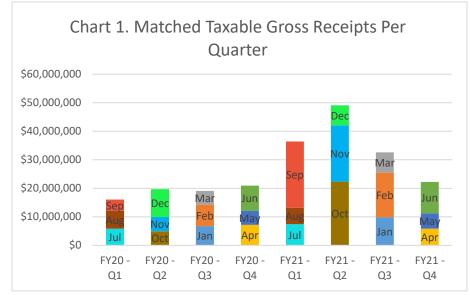
Quarterly Economic Summary Hidalgo County

Released: August 2021



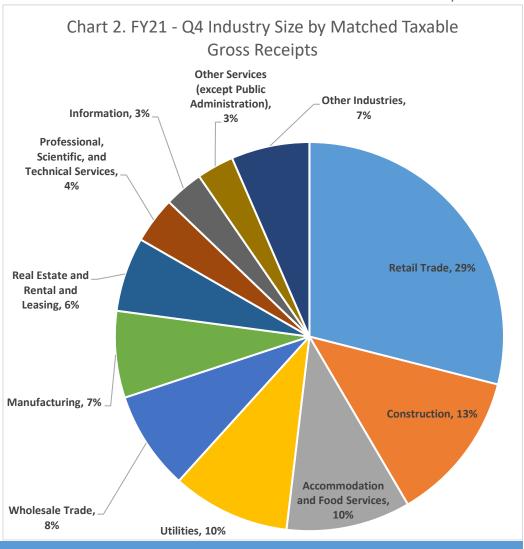
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Quarter four of FY21 provides the first full fiscal year of economic effects related to the COVID-19 pandemic. Economic shocks continue globally and throughout the state 18 months after the initial business closures and ensuing impacts. Federal policies, including additional direct payments and tax credits, coupled with pent up demand, led to an increase in consumer spending on taxable goods and services during this quarter, which is likely to continue. Additional pandemic-related shocks could be looming, making state-level efforts to restore the economy critical.

Hidalgo County's matched taxable gross receipts (MTGR) decreased by 31.9% from Q3 FY21 to Q4 FY21, a decrease of \$10M, shown in Chart 1. The primary reason for this decrease is from lower MTGR in the construction industry, the industry same that saw **MTGR** skyrocket previous quarters, likely in tied to a large project. Despite this decrease from Q3 to Q4, the county saw a 6%, or \$1.3M, year-overyear (YoY) increase in Q4 FY21. The manufacturing

Matched Taxable Gross
Receipts (MTGR) are the
best tax data available to
show underlying economic
activity. The data
collection process matches
a tax payment with
reported receipts for each
taxpayer by industry.

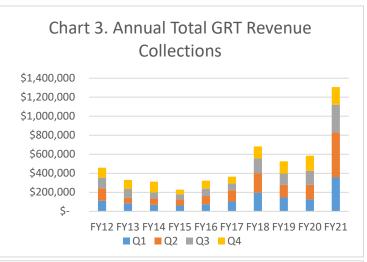


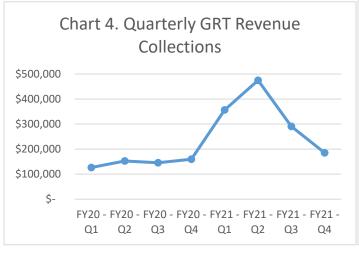
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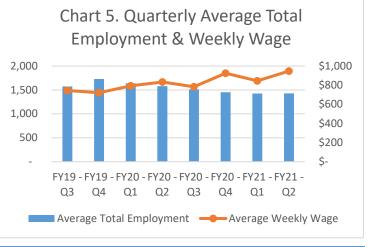


Table 1. FY21 - Q4 Matched Taxable Gross Receipts by Industry												
Industries		FY21 - Q4		YOY Growth	YOY %	YOY % Change		2-Year % Change				
Accommodation and Food Services	\$	2,281,679	\$	321,333		16%		-14%				
Administrative/Support & Waste Management/Remediation	\$	161,898	\$	(16,594)		-9%		-27%				
Agriculture, Forestry, Fishing, and Hunting	\$	-	\$	-	N/A		N/A					
Arts, Entertainment, and Recreation	\$	-	\$	-	N/A		N/A					
Construction	\$	2,781,176	\$	(1,823,935)		-40%		11%				
Educational Services	\$	27,785	\$	27,043		3646%	N/A					
Finance and Insurance	\$	70,624	\$	(62,844)		-47%		42%				
Health Care and Social Assistance	\$	452,765	\$	(1,728)		0%		-57%				
Information	\$	717,496	\$	(388,392)		-35%		-47%				
Manufacturing	\$	1,592,409	\$	1,503,511		1691%		3878%				
Mining, Quarrying, and Oil and Gas Extraction	\$	-	\$	(8,661)		-100%		-100%				
Other Services (except Public Administration)	\$	681,221	\$	(32,742)		-5%		-9%				
Professional, Scientific, and Technical Services	\$	850,882	\$	197,109		30%		105%				
Public Administration	\$	85,686	\$	(7,404)		-8%		-16%				
Real Estate and Rental and Leasing	\$	1,365,777	\$	614,690		82%		616%				
Retail Trade	\$	6,397,396	\$	964,623		18%		15%				
Transportation and Warehousing	\$	369,446	\$	(640,470)		-63%		26%				
Unclassified Establishments	\$	269,180	\$	(341,079)		-56%		230%				
Utilities	\$	2,168,671	\$	141,332		7%		14%				
Wholesale Trade	\$	1,813,316	\$	737,177		69%		85%				
All Industries	\$	22,206,893	\$	1,251,692		6%		21%				

