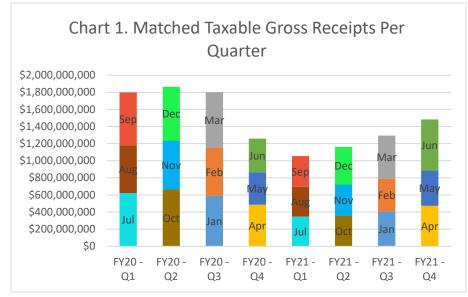
Quarterly Economic Summary

Lea County

Released: August 2021



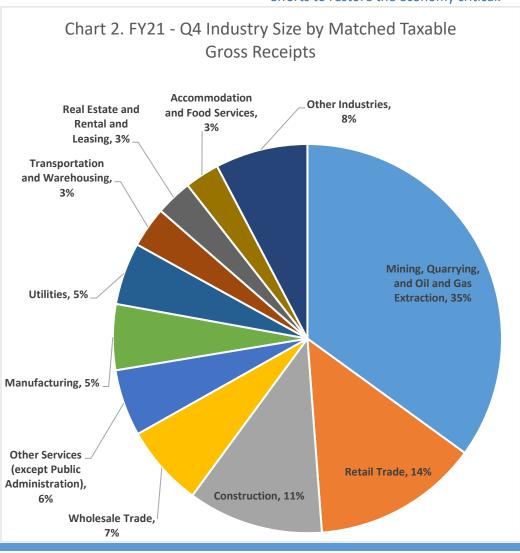
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Quarter four of FY21 provides the first full fiscal year of economic effects related to the COVID-19 pandemic. Economic shocks continue globally and throughout the state 18 months after the initial business closures and ensuing impacts. Federal policies, including additional direct payments and tax credits, coupled with pent up demand, led to an increase in consumer spending on taxable goods and services during this quarter, which is likely to continue. Additional pandemic-related shocks could be looming, making state-level efforts to restore the economy critical.

Lea County's matched taxable gross receipts (MTGR) reached nearly \$1.5B during Q4 FY21. From Q3 FY21 to Q4 FY21, MTGR increased by \$190M or 15%. Lea County reported the third highest MTGR for all 33 counties, trailing Bernalillo and Eddy. only The mining, quarrying, and gas extraction oil and industry continues to be the economic driver for Eddy County, highlighted in Chart with the 2, industry accounting for 35% of total

Matched Taxable Gross
Receipts (MTGR) are the
best tax data available to
show underlying economic
activity. The data
collection process matches
a tax payment with
reported receipts for each
taxpayer by industry.



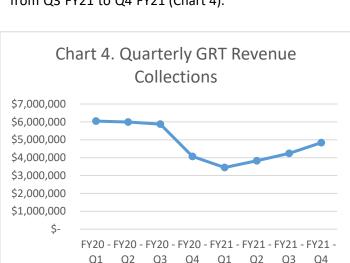
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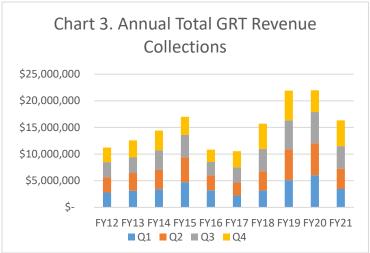


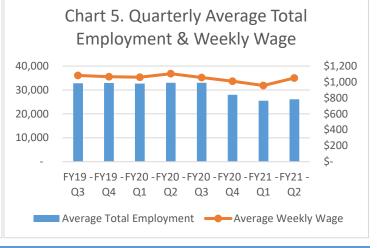
Table 1. FY21 - Q4 Matched Taxable Gross Receipts by Industry												
Industries	FY21 - Q4		YOY Growth		YOY % Change		2-Year % Change					
Accommodation and Food Services	\$	42,639,253	\$	10,953,500		35%		-14%				
Administrative/Support & Waste Management/Remediation	\$	26,142,473	\$	(878,909)		-3%		0%				
Agriculture, Forestry, Fishing, and Hunting	\$	2,861,895	\$	(1,140,547)		-28%		-22%				
Arts, Entertainment, and Recreation	\$	1,517,021	\$	1,312,350		641%		-1%				
Construction	\$	166,935,903	\$	(17,521,291)		-9%		-33%				
Educational Services	\$	158,432	\$	(48,732)		-24%		-59%				
Finance and Insurance	\$	2,131,695	\$	(94,196)		-4%		-6%				
Health Care and Social Assistance	\$	23,876,497	\$	6,462,200		37%		23%				
Information	\$	13,111,134	\$	(12,780,136)		-49%		-45%				
Manufacturing	\$	81,057,298	\$	36,771,336		83%		23%				
Mining, Quarrying, and Oil and Gas Extraction	\$	518,903,796	\$	97,254,235		23%		-21%				
Other Services (except Public Administration)	\$	82,155,988	\$	3,256,238		4%		-27%				
Professional, Scientific, and Technical Services	\$	37,418,056	\$	3,739,305		11%		-6%				
Public Administration	\$	-	\$	(344,803)		-100%		-100%				
Real Estate and Rental and Leasing	\$	45,022,964	\$	3,442,183		8%		-7%				
Retail Trade	\$	204,695,201	\$	19,848,597		11%		-12%				
Transportation and Warehousing	\$	50,091,483	\$	10,649,905		27%		-16%				
Unclassified Establishments	\$	6,647,126	\$	3,874,530		140%		-69%				
Utilities	\$	76,682,328	\$	13,962,390		22%		4%				
Wholesale Trade	\$	100,491,654	\$	46,017,525		84%		4%				
All Industries	\$	1,482,827,649	\$	224,642,443		18%		-17%				

MTGR. Year-over-year (YoY), Lea County's MTGR increased by \$225M, or 18%, in Q4 FY20, shown in Table 1. Multiple industries saw YoY growth with the oil and gas and wholesale trade sectors performing particularly well, increasing YoY by \$97M and \$46M, respectively.

