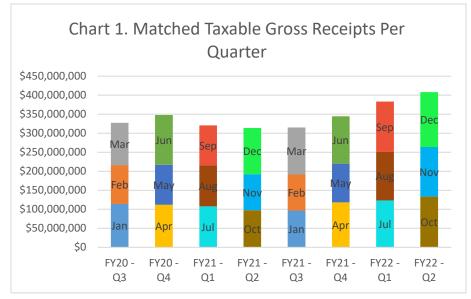
Quarterly Economic Summary

Chaves County

Released: March 2022



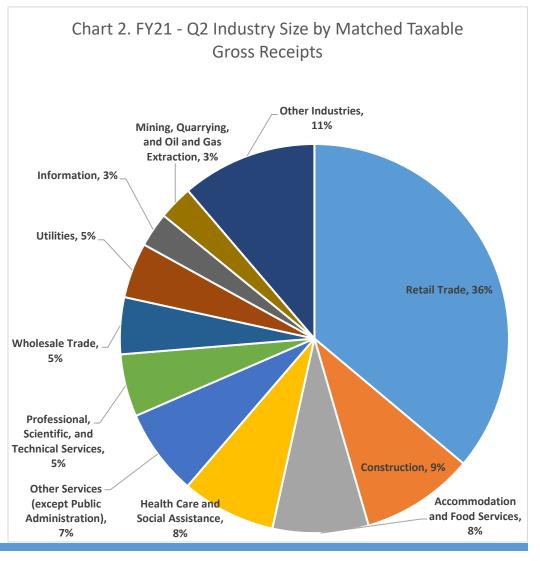
Prepared by: Joel Salas, Economist; Ryan Eustice, Economist



Thirty of 33 counties saw significant year-over-year economic growth in the second quarter of FY22. Growth was also broad across industry sectors, with arts, entertainment and recreation leading the growth in gross receipts, up 143% over the year. COVID-19 continues to disrupt some supply chains, and rising inflation poses a risk of slower national economic growth; however, the immediate outlook is for continued strong growth in New Mexico. Additionally, any inflationary impacts will serve to boost gross receipts and related revenues.

Over the last eight quarters, matched taxable gross receipts (MTGR) have quarterly reported average of \$345M, this is \$63M less than the amount reported during Q2 FY22 (\$408M). From Q1 FY22 to Q2 FY22, MTGR increased by \$25M or 7%. During Q2, the month of December reported the largest amount of MTGR for the quarter, 35% of the total quarterly MTGR. The largest contributor to the county's MTGR was the retail trade industry, as see in Chart 2.

Matched Taxable Gross Receipts (MTGR) are the best tax data available to show underlying economic activity. The data collection process matches a tax payment with reported receipts for each taxpayer by industry.

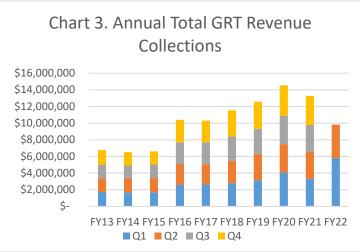


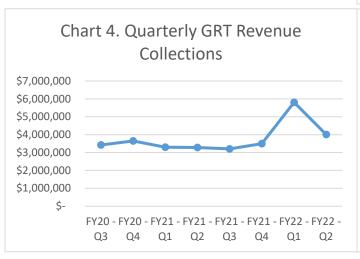
Quarterly Economic Summary Chaves County

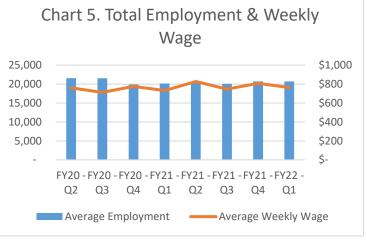


Table 1. FY22 - Q2 Matched Taxable Gross Receipts by Industry											
Industries		FY22 - Q2		YOY Growth	YOY % Change	2-Year % Change					
Accommodation and Food Services	\$	32,462,715	\$	5,933,995	22%	12%					
Administrative/Support & Waste Management/Remediation	\$	11,258,586	\$	4,078,075	57%	85%					
Agriculture, Forestry, Fishing, and Hunting	\$	742,475	\$	(87,999)	-11%	3%					
Arts, Entertainment, and Recreation	\$	1,597,871	\$	492,392	45%	-1%					
Construction	\$	38,285,637	\$	502,584	1%	-7%					
Educational Services	\$	645,744	\$	254,209	65%	90%					
Finance and Insurance	\$	3,156,827	\$	1,065,955	51%	43%					
Health Care and Social Assistance	\$	31,908,531	\$	(4,115)	0%	11%					
Information	\$	11,707,101	\$	4,320,010	58%	-16%					
Management of Companies and Enterprises	\$	232,175	\$	106,253	84%	80%					
Manufacturing	\$	11,547,780	\$	3,343,695	41%	120%					
Mining, Quarrying, and Oil and Gas Extraction	\$	11,618,767	\$	10,275,907	765%	184%					
Other Services (except Public Administration)	\$	29,307,224	\$	5,139,783	21%	-1%					
Professional, Scientific, and Technical Services	\$	21,203,634	\$	3,070,370	17%	3%					
Public Administration	\$	432,024	\$	305,380	241%	80%					
Real Estate and Rental and Leasing	\$	8,409,684	\$	1,979,538	31%	23%					
Retail Trade	\$	147,108,203	\$	38,698,849	36%	29%					
Transportation and Warehousing	\$	2,717,390	\$	485,070	22%	-42%					
Unclassified Establishments	\$	5,342,343	\$	4,340,633	433%	320%					
Utilities	\$	18,735,589	\$	1,822,667	11%	18%					
Wholesale Trade	\$	19,223,715	\$	8,134,450	73%	99%					
All Industries	\$	408,257,279	\$	94,261,326	30%	21%					