sector saw the most YoY growth in Q4, shown in Table 1. This industry has reported a similar level of MTGR periodically since FY18, fluctuating from as little as \$40K to \$1.5M. The county experienced exceptionally high GRT revenue collections in FY21 compared to historical years. GRT revenue collections totaled \$1.3M in FY21, a 124% increase over FY20. This increase is due to the construction industry's activity over the fiscal year.

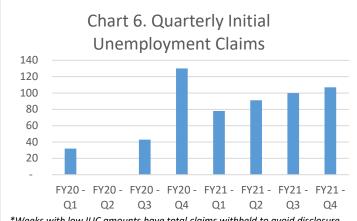






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*Weeks with low IUC amounts have total claims withheld to avoid disclosure of confidential information. The sum of all weeks may not reflect the true total and may include a few days outside of the quarter. Claimants must reapply once a year. Claims that were filed last year, when the pandemic first started, have expired and claimants need to reapply if they are still unemployed.

A significant increase in initial unemployment claims can be an early indicator of an economic downturn, and a reduction can be an early sign of an upturn. However, these numbers are also impacted by seasonal job fluctuations, federal government shutdowns resulting in temporary employee furloughs, or the closing of a major regional facility. The current unprecedented uptick in initial unemployment claims is clearly tied directly to the COVID-19 pandemic. As vaccination levels and other health indicators continue to improve and result in lessened health concerns and fewer business restrictions, these claims should decline, but it is impossible to predict how quickly employment numbers will return to pre-COVID-19 levels.

The Quarterly Census of Employment and Wages (QCEW) program publishes a quarterly count of establishments, employment and wages reported by employers, covering more than 95 percent of U.S. jobs. QCEW data are used as the benchmark source for employment, and this data is far more reliable than the monthly employment survey data in the Current Employment Statistics (CES) program often reported in news articles. However, as shown below, QCEW data has a significant lag time before it is reported and does not reflect the same quarter used in the other charts and tables above. This quarterly QCEW data combined with the other employment data, above, provide the best overall picture of employment levels using the most reliable data.

Table 2. FY21-Q3 Employment Data and Establishments by Industry											
		YOY change in									
	Average	Average	Average		Average		Number of	YOY Change in			
Industry	Employment	Employment	Weekly W	age	Weekly W	Vage	Establishments	Establishments			
Accommodation and Food Services	167	-19.7%	\$	304		6.3%	15	0.0%			
Administrative/Support & Waste											
Management/Remediation	*	3	•	*		*	5	0.0%			
Agriculture, Forestry, Fishing, and Hunting	57	-1.7%	\$	470		3.3%	11	10.0%			
Arts, Entertainment, and Recreation	*		•	*		*	2	0.0%			
Construction	65	-5.8%	\$	829		4.7%	13	-13.3%			
Educational Services	127	•	\$	792		*	4	0.0%			
Finance and Insurance	*	•	•	*		*	2	0.0%			
Health Care and Social Assistance	168	-19.2%	\$	733		39.1%	28	21.7%			
Information	13	-7.1%	\$	519		2.2%	5	0.0%			
Manufacturing	*	3	•	*		*	2	100.0%			
Mining, Quarrying, and Oil and Gas Extraction	*	•	•	*		*	2	0.0%			
Other Services (except Public Administration)	5	25.0%	\$	503		34.5%	5	0.0%			
Professional, Scientific, and Technical Services	19	-5.0%	\$	909		11.5%	7	40.0%			
Public Administration	405	4.1%	\$	1,417		0.4%	24	4.3%			
Real Estate and Rental and Leasing	*	•		*		*	1	0.0%			
Retail Trade	228	-6.2%	\$	545		15.2%	20	-9.1%			
Transportation and Warehousing	50	-19.4%	\$	1,122		-5.4%	10	-16.7%			
Utilities	*	100.0%		*	1	00.0%	5	0.0%			
Wholesale Trade	*	,	•	*		*	2	0.0%			
All Industries	1,396	-7.5%	\$	869	1	10.4%	163	2.5%			