Gross receipts tax (GRT) revenue collections decreased by \$5.6M, or 26%, from FY20 to FY21. However, the county saw GRT revenue collections increase by \$600K, or 14%, from Q3 FY21 to Q4 FY21 (Chart 4).

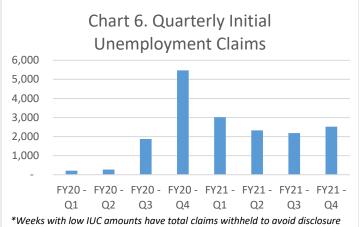






Quarterly Economic Summary Lea County





*Weeks with low IUC amounts have total claims withheld to avoid disclosure of confidential information. The sum of all weeks may not reflect the true total and may include a few days outside of the quarter. Claimants must reapply once a year. Claims that were filed last year, when the pandemic first started, have expired and claimants need to reapply if they are still unemployed.

A significant increase in initial unemployment claims can be an early indicator of an economic downturn, and a reduction can be an early sign of an upturn. However, these numbers are also impacted by seasonal job fluctuations, federal government shutdowns resulting in temporary employee furloughs, or the closing of a major regional facility. The current unprecedented uptick in initial unemployment claims is clearly tied directly to the COVID-19 pandemic. As vaccination levels and other health indicators continue to improve and result in lessened health concerns and fewer business restrictions, these claims should decline, but it is impossible to predict how quickly employment numbers will return to pre-COVID-19 levels.

The Quarterly Census of Employment and Wages (QCEW) program publishes a quarterly count of establishments, employment and wages reported by employers, covering more than 95 percent of U.S. jobs. QCEW data are used as the benchmark source for employment, and this data is far more reliable than the monthly employment survey data in the Current Employment Statistics (CES) program often reported in news articles. However, as shown below, QCEW data has a significant lag time before it is reported and does not reflect the same quarter used in the other charts and tables above. This quarterly QCEW data combined with the other employment data, above, provide the best overall picture of employment levels using the most reliable data.

Table 2. FY21-Q3 Employment Data and Establishments by Industry												
	YOY Change in			YOY change in								
	Average	Average		Average Averag		ge	Number of	YOY Change in				
Industry	Employment	Employment		Weekly Wa	ge Week	y Wage	Establishments	Establishments				
Accommodation and Food Services	2,466		-22.8%	\$	389	-4.0%	175	6.1%				
Administrative/Support & Waste	1,127		-11.9%	\$	776	6.4%	87	11.5%				
Agriculture, Forestry, Fishing, and Hunting	402		1.8%	\$	722	3.6%	37	2.8%				
Arts, Entertainment, and Recreation	236		-14.5%	\$	548	-6.2%	19	5.6%				
Construction	2,486		-34.4%	\$ 1,	021	-6.6%	211	3.9%				
Educational Services	2,184		-12.8%	\$	985	22.7%	18	-5.3%				
Finance and Insurance	651		-2.3%	\$ 1,	347	7.6%	160	116.2%				
Health Care and Social Assistance	2,522		-1.7%	\$	370	13.7%	162	2.5%				
Information	158		-11.7%	\$ 1,)25	18.0%	23	4.5%				
Management of Companies and Enterprises	159		14.4%	\$ 1,	L32	-7.4%	12	50.0%				
Manufacturing	584		-6.0%	\$ 1,	579	-11.6%	40	5.3%				
Mining, Quarrying, and Oil and Gas Extraction	4,758		-36.3%	\$ 1,	153	1.5%	388	-1.8%				
Other Services (except Public Administration)	624		-19.3%	\$	907	4.7%	125	-4.6%				
Professional, Scientific, and Technical Services	665		-14.4%	\$	929	-12.4%	134	8.9%				
Public Administration	901		-5.0%	\$ 1,	L37	-0.4%	64	0.0%				
Real Estate and Rental and Leasing	393		-28.2%	\$	956	-11.1%	97	1.0%				
Retail Trade	2,993		-1.6%	\$	519	-0.6%	207	4.5%				
Transportation and Warehousing	1,584		-27.4%	\$ 1,	368	-14.2%	207	6.2%				
Utilities	401		-9.9%	\$ 1,	732	-4.8%	28	7.7%				
Wholesale Trade	785		-19.4%	\$ 1,	219	-11.9%	110	-1.8%				
All Industries	26,080		-20.4%	\$ 1,	016	-3.5%	2,304	6.7%				
*Some data may be withheld to avoid disclosure of confidential information.												