Table 1 shows an increase of \$94M from Q2 in FY21 to FY22 of the same period. Table 1 also shows that only two industries reported a year-over-year (YOY) loss. The largest contributor to the YOY increase came from the retail trade industry, which reported a YOY increase of \$38M or 36%. In Chart 3, the YTD amount of annual gross receipts tax (GRT) collections for FY22 (\$9.8M) is 74% of the total that was collected during the previous fiscal year. Quarterly GRT revenue collections declined by \$1.8M, or 31%, from Q1 FY22 to Q2 FY22, shown in Chart 4. Over the last eight quarters, quarterly GRT has trended slightly upward.



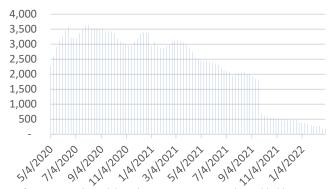




Quarterly Economic Summary Chaves County







* Data in weeks with low claiment amounts may be withheld to avoid disclosure of confidential information

Gross Domestic Product (GDP) is the value of all goods and services produced in an area. The percentage that GDP grew (or shrank) from one period to another is an important indicator as to how the economy is performing. Table 2, below, shows the percentage of GDP each industry accounts for in the total GDP, in a specific county and the state. The chart also compares the county to the entire state of New Mexico, by showing the impact of specific industry sectors on the county's GDP compared to that of the whole state.

Data in Chart 6 includes claimants receiving payment for standard unemployment insurance, pandemic unemployment assistance, pandemic emergency unemployment assistance, extended benefits, and trade readjustment allowances. Data are unofficial and subject to change. Extended Federal Unemployment Insurance benefits ended September 4th, 2021. This explains the decrease in the number of claimants shortly after this date. Data can be considered a three-week average.

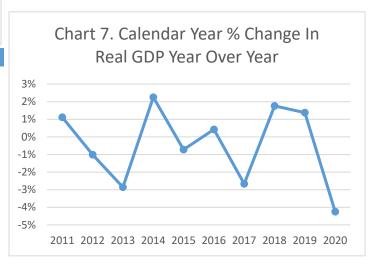


Table 2. Historical Glance: 2020 Gross Domestic Product by Industry											
Industry	Industry		Industry % of Total	2019-2020 Growth		YOY % Change					
Accommodation and Food Services	\$	65,402,000	3.39%	\$	(14,901,000)		-19%				
Administrative/Support & Waste Management/Remediation	\$	32,478,000	1.68%	\$	(904,000)		-3%				
Agriculture, Forestry, Fishing, and Hunting	\$	286,669,000	14.86%	\$	(30,250,000)		-10%				
Arts, Entertainment, and Recreation	\$	4,542,000	0.24%	\$	(2,304,000)		-34%				
Construction	\$	45,779,000	2.37%	\$	(1,196,000)		-3%				
Educational Services	\$	1,719,000	0.09%	\$	(148,000)		-8%				
Finance and Insurance	\$	48,208,000	2.50%	\$	(540,000)		-1%				
Health Care and Social Assistance	\$	177,312,000	9.19%	\$	(14,246,000)		-7%				
Information	\$	31,483,000	1.63%	\$	(3,963,000)		-11%				
Management of Companies and Enterprises	\$	10,919,000	0.57%	\$	5,077,000		87%				
Manufacturing	\$	99,227,000	5.14%	\$	324,000		0%				
Mining, Quarrying, and Oil and Gas Extraction	\$	109,439,000	5.67%	\$	17,221,000		19%				
Other Services (except Public Administration)	\$	42,637,000	2.21%	\$	(4,796,000)		-10%				
Professional, Scientific, and Technical Services	\$	60,651,000	3.14%	\$	(5,497,000)		-8%				
Public Administration	\$	349,519,000	18.12%	\$	2,434,000		1%				
Real Estate and Rental and Leasing	\$	204,745,000	10.62%	\$	(19,537,000)		-9%				
Retail Trade	\$	193,695,000	10.04%	\$	(7,040,000)		-4%				
Transportation and Warehousing	\$	71,717,000	3.72%	\$	(2,804,000)		-4%				
Utilities	\$	20,562,000	1.07%	\$	2,060,000		11%				
Wholesale Trade	\$	88,180,000	4.57%	\$	637,000		1%				
All Industries	\$	1,928,680,000		\$	(85,499,000)		-4%				
*Not shown to avoid disclosure of confidential information											

^{*}Not shown to avoid disclosure of confidential information

^{**}This historical look at GDP data represents the most recent county GDP data available