY LOCAL GOVERNMENTS WILL RECEIVE A DISTRIBUTION THAT IS A PORTION OF \$2M EACH MONTH. THE PORTION DISTRIBUTED WILL BE BASED ON WHAT THE POPULATION OF EACH COUNTY IS TO THE TOTAL POPULATION OF ALL COUNTIES, AS PER THE MOST RECENT DECENNIAL CENSUS.

**Chart 3. Annual Total GRT Revenue Collections**



**Chart 4. Quarterly GRT Revenue Collections**



# Quarterly Economic Summary San Miguel County



Chart 5. Quarterly Average Total Employment & Weekly Wage

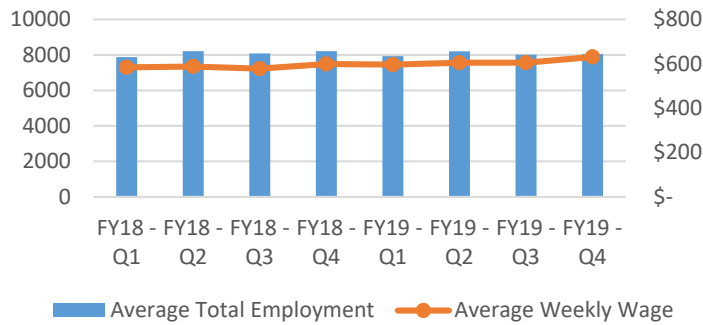


Chart 6. Quarterly Initial Unemployment Claims

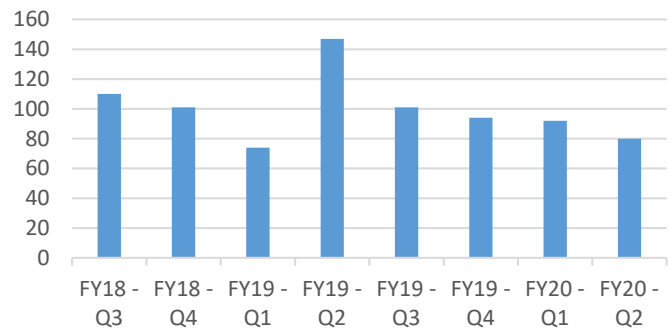
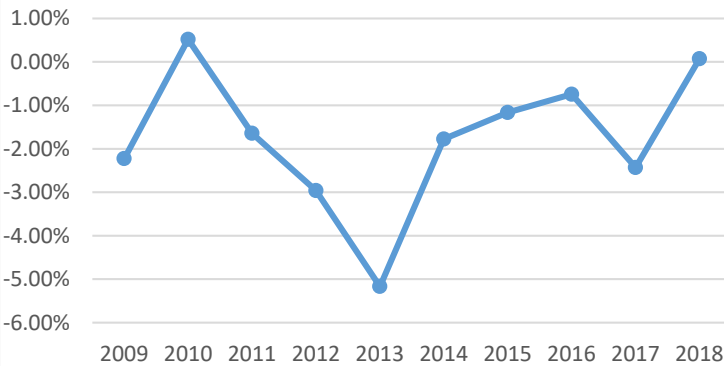


Chart 7. Calendar Year % Change In Real GDP Year Over Year



A SIGNIFICANT UNEXPLAINED INCREASE IN INITIAL UNEMPLOYMENT CLAIMS CAN BE AN EARLY INDICATOR OF AN INCOMING ECONOMIC DOWNTURN. EXPLAINED INCREASES COMMONLY INCLUDE SEASONAL JOB FLUCTUATIONS, GOVERNMENT SHUTDOWNS RESULTING IN MASS EMPLOYEE FURLOUGHS AND THE CLOSING OF A MAJOR REGIONAL FACILITY.

Table 2. Calendar Year 2018 Real County GDP vs Real State GDP

Industries	San Miguel, NM	New Mexico	Difference Between County and State
Accommodation and food services	0.00%	2.94%	-2.94%
Administrative and support and waste management and remediation services	0.27%	2.51%	-2.24%
Arts, entertainment, and recreation	0.00%	0.68%	-0.68%
Educational services	0.00%	0.51%	-0.51%
Finance and insurance	2.49%	2.75%	-0.26%
Health care and social assistance	0.00%	7.39%	-7.39%
Management of companies and enterprises	0.43%	0.61%	-0.18%
Professional, scientific, and technical services	1.57%	7.21%	-5.64%
Real estate and rental and leasing	24.77%	12.17%	12.60%
Agriculture, forestry, fishing and hunting	0.13%	1.78%	-1.65%
Construction	2.17%	3.12%	-0.94%
Information	0.95%	3.21%	-2.26%
Manufacturing	0.75%	4.31%	-3.56%
Mining, quarrying, and oil and gas extraction	0.19%	14.79%	-14.60%
Other services (except government and government enterprises)	2.04%	1.96%	0.08%
Retail trade	6.64%	5.87%	0.77%
Transportation and warehousing	1.33%	2.58%	-1.26%
Utilities	0.30%	1.57%	-1.27%
Wholesale trade	0.46%	3.13%	-2.66%
Government and government enterprises	37.93%	21.50%	16.